



CITY OF CLEARLAKE

City Council

STAFF REPORT

SUBJECT: Approval of an Agreement with MGT Impact Solutions for the Purchase and Installation of a Verkada Video Surveillance System at Redbud Park and Authorizing the City Manager to Execute the Necessary Agreements.

MEETING DATE:
July 16, 2026

SUBMITTED BY: Martin Snyder, Lieutenant

PURPOSE OF REPORT: ☐ Information only ☐ Discussion ☒ Action Item

WHAT IS BEING ASKED OF THE CITY COUNCIL/BOARD:

Staff requests that the City Council approve the purchase and installation of a Verkada cloud-based video surveillance system for Redbud Park and authorize the City Manager to execute the agreements with AMS.NET (MGT Impact Solutions) for the purchase of the equipment, software licensing, and professional services, and for the installation of the system, cabling, and related infrastructure. The total project cost is \$108,807.99.

BACKGROUND/DISCUSSION:

Redbud Park serves as one of the City of Clearlake's premier community park and hosts a wide variety of public events, recreational activities, youth programs, festivals, and community gatherings throughout the year. Thousands of residents and visitors utilize the park annually, making it one of the City's most valuable public assets.

The installation of a comprehensive video surveillance system will provide an important crime prevention tool while significantly improving the Police Department's investigative capabilities. The presence of highly visible surveillance cameras has been shown to discourage criminal activity, reduce vandalism, increase accountability, and improve the overall perception of safety within public spaces. When crimes do occur, high-definition video evidence greatly improves the ability to identify suspects, recover property, and support successful criminal prosecutions.

Following an evaluation of several commercial surveillance platforms, staff recommends the purchase of a Verkada cloud-based video surveillance system. Verkada was selected because it provides industry-leading image quality, secure cloud-based storage, remote accessibility for authorized personnel, cybersecurity protections, simplified system administration, and reduced long-term maintenance when compared to traditional on-site recording systems.

The proposed project includes the installation of eight strategically located surveillance cameras throughout Redbud Park. The system has been designed to provide coverage of key public areas, including park entrances, parking areas, pedestrian pathways, playgrounds, gathering spaces, and

other high-traffic locations while minimizing blind spots. The cameras will provide continuous monitoring and secure cloud storage utilizing a ten-year licensing agreement with sixty days of video retention.

To simplify project administration, the work has been divided into two contracts with MGT Impact Solutions.

The first agreement, in the amount of \$81,267.53, includes the purchase of all Verkada cameras, cloud licensing, wireless communications equipment, infrared illuminators, mounting hardware, software configuration, testing, and system commissioning.

The second agreement, in the amount of \$27,540.46, provides for installation of the complete communications infrastructure, including conduit, network cabling, equipment installation, termination, testing, labeling, and final system integration.

The total project cost is \$108,807.99.

Upon completion, the surveillance system will provide the City with a modern public safety resource that will assist in protecting City property, improving officer response, enhancing criminal investigations, reducing vandalism and property crimes, and promoting a safer environment for residents and visitors utilizing Redbud Park.

OPTIONS:

1. Approve the purchase and installation of the Verkada Video Surveillance System and authorize the City Manager to execute the agreements with MGT Impact Solutions.

2. Provide alternative direction to staff.

FISCAL IMPACT:

☐ None ☒ 108,807.99 Budgeted Item? ☒ Yes ☐ No (FY 26-27)
Budget Adjustment Needed? ☐ Yes ☒ No If yes, amount of appropriation increase: \$
Affected fund(s): ☐ General Fund ☐ Measure P Fund ☐ Measure V Fund ☒ Other:
Comments: Funded with Community Development Block Grant Program Income.

STRATEGIC PLAN IMPACT:

- ☒ Goal #1: Make Clearlake a Visibly Cleaner City
- ☒ Goal #2: Make Clearlake a Statistically Safer City
- ☒ Goal #3: Improve the Quality of Life in Clearlake with Improved Public Facilities
- ☒ Goal #4: Improve the Image of Clearlake
- ☐ Goal #5: Ensure Fiscal Sustainability of City
- ☐ Goal #6: Update Policies and Procedures to Current Government Standards
- ☐ Goal #7: Support Economic Development

SUGGESTED MOTIONS:

Move to approve the purchase and installation of the Verkada Video Surveillance System for Redbud Park, approve the agreements with MGT Impact Solutions in the total amount of \$108,807.99, and authorize the City Manager to execute all necessary agreements and related documents.

** Attachments:**

1. MGT Quote Q-00103728 – Equipment, Licensing and Professional Services
2. MGT Quote Q-00103065 – Installation and Cabling Services
3. Redbud Park Camera location - map