

**CITY OF COACHELLA
PUBLIC WORKS DEPARTMENT**



**REQUEST FOR PROPOSALS
FOR
LANDSCAPE MAINTENANCE SERVICES
FOR THE
LANDSCAPE LIGHTING AND MAINTENANCE DISTRICTS
(LLMD) 1 - 40**

DUE: Thursday, May 28, 2026 @ 5:00 PM

PROJECT NO. LLMD 2026-01

City of Coachella
53462 Enterprise Way
Coachella, CA 92236
760.501.8100
www.coachella.org

**CITY OF COACHELLA
INSTRUCTIONS TO PROPOSERS**

**LANDSCAPE MAINTENANCE SERVICES FOR THE LANDSCAPE, LIGHTING AND
MAINTENANCE DISTRICTS 1 – 40
PROJECT NO. LLMD 2026-01**

I. GENERAL

The City of Coachella ("City") is requesting proposals from qualified firms¹ ("Proposers") for landscape maintenance services as further described herein ("Services"). All respondents shall be properly licensed for the performance of the Services in accordance with California law.

Proposal Deadline: **Thursday, May 28, 2026 at 5:00 P.M.**
Number of Copies: Submit three (3) copies of the proposal and one (1) electronic copy via flash drive in a sealed envelope.
Return Proposals To: City of Coachella
Public Works Department
53462 Enterprise Way
Coachella, CA 92236

II. SCOPE OF SERVICES/MAINTENANCE SERVICES AGREEMENT

The Proposer selected to provide the scope of Services shall be retained under the City's Maintenance Services Agreement ("Agreement"), included as part of these Contract Documents. The City will not consider alterations to the Agreement.

This Agreement will be for a twenty-four (24) month period after notice to proceed with an option to extend the Agreement for two (2) additional one year terms based on contractor performance at the sole discretion of the City. Work will commence one (1) day after notice to proceed is given.

Should the City elect to exercise the option to extend the Agreement for an additional one (1) year period, the parties shall negotiate pricing for such period two months prior to the commencement of the additional one (1) year period. Negotiated price increases during the additional one (1) year period shall not exceed the percentage change in the United State Bureau of Labor Statistics Consumer Price Index "All Urban Consumers for Los Angeles, Riverside, and Orange County, CA" (CPI) for the most recent twelve months for which statistics are available.

The Services sought are set forth in more detail in Specific Terms and Conditions, included as part of these Contract Documents. Notwithstanding the inclusion of such Services in Specific Terms and Conditions, the final scope of Services negotiated between City and the successful Proposer shall be set forth in the Agreement executed by and between City and the successful Proposer.

III. BONDS

¹Use of the term "firm" shall mean individual proprietorship, partnership, Limited Liability Company, corporation or joint venture.

Prepared For



2026 LANDSCAPE PROPOSAL

Elevating Landscapes to
a Higher Standard



Prepared By
Southwest
Landscape &
Maintenance Inc.



www.swlandscape.net

ABOUT US

Southwest Landscape & Maintenance is a family owned and operated company that provides comprehensive landscape management services for commercial properties, government agencies, resorts, and large-scale communities. Our experienced team delivers consistent, high-quality results through disciplined maintenance programs, expert horticultural care, and proactive irrigation management. We have a known reputation for dependable service, attention to detail, and strong partnerships with property managers and boards, we protect property value, enhance curb appeal, and maintain environments residents and guests can take pride in.

OUR SERVICE



Landscape Management

With an impressive portfolio in luxury resort maintenance, our team is highly specialized in meticulous attention to detail.



Irrigation Experts

We manage the most technical aspects of irrigation in some of the hottest parts of the country. Irrigation is second nature to our team.



Tree Care Services

4 Certified Arborist on staff provide top notch training on the most current, scientific ANSI 300 pruning practices in the industry



Capital Improvements & Site Enhancements

Whether refreshing high visibility areas or executing large scale renovations, our team delivers meticulous craftsmanship, efficient scheduling, and seamless project coordination.



MEET YOUR TEAM

Immaculate Standards. Consistently Delivered.



MEET YOUR TEAM

Immaculate Standards. Consistently Delivered.

**Southwest
Landscape**



Malachi Ramos
President & COO
QAL #146485

Christina Sanchez
Director of Administration



Glenn Miller
Senior Agronomist
Certified Landscape
Irrigation Auditor



www.swlandscape.net

MEET YOUR TEAM

Immaculate Standards. Consistently Delivered.

Southwest
Landscape



Angel Cabral

Director of Arbor Care
ISA Certified Arborist
#WE-13969A

Leo Ramos

Assigned Account
Manager for this contract



Frank Escobedo

Director of Safety,
Compliance, and Quality



www.swlandscape.net

MEET YOUR TEAM

Immaculate Standards. Consistently Delivered.

Southwest Landscape



David White
Director of Landscape
Development

Johnny Contreras

Landscape Architecture
ISA Certified Arborist
#WE-11754A
B.S. Degree Landscape
Architecture
(Cal Poly)



Thomas Guarneri

Technical Horticulture
ISA Certified Arborist
#WE-12749A
B.S. Degree - Plant
Science (Cal Poly)
ACLP



www.swlandscape.net

LANDSCAPE MANAGEMENT

Southwest Landscape provides Coachella with a structured, proactive management program designed to keep the community immaculate year round.

Our Commitment to Coachella

Proactive communication with
management and board

Weekly mowing, edging, and
detail maintenance

All green waste hauled off site
daily

Uniformed crews and logoed
vehicles

Site specific horticulture and
rotation plans

Monthly property walks and
landscape reports

Structured Management Model

Account Manager

Primary point of contact ensuring quality standards and consistent communication with management and the Board.

Irrigation Technician

Monitors, repairs, and adjusts irrigation systems for seasonal efficiency and responsible water management.

Foremen & Maintenance Crew

Maintains all turf and landscape areas, including weed control, debris removal, brush clearance, and 24-hour service response.

Licensed Spray Technician

Proactive weed, pest, and fertilizer applications with monthly chemical reporting.

Our Approach

Our in-house structure ensures consistent execution, accountability, and attention to detail. Delivering the level of care Coachella expects and deserves.



TREE CARE

Expert arbor care focused on tree health, safety, and preserving the character of the landscape.



Tree Mapping / Inventory Software

Every tree on the property can be digitally mapped and tracked. Our inventory software documents tree health, pruning history, and maintenance needs to support proactive, long-term arbor management.



ANSI 300 Pruning

Our in house team ensures consistent execution, accountability, and attention to detail. Delivering the level of care The Resort expects and deserves.

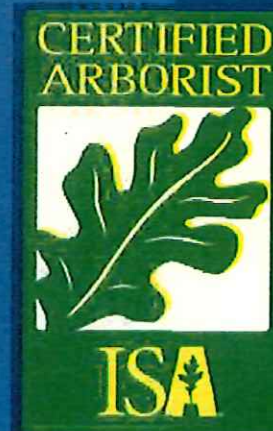
3 ISA Certified Arborists

With 3 ISA Certified Arborists on staff, we excel in best management practices in tree care with up-to-date scientific pruning standards.

24/7 Emergency Service

Our crews are available 24/7 to respond to storm damage, hazardous limbs, and fallen trees. Rapid response helps restore safety, protect property, and minimize disruption to the landscape.

Industry Certifications



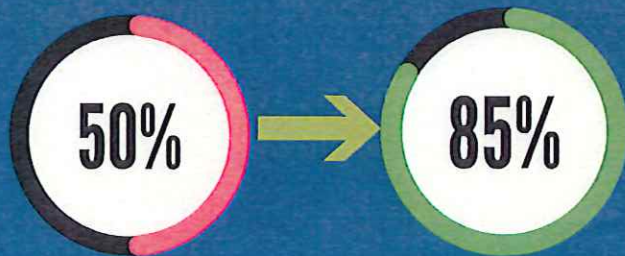
IRRIGATION



Working in some of the hottest climates in the country, our team tracks every drop to ensure efficient irrigation and responsible water management.

Professional Irrigation Management

Effective irrigation management requires more than repairs and adjustments. Our team approaches irrigation as a managed system, monitoring performance, identifying inefficiencies, and continuously optimizing water use to protect both the landscape and the community's water budget.



Many HOA or commercial landscapes operate around 50–65% efficiency before auditing or improvements. Our goal is to improve irrigation performance and move the communities we serve toward efficiencies approaching 85%.

Smarter Irrigation Lower Water Costs



Smart Irrigation Controllers & Weather Based ET Controllers

Leak Detection and Flow Monitoring

Distribution Uniformity Testing (DU Testing)

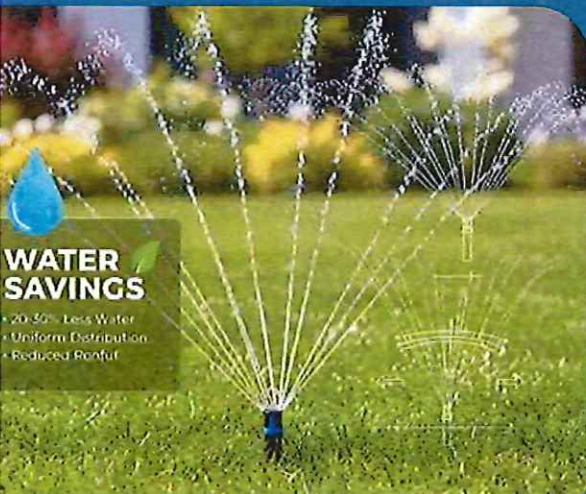
Hydrozone Optimization

High Efficiency Nozzle Upgrades

Seasonal Irrigation Adjustments

Certified Landscape Irrigation Auditor

Our Certified Landscape Irrigation Auditor credential allows our team to evaluate irrigation performance, identify inefficiencies, and optimize water use to reduce waste and lower operating costs.



WATER SAVINGS

- 20-50% Less Water
- Uniform Distribution
- Reduced Runoff

SITE ENHANCEMENTS



Strategic landscape improvements that enhance beauty, functionality, and property value.



Before Site Improvement



Conceptual Landscape Example

Enhancement Services

Turf Conversions and AB1572 Projects

Drought Tolerant Plantings

Mulch, Rock, DG, and Pathway Installation

Retaining Walls and Pavers

Landscape Lighting

Drainage Solutions



Property Value Improvements

Strategic landscape enhancements improve curb appeal, increase usability of outdoor spaces, and help maintain the high standards expected in resort-style communities. Our team identifies opportunities to upgrade aging areas while maintaining the character of the property.

OUR VISION

Southwest
Landscape

Elevating Landscapes to a Higher Standard

At Southwest Landscape & Maintenance, our vision is to elevate the standard of landscaping in our industry. Exceptional quality is not optional, it is the foundation of everything we do. Through thoughtful management, attention to detail, and a commitment to excellence, our goal is to bring resort-level landscape quality to every property we serve.

3 Principles That Guide Our Work

Proactive Management

01

We believe great landscapes are managed, not simply maintained. Our team continuously monitors plant health, irrigation performance, and property conditions to identify opportunities for improvement before issues arise.

Attention to Detail

02

Exceptional landscapes are built on consistency. From pruning standards to irrigation performance and site cleanliness, our crews focus on maintaining the highest level of quality across every part of the property.

Partnership with the Community

03

We work closely with directors, managers, and boards to support the long-term vision of the community, providing thoughtful recommendations and clear communication that help guide landscape decisions.



www.swlandscape.net





Landscape Management Service Agreement

Client Information

City of Coachella
Public Works Department
53462 Enterprise Way
Coachella, CA 92236

Prepared for:



We appreciate the opportunity to present this proposal for landscape management services for the City of Coachella. Our team is committed to delivering exceptional landscape quality through proactive maintenance, irrigation management, and seasonal enhancements tailored to the city's needs and budget. Our Proposal includes Scope of Work, Practical Specifications for Landscape Management and General Terms and Conditions.

We hereby propose the following for your review:

Service	Price Per Year	Price Per Month
Base Landscape Management Common Areas LLMD	\$832,320.00	\$69,360.00

Licensing

STATE OF CALIFORNIA
dca
DEPARTMENT OF CONSUMER AFFAIRS

CONTRACTORS
STATE LICENSE BOARD
ACTIVE LICENSE

License Number **1137412** Entity **CORP**

Business Name **SOUTHWEST LANDSCAPE & MAINTENANCE INCORPORATED**

Classification(s) **C27**

Expiration Date **05/31/2027** www.cslb.ca.gov



dpr DEPARTMENT OF PESTICIDE REGULATION
LICENSING/CERTIFICATION PROGRAM

QAL
QUALIFIED APPLICATOR LICENSE

LICENSE #: **146485** EXPIRES: **12/31/2027**
Categories: **B** Issued: **1/5/2026**

MALAQUIAS RAMOS



This License must be shown to any representative of the Director or Commissioner upon request.

City of Coachella

BUSINESS LICENSE

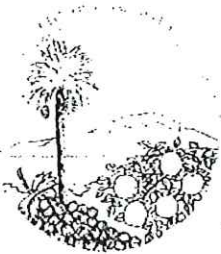
45100 GOLF CENTER PKWY
STE. E
INDIO, CA 92201

LOCATION OF BUSINESS
THIS CERTIFIES that the business or individual listed below is hereby licensed to do business within the City of Coachella, CA.

SOUTHWEST LANDSCAPE & MAINTENANCE
INC
45100 GOLF CENTER PKWY
STE. E
INDIO, CA 92201

EXPIRATION DATE
12/31/2026

DATE ISSUED 3/3/2026 LICENSE NUMBER B-1005328



William B. Brown Jr.
FINANCE DIRECTOR

This license is to be posted in a conspicuous location, and is not transferable or assignable.
License becomes delinquent if not renewed before February 1st of expiration year.

CITY OF COACHELLA
PROPOSAL SUBMISSION FORMS

LANDSCAPE MAINTENANCE SERVICES FOR: LANDSCAPE, LIGHTING AND
MAINTENANCE DISTRICTS 1 – 40
PROJECT NO. LLMD 2026-01

1. CONTRACTOR INFORMATION

ATTACH ADDITIONAL SHEETS AS NECESSARY TO PROVIDE COMPLETE RESPONSES

Company Name: Southwest Landscape & Maintenance Inc.

TYPE

- Sole proprietor _____
- Partnership _____
- Corporation X

Street Address: 45-100 STE E Golf Center Pkwy

City, State, Zip: Indio, CA 92201

Satellite Office (if applicable): _____

Mailing Address: 45-100 STE E, Golf Center Pkwy, Indio, CA 92201

Business Phone: (760) 347-3388

Cell Phone: (760) 903-3353

Email Address: info@swlandscape.net

Business License Number: B-1005328

Federal Tax ID Number: 82-2931248

Contractor's License Number/Classification/Name Style: 1137412

C-27, Landscaping

Number of Years Operating Under Above License: 2

Number of Years Company has Provided Landscape Services: 37

Number of Years Company has Provided Landscape Services for a Public Agency: 10

License Expiration Date: 5/31/2027

Current License Status: Active

Prior Actions Against This License? No If Yes, Please List Citation Type:

And How it was Resolved: _____

Name and Title of Company Officers:

<u>NAME:</u>	<u>TITLE:</u>
Harry Jackson	President & CEO
Malaquias Ramos	Chief Financial Officer
Glenn Miller	Vice President of Operations

Type & Number of Vehicles & Power Equipment Committed to Landscape Maintenance Operations:

MOTOR VEHICLES

- TYPE: *see attached NUMBER: _____
- TYPE: _____ NUMBER: _____
- TYPE: _____ NUMBER: _____
- TYPE: _____ NUMBER: _____

• POWER EQUIPMENT

- TYPE: *see attached NUMBER: _____
- TYPE: _____ NUMBER: _____
- TYPE: _____ NUMBER: _____
- TYPE: _____ NUMBER: _____

Number of Employees committed to landscape maintenance operations:

- 13 Supervisors: Avg. Salary Range \$ 85,000.00 / YR .
- 18 Technicians: Avg. Wage Scale \$ 28.93 / Hr.
- 28 Foreman: Avg. Wage Scale \$ 28.70 / Hr.
- 119 Laborer: Avg. Wage Scale \$ 23.75 / Hr.

*Use fully burdened rate (i.e. taxes, insurance, benefits, OH&P). This is a prevailing wage project.



Motor Vehicles & Power Equipment

Motor Vehicles - Dedicated to this Contract

- 2 - F250's
 - 2 - F150's
 - 2 - Ford Mavericks
 - 2 - Dual Axel Utility Trailers
-

Power Equipment - Dedicated to this Contract

Zero Turn Riding Mowers

- 72" Toro
- 60" Toro
- 48" Exmark
- 36" Grand Stand

Self Propelled Mowers

- 21" Toro
- 21" Exmark

Hand Held Power Equipment

- Stihl Weed Eaters
- Stihl Handheld Blowers
- Stihl Backpack Blowers

Tree, Shrub, Ground Cover

Trimming/Pruning Equipment/ Tools

- Stihl 16" Chainsaws
- Stihl 12" Chainsaws
- Stihl 12" Battery Chainsaws
- Articulating Boom Trucks
- Chippers
- Stump Grinder

Fertilizer & Pesticide Application Equipment

- 50 gallon cart sprayer
- 4 gallon backpack sprayers
- Injector systems
- PTO driven fertilizer hopper
- Drop Spreaders

2. REFERENCES

The proposer must verify acceptable experience of diversified landscape maintenance, which will enable the City to judge the responsibility, experience, skill, and business/financial standing of the proposer.

LIST AT LEAST THREE (3) REFERENCES, PUBLIC AGENCY (PREFERRED) OR PROPERTY MANAGEMENT/HOA LANDSCAPE MAINTENANCE CONTRACTS OF SIMILAR SIZE & SCOPE - CURRENT OR SUCCESSFULLY COMPLETED WITHIN THE LAST THREE (3) YEARS.

ATTACH RESPONSES ON ADDITIONAL SHEETS @ ONE (1) FOR EACH REFERENCE

REFERENCE INFORMATION FURNISHED MUST INCLUDE:

- Name and Address of Agency
- Name and Telephone Number of Agency / Client Staff Person Responsible for Administering Contract
- Contract Name (s) / Number (s)
- Annual Contract Amounts (s)
- Number of Acres Maintained per Contract(s)
- Location(s) of Contract Areas
- Length of Contract(s) and start and end dates



REFERENCES

Company/Property Name: Coachella Valley Public Cemetery
Address: 82925 52nd Ave, Coachella, CA 92236
Contact Person: Joshua Bonner
Title: General Manager **Phone:** (760) 574-9906 **Email:** josh.bonner@cvmcd.org
Property Landscape Size (Acres): 34 acres
Contract Duration: November 2021 to Current
Annual Contract Value: \$401,900.00

Company/Property Name: Del Webb Rancho Mirage
Address: 100 Vineyard Ln, Rancho Mirage, CA 92270
Contact Person: Paul Johnson
Title: General Manager **Phone:** (760) 537-1953 **Email:** gm@mydwrm.com
Property Landscape Size (Acres): 80 acres
Contract Duration: May 2021 to Current
Annual Contract Value: \$1,368,000.00

Company/Property Name: Omni Resort & Spa Rancho Las Palmas
Address: 41000 Bob Hope Dr, Rancho Mirage, CA 92270
Contact Person: David Allen
Title: Director of Engineering **Phone:** (760) 836-3117 **Email:** david.allen@omnihotels.com
Property Landscape Size (Acres): 40 acres
Contract Duration: August 2021 to Current
Annual Contract Value: \$540,000.00





COACHELLA VALLEY PUBLIC CEMETERY DISTRICT

May 26, 2026

To whom it may concern:

I have worked with Southwest Landscape & Maintenance, LLC. in connection with landscape maintenance operations at the Coachella Valley Public Cemetery District for the past four years. I have found their field staff to be reliable, responsive, and professional in their day-to-day operations. Their on-site supervisors have consistently been accessible and easy to communicate with, which has helped facilitate coordination and address operational needs in a timely manner. Their crews interact respectfully with members of the public and understand the importance of maintaining an environment appropriate for families visiting the cemetery and Veterans Memorial.

During their time providing services to the District, Southwest Landscape & Maintenance has maintained the cemetery grounds in overall good condition and has demonstrated the ability to consistently perform scheduled landscape maintenance services. The company has shown reliability in staffing and routine operations, and their personnel have worked cooperatively with District staff to support the overall appearance and upkeep of the cemetery grounds.

Joshua Bonner

Sincerely,
Joshua Bonner

General Manager

Coachella Valley Public Cemetery District

Vendor Reference

Del Webb®
RANCHO MIRAGE

Paul Johnson
General Manager
Del Webb at Rancho Mirage Community Association
100 Vineyard Lane
Rancho Mirage, CA 92270
gm@mydwrn.com
(760) 537-1953

To Whom It May Concern,

I'm pleased to provide this letter of reference for Southwest Landscape. Del Webb at Rancho Mirage Community Association has partnered with Southwest for the past four years. I've worked with them directly as General Manager for the past two years and have found their team to be professional, responsive, and consistently solution-oriented.

Southwest is responsible for maintaining approximately 75 acres of common area landscape throughout our community. This includes the landscaped areas surrounding 1,029 homes, community parks, medians, trails, and amenity spaces. Their work plays a key role in the appearance and upkeep of Del Webb at Rancho Mirage, and they have met that responsibility with a strong sense of accountability and pride in their work.

What I've appreciated most is their proactive communication. They don't wait for issues to be raised—they regularly check in, identify potential problems early, and offer thoughtful solutions. They've been adaptable in handling seasonal challenges and responsive to the community's evolving needs, especially when it comes to water management and plant health.

I would confidently recommend Southwest Landscape to any community or organization looking for a dedicated and experienced landscape maintenance partner. If you have questions about their work at Del Webb Rancho Mirage, please don't hesitate to contact me directly.

Sincerely,



Paul Johnson
General Manager
Del Webb at Rancho Mirage Community Association

Vendor Reference

OMNI HOTELS & RESORTS

To whom it may concern,

I am writing you this letter to recommend the high quality of services of Southwest Landscape & Maintenance. Southwest Landscape has been working with Omni Rancho Las Palmas Resort and Spa for the last 4 years and providing landscaping services to our Resort, Country Club and Tennis Facilities.

Southwest Landscape has assisted with improving and enhancing the grounds at the Resort over the past 4 years with the proper upkeep, maintenance, and Landscape Management of our grounds. The team is very responsive with great customer service.

I am confident about the services of Southwest Landscape & Maintenance and can highly recommend the services they provide. Feel free to contact me with any questions you might have.

Regards,

David Allen

Director of Engineering

Omni Rancho Las Palmas Resort and Spa

(760) 836-3117

Vendor Reference

Omni Rancho Las Palmas Resort & Spa
41000 Bob Hope Drive
Rancho Mirage, CA 92270

GREEN WASTE RECYCLING PLAN



Recycling Facility Information

Company: Burrtec Waste & Recycling Services
Address: 53600 Polk Street, Coachella, CA 92236
Phone: (760) 393-0635

Recycling Facility Information

Company: SA Recycling
Address: 48100 Harrison St, Coachella, CA 92236
Phone: (760) 391-5591

Southwest Landscape Maintenance Inc. is committed to supporting the City of Coachella's compliance with California AB 939 requirements by diverting green waste materials generated during project operations from landfill disposal through recycling and beneficial reuse practices.

Green Waste Recycling Plan

All green waste generated from landscape maintenance, tree trimming, pruning, brush clearing, and related operations performed under the Scope of Work will be separated and transported to approved green waste recycling facilities. Materials diverted will include:

- Tree trimmings and branches
- Palm fronds
- Brush and shrubs
- Grass clippings
- Leaves and organic landscape debris

These materials will be recycled into reusable products such as mulch, compost, biomass fuel, and soil amendments whenever possible.

GREEN WASTE RECYCLING PLAN



Use of Recycled Green Waste Products

When appropriate and authorized by the City, Southwest Landscape Maintenance Inc. may utilize recycled organic materials such as mulch, compost, and soil amendments produced from recycled green waste streams. These products may be applied to landscape areas to improve soil health, conserve moisture, and reduce erosion.

Tracking & Reporting

Southwest Landscape Maintenance Inc. will maintain records of all green waste loads diverted from landfill disposal. Monthly reports will be submitted to the City of Coachella Public Works Department and will include:

- Date of disposal/recycling
- Recycling facility utilized
- Estimated or documented tonnage/volume
- Type of green waste material diverted

Weight tickets and disposal receipts will be retained and provided upon request to ensure documentation of diversion efforts and compliance with City requirements.

A handwritten signature in black ink that reads "Malachi Ramos". The signature is written in a cursive, flowing style.

Southwest Landscape Maintenance Inc. is committed to environmentally responsible operations and maximizing green waste diversion throughout the duration of the project.

3. PROPOSED WORK SCHEDULES

The following two pages are blank Monthly and Annual Schedule Sheets. Proposers are to complete these schedule sheets by writing in their proposed schedules for performing the work described in the Contract Documents. Use additional sheets as necessary to provide a full, and comprehensive response.

Service level required in all LLMDs is services on a monthly basis.

MONTHLY SCHEDULE SHEET

1. List all tasks specified to be performed on a weekly or monthly basis for the contract's maintenance areas in the box corresponding to the day of the week/month you propose to do them. List man-hours per position required to complete each task.
2. Be sure to include administrative work tasks such as report submittals, meetings, etc.
3. Fill in the schedule sheet for the entire month.

ANNUAL SCHEDULE SHEET

1. List all tasks specified to be performed for the contract's maintenance areas at intervals greater than one (1) month in the box corresponding to the month(s) of the year in which they are either so specified, or, if not specified, the month(s) in which you propose to do them. List man-hours per position required to complete each task.
2. Be sure to include any administrative work tasks such as report submittals, meetings, etc.
3. Fill in the schedule sheet for the entire year.

****See Attached****

MONTHLY SCHEDULE SHEET

MONDAY TUESDAY WEDNESDAY THURSDAY FRIDAY

	See Attached			

MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY
1	2	3	4	5
6	7	8	9	10
11	12	13	14	15
16	17	18	19	20
21	22	23	24	25
26	27	28	29	30
31				

MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY
1	2	3	4	5
6	7	8	9	10
11	12	13	14	15
16	17	18	19	20
21	22	23	24	25
26	27	28	29	30
31				

ANNUAL SCHEDULE SHEET

JANUARY	FEBRUARY	MARCH
APRIL	MAY	JUNE
See Attached		
JULY	AUGUST	SEPTEMBER
OCTOBER	NOVEMBER	DECEMBER

ANNUAL SCHEDULE SHEET

JANUARY Hardwood Tree's Insects as needed	FEBRUARY Hardwood Tree's Pre-emergent Nitra King Turf Fertilizer	MARCH Hardwood Tree's pre-emergent
APRIL Hardwood Tree's Turf Supreme/w Trimec Post emergent Grub as needed	MAY Hardwood Tree's Date Palms Nut Sedge as needed Spring Flowers	JUNE Date Palms Fan Palms
JULY Fan Palms	AUGUST Fan Palms	SEPTEMBER Hardwood Tree's
OCTOBER Hardwood Tree's Fall Flower's	NOVEMBER Hardwood Tree's Post Emergent Turf Fertilizer/15x15x15	DECEMBER Hardwood Tree's Calcium Nitrate as needed

4. PROPOSED FACILITIES, EQUIPMENT, MATERIALS, AND STAFFING SCHEDULE

Due to the location, size/extent and maintenance requirements of the maintenance area, proposer is required to state how he will provide the necessary maintenance and services in the Contract Documents. State the estimated manpower your company will use each week to fulfill the contract, including but not limited to supervision, technician, and general labor subcategories. List also the estimated vehicles and equipment (by size & type) needed to perform contract scope of work.

Attach numbered pages to provide responses to the following requested information:

Facilities:

****See Attached****

List location/address of facility(ies) from which work crews and equipment will be dispatched.

Equipment:

List equipment to be furnished to execute work tasks specified in the Contract Documents. Indicate with (S) any listed equipment to be shared with another contract/project.

Motor Vehicles:

Turf Maintenance Power Equipment/Tools/Mowers:

Tree, Shrub, Ground Cover Trimming/Pruning Equipment/Tools:

List both powered and hand equipment/tools

Irrigation System Maintenance Equipment:

List both powered and hand equipment/tools

Fertilizer Application Equipment:

List both powered and hand equipment/tools

Pesticide Application Equipment:

List both powered and hand equipment/tools

Materials:

Furnish an estimate of the materials and quantities needed to execute the following specified work tasks:

SPECIFIC TERMS & CONDITIONS-Turfgrass Maintenance - Overseeding

- ☐ List seed by variety name and blend; include recommended rate of application per site
- ☐ List topdress material by supplier's/manufacture's brand name; include recommended rate of application per site

Winter Overseeding –

****See Attached****

Spring/Summer Overseeding –

SPECIFIC TERMS & CONDITIONS-PEST CONTROL – Herbicides ¶– Pre-emergent crabgrass treatment

- ☐ List herbicide by manufacturer's brand name; include formulation type, and recommended rate of application for intended use
- ☐ If spray adjuvants are proposed for use, list by manufacturer's brand name; include formulation type, and recommended rate of application for intended use

Annual Treatment –

Staff:

List the employees, both labor and supervision, to be routinely assigned to execute work tasks specified in the Contract Documents. Be sure to note by title any applicable licenses/certifications held by assigned personnel. Indicate with (S) if listed personnel are to be shared with another contract / project.

General Landscape Maintenance:

List labor, and administrative and field supervisory personnel – include any relevant education, certification, licensing information for each person listed

Tree Trimming/Maintenance:

Include any ISA or equivalent certified personnel

Pesticide Application:

List licensed and/or certified personnel - all non-licensed, non-certified personnel must have received verifiable annual training

Landscape Lighting and Maintenance Districts

Facilities:

Yard; 40245 Starlight Lane Bermuda Dunes, Ca. 92203

Yard; 43850 Monroe St. Indio, Ca. 92201

Motor Vehicles:

2- F250's

2-F150's

2- Ford Maverick's

2- Dual Axel Utility Trailers

Turf Equipment Power/ Tools/ Mowers:

Zero Turn Riding Mowers

72" Toro

60" Toro

48" Exmark

48" JD Grand Stand

36" Grand stand

Self Propelled Mowers

21" Toro

21" Exmark

Hand Held Power Equipment

Stihl- Weed Eaters

Stihl- Hand Held Blower

Stihl- Backpack Blower

Tree, Shrub, Ground Cover Trimming/Pruning

Equipment/Tools:

Stihl- 16" Chain Saws

Stihl- 12" Chain Saws

Stihl- 12" Battery Chain Saws

Articulating Boom Trucks

Chippers
Stump Grinder
Pole Pruners
Articulating Long Handle Dual Cut Hedge Trimmer
Articulating Short Handle Dual Cut Hedge Trimmer
Corona 1" Hand Pruners
Corona Short Handle Hedge Shears
Corona Long Handle Hedge Shears
Leaf Rakes
Landscape Rakes

Irrigation System Maintenance Equipment:

Trenching Shovel
Round Point Shovel
Wire Tracers
Volt Meters
Controller Remote
Misc. Hand Tools

Fertilizer Application Equipment:

PTO Drive Fertilizer Hopper
Pull Behind Fertilizer Hopper
Large Drop Spreader
Drop Spreader
Push Hopper Spreaders

Pesticide Application Equipment:

4 Gallon Backpack Sprayer
50 Gallon Cart Sprayer
Injector System

Turfgrass Maintenance (Overseeding):

Lesco Double Eagle Blend

10-12 Pounds Per Thousand Square Foot

Product:		LESCO DOUBLE EAGLE BLEND	
LOT NUMBER:		Item #:	30-62-950
% PURE SEED	COMPONENTS:	% GERMINATION	ORIGIN
33.31	ALIGN II PERENNIAL RYEGRASS	90	OR
32.49	PERIDOT PERENNIAL RYEGRASS	90	OR
32.06	VIRTE PERENNIAL RYEGRASS	90	OR
OTHER INGREDIENTS:		NOXIOUS WEED SEEDS PER LB:	
1.03	OTHER CROP SEEDS	NONE FOUND	
1.09	INERT MATTER		
0.02	WEED SEED	NET WEIGHT: 50 LBS AMS XXX	
DATE TESTED: 01/26			
SELL BY: 10/26 in AL,AR,FL, GA,HI,IA,KS,KY,LA,MA,MS,NM,OK,RI, SD, TN,TX,WV			
SELL BY: 11/26 in MO			
SELL BY: 01/27 in IL,WI			
SELL BY: 04/27 in AZ,CA,CO,CT,DE,ID,IN,MD,ME,MI,MN,MT, NE,NH,NJ,NY, NC,ND,OH,PA,SC,VA,VT, WA,WY			
SELL BY: 07/27 in AK,NV,OR,UT			
LESCO INC., 1385 EAST 36th STREET, CLEVELAND, OH 44114			

Lesco Bermudagrass Seed

Topper: Kellogs As Needed

Specific Terms & Conditions-Pest
Control-Herbicides-Pre-emergent- Crab Grass Treatment

Ranger Pro;
1.5% Rate / 2oz per gallon

ACTIVE INGREDIENT:

*Glyphosate, N-(phosphonomethyl)glycine,
in the form of its isopropylamine salt..... 41.0%

OTHER INGREDIENTS (including surfactant): 59.0%
100.0%

*Contains 480 grams per liter or 4 pounds per U.S. gallon of the active ingredient glyphosate, in the form of its isopropylamine salt. Equivalent to 356 grams per liter or 3 pounds per U.S. gallon of the acid, glyphosate.

This product is protected by U.S. Patent Nos. 5,683,958; 5,703,015; 6,063,733; 6,121,199; 6,121,200. No license granted under any non-U.S. patent(s).

Speedzone Southern;
128oz / 4.2 acres
2.2oz per 1000 Square Feet



Use this product only in accordance with its labeling and with the Worker Protection Standard, 40 CFR part 170.

ACTIVE INGREDIENTS:	
2,4-D, 2-ethylhexyl ester	9.02%
Dichlorprop-p, 2-ethylhexyl ester	5.19%
Bicantolol acid	0.59%
Carfentrazone-ethyl	0.47%
OTHER INGREDIENTS:	84.73%
TOTAL 100.00%	

THIS PRODUCT CONTAINS:
 0.51 lb 2,4-dichlorophenoxypropionic acid equivalent per gallon or 5.68%
 0.30 lb 2,4-dichlorophenoxypropionic acid equivalent per gallon or 3.54%
 0.050 lb 3,5-dichloro-0-anisic acid equivalent per gallon or 0.60%
 0.040 lb Ethyl 2-chloro-5-[4-carboxymethyl]-4-hydroxy-3-methyl-5-oxo-1,2,4-triazol-1-yl-4-fluorobenzenesulphonate per gallon or 0.47%

Sedgehammer/Nut Sedge Treatment;
 1.8gm / 1000 square feet

SEDGEHAMMER™ TURF HERBICIDE

SEDGEHAMMER is a selective herbicide for the control of nutsedge and other weeds in turfgrass and landscaped areas

ACTIVE INGREDIENT: Halobuturon-methyl	% by Wt.
OTHER INGREDIENTS	75.0%
	25.0%
	Total: 100.0%

Lesco Stonewall Pre-Emergent
 .20% - 18-0-7 Poly Plus
 1.91 pounds per 1000 square feet
 50 pounds per 26978 square feet

5. **COMMUNICATIONS, TRAFFIC SAFETY, AND GREENWASTE**

Communications

Project General Terms and Conditions require that the selected Contractor possess, and maintain an effective company-wide communications system. Also, the Contractor must designate some responsible employee to be available on a twenty-four (24) hour basis to receive, and respond to emergency calls.

Please describe your company's internal communications system, both office and infield, and how it will enable your firm to provide the communication capability outlined in the project specifications. Also, please describe how your company will provide the specified twenty-four (24) hour communication capability. **Use additional sheets as necessary to provide a full, and comprehensive response.**

24/7 - Emergency Response



Communications

Southwest Landscape Maintenance Inc. maintains an effective company-wide communications system designed to provide reliable communication between office staff, supervisors, and field personnel at all times during project operations. Office personnel and field supervisors communicate through company-issued mobile phones, email, and text messaging to ensure prompt response to routine and emergency situations. Field crews maintain direct communication with supervisors throughout the workday, allowing issues, service requests, and project updates to be addressed quickly and efficiently.

Supervisors conduct regular field inspections and maintain daily communication with crew members to ensure work is performed in accordance with project specifications and City requirements. Management staff are also available to communicate directly with City representatives regarding scheduling, emergencies, service concerns, and operational updates.

To provide the required twenty-four (24) hour emergency communication capability, Southwest Landscape Maintenance Inc. designates an on-call supervisor who is available at all times to receive and respond to emergency calls. Emergency calls may be received by phone and are immediately relayed to the appropriate supervisor or response crew for action. This system ensures rapid response to urgent situations and uninterrupted communication capability throughout the duration of the contract.

Emergency Response Contacts for this Contract:

Leo Ramos: leo@swlandscape.net

Account Manager / (760) 600-3118

Frank Escobedo: frank@swlandscape.net

Director of Safety, Quality, and Compliance / (442) 370-4097

Christina Sanchez: christina@swlandscape.net

Director of Administration / (760) 996-0901

Malachi Ramos: malachi@swlandscape.net

Chief Financial Officer / (760) 903-3353

A handwritten signature in black ink that reads "Malachi Ramos". The signature is fluid and cursive, with the first name "Malachi" being more prominent than the last name "Ramos".

Green waste Recycling:

AB 939 mandates that the City of Coachella divert from landfills fifty percent (50%) of the solid waste, including green waste, generated within its jurisdiction. Please describe your company's program to insure that the City receives credit for the green waste that will be generated from executing the project's Scope Of Work (see Exhibit A of project contract documents). Be sure to include the name(s), address(es) and phone number(s) of the recycling facility(ies) that will be accepting the green waste you generate from your operations on the project. If you plan to use any recycled green waste products (mulch, compost, soil amendments, etc.) on the project, please give name/address/phone information of the producer if different from those listed above. **Use additional sheets as necessary to provide a full, and comprehensive response.** Monthly green waste reports will be required to be provided to the Public Works Department on a monthly basis.

GREEN WASTE RECYCLING PLAN



Recycling Facility Information

Company: Burrtec Waste & Recycling Services
Address: 53600 Polk Street, Coachella, CA 92236
Phone: (760) 393-0635

Recycling Facility Information

Company: SA Recycling
Address: 48100 Harrison St, Coachella, CA 92236
Phone: (760) 391-5591

Southwest Landscape Maintenance Inc. is committed to supporting the City of Coachella's compliance with California AB 939 requirements by diverting green waste materials generated during project operations from landfill disposal through recycling and beneficial reuse practices.

Green Waste Recycling Plan

All green waste generated from landscape maintenance, tree trimming, pruning, brush clearing, and related operations performed under the Scope of Work will be separated and transported to approved green waste recycling facilities. Materials diverted will include:

- Tree trimmings and branches
- Palm fronds
- Brush and shrubs
- Grass clippings
- Leaves and organic landscape debris

These materials will be recycled into reusable products such as mulch, compost, biomass fuel, and soil amendments whenever possible.

GREEN WASTE RECYCLING PLAN



Use of Recycled Green Waste Products

When appropriate and authorized by the City, Southwest Landscape Maintenance Inc. may utilize recycled organic materials such as mulch, compost, and soil amendments produced from recycled green waste streams. These products may be applied to landscape areas to improve soil health, conserve moisture, and reduce erosion.

Tracking & Reporting

Southwest Landscape Maintenance Inc. will maintain records of all green waste loads diverted from landfill disposal. Monthly reports will be submitted to the City of Coachella Public Works Department and will include:

- Date of disposal/recycling
- Recycling facility utilized
- Estimated or documented tonnage/volume
- Type of green waste material diverted

Weight tickets and disposal receipts will be retained and provided upon request to ensure documentation of diversion efforts and compliance with City requirements.

A handwritten signature in black ink that reads "Malachi Ramos". The signature is fluid and cursive, with the first name "Malachi" and the last name "Ramos" clearly distinguishable.

Southwest Landscape Maintenance Inc. is committed to environmentally responsible operations and maximizing green waste diversion throughout the duration of the project.

6. **COST PROPOSAL**

TO: CITY OF COACHELLA, "CITY"

DATE: 5/26/2026

PROPOSER: Southwest Landscape & Maintenance Inc. "CONTRACTOR"

The undersigned declares that he/she has carefully examined the Contract Documents and Addendums No.(s) N/A that he/she is thoroughly familiar with the contents thereof, and is authorized to represent the respective firm and propose services to City of Coachella.

It is understood that the price shown hereon includes all routine and seasonal maintenance described in the Contract Documents and shall be inclusive of all costs for the Proposer to accomplish the work.

The costs of any work shown or required in the Contract Documents, but not specifically identified as a Contract Pay Item are included in the Contract Pay Items, and no additional compensation shall be due Contractor by virtue of Contractor's compliance with the Contract Documents.

For each item, the averaged one-month maintenance cost shall be indicated and the total of these costs shall be extended for the term of the Agreement. Proposer must provide costs for all items below.

Prices for Service Schedule

Area No.	<i>Estimated Maintenance Area (Square Feet)</i>	Price Per Month Landscape	Price Annually Landscape	Total Annual Cost	Total Term Cost
Area 1	10,904	\$235.41	\$2,824.92	\$2,824.92	\$5,649.84
Area 2	10,571	\$229.42	\$2,753.04	\$2,753.04	\$5,506.08
Area 3	14,358	\$297.58	\$3,570.96	\$3,570.96	\$7,141.92
Area 4	3,168	\$96.16	\$1,153.92	\$1,153.92	\$2,307.84
Area 6	114,057	\$2,092.17	\$25,106.04	\$25,106.04	\$50,212.08
Area 7	61,369	\$1,143.78	\$13,725.36	\$13,725.36	\$27,450.72
Area 9	4,618	\$122.26	\$1,467.12	\$1,467.12	\$2,934.24
Area 10	27,021	\$525.52	\$6,306.24	\$6,306.24	\$12,612.48
Area 11	2,402	\$82.38	\$988.56	\$988.56	\$1,977.12
Area 12	3,150	\$95.84	\$1,150.08	\$1,150.08	\$2,300.16
Area 13	85,922	\$1,585.74	\$19,028.88	\$19,028.88	\$38,057.76
Area 14	49,770	\$935.00	\$11,220.00	\$11,220.00	\$22,440.00
Area 15	31,991	\$614.98	\$7,379.76	\$7,379.76	\$14,759.52
Area 16	423,188	\$7,656.52	\$91,878.24	\$91,878.24	\$183,756.48
Area 17	187,237	\$3,409.41	\$40,912.92	\$40,912.92	\$81,825.84
Area 18	169,290	\$3,086.36	\$37,036.32	\$37,036.32	\$74,072.64
Area 19	66,855	\$1,242.53	\$14,910.36	\$14,910.36	\$29,820.72
Area 20	98,750	\$1,814.64	\$21,775.68	\$21,775.68	\$43,551.36
Area 21	13,978	\$290.74	\$3,488.88	\$3,488.88	\$6,977.76
Area 22	99,850	\$1,836.44	\$22,037.28	\$22,037.28	\$44,074.56
Area 23	113,300	\$2,078.54	\$24,942.48	\$24,942.48	\$49,884.96

Area No.	Estimated Maintenance Area (Square Feet)	Price Per Month Landscape	Price Annually Landscape	Total Annual Cost	Total Term Cost
Area 24	368,680	\$6,672.22	\$80,066.64	\$80,066.64	\$160,133.28
Area 25	47,789	\$896.18	\$10,754.16	\$10,754.16	\$21,508.32
Area 27	40,510	\$765.16	\$9,181.92	\$9,181.92	\$18,363.84
Area 28	143,993	\$2,627.85	\$31,534.20	\$31,534.20	\$63,068.40
Area 29	77,417	\$1,429.49	\$17,153.88	\$17,153.88	\$34,307.76
Area 30	70,343	\$1,302.15	\$15,625.80	\$15,625.80	\$31,251.60
Area 31	285,169	\$5,195.10	\$62,341.20	\$62,341.20	\$124,682.40
Area 32	221,660	\$4,057.94	\$48,623.28	\$48,623.28	\$97,246.56
Area 33	285,460	\$5,200.34	\$62,404.08	\$62,404.08	\$124,808.16
Area 34	83,930	\$1,546.72	\$18,560.64	\$18,560.64	\$37,121.28
Area 35	128,057	\$2,341.00	\$28,092.00	\$28,092.00	\$56,184.00
Area 36	61,600	\$1,144.78	\$13,737.36	\$13,737.36	\$27,474.72
Area 38	210,890	\$3,832.00	\$45,984.00	\$45,984.00	\$91,968.00
Area 39	71,500	\$15,855.71	\$15,855.71	\$15,855.71	\$31,711.42
Area 40	84,705	\$18,728.04	\$18,728.04	\$18,728.04	\$37,456.08
Totals	3,743,452	\$69,360.00	\$832,320.00	\$832,320.00	\$1,664,640.00

Prices for Emergency Work, Extra Work, Vandalism Repair (Unit Prices)

- | | | | | |
|-----|--|---|-----------|----------|
| 1. | 1 gal. shrub/vine/ground cover in place | @ | \$ 12.00 | ea. |
| 2. | 5 gal. shrub/vine/ground cover in place | @ | \$ 22.00 | ea. |
| 3. | 5 gal. tree in place (stakes incl) | @ | \$ 25.00 | ea. |
| 4. | 15 gal. tree in place (stakes incl) | @ | \$ 200.00 | ea. |
| 5. | 24" box tree in place (stakes incl) | @ | \$ 395.00 | ea. |
| 6. | 36" box tree in place (guy wires incl) | @ | \$ 750.00 | ea. |
| 7. | Flat of ground cover in place | @ | \$ 32.00 | ea. |
| 8. | Planter bed mulch in place | @ | \$ 210.00 | /cu. yd. |
| 9. | Stabilized D.G. Brimstone or Desert Gold | @ | \$ 307.50 | /cu. yd. |
| 10. | Grey Crestline Boulders 2' x 3' | @ | \$ 318.00 | ea. |
| 11. | Grey Crestline Boulders 3' x 4' | @ | \$ 397.00 | ea. |

**Prices for Emergency Work, Extra Work, Vandalism Repair, Additional Work Functions
(Time and Materials Prices)**

- | | | | |
|---|---|--------------------|-----------|
| 1. Emergency Call Out | @ | \$ <u>115.00</u> | /man hr. |
| 2. Security Camera Downloads/Reports | @ | \$ <u>0.00</u> | /man hr. |
| 3. Online Irrigation Monitoring/Reports | @ | \$ <u>Included</u> | /man hr. |
| 4. Arborist Reports | @ | \$ <u>125.00</u> | /man hr. |
| 5. Extra Work Labor | @ | \$ <u>42.00</u> | /man hr. |
| 6. Extra Work Emergency Labor | @ | \$ <u>63.00</u> | /man hr. |
| 7. Extra Work Supervision | @ | \$ <u>Included</u> | /man hr. |
| 8. Extra Work Emergency Supervision | @ | \$ <u>Included</u> | /man hr. |
| 9. Extra Work Irrigation Technician | @ | \$ <u>55.00</u> | /man hr. |
| 10. Extra Work Emergency Irrigation Technician | @ | \$ <u>65.00</u> | /man hr. |
| 11. Extra Work Materials (See Specific Terms & Conditions-
Extra Work, 1.E.) | @ | Cost + 15% | |
| 12. Extra Work – Tree Trimming | @ | \$ <u>75.00</u> | /man hr. |
| | | Or | |
| | | \$ <u>200.00</u> | /per tree |
| 13. Extra Work – Tree Removal | @ | \$ <u>75.00</u> | /man hr. |
| | | Or | |
| | | \$ <u>550.00</u> | /per tree |

Unit prices for Additions/Deletions to City Landscape Areas, per General Terms & Conditions-ADDITIONS/DELETIONS TO CITY LANDSCAPE AREAS

1. Additional parkway areas, planters (trees, shrubs, ground cover included, as applicable).
\$ 0.018 /sq. ft./mo.
2. Additional parkway areas, turf (trees, shrubs, ground cover included, as applicable).
\$ 0.018 /sq. ft./mo.
3. Additional retention basins/open space areas, planters (trees, shrubs, ground cover included, as applicable). \$ 0.018 /sq. ft./mo.
4. Additional retention basins/open space areas, turf (trees, shrubs, ground cover included, as applicable). \$ 0.018 /sq. ft./mo.
5. Install 1" water service and meter box. Unit price includes traffic control, excavation, pavement and concrete replacement, hot-tap of main, corporation stop, meter box, and all work related to the installation of a new service from the existing water main to the water meter location at the back of the curb.
\$ 2,500.00 each
6. Remove and replace concrete curb and gutter per City Standard #S-7. \$
\$ 118.35 /lf.
7. Remove and replace concrete sidewalk per City Standard #S-25.
\$ 19.30 /sq. ft.

7. **PROPOSAL SURETY BOND**

[Note: Not required when other form of security, e.g. cash, certified check or cashier's check, accompanies proposal.]

The makers of this bond are, Southwest Landscape & Maintenance Inc., as Principal, and The Ohio Casualty Insurance Company, as Surety and are held and firmly bound unto the City of Coachella, a municipal corporation, organized under the laws of the State of California, with its principal place of business at 53-990 Enterprise Way, Coachella, California 92236, hereinafter called the City, in the penal sum of TEN PERCENT (10%) OF THE TOTAL PROPOSAL PRICE of the Principal submitted to the City for the work described below, for the payment of which sum in lawful money of the United States, well and truly to be made, we bind ourselves, our heirs, executors, administrators, successors and assigns, jointly and severally, firmly by these presents.

THE CONDITION OF THIS OBLIGATION IS SUCH that whereas the Principal has submitted the accompanying bid dated May 28th, 2026, for **LANDSCAPE MAINTENANCE SERVICES FOR: LANDSCAPE, LIGHTING AND MAINTENANCE DISTRICTS 1 – 40 PROJECT 042623.**

If the Principal does not withdraw its Bid within the time specified in the Contract Documents; and if the Principal is awarded the Contract and provides all documents to the City as required by the Contract Documents; then this obligation shall be null and void. Otherwise, this bond will remain in full force and effect.

Surety, for value received, hereby stipulates and agrees that no change, extension of time, alteration or addition to the terms of the Contract Documents shall affect its obligation under this bond, and Surety does hereby waive notice of any such changes.

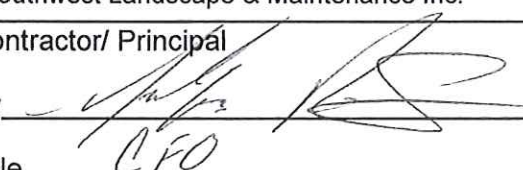
In the event a lawsuit is brought upon this bond by the City and judgment is recovered, the Surety shall pay all litigation expenses incurred by the City in such suit, including reasonable attorneys' fees, court costs, expert witness fees and expenses.

IN WITNESS WHEREOF, the above-bound parties have executed this instrument under their several seals this 22nd day of May, 2026, the name and corporate seal of each corporation.

(Corporate Seal)

Southwest Landscape & Maintenance Inc.

Contractor/ Principal

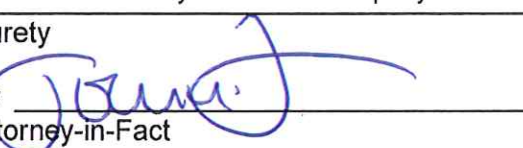
By 

Title C.F.O.

The Ohio Casualty Insurance Company

(Corporate Seal)

Surety

By 

Attorney-in-Fact

(Attach Attorney-in-Fact Certificate)

Title Jodie Doner, Attorney-in-fact

CALIFORNIA ALL-PURPOSE ACKNOWLEDGMENT**CIVIL CODE § 1189**

A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document.

State of California)
County of Ventura)

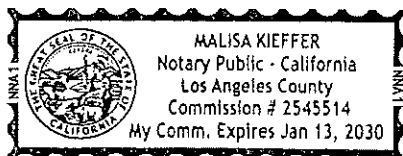
On 5/22/2021 before me, Malisa Kieffer, Notary Public
Date Here Insert Name and Title of the Officer

personally appeared Jodie L. Doner
Name(s) of Signer(s)

who proved to me on the basis of satisfactory evidence to be the person(s) whose name(s) is/are subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their authorized capacity(ies), and that by his/her/their signature(s) on the instrument the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.

I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is true and correct.

WITNESS my hand and official seal.



Signature [Signature]
Signature of Notary Public

Place Notary Seal Above

OPTIONAL

Though this section is optional, completing this information can deter alteration of the document or fraudulent reattachment of this form to an unintended document.

Description of Attached Document

Title or Type of Document: _____

Document Date: _____ Number of Pages: _____

Signer(s) Other Than Named Above: _____

Capacity(ies) Claimed by Signer(s)

Signer's Name: _____

☐ Corporate Officer — Title(s): _____

☐ Partner — ☐ Limited ☐ General

☐ Individual ☐ Attorney in Fact

☐ Trustee ☐ Guardian or Conservator

☐ Other: _____

Signer Is Representing: _____

Signer's Name: _____

☐ Corporate Officer — Title(s): _____

☐ Partner — ☐ Limited ☐ General

☐ Individual ☐ Attorney in Fact

☐ Trustee ☐ Guardian or Conservator

☐ Other: _____

Signer Is Representing: _____

Notary Acknowledgment

A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document.

STATE OF CALIFORNIA

COUNTY OF Riverside

On May 27th, 2026, before me, Issac Antonio Cross, Notary Public, personally appeared Melavias Ramos, who proved to me on the basis of satisfactory

Name(s) of Signer(s)

evidence to be the person(s) whose name(s) is/are subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their authorized capacity(ies), and that by his/her/their signature(s) on the instrument the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.

I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is true and correct.

WITNESS my hand and official seal.



[Signature]
Signature of Notary Public

OPTIONAL

Though the information below is not required by law, it may prove valuable to persons relying on the document and could prevent fraudulent removal and reattachment of this form to another document.

CAPACITY CLAIMED BY SIGNER

DESCRIPTION OF ATTACHED DOCUMENT

☐ Individual

☐ Corporate Officer

Title(s)

Title or Type of Document

☐ Partner(s)

☐

Limited

☐

General

☐ Attorney-In-Fact

☐ Trustee(s)

☐ Guardian/Conservator

☐ Other:

Number of Pages

Date of Document

Signer is representing:

Name Of Person(s) Or Entity(ies)

Signer(s) Other Than Named Above

NOTE: This acknowledgment is to be completed for Contractor/Principal.



POWER OF ATTORNEY

Liberty Mutual Insurance Company
The Ohio Casualty Insurance Company
West American Insurance Company

Certificate No: 8215642-996217

KNOWN ALL PERSONS BY THESE PRESENTS: That The Ohio Casualty Insurance Company is a corporation duly organized under the laws of the State of New Hampshire, that Liberty Mutual Insurance Company is a corporation duly organized under the laws of the State of Massachusetts, and West American Insurance Company is a corporation duly organized under the laws of the State of Indiana (herein collectively called the "Companies"), pursuant to and by authority herein set forth, does hereby name, constitute and appoint, Aaron R. Fosburg; Jodie Doner; John Ansolabehere; Kevin P. Reed; Mark Lyon

all of the city of Ventura state of CA each individually if there be more than one named, its true and lawful attorney-in-fact to make, execute, seal, acknowledge and deliver, for and on its behalf as surety and as its act and deed, any and all undertakings, bonds, recognizances and other surety obligations, in pursuance of these presents and shall be as binding upon the Companies as if they have been duly signed by the president and attested by the secretary of the Companies in their own proper persons.

IN WITNESS WHEREOF, this Power of Attorney has been subscribed by an authorized officer or official of the Companies and the corporate seals of the Companies have been affixed thereto this 19th day of February, 2026.



Liberty Mutual Insurance Company
The Ohio Casualty Insurance Company
West American Insurance Company

By: Nathan J. Zangerle
Nathan J. Zangerle, Assistant Secretary

State of PENNSYLVANIA ss
County of MONTGOMERY

On this 19th day of February, 2026 before me personally appeared Nathan J. Zangerle, who acknowledged himself to be the Assistant Secretary of Liberty Mutual Insurance Company, The Ohio Casualty Company, and West American Insurance Company, and that he, as such, being authorized so to do, execute the foregoing instrument for the purposes therein contained by signing on behalf of the corporations by himself as a duly authorized officer.

IN WITNESS WHEREOF, I have hereunto subscribed my name and affixed my notarial seal at Plymouth Meeting, Pennsylvania, on the day and year first above written.



Commonwealth of Pennsylvania - Notary Seal
Teresa Pastella, Notary Public
Montgomery County
My commission expires March 28, 2029
Commission number 1126044
Member, Pennsylvania Association of Notaries

By: Teresa Pastella
Teresa Pastella, Notary Public

This Power of Attorney is made and executed pursuant to and by authority of the following By-laws and Authorizations of The Ohio Casualty Insurance Company, Liberty Mutual Insurance Company, and West American Insurance Company which resolutions are now in full force and effect reading as follows:

ARTICLE IV - OFFICERS: Section 12. Power of Attorney.

Any officer or other official of the Corporation authorized for that purpose in writing by the Chairman or the President, and subject to such limitation as the Chairman or the President may prescribe, shall appoint such attorneys-in-fact, as may be necessary to act in behalf of the Corporation to make, execute, seal, acknowledge and deliver as surety any and all undertakings, bonds, recognizances and other surety obligations. Such attorneys-in-fact, subject to the limitations set forth in their respective powers of attorney, shall have full power to bind the Corporation by their signature and execution of any such instruments and to attach thereto the seal of the Corporation. When so executed, such instruments shall be as binding as if signed by the President and attested to by the Secretary. Any power or authority granted to any representative or attorney-in-fact under the provisions of this article may be revoked at any time by the Board, the Chairman, the President or by the officer or officers granting such power or authority.

ARTICLE XIII - Execution of Contracts: Section 5. Surety Bonds and Undertakings.

Any officer of the Company authorized for that purpose in writing by the chairman or the president, and subject to such limitations as the chairman or the president may prescribe, shall appoint such attorneys-in-fact, as may be necessary to act in behalf of the Company to make, execute, seal, acknowledge and deliver as surety any and all undertakings, bonds, recognizances and other surety obligations. Such attorneys-in-fact subject to the limitations set forth in their respective powers of attorney, shall have full power to bind the Company by their signature and execution of any such instruments and to attach thereto the seal of the Company. When so executed such instruments shall be as binding as if signed by the president and attested by the secretary.

Certificate of Designation - The President of the Company, acting pursuant to the Bylaws of the Company, authorizes Nathan J. Zangerle, Assistant Secretary to appoint such attorneys-in-fact as may be necessary to act on behalf of the Company to make, execute, seal, acknowledge and deliver as surety any and all undertakings, bonds, recognizances and other surety obligations.

Authorization - By unanimous consent of the Company's Board of Directors, the Company consents that facsimile or mechanically reproduced signature of any assistant secretary of the Company, wherever appearing upon a certified copy of any power of attorney issued by the Company in connection with surety bonds, shall be valid and binding upon the Company with the same force and effect as though manually affixed.

I, Renee C. Llewellyn, the undersigned, Assistant Secretary, The Ohio Casualty Insurance Company, Liberty Mutual Insurance Company, and West American Insurance Company do hereby certify that the original power of attorney of which the foregoing is a full, true and correct copy of the Power of Attorney executed by said Companies, is in full force and effect and has not been revoked.

IN TESTIMONY WHEREOF, I have hereunto set my hand and affixed the seals of said Companies this 22nd day of May, 2026.



By: Renee C. Llewellyn
Renee C. Llewellyn, Assistant Secretary

Not valid for mortgage, note, loan, letter of credit, currency rate, interest rate or residual value guarantees.

For bond and/or Power of Attorney (POA) verification inquiries, please call 610-832-8240 or email HOSUR@libertymutual.com.

8. **NON-COLLUSION DECLARATION**

To Be Executed by Proposer(s) and Submitted with Proposal

The undersigned declares:

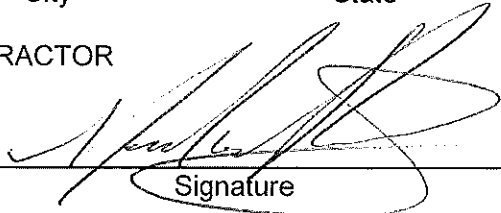
I am the Chief Financial Officer of Southwest Landscape & Maintenance Inc., the party making the foregoing bid. The bid is not made in the interest of, or on behalf of, any undisclosed person, partnership, company, association, organization, or corporation. The bid is genuine and not collusive or sham. The bidder has not directly or indirectly induced or solicited any other bidder to put in a false or sham bid. The bidder has not directly or indirectly colluded, conspired, connived, or agreed with any bidder or anyone else to put in a sham bid, or to refrain from bidding. The bidder has not in any manner, directly or indirectly, sought by agreement, communication, or conference with anyone to fix the bid price of the bidder or any other bidder, or to fix any overhead, profit, or cost element of the bid price, or of that of any other bidder. All statements contained in the bid are true. The bidder has not, directly or indirectly, submitted his or her bid price or any breakdown thereof, or the contents thereof, or divulged information or data relative thereto, to any corporation, partnership, company, association, organization, bid depository, or to any member or agent thereof, to effectuate a collusive or sham bid, and has not paid, and will not pay, any person or entity for such purpose.

Any person executing this declaration on behalf of a bidder that is a corporation, partnership, joint venture, limited liability company, limited liability partnership, or any other entity, hereby represents that he or she has full power to execute, and does execute, this declaration on behalf of the bidder.

I declare under penalty of perjury under the laws of the State of California that the foregoing is true and correct and that this declaration is executed on

May 26th, 2026, at Indio, California.
City State

CONTRACTOR

By: 
Signature

Title: Chief Financial Officer

9. **PUBLIC WORKS CONTRACTOR DIR REGISTRATION CERTIFICATION**

Pursuant to Labor Code sections 1725.5 and 1771.1, all contractors and subcontractors that wish to bid on, be listed in a bid proposal, or enter into a contract to perform public work must be registered with the Department of Industrial Relations. See <http://www.dir.ca.gov/PublicWorks/PublicWorks.html> for additional information.

No bid will be accepted nor any contract entered into without proof of the contractor's and subcontractors' current registration with the Department of Industrial Relations to perform public work.

Contractor hereby certifies that it is aware of the registration requirements set forth in Labor Code sections 1725.5 and 1771.1 and is currently registered as a contractor with the Department of Industrial Relations.²

Name of Contractor: Southwest Landscape & Maintenance Inc.

DIR Registration Number: 1001042667

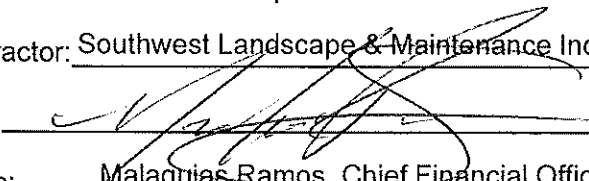
DIR Registration Expiration: 6-30-2028

Small Project Exemption: Yes or X No

Unless Contractor is exempt pursuant to the small project exemption, Contractor further acknowledges:

1. Contractor shall maintain a current DIR registration for the duration of the project.
2. Contractor shall include the requirements of Labor Code sections 1725.5 and 1771.1 in its contract with subcontractors and ensure that all subcontractors are registered at the time of bid opening and maintain registration status for the duration of the project.
3. Failure to submit this form or comply with any of the above requirements may result in a finding that the bid is non-responsive.

Name of Contractor: Southwest Landscape & Maintenance Inc.

Signature: 

Name and Title: Malaquias Ramos, Chief Financial Officer

Dated: 5/26/2026

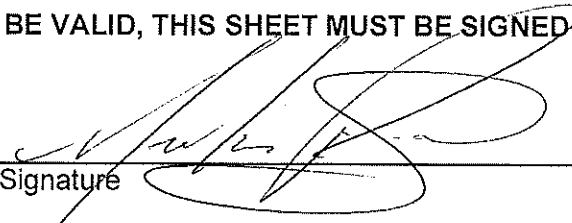
² If the Project is exempt from the contractor registration requirements pursuant to the small project exemption under Labor Code Sections 1725.5 and 1771.1, please mark "Yes" in response to "Small Project Exemption."

10. PROPOSAL AFFIRMATION

With regard to the information provided hereinabove (the Proposer's Proposal Submission Forms), I affirm that:

- All information provided is true and correct to the best of my knowledge, and;
- I understand that a materially false statement willfully or fraudulently made in connection with this Proposal may result in the termination of any contract between the City of Coachella and Southwest Landscape & Maintenance Inc., and as a further result, the aforesaid firm may be barred from participation in future City contracts as well as be subject to possible criminal prosecution, and;
- I have legal authority to bind Southwest Landscape & Maintenance Inc. to the terms of this affirmation.

FOR PROPOSAL TO BE VALID, THIS SHEET MUST BE SIGNED



Signature 5/26/2026

Date
Malaquias Ramos

Printed Name

Chief Financial Officer

Title
Southwest Landscape & Maintenance Inc.

Company Name

END OF PROPOSAL SUBMISSION FORMS

City of Coachella
Attn: Andrew Simmons
53462 Enterprise Way
Coachella, CA 92236

2. Office Phone: (760) 398-5744
3. E-mail: a.simmons@coachella.org

- B. **CONTRACTOR'S REPRESENTATIVE:** The Contractor shall designate and assign a project manager (hereinafter the "Project Manager"), who shall coordinate all phases of the Work on the Contractor's behalf. The Project Manager shall be available to the City at all reasonable times. The Contractor designates Leo Ramos to be its Project Manager.
- C. **CITY/CONTRACTOR MEETINGS:** The Public Works Director or his/her designee, and the Contractor's representative will meet on a regular basis, at intervals no greater than 30 calendar days. The purpose of this meeting will be to discuss specific project problems. More frequent contact and/or additional meetings may be required between the Public Works Director or his/her designee and the Project Manager in order to review the execution of special tasks or required work. See also **SPECIFIC TERMS AND CONDITIONS** (Contract-Agreement Exhibit "A") – **Contractor's Work Schedule**.
- D. **LOCAL OFFICE:** The Contractor shall maintain a local office with a competent representative that can be reached during normal working hours and authorized to discuss matters pertaining to this contract with the City. A local office is one that can be reached by telephone without it being a toll call. An answering service or mobile telephone shall not fulfill the requirement for a local office.
- E. **COMMUNICATION DEVICE:** The Contractor's field supervisor, crew chief and irrigators, shall be furnished with a cellular telephone with a two way radio capacity that is compatible to the City's current mobile system. This system must provide field communication directly with the City's personnel.
- F. **WORK SCHEDULES:** The Contractor shall submit a schedule describing Contractor's maintenance operations for review and approval by the City Representative following issuance of a Notice To Proceed. For details, see **SPECIFIC TERMS AND CONDITIONS** (Contract-Agreement Exhibit "A") – **Contractor's Work Schedule**.
- G. **EMERGENCY NUMBERS AND CALLOUTS:** The Contractor shall have the capability to receive and to respond immediately to calls of an emergency nature during normal working hours and during hours outside of normal working hours. Calls of an emergency nature received by the City shall be referred to the Contractor for immediate disposition.
1. In the event that emergency work is required, the Contractor shall notify the Public Works Director or his/her designee by telephone in advance before any emergency work is commenced. Non-emergency maintenance work requires written approval before the work is performed. Answering service is not acceptable for emergency calls after working hours or on weekends.