Clearlake

City of Clearlake

Administrative Services

Melissa Swanson, Director of Administrative Services 14050 Olympic Drive, Clearlake, CA 95422

[ACCO ENGINEERED SYSTEMS, INC.] RESPONSE DOCUMENT REPORT

RFP No. 2025-REQ-061

HVAC - Emergency and On-Call Services for City Owned Facilities

RESPONSE DEADLINE: November 3, 2025 at 5:00 pm Report Generated: Thursday, November 6, 2025

ACCO Engineered Systems, Inc. Response

CONTACT INFORMATION

Company:

ACCO Engineered Systems, Inc.

Email:

pdalo@accoes.com

Contact:

Pat Dalo

Address:

10590 Armstrong Ave. Mather, CA 95655

Phone:

(925) 519-9950

Website:

www.accoes.com/

Submission Date:

Nov 3, 2025 12:44 PM (Pacific Time)

ADDENDA CONFIRMATION

Addendum #1 Confirmed Oct 30, 2025 2:30 PM by Pat Dalo

QUESTIONNAIRE

1. Type your Legal Company Name Here*

State your Company's Name Here. This will be verified against the California Secretary of State's Website.

ACCO Engineered Systems, Inc.

Click to Verify Value will be copied to clipboard

2. Proposal (WITHOUT COST)*

Proposals shall be concise, well organized and demonstrate qualifications and applicable experience. Proposals shall be organized, and include page numbers for all pages in the proposal. The proposal shall be uploaded here, in the following order and shall include:

A. Cover Letter

1. This letter should briefly introduce the firm, summarize the firm's general qualifications, include an executive summary of the specific approach which will be used to deliver the work scope; and identify the individual(s) name, address and phone number authorized to negotiate Agreement terms and compensation.

B. Experience and Technical Competence

- 1. **Background**: Provide history of the firm's consulting experience which specifically addresses the individual or firm's experience with similar Service as described in this RFP.
- 2. **References**: The proposal shall include a list of recently completed projects that are similar in scope and function to this RFP. Provide a description of the project, client name, and the name, title, and telephone number of the primary contact person.

C. Firm Staffing and Key Personnel

- 1. **Staffing**: Provide the number of staff to be assigned to perform the Services and the names/discipline/job title of each as well as your firm's capacity to provide additional personnel as needed.
- 2. **Key Personnel**: Identify key persons that will be principally responsible for working with the City. Indicate the role and responsibility of each individual.
- 3. **Team Organization**: Describe proposed team organization, including identification and responsibilities of key personnel.
- 4. **Subcontractor**s: The Proposer shall identify functions that are likely to be subcontracted and identify the subcontractor that is anticipated to perform each function.

D. Proposed Method to Accomplish the Work

1. Describe the technical and management approach to providing the Services to the City. Proposer should take into account the scope of the Services, and general functions required. Include a draft first year schedule of tasks, milestones, and deliverables that will provide for timely provision of the Services. In reviewing the scope of Services and goals described herein, the Proposer may identify additional necessary tasks and is invited to bring these to the City's attention within the discussion of its proposed method to accomplish the work.

RFP_BID_PACKAGE_CITY_OF_CLEARLAKE_HVAC_-_Emergency_and_Oncall_Services.pdf

3. Non-Collusion Declaration*

The undersigned declares:

I am an authorized representative of my company, the party making the foregoing Bid, to certify the following.

The Bid is not made in the interest of, or on behalf of, any undisclosed person, partnership, company, association, or corporation. The Bid is genuine and not collusive or sham. The Bidder has not directly or indirectly induced or solicited any other Bidder to put in a false or sham bid. The Bidder has not directly or indirectly colluded, conspired, connived, or agreed with any Bidder or anyone else to put in a sham bid, or to refrain from bidding. The Bidder has not in any manner, directly or indirectly, sought by agreement, communication, or conference with anyone to fix the Bid Price of the Bidder or any other Bidder, or to fix any overhead, profit, or cost element of the Bid Price, or of that of any other Bidder. All statements contained in the Bid are true. The Bidder has not, directly or indirectly, submitted his or her Bid Price or any breakdown thereof, or the contents thereof, or divulged information or

data relative thereto, to any corporation, partnership, company, association, organization, bid depository, or to any member or agent thereof to effectuate a collusive or sham bid, and has not paid, and will not pay, any person or entity for such purpose.

Any person executing this declaration on behalf of a Bidder that is a corporation, partnership, joint venture, limited liability company, limited liability partnership, or any other entity, hereby represents that he or she has full power to execute, and does execute, this declaration on behalf of the Bidder.

I declare under penalty of perjury under the laws of the State of California that the foregoing is true and correct.

Confirmed

4. Enter your valid CA Contractors State License Board (CSLB) number*

Pass

Please enter your License Number here. This will be verified against the state database

120696

Click to Verify Value will be copied to clipboard

5. Enter your California Department of Industrial Relations (DIR) Registration number*

Pass

Please enter your Public Works Contractor DIR Number. This will be verified against the state database.

1000000546

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6. Litigation*

Pass

Provide litigation history for any claims filed by your firm or against your firm related to the provision of Services in the last five (5) years (or type "N/A").

Construction Related Claims Against ACCO:

[ACCO ENGINEERED SYSTEMS, INC.] RESPONSE DOCUMENT REPORT

Request For Proposal - HVAC - Emergency and On-Call Services for City Owned Facilities

• 5/2022 - Project for CSULA - Los Angeles, CA - Plaintiff was Baker Electric - Description of Claim was a dispute over a change order request - Resolution was order was dismissed.

Construction Related Claims Asserted by ACCO:

- 3/2025 Project for 3545 Wilshire, Los Angeles, CA Description of Claim was recovery of unpaid contract value and retention Resolution was resolved
- 12/2024 Project for Murrieta Hot Springs, Riverside, CA Description of Claim was recovery of unpaid contract value and retention Resolution was resolved
- 10/2023 Project for Brookfield Tower & 945 West 8th St, Los Angeles, CA Description of Claim was recovery of unpaid contract value, retention, and unresolved change orders Resolution was resolved
- 1/2023 Project for Foundry Works Desert Hot Springs, CA Description of Claim was recovery of unpaid contract value and retention Resolution was resolved
- 9/2022 Project for LACH Lab, Los Angeles, CA Description of Claim was recovery of unpaid contract value and retention and unresolved change orders Resolution is pending

7. Changes to Agreement*

Pass

The City standard professional services agreement contract is included as an attachment herein. The Proposer shall identify any objections to and/or request changes to the standard contract language in this section of the proposal (or type "N/A"). If you are identifying changes here <u>ALSO</u> upload a copy of the redlined Language/Agreement with your Proposal. <u>Changes requested may effect</u> the City's decision to enter into an Agreement.

NA

8. No Deviations from the RFP*

Pass

In submitting a proposal in response to this RFP, Proposer is certifying that it takes no exceptions to this RFP including, but not limited to, the Agreement. If any exceptions are taken, such exceptions must be clearly noted here, and may be reason for rejection of the proposal. As such, Proposer is directed to carefully review the proposed Agreement and, in particular, the insurance and indemnification provisions therein (or type "N/A").

NA

9. Project Team Resumes*

Pass

Submit resumes of all key personnel/support staff that will produce work product for the Services. Describe their qualifications, education, and professional licensing.

HVAC Field Tech Resumes.pdf

10. Certification of Proposal: The undersigned hereby submits its proposal and, by doing so, agrees to furnish services in accordance with the Request for Proposal (RFP), and to be bound by the terms and conditions of the RFP.*

Pass

Confirmed

PRICE TABLES

Line Item	Description	Quantity	Unit of Measure	Unit Cost	Total
1	Labor Cost Per Hour	1	Per Hour	\$254.00	\$254.00
TOTAL					\$254.00

Line Item	Description	Quantity	Unit of Measure	Unit Cost	Total
1	Percentage Mark-up on Parts (%)	1	Percentage	\$21.00	\$21.00
TOTAL			'		\$21.00

Line Item	Description	Quantity	Unit of Measure	Unit Cost	Total
1	Hourly Rate For Emergency Calls: Emergency calls are defined as any calls outside the Contractor's regular business hours.	1	Per Hour	\$315.00	\$315.00
TOTAL		I	I	I	\$315.00