



**CITY OF CLEVELAND, GEORGIA
PUBLIC WORKS DEPARTMENT
REQUEST FOR PROPOSALS (RFP)
ON-CALL WATER, SEWER, AND STORMWATER
EMERGENCY AND REPAIR SERVICES**

INVITATION

The City of Cleveland, Georgia, hereby invites qualified construction contractors to submit proposals to provide on-call emergency and repair services for the City's water distribution, sanitary sewer, and stormwater drainage systems.

The City intends to develop a short list of two (2) to three (3) qualified contractors capable of responding to both routine and emergency utility repairs on an as-needed basis.

Proposals shall be submitted in a sealed envelope clearly marked:

"RFP – On-Call Water, Sewer, and Stormwater Emergency and Repair Services"

Proposals must be addressed to:

**City of Cleveland
Attn: City Manager
85 South Main Street
Cleveland, GA 30528**

Proposals will be accepted until **February 6, 2026 @ 3:00 p.m.**

The City of Cleveland reserves the right to reject any or all proposals, waive technical or legal irregularities, and negotiate with any proposer in the best interest of the City.

PURPOSE

The purpose of this Request for Proposals (RFP) is to establish a **pre-qualified roster of contractors** to provide **on-call emergency and routine repair services** for the City's utility infrastructure up to a **five (5) year period**.

Issuance of this RFP does not guarantee work volume or frequency.

BACKGROUND

The City of Cleveland provides water and sewer services to residents and businesses within the city's intergovernmental agreement (IGA) service area. The utility system includes:

- Water distribution mains of varying sizes
- Sanitary sewer collection mains and service laterals
- Stormwater drainage infrastructure includes pipes, inlets, and structures

The City is seeking reliable and qualified contractors who can respond quickly, perform quality work, and coordinate effectively with City staff during routine operations and emergency situations.

SCOPE OF SERVICES

Emergency Services

Emergency services may occur **24 hours per day, 7 days per week**, including weekends and holidays. Examples include:

- Water main breaks
- Sewer line failures or collapses
- Stormwater drainage failures
- Damaged hydrants or valves
- Repairing water, sewer and drainage piping and valves
- Replacing and installing manholes and other structures
- Additional work necessary for completion such as dewatering, bypass pumping and other associated work

APPENDIX A
FEE PROPOSAL SHEET

On-Call Water, Sewer, and Stormwater Emergency and Repair Services

Item	Unit	Rate/Cost
Supervisor (Up to 4 Hours)	Per Hour	200
Supervisor (Over 4 Hours)	Per Hour	200
Additional Laborer (Up to 4 Hours)	Per Hour	100
Additional Laborer (Over 4 Hours)	Per Hour	100
Traffic Control	Per Hour	200
Skid Steer	Per Hour	500
Backhoe	Per Hour	500
Mini Excavator	Per Hour	500
Dump Truck	Per Hour	500
Vacuum Truck	Per Hour	1000
Concrete Breaker / Tamper	Per Hour	300
Pump	Per Hour	1000
Misc. Equipment (Specify)	Per Hour	

Executive Summary

Pateco Services, LLC is a proven utility and services contractor with **over 20 years of experience** supporting public-sector, commercial, and multi-family clients. Our company has built a reputation for dependable performance, rapid response, and safe, professional execution of both routine and emergency service work.

Throughout our 20-year history in the services industry, Pateco Services, LLC has responded to emergency and time-sensitive service calls for **shopping center ownership and management groups, apartment and multi-family property groups, Department of Transportation officials, county agencies, and city municipalities**. This diverse experience has required close coordination with public officials, property managers, and regulatory authorities while maintaining a strong focus on public safety, infrastructure protection, and service continuity.

Pateco Services, LLC understands the operational demands placed on municipal partners and the importance of responsiveness during emergency conditions. We maintain an **average crew size of three to four personnel** and offer a **four-hour emergency response time**, supported by experienced field staff and readily available equipment. Our teams are accustomed to working under urgent conditions and adapting quickly to evolving site requirements.

To support City utility and public works operations, Pateco Services, LLC maintains a robust fleet of equipment, including **vacuum trucks, excavators, skid steers, sweeper trucks, jetting trucks, and dump trucks**, allowing us to perform a wide range of utility maintenance, repair, and emergency services efficiently and safely.

Pateco Services, LLC places a strong emphasis on communication, coordination, and compliance. We work closely with City leadership, including the Public Works Director and Deputy Director, to ensure work is properly planned, executed, and documented in accordance with municipal standards and safety requirements.

As a financially stable and fully insured contractor, Pateco Services, LLC carries comprehensive insurance coverage that meets or exceeds municipal requirements, including commercial general liability, automobile liability, umbrella liability, and workers' compensation coverage.

Pateco Services, LLC is committed to being a reliable partner to the City of Cleveland by delivering experienced personnel, rapid emergency response, well-maintained equipment, and professional service. We appreciate the opportunity to submit this proposal and look forward to supporting the City's utility and public works needs.

Primary Contact

- **Name:** Michael Pate
 - **Title:** General Manager
 - **Phone:** (770) 545-8735
 - **Email:** Mike.pate@patecoservices.com
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2. Personnel

Crew Information

- **Average Crew Size:** 3 to 4 personnel
- **Crew Composition:** Supervisor, equipment operators, and utility technicians/laborers as required by project scope

Personnel Location

Personnel are regionally based, allowing timely mobilization and efficient response to service requests within the City of Cleveland.

Key Staff

- **General Manager:** Overall contract oversight and coordination with City representatives
 - **Supervisors:** On-site management, safety oversight, and quality control
 - **Equipment Operators & Technicians:** Performance of utility maintenance, repairs, and emergency services
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4. Proposed Work Plan

General Approach

Pateco Services, LLC performs all work with an emphasis on safety, efficiency, and communication. Routine work is scheduled in coordination with City staff, while emergency work is prioritized to minimize service disruptions and protect public infrastructure.

Mobilization Time

- **Routine Work:** As scheduled and coordinated with the City

- **Emergency Work: Four (4) hour response time**

Emergency Response Capability

- On-call personnel available for emergency response
- Rapid deployment of crews and equipment
- Direct coordination with the City of Cleveland Public Works Director and Deputy Director

Routine Work Quotes

Routine work quotes can be prepared and submitted promptly upon request, based on project scope and site conditions.

5. Equipment

Available Equipment

Pateco Services, LLC maintains and operates a comprehensive fleet of equipment suitable for municipal utility work, including but not limited to:

- Vacuum Trucks
- Excavators
- Skid Steers
- Sweeper Trucks
- Jetting Trucks (Jetters)
- Dump Trucks
- Additional support and specialty equipment as required

Coordination with City Staff

Pateco Services, LLC will coordinate closely with the City of Cleveland Public Works Director and Deputy Director to ensure efficient scheduling, compliance with City standards, and timely project completion.

3. Insurance

Pateco Services, LLC maintains insurance coverage meeting or exceeding municipal requirements. Certificates of insurance will be provided upon request.

Commercial General Liability

- **Each Occurrence:** \$1,000,000
- **Damage to Rented Premises:** \$500,000
- **Medical Expense:** \$15,000
- **Personal & Advertising Injury:** Included
- **General Aggregate:** \$2,000,000
- **Products – Completed Operations Aggregate:** \$2,000,000

Automobile Liability

- **Combined Single Limit:** \$1,000,000

Umbrella Liability

- **Each Occurrence:** \$3,000,000
- **Aggregate:** \$3,000,000

Workers' Compensation & Employer's Liability

- **Workers' Compensation:** Statutory
- **Each Accident:** \$1,000,000
- **Employer's Liability – Disease (Each Employee):** \$1,000,000
- **Employer's Liability – Disease (Policy Limit):** \$1,000,000

At this point, your proposal is **nearly submission-ready**.
If you want, I can next:

- Finalize the **Qualifications section** with a strong 20+ year credibility close
- Tighten everything to match a **page limit**
- Review it **as an evaluator** and flag anything the City might question
- Help you fill in **Appendix A – Fee Proposal language**

Just tell me what your next move is.

We have been in the services industries for 20 years. We have experience in responding to emergency calls from Shopping Center Groups, Apartment Groups, DOT Officials, County Officials, City Officials,

Nice — that's strong experience, and it reads even better with a little municipal polish. Here's a **clean, professional rewrite** that fits perfectly in the **Qualifications / Experience** section and speaks directly to evaluators:

Relevant Experience & Technical Expertise

Pateco Services, LLC has been operating in the services industry for **over 20 years**, with extensive experience responding to both routine and emergency service calls. Our team has a proven track record of providing timely, reliable support to a wide range of clients, including **shopping center ownership and management groups, apartment and multi-family property groups, state Department of Transportation officials, county agencies, and city municipalities.**

This experience has required rapid mobilization, effective communication, and close coordination with multiple stakeholders, often under time-sensitive and high-impact conditions. Pateco Services, LLC understands the importance of maintaining public safety, minimizing service disruptions, and complying with applicable regulations and municipal standards.

Our long-standing work with public-sector and large commercial clients demonstrates our ability to meet the operational, safety, and responsiveness expectations required for City and municipal utility service contracts.