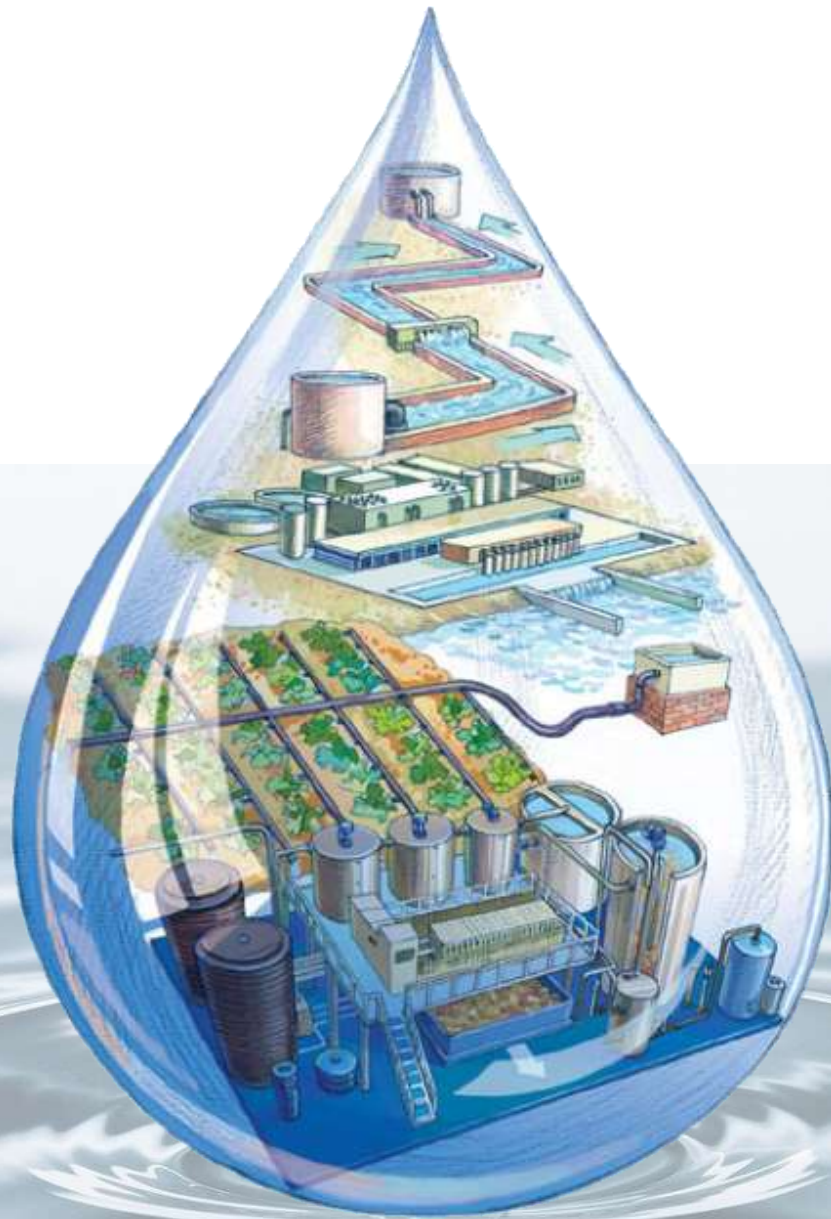




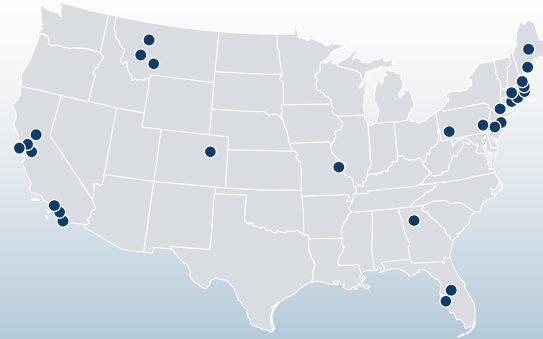
City of Clewiston Wastewater Treatment...

...transforming into a ***flagship***
for South Florida & a
"Utility of the Future" ...

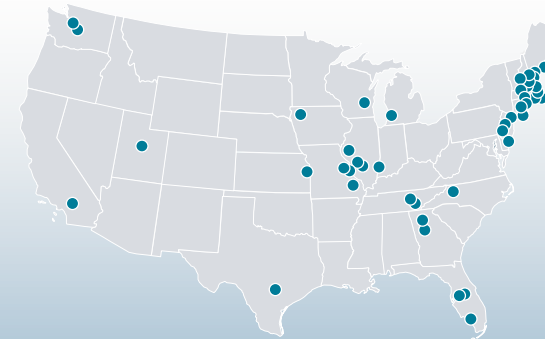


Company Overview

FOUNDED
1979



27
OFFICES



100+
PLANTS

Client Mix
55% Public
45% Private

1350+
PEOPLE



100%
EMPLOYEE OWNED



Core Values

PEOPLE FIRST

INTEGRITY

AUTONOMY

OWNERSHIP

COLLABORATION



of work is from
repeat clients

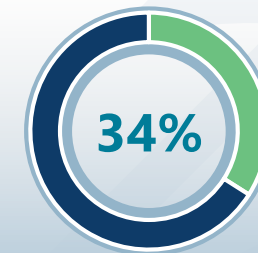
Strategic Focus

WATER

ENVIRONMENT

OPERATIONS & MANAGEMENT

DESIGN-BUILD



of staff has
20+ years
experience

The Woodard & Curran Approach

Partnerships Lead to Success



Our relationships aren't only about providing technical and operational solutions, they're about building vested partnerships.

A Tailored Approach for Every Client



Ready-made solutions simply aren't good enough; we tailor everything we do, from concept to operations, to our clients' precise needs.

Leaving the World a Better Place



We commit to leaving our world a better place, to be stewards of the environment, and above all, to prioritize protecting the environment because our character is more important than our bottom line.

Long-Term Local O&M Partnerships



WE SPECIALIZE IN COMMUNITIES LIKE CLEWISTON

Our tools & resources are built for medium-sized community support



- Our Funding Team secures you money!
 - >\$1 Billion in funding secured over past 5 years



- Our Asset Management Team protects your assets
 - We implement a state-of-the-art CMMS system
 - Predictive maintenance with A/M can save up to 30% annually



- Our innovation team brings you options
 - We have piloted & implemented >20 new cost-savings innovations over the past 2 years alone!
 - Working closely, we can identify new ways to optimize your facility's

Building a Vested Partnership thru Trust and Transparency!

Building a Culture of Pride Within the Utility!



Partnership- Trust & Transparency

Commitment to Communications



- » Contract is structured as **"Cost Plus Fixed Fee"**
- » O&M **cost savings are returned to the City!**
- » Realtime access to information
 - Financial, Operational & Compliance
- » Operating Reports **keep you in control**
 - Monthly & Annual
- » Our Management Team **tailors communications to your expectations**





Optimizing Operations

It all starts with **Safety!**



- » Implement Safety Program Requirements
- » Successful transition of facility Ops Team
- » Determine potential bottlenecks in ops & design
- » Work with the City to define budget, priorities, desired approach, & communications
- » Develop a long-range optimization plan





WE PUT PEOPLE FIRST!

People are our greatest **Assets!**



▸ W&C Employee Benefit Plan

■ Retain all current facility FTE's

- Compare benefits & ensure they are "made whole"
- Individual, group & family benefits meetings
- Woodard & Curran will recognize experience in the wastewater industry...not just with the City of Clewiston
- On-boarding training & development
 - We prioritize health & safety to ensure we all get home at night





Partnership Starts with Great Employee Transition

Woodard & Curran Introductions



- » Employees meet Transition Team
- » Introduction to Woodard & Curran
- » Human Resources sets up benefits meeting with current staff
 - Lunch
 - Spouses invited
 - Q&A session
- » Walk through of transition timeline

30-90 Days Before Start Date



- » Meet with employees to discuss roles & responsibilities
- » Offer letters sent to staff
- » Upon offer acceptance, pre-employment activities scheduled
- » In person & email communication to all staff with onboarding schedule & what to bring on their first day

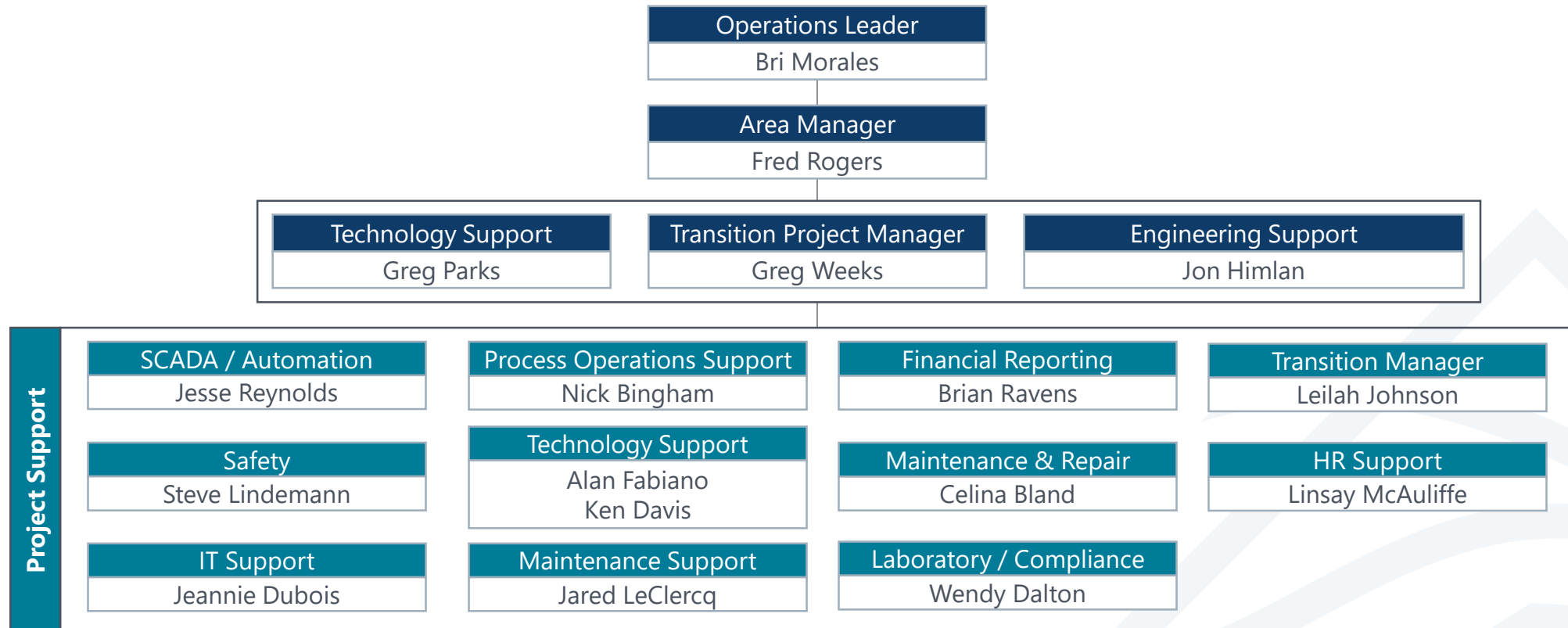
First Day



- » In-Person Technology & Human Resource team onboard employees
- » Onboarded 1 on 1
- » Onboarding tasks completed on day 1
 - Benefit elections
 - Direct deposit
 - Password & Email set up
 - Guided through systems with small trainings



Multiple Levels of Support



Going Beyond Expectations...

Becoming a Vested PARTNER



*Woodard & Curran
assumed operations of our
facility [during design] to
ensure we meet compliance
until the new WWTP
becomes operational...and
to ensure the new facility is
properly maintained from
the beginning.*

Mayor Julie Wilkins
City of LaBelle
T 352.460.7725





Without Woodard & Curran being there to provide their expertise, the problems I was dealing with nine months prior to hiring them, would still be there today...

TJ Fish
Director of Public Works
City of Groveland
T 352.460.7725



While we were waiting for our new plant to be built, Woodard & Curran took over, kept our old plant running, met compliance, and closed our Consent Order. It would not have happened without them...

Drew Mullins
Utilities General Manager
City of Starke
T 904.368.1330