

CITY OF CLEVELAND, GEORGIA
POLICE DEPARTMENT
REQUEST FOR PROPOSALS (RFP)
IN CAR CAMERA/ BODY WORN CAMERA/ CLOUD STORAGE/ VIDEO REDACTION
“2026 CAMERA PROJECT”
SCORING OF PROPOSALS

DATE: JUNE 30, 2026

PURPOSE (ORIGINAL STATEMENT)

The purpose of this Request for Proposals (RFP) is to purchase and deploy thirteen (13) in-car camera systems to be mounted in police patrol vehicles, and sixteen (16) body-worn cameras to be utilized by members of the Cleveland Police Department for a five (5) year period. The system should include all applicable hardware, mounts, cables, antennas, charging mechanisms, docking-charging banks, The same using a secure cloud-based storage system with a secure network for storage and transmission for evidence preservation and case preparation. Redaction software/programs are essential to the program and are needed to remove the images and sounds related to uninvolved persons, crime victims, minors, computer screens, and other sensitive items.

The system/ hardware will outline items that are mandatory and items that are optional/ preferred. Storage, retention, and redaction software and services will outline items that are mandatory and items that are optional/ preferred.

Consideration will NOT be given to concepts or products that are not available at the time of contract.

The scoring of the proposals are based upon the evaluation of the submitted proposals to meet the mandatory and/or optional/preferred areas. To be considered, ALL mandatory items must be included, additional consideration will be given to optional items included. Pricing of submitted proposals will then be evaluated.

Scoring is based upon the ability to meet the requirements/criteria listed in the original REQUIREMENTS- CAMERA PROJECT in the RFP and pricing considerations.

There are four (4) categories which will be scored in two (2) parts.

- | | | |
|--------------------------|---------------|-------------------------------|
| 1. In- Car Camera: | 9 mandatory, | 3 optional, MAXIMUM TOTAL= 12 |
| 2. Body Worn Camera: | 11 mandatory, | 3 optional, MAXIMUM TOTAL= 14 |
| 3. Cloud Storage: | 6 mandatory, | 1 optional, MAXIMUM TOTAL= 7 |
| 4. Redaction- Software | 3 mandatory, | 1 optional, MAXIMUM TOTAL=4 |
| 5. OVERALL Pricing quote | | |

CITY OF CLEVELAND POLICE DEPARTMENT

	Scoring- Request for Proposals- 2026 Camera Project					
1. In- Car Camera	MAND.	OPT. 1	OPT. 2	OPT. 3	OPT.4	TOTAL
AXON	9	1	1	1	NA	12
COREFORCE	9	1	1	1	NA	12
DIGITAL ALLY	9	0	1	0	NA	10
GETAC	9	0	1	0	NA	10
I-PRO	9	1	0	0	NA	10
KUSTOM	9	0	1	0	NA	10
LENS LOCK	9	0	0	1	NA	10
SAFE FLEET	9	1	1	1	NA	12
2. Body- Worn Camera	MAND.	OPT. 1	OPT. 2	OPT. 3	OPT 4	TOTAL
AXON	11	1	1	1	NA	14
COREFORCE	11	1	1	1	NA	14
DIGITAL ALLY	11	1	0	1	NA	13
GETAC	11	1	1	1	NA	14
I-PRO	11	0	1	1	NA	13
KUSTOM	11	1	1	1	NA	14
LENS LOCK	11	1	0	1	NA	13
SAFE FLEET	11	0	0	1	NA	12
3. Cloud Storage/ Data Ret	MAND.	OPT.1	OPT.2	OPT.3	OPT.4	TOTAL
AXON	6	1	NA	NA	NA	7
COREFORCE	6	1	NA	NA	NA	7
DIGITAL ALLY	6	1	NA	NA	NA	7
GETAC	6	1	NA	NA	NA	7
I-PRO	6	1	NA	NA	NA	7
KUSTOM	6	1	NA	NA	NA	7
LENS LOCK	6	1	NA	NA	NA	7
SAFE FLEET	6	1	NA	NA	NA	7
4. Redaction- Software	MAND.	OPT.1	OPT.2	OPT.3	OPT.4	TOTAL
AXON	3	1	NA	NA	NA	4
COREFORCE	3	1	NA	NA	NA	4
DIGITAL ALLY	3	0	NA	NA	NA	3
GETAC	3	1	NA	NA	NA	4
I-PRO	3	0	NA	NA	NA	3
KUSTOM	3	1	NA	NA	NA	4
LENS LOCK	3	1	NA	NA	NA	4
SAFE FLEET	3	1	NA	NA	NA	4

All in alphabetical order						
OVERALL SCORING	MAND.	OPT.	TOTAL			PRICING
AXON	29	8	37			\$250,505.26
COREFORCE	29	8	37			\$229,329.75
DIGITAL ALLY	29	4	33			\$224,870.00
GETAC	29	6	35	no	install	\$244,518.00
I-PRO	29	4	33			\$243,400.00
KUSTOM	29	6	35			\$203,023.00
LENS LOCK	29	5	34			\$246,868.00
SAFE FLEET	29	6	35		revised	\$244,820.00
All in alphabetical order						

INVITATION

The City of Cleveland, Georgia, hereby invites companies to submit proposals to provide in-car camera hardware, body-worn camera hardware, cloud storage/ redaction software, any related hardware, software, installation, maintenance, and warranties, to be utilized by the police department.

The intent is to provide the police department with a camera/ storage/ redaction plan with the latest technology that will serve the agency for the **next five (5) years**. The RFP/ title will hereafter be referred to as the “2026 CAMERA PROJECT”.

Proposals shall be submitted via email to the Cleveland Police Department - **cpdinfo@clevelandga.org**

“2026 CAMERA PROJECT”

City of Cleveland Police Department
85 South Main Street
Cleveland, Ga. 30528

All questions must be submitted in writing to **cpdinfo@clevelandga.org** no later than **June 8, 2026 @ 12:00 p.m.**

Proposals will be accepted until **JUNE 10, 2026 @ 12:00 p.m.**

The City of Cleveland reserves the right to reject any or all proposals, waive technical or legal irregularities, and negotiate with any proposer in the best interest of the City.

PURPOSE

The purpose of this Request for Proposals (RFP) is to purchase and deploy thirteen (13) in-car camera systems to be mounted in police patrol vehicles, and sixteen (16) body-worn cameras to be utilized by members of the Cleveland Police Department for a five (5) year period. The system should include all applicable hardware, mounts, cables, antennas, charging mechanisms, docking-charging banks, The same using a secure cloud-based storage system with a secure network for storage and transmission for evidence preservation and case preparation. Redaction software/programs are essential to the program and are needed to remove the images and sounds related to uninvolved persons, crime victims, minors, computer screens, and other sensitive items.

The system/ hardware will outline items that are mandatory and items that are optional/ preferred. Storage, retention, and redaction software and services will outline items that are mandatory and items that are optional/ preferred.

Consideration will NOT be given to concepts or products that are not available at the time of contract.

REQUIREMENTS- CAMERA PROJECT

1. In-Car Camera- Mandatory

- Thirteen (13) in-car camera systems with all required hardware, software, mounting hardware, connections, and cables.
- Camera will be required to capture forward facing (front window) and back seat/ prisoner area.
- Must have the capability to have sound recording in the front and back seat of the vehicle.
- Must have the ability to capture sound from outside of the vehicle.
- Must have the ability to upload data either over the wireless network/cellular, or by station mounted antenna.
- Must have the ability to be activated manually, or by “trigger” such as emergency light activation, GPS-speed activated, or other.
- Must have the ability to sync or align body camera audio/video to the in-car system.
- Must be equipped with a mechanism to record a pre-determined time (30 seconds etc.) prior to activation.
- Ability to bookmark/ title recorded event.

In-Car Camera - Optional/ Preferred

- Ability to utilize a license plate reader
- Live feature/ on scene transmittal of images and video
- Live interface with in-car mobile data terminal- GCIC/ NCIC files database.
- Consideration will NOT be given to concepts or products that are not available at the time of contract.

2. Body-Worn Camera Mandatory

- Sixteen (16) body-worn camera systems with all required hardware, software, mounting hardware, connections, and charging cables.
- Included- Mid contract (2 ½ year) upgrade/replacement of all Body Worn Camera devices, mounting hardware, cables, and docking hardware. This will NOT constitute a renewal of contract.
- Camera will be required to capture forward facing only.
- Must have the ability to be activated/de-activated manually.

- Must have the capability to record sound while the device is activated.
- Must have the ability to deactivate the mute feature, (mic always on).
- Must have the ability to sync or align with in-car camera, (if activated within range).
- Must have the ability to operate independently without vehicle camera in range.
- Must have the ability to upload data either over the wireless network/cellular, docking station or by station mounted antenna.
- Ability to bookmark/ title recorded event.
- Must be equipped with a setting/mechanism to record a pre-determined time (30 seconds etc.) prior to activation.

Body-Worn Camera – Optional/ Preferred

- Live feature/ On scene transmittal of images and video.
- Activation by removing weapons from holster.
- GPS location
- Consideration will NOT be given to concepts or products that are not available at the time of contract.

3. Cloud Storage Data/ Retention - Mandatory

- Storage must be cloud-based upload/ download.
- Storage pathway must meet compliance of all computer safety protocols.
- Ability to transfer/ send recorded events by link or file.
- Storage must have the ability to retain data for a minimum of 180 days.
- In the event of contract expiration or termination, the storage of data must be retained for a minimum period of 90 days.
- In the event of contract end, the user shall have unlimited access to the data, free of charge for the same 90-day period.

Cloud Storage Data/ Retention – Optional/ Preferred

- Unlimited storage ability
- Consideration will NOT be given to concepts or products that are not available at the time of contract.

4. Redaction-Software/ Program – Mandatory

- Must have a compatible platform for video and audio redaction.
- Must maintain an original file free of redaction or edits.
- Must have technical support available to assist with the software if needed.

Redaction- Software/ Program – Optional/ Preferred

- Advanced technology/ software to track images such as faces and objects and aid in the redaction and editing process.
- Consideration will NOT be given to concepts or products that are not available at the time of contract.

REGULATORY COMPLIANCE- Mandatory

All contractors must comply with:

- Georgia Crime Information Center regulations, specifically regarding information security and vetting.
- Records Management Systems utilized by the Cleveland Police Department
- Information Technology systems within the City of Cleveland, specifically those regarding the connectivity with the mobile data terminals used in the police vehicle.
- Interoperability with wireless provider networks used by the City of Cleveland.
- Maintain technical employees and project managers who are CJIS compliant.
- Contractor will maintain customer's data "City of Cleveland" for no less than 90 days of the conclusion of any contract or separation.
- Contractor is NOT authorized to disseminate data or records on behalf of the agency.

PROPOSAL SUBMISSION REQUIREMENTS

Each proposal shall include a cover letter with the following:

1. Qualifications

- Company name, address, and contact information.
- Primary contact person/ case manager.
- Brief history of the company including the number of years providing the proposed items.
- If using a secondary provider to deliver a service, a brief history of the aforementioned.

2. Proposed Work Plan

- General approach to service delivery.
- Mobilization time once contract is executed to delivery, installation, and activation of systems.
- Description of all "mandatory" items/services and pricing.
- Description of any "preferred" items/services and pricing.

- Description of any additional items/functions/services which will be provided and pricing if applicable.

3. Fee Proposal/ Pricing

- Indicate the warranty period of the contract and what hardware/software is covered under the contract.
- Fee proposal and pricing include the amount due in total for the overall contract.
- Pricing for cloud-based storage, include unlimited storage pricing, and reduced storage (180 day minimum).
- Fees related to installation of hardware services or covered by contract pricing.
- Indicate if payment is due in a lump sum amount or paid on an annual basis at the anniversary of the contract.

4. References

- Include a minimum of three (3) agencies which have implemented the model(s) and services proposed.

5. On-Site Demonstration

- Contractor **may** provide an on-site demonstration or remote demonstration. Same must be scheduled in advance and completed no later than the proposal submission deadline.

SELECTION CRITERIA

Proposals will be evaluated using the following criteria:

1. Qualifications, experience.
2. Proposed work plan, responsiveness, equipment provided, mandatory items optional services and capabilities.
3. Fee proposal and structure ie; total amount and breakdown of amount owed/due over the course of the contract.

The City may conduct interviews prior to final selection.

QUESTIONS AND ADDENDA

All questions must be submitted in writing by **June 8, 2026 1200 p.m.** to:
cpdinfo@clevelandga.org

Jeff Shoemaker
Chief of Police

Addenda, if issued, will be posted on the City's website **clevelandga.org**

It is the proposer's responsibility to verify receipt of all addenda. ONLY contractors with proposals submitted prior to the deadline will be contacted by email if an addendum has been issued.

RESERVATION OF RIGHTS

The City of Cleveland reserves the right to:

- Reject any or all proposals
- Waive informalities
- Negotiate terms
- Verify contractor qualifications

Submission of a proposal authorizes the City to investigate the proposer's qualifications and references.

Entries and inquiries made after the submission deadline has passed will not be considered for the current project.

