



February 16, 2021

City of Coachella
Office of Public Works
53462 Enterprise Way
Coachella, CA 92236

Attn: Maritza Martinez

Re: Bid Protest – Landscape Maintenance Proposal Landscape Lighting Maintenance Districts 1-38

Dear Maritza,

This letter is response to the bid opening conducted on February 9, 2021 and subsequent receipt of the bid proposal documents submitted by Conserve Landcare, and Mariposa Landscapes.

Upon review of the documents received, it appears as though there are two bidders who should be deemed “Non Responsive”. These are as follows:

Conserve Landcare – Annual Maintenance Price: \$516,000.00

In review of the proposal documents as submitted by Conserve Landcare, it is apparent that the bidder failed to follow the directions as out lined on page 17 regarding the required schedule sheets on pages 18 and 20. The directions clearly state to “List all tasks specified to be performed on a weekly or monthly basis” and “List man-hours per position required to complete each task”. On the monthly schedule, the bidder simply identified which districts crews would be in, not what tasks they would specifically completing. Furthermore, on the annual schedule, there is a total of zero hour listed to perform the identified tasks.

Mariposa Landscapes – Annual Maintenance Price: \$655,428

Similar to those faults as listed above, in review of the proposal documents submitted by Mariposa Landscapes, Mariposa also failed to not only notate specific tasks on the monthly/annual schedules as required in the RFP but also how many hours would be spent performing said tasks. Additionally, the monthly schedule only itemizes monthly reports and overseeding with respect to hours needed. And in that regard, Mariposa’s proposed hours are severely undercalculated. As the landscape maintenance contractor who has held this contract since October 1, 2014, our records show that on average, for maintenance related tasks alone

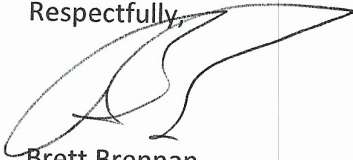
The logo for URBAN HABITAT LANDSCAPE CONTRACTORS features four colored squares in a 2x2 grid: top-left is yellow with a sun, top-right is blue with a water drop, bottom-left is red with a flower, and bottom-right is green with a leaf. To the right of these squares, the words "URBAN" and "HABITAT" are stacked in large, bold, black, sans-serif capital letters. Below "HABITAT", the words "LANDSCAPE CONTRACTORS" are written in a smaller, bold, black, sans-serif font.

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(no enhancements), cumulative annual labor hours spent maintaining the districts exceed 16,000 hours. For example, Mariposa has proposed spending 16 hours to overseed (and presumably perform all other overseeding tasks such as scalping and aerating since these tasks were not specifically itemized in the schedules), in the fall. This clearly shows the bidder has failed to thoroughly investigate the scope of work and the size of the districts. The shortfall of hours as noted in the proposal, should be reason enough to deem Mariposa as non-responsive.

We therefore request that the bid submitted by Conserve Landcare and Mariposa Landscapes, be removed from consideration as they have submitted an incomplete bid per the requirements of the specifications, specifically failing to detail specific tasks and hours needed to fulfill those tasks, as required within the RFP.

Respectfully,

A handwritten signature in black ink, appearing to read "Brett Brennan", written over a white, leaf-shaped graphic element.

Brett Brennan
President