

DEVELOPMENT AGREEMENT
(Tax Incremental District No. 1)

THIS DEVELOPMENT AGREEMENT, which may be amended or supplemented from time to time, (this “**Agreement**”) is entered into as of the 13 day of June, 2023 (the “**Effective Date**”) between the TOWN OF CLAYTON, Winnebago County, Wisconsin, a Wisconsin municipal corporation (the “**Town**”), and G&L PROPERTIES, LLC, a Wisconsin limited liability company (“**Developer Entity**”), and THOMAS GEIGER, a natural person with no legal disabilities (“**Developer Principal**”) (Developer Entity and Developer Principal are collectively referred to herein as the “**Developer**”).

WHEREAS, Developer has proposed to acquire and develop certain real property located at Lot 1 of CSM 7862, Town of Clayton, Winnebago County, Wisconsin, identified as Parcel Number 006-03400201, containing approximately 6.547 acres, as further described on Exhibit A attached hereto and made a part hereof, with a 2022 assessed value of \$0.00 (the “**Property**”); and

WHEREAS, the Town and Developer have entered into that certain Vacant Land Offer to Purchase dated January 11, 2022, as amended on January 19, 2022, January 26, 2022, February 10, 2022, February 23, 2022, March 25, 2022, May 10, 2022 and July 5, 2022, and as may be further amended (the “**Purchase Agreement**”) for the conveyance of the Property from the Town to the Developer pursuant to its terms; and

WHEREAS, Developer intends to construct a thirty-three thousand (33,000) square foot industrial building which will house a metal fabrication business plus a parking lot with a forty (40) car capacity and related improvements at the Property (the “**Project**”). The Project improvements are shown on the Preliminary Concept Plan attached hereto and made a part hereof as Exhibit B; and

WHEREAS, as of January 1, 2023, the Property has an aggregate assessed value of zero dollars (\$0.00), which based on the assessed tax rates in effect as of January 1, 2023, the Property yields approximately Zero Dollars (\$0.00) in total real estate taxes annually; and

WHEREAS, upon completion of Project, the Town estimates the aggregate assessed property value of the Property will be Four Million One Hundred Fifty-five Thousand and no/100 Dollars (\$4,155,000.00) which is anticipated to yield approximately Seventy-three Thousand Six Hundred Sixty-Eight and 15/100 Dollars (\$73,668.15) in total real estate taxes annually; and

WHEREAS, pursuant to the provisions of Wis. Stat. §66.1105 (the “**Tax Increment Law**”), the Town has included the Property within Tax Increment District No. 1 (the “**District**”), and has adopted a project plan for the District (as may be amended, the “**Project Plan**”) to finance certain Project Costs and development incentives within the District, which will provide part of the financing for certain costs of the Project; and

WHEREAS, Developer has requested TIF assistance from the Town with regard to certain expenses, including, but not limited to, construction of new buildings and the construction of public works infrastructure, estimated to be Four Million One Hundred Fifty-five Thousand and no/100 Dollars (\$4,155,000.00), as detailed on the PAYGo Payment Estimates which is attached hereto and incorporated herein by reference as Exhibit C, which will constitute qualified expenditures for which TIF assistance may be afforded to Developer; and

WHEREAS, the Town desires to have Developer perform the Project in order to generate economic activity and tax base for the community consistent with the Town's Comprehensive Plan; and

WHEREAS, in order to induce Developer to undertake the Project, such that the Project will remediate environmental contamination and/or enhance the physical (soil, water, air) landscape, build new structures with designs, systems, and finishes, create a significantly higher per-acre property value than adjacent properties and the Town average, generate property taxes greater than the cost of providing infrastructure and services, expand our range of residential and commercial real estate products, and the public will generally benefit, the Town has agreed to provide assistance to Developer as provided by this Agreement, all in accordance with the terms and conditions of this Agreement; and

WHEREAS, the Developer would not undertake the Project without the incentives and agreements of the Town as set forth herein.

NOW, THEREFORE, for good and valuable consideration, the receipt and sufficiency of which are acknowledged, the parties agree as follows:

I. PURPOSE

A. Incorporation of Proceedings, Exhibits, and Recitals. All motions adopted, approvals granted, minutes documenting such motions and approvals, and plans and specifications submitted by the Developer in conjunction with any and all approvals as granted by the Town, including but not limited to adopted or approved plans or specifications on file with the Town, along with all of the Recitals set forth above, shall be incorporated into this Agreement by reference, upon attachment, or upon consent by amendment if necessary if not referenced or attached at the time of execution of this Agreement.

B. Implementation Schedule. TIME IS OF THE ESSENCE with regard to all dates and time periods set forth and/or incorporated herein. Any material modification or deviation from an approved schedule described in this Agreement shall occur only upon approval of the Town, with any such approvals required to be in writing as an amendment to this Agreement, and which approvals shall not be unreasonably withheld, conditioned or delayed. The Town shall cooperate and act promptly with respect to any and all permits or approvals necessary for completion of the Project upon receipt of complete and accurate application materials. Notwithstanding the above, this Agreement shall not limit the discretion of the Town, or any of its duly appointed and authorized governing bodies, boards or entities, in approving or rejecting any aspect of the Project or improvements contemplated on or about the Property as part of the Town's customary processes.

C. Purpose of the Agreement. In order to cause the Project to occur and to induce Developer to undertake the Project, to promote community development, industry and job creation and to expand and enhance the tax base within the Town, the Town intends to provide the TIF Incentives as set forth in this Agreement. The Town intends to recover its costs through the Available Tax Increment generated by the Property, which retainer of Town costs shall be capped at ten percent (10%) of the tax increment received from the project. Until such time as the project generates positive tax increment, the Town will charge an administrative fee to the Developer to partially offset the cost of record keeping, report preparation, accounting, and any other related

administrative duties. The parties intend to enter into this Agreement to record the understandings and undertakings of the parties and to provide a framework within which the Project may proceed.

II. DEFINITIONS

A. "Available Tax Increment" means the amount of Tax Increment (as defined below) actually received by the Town generated by any increase of value of the Property above the Base Value and attributable to development within a tax incremental finance district, during the twelve (12) month period preceding a payment date, that has not been previously used to make payment on bonds or other obligations as determined by the Town. The amount of Available Tax Increment may fluctuate based on variations in the property valuations, tax rate, depreciation and other independent factors.

B. "Base Value" means the aggregate assessed value of the Property when the District was created, which shall be zero dollars (\$0.00).

C. "Completion Date" means the substantial completion of the Project as evidenced by issuance of a certificate of occupancy for the buildings.

D. "Concept Plan" means the plan for the Project.

E. "District" means Tax Increment District No. 1 of the Town of Clayton, which has been established, and is in good standing, by the Town of Clayton, Winnebago County, Wisconsin. The Town created District No. 1 in 2021; District No. 1 terminates in 2039.

F. "Plans and Specifications" means the plans and specifications developed for the Project.

G. "Preliminary Concept Plan" means the initial Concept Plan, a copy of which is attached as Exhibit B and which is subject to such changes as Developer or the Town may propose and the Town may accept in its discretion, consistent with applicable law governing plan review.

H. "Private Improvements" means the improvements to be constructed on the Property that are not Public Improvements.

I. "Public Improvements" means the infrastructure improvements in connection with the Project that will ultimately be dedicated for public service, potentially including, without limitation:

- i. road, pedestrian, and bicycle improvements; and
- ii. sanitary sewer, storm sewer, and potable water and wastewater mains and laterals, and storm water management facilities; and
- iii. telephone, high-speed cable, and related technology infrastructure; and
- iv. natural gas, electrical power, and other public utilities; and
- v. any related engineering, grading, erosion control, and landscaping; and
- vi. any related land acquisitions and anticipated and intentional corrections to adjacent property affected by the public improvements, including grading.

J. "Qualified Expenditures" means any expenditures of Developer for the Project that are eligible for TIF Incentives including the Public Improvements approved by the applicable governing authority or as required by State or Federal law, Private Improvements specifically approved by the Town, or any other activity specifically approved by the Town.

K. "Special Assessment" means any special assessment levied against the Property by the Town under Wis. Stat. §60.77(5)(f) or §60.79, the Town Code of Ordinances and this Agreement.

L. "Tax Increment" means that amount obtained by multiplying the total county, town, school and other local general property taxes levied on all taxable property within a District in a year by a fraction having as a numerator the value increment for that year in the District and as a denominator that year's equalized value of all taxable property in the District.

M. "TIF" means Tax Increment Financing, as described in Section III below and in particular, Tax Increment Financing relating to the District.

N. "TIF Incentive" means the incentive as set forth in Section III of this Agreement including specifically the Tax Incentive Cap, as well as the Public Improvements that will service the Property.

III. TAX INCREMENT FINANCING

A. Qualification for TIF. Developer shall demonstrate, to the satisfaction of the Town, a need for TIF, with such determination to be made according to the "but for" test, that is, that but for the Town providing TIF, the Project would not happen.

B. PAYGo Reimbursement. The Town shall provide a TIF Incentive as a pay-as-you-go (PAYGo) obligation of the Town, which is further defined as follows:

- i. The Developer guarantees that the Property shall have a minimum aggregate assessed value of Four Million One Hundred Fifty-five Thousand and no/100 Dollars (\$4,155,000.00) on or before the January 1 following the Completion Date.
- ii. Developer shall be responsible to incur and pay all of the upfront costs of the Project and, to the extent District revenues are sufficient to the limits of the District and this Agreement, Qualified Expenditures shall be reimbursed to Developer.
- iii. Commencing the first year after the first occupancy permit for the Project has been issued, which occupancy permits shall be issued upon the completion of each building comprising the Project subject to the building or project satisfying the approved permit requirements, local ordinances and state statute, the assessed value of the Property shall be determined on January 1 of each tax year and shall be compared to the assessed value of the Property as of January 1 of the year in which construction commenced. The difference in assessed values shall be known as the "**Incremental Property Value**".
- iv. Incremental Property Value multiplied by the assessed mill rate, less payments of real estate taxes to the State of Wisconsin, shall be known as the "**Available TIF Increment**".

- v. Provided the aggregate assessed Property value meets or exceeds Four Million One Hundred Fifty-five Thousand and no/100 Dollars (\$4,155,000.00) on or before the January 1 following the Completion Date, the Town shall make available fifty percent (50%) of the remaining TIF Increment to the Developer until all Qualified Expenditures have been repaid. If the aggregate assessed Property value fails to meet or exceed Four Million One Hundred Fifty-five Thousand and no/100 Dollars (\$4,155,000.00), the PAYGo Reimbursement shall be proportionally reduced.
- vi. PAYGo Reimbursement payments will be payable to Developer in the year following the year of the TIF Increment determination, after Developer has provided proof to the Town of the full payment of the real estate taxes, Special Assessments and other lawful charges due the Town or other governmental entity against the Property for the previous year. For example, if the first occupancy permit is issued on September 1, 2023, the TIF Increment would be determined as of January 1, 2024 and the PAYGo Reimbursement would first be payable in 2025.
- vii. The Town shall take all actions necessary to continue the existence of the District in good standing through its current 2039 termination date.
- viii. Upon the request of the Developer or an assignee of the Developer's payment rights hereunder, the Town shall provide a written certification of facts regarding the current amount due to the Developer or assignee pursuant to Section III.B.4, the current Available TIF Increment, and a confirmation of the person or location to which the Town will make payments.
- ix. The PAYGo Reimbursement shall be available to Developer for a maximum of ten (10) years unless and until Developer challenges any of its real or personal property taxes for the Project.

C. Qualified Expenditures. The TIF Incentive available to Developer under this Agreement shall be disbursed in the following priority, and only fund:

- i. **"Public Improvements"** which shall include infrastructure improvements in connection with the Project that will ultimately be dedicated for public service, environmental remediation, and asbestos abatement as required by State and Federal law; then
- ii. **"Private Improvements"** which shall include the improvements to be constructed on the Property that are not Public Improvements; then
- iii. Any other activity specifically approved by the Town.

D. Limitations. The TIF Incentive available to Developer for the Project is limited as follows:

- i. Monetary Limitation. The TIF Incentive in any year shall not exceed fifty percent (50%) of the Available Tax Increment for the Property and in fact paid by the Developer to the Town.

- ii. Tax Incentive Cap. Subject to Section III.A., the total amount of TIF assistance should not exceed ten percent (10%) of total Project Costs.
- iii. Tax Receipts Limitation. Only the Available Tax Increment actually received by the Town, and no other property, revenue, or asset of the Town, shall be used to pay such amounts.
- iv. Temporal Limitation. Provided Developer qualifies for TIF Incentive and provides adequate proof to the Town that Developer has incurred and paid Qualified Expenditures, and provided Developer and all transferees have paid the real estate taxes and any Special Assessments and other lawful charges due the Town or other governmental entity in full for the previous tax year by July 31, TIF Incentive payments shall be made on or before September 1 of each year; provided, however, in no event shall TIF Incentive payments continue after the earlier of: (a) ten (10) years, (b) the termination date of the District, or (c) the termination of this Agreement if before the termination of the District.

E. No General Obligation of Town. The Town's obligation to make TIF Incentive payments shall be a special and limited obligation only and shall not be considered a general obligation of the Town, and neither the full faith and credit nor the taxing powers of the Town are pledged to the payment of such amounts. The Town shall take no action to dissolve the District before payment of all TIF Incentive payments due to the Developer, subject to the provisions of this Agreement. In no circumstances shall amounts to be paid Developer hereunder be considered an indebtedness of the Town, and the obligation of the Town hereunder is limited to the Available Tax Increment appropriated and received by the Town. Amounts due hereunder shall not count against the Town's constitutional debt limitation, and no taxes will be levied for its payment or pledged to its payment other than from the Available Tax Increment.

F. Other Grants and Credits. The Town, as appropriate and in its sole discretion, may also apply for such other grants and credits in regard to the Project as they shall deem appropriate for the benefit of the Project and as may be required to achieve necessary financing for the Project, provided, however, the Town makes no representations or warranties about the availability of such grants and credits or whether any such grants or credits that may be available will be awarded.

IV. DEVELOPER OBLIGATIONS.

A. Acquisition of Property. The Developer shall acquire fee simple title to the Property no later than July 31, 2023 (the "**Closing Date**"). This date may be extended by mutual agreement of the parties. The Property and rights of way shall be owned in the name of the Developer or its assigns at least until the Completion Date and to initiate payment of taxes based on the increased Property value.

B. Recordation of Development Agreement. Simultaneously with the purchase of the Property, the Developer shall record a short form memorandum of this Agreement in the form attached hereto as Exhibit D (the "**Memorandum**"), executed by both the Developer and the Town, to be recorded with the Register of Deeds for Winnebago County, Wisconsin. The Memorandum shall be recorded prior to the recordation of any mortgages or other liens. In the event that a mortgage is recorded prior to the Memorandum, then, no later than thirty (30) days

after the purchase of the Property, Developer shall record one or more subordination agreements in form and substance reasonably acceptable to the Town which have been executed by the holder(s) of any mortgages or liens affecting the Property as of the date or recording of the Memorandum which subordinates such mortgage(s) and lien(s) to this Agreement.

C. Preliminary Concept Plan. Developer shall submit a Preliminary Concept Plan, clearly identifying the Project, to the Town for approval, allowing sufficient lead time for such request to be included on the agenda for all applicable Town authorities to review at their regularly scheduled meetings. Town approval of such Preliminary Concept Plan is due prior to Closing.

D. Preparation of the Plans. To the extent not already completed, the Developer shall prepare the Concept Plan in form and substance acceptable to the Town prior to commencement of construction. The Plans shall include, among other details, site plans, building plans, and other drawings that fix and describe the size and character of the entire Project, along with the schematics and location of the water mains, sanitary sewer mains, and storm sewer system. The Town reserves the right to request additional documentation of the Project as may be reasonably determined by the Town to be appropriate.

E. Development Budget. Developer shall submit a budget, prepared in accordance with general principles for construction and development budgeting and consistent with the sample included in the TIF application packet, to the Town for approval, allowing sufficient lead time for such request to be included on the agenda for all applicable Town authorities to review at their regularly scheduled meetings. The budget should be arranged to identify acquisition and site related costs, hard costs, and soft costs. Also, identify all line items that are performed by the developer, owner, or related entities as well as the up-front sources intended to finance the development costs for each line item.

F. Guaranty. Developer shall execute a Guaranty in form and substance consistent with Exhibit E attached hereto and made a part hereof.

G. Assessments. Subject to the limitations set forth hereinafter, Developer shall be responsible for: (i) the payment of assessments including but not limited to road, sanitary sewer and potable and storm water improvements; and (ii) utility hook-up fees pursuant to the utility providers standard practice and policy.

H. Compliance with Planning; Zoning; Permits and Use. Developer will obtain from the Town and all other appropriate governmental bodies (and all other councils, boards, and parties having a right to control, permit, approve, or consent to the development and use of the Property) all approvals and consents necessary to develop and use the Property as set forth above.

I. Proof of Equity. Developer must provide a minimum fifteen percent (15%) equity of total Project Costs. Equity is defined as cash or un-leveraged value in land or prepaid costs attributable to the project. TIF shall not be used to supplant cash equity.

J. Proof of Financing. Developer shall have delivered proof of financing, reasonably satisfactory to the Town, which after injection of the Developer equity into the Project, will be sufficient in the determination of the Town, to complete the Project according to the Plans and Specifications.

K. Construction of the Project. The Developer shall, subject to receipt of all necessary governmental approvals, construct and pay all costs of the Project on the Property,

including, without limitation, all other proposed and future sewer, water, driveways, parking areas, appurtenances and private utilities but specifically excluding the Eagle Heights Improvements (the "Project Costs"). The Project to be constructed upon the Property and its uses shall be in conformity with the Town-approved Plans and in compliance with all applicable municipal ordinances of the Town and with any pertinent provisions of the Project Plan. The Project to be constructed upon the Property and its uses shall be in conformity with the Town-approved Plans, Town and Fox Crossing Utilities ("FCU") applicable municipal ordinances, utility specifications, and standards, and pertinent provisions of the Project Plan. Neither the establishment of the District nor this Agreement shall obligate the Town to grant variances, exceptions, or conditional use permits.

L. Construction of Sanitary Sewer, Water Mains/Laterals, and Storm Sewer System; Grant of Easements. Developer will build the water mains/laterals and all the other equipment needed for the system located on the Project at Developer's sole cost and expense. Developer will connect the storm water system to the regional retaining pond at the Developer's expense. The sanitary sewer and water lines will be connected at the Developer's sole cost and expense; such lines shall be constructed as required for the Project pursuant to sound engineering practice, consistent with applicable codes and regulations, and as reasonably agreed by the Developer, Town engineer, and FCU, such consent of Town shall not be unreasonably withheld, delayed or conditioned. The sanitary sewer connections will be provided by the Town at a location approved by the Town and FCU. The water main connections will be provided by the Town at locations approved by the Town and FCU; the cost to make the connections shall be paid by the Developer. The Town will not require that the size of the water lines be larger than necessary for the Project according to sound engineering practice nor that the sanitary sewer, water lines, and storm sewer system are to be publicly bid and constructed by any other than Developer's private contractor. The sanitary sewer, water lines, and storm sewer system must be constructed and approved according to Town and FCU specifications and approved by the Town and FCU prior to construction. In the event multiple water connections are needed, each connection will require a meter for billing purposes.

M. Standard of Care. Developer shall construct the sanitary sewer, water mains/laterals, and storm sewer system in accordance with the degree of professional care, skill, judgment, and diligence usually exercised by project developers regularly developing and operating development projects similar in scope and complexity to the Project. Developer shall fully and faithfully discharge its obligations and responsibilities hereunder and shall devote sufficient time and attention to ensure the full, prompt, and professional discharge of its duties under this Agreement. The Town must review and approve utility plans prior to construction. The plans must be in compliance with Town specifications and standards. Changes from the approved utility plans require review and approval by the Town. Prior to an occupancy permit being issued, the utilities must be inspected and approved to be in compliance with the plans. The Developer, engineer and Town shall hold a pre-construction meeting. The Developer is responsible for the following costs:

1. Utility inspections by Town engineer and attendance at pre and post construction meetings.
2. Preparing an As-Built set of plans for the Town at project completion.

N. Employees. Developer shall assign to the construction of the sanitary sewer, water mains/laterals, and storm sewer system such staff or third-party contractors as may be

reasonably required to complete the Project with due diligence and to cause the Project to be completed in accordance with the Project schedule and Plans. All persons employed by Developer in connection with the Services will be Developer's employees or independent contractors, and the Town shall have no liability, responsibility, or authority regarding them. Developer is solely responsible for the salaries of its employees and any employee benefits to which they may claim to be entitled. Developer will fully comply with all applicable laws and regulations relating to worker's compensation, social security, unemployment insurance, hours of labor, wages, working conditions, and other employer-employee related laws.

O. Reports and Information. During the period before the commencement of construction, Developer shall, upon request, provide to the Town information having a bearing upon the interests of the Town in the Property or under this Agreement.

P. No Transfer to Tax-Exempt Entity; PILOT. Developer agrees that as long as the District is in existence, no portion of the Property shall be sold, transferred or conveyed to, or leased or owned by any entity or used in any manner which would render any part of the Property exempt from property taxation, except that portion of the Property dedicated to the Town under the terms of this Agreement. In the event the Property, or any part of it, becomes exempt or partially exempt from general property taxes during the term of this Agreement, the Developer and its successors and assigns shall make annual payments in lieu of taxes to the Town in an amount equal to the property taxes that would otherwise have been paid as property taxes on the Property, or the applicable portion thereof.

Q. Ownership Retained. Developer shall retain ownership at least long enough to complete the Project, to stabilize its occupancy, to establish the project management and to initiate payment of taxes based on the increased project value.

V. TOWN OBLIGATIONS.

A. Property Transfer. The Town shall convey the Property to Developer or, upon Developer's request, to Developer's assignee, free and clear of liens and encumbrances that materially prohibit development of the Property as herein proposed, via warranty deed, in exchange for the Purchase Price as defined in the Purchase Agreement, and shall provide an owner's policy of title insurance at the time of conveyance.

B. Town Approvals. The Town shall make all reasonable efforts to indicate its approval or further requirements in writing within thirty (30) days from the date of receipt of the Concept Plan, Development Budget or any revisions.

C. Zoning. The Town shall approve Developer's application to rezone the Property to I-1.

D. Public Improvements. [THIS SECTION SUBJECT TO FURTHER REVIEW]

- i. The Town shall extend or provide roadway installation and improvements, potable water, sanitary sewer and storm sewer mains to service the Project (the "**Eagle Heights Improvements**"). The estimated assessment is as follows: (a) One Hundred Ten Thousand Fifty-eight and 80/100 Dollars (\$110,058.80) for sanitary sewer and potable water, (b) Eighty-two Thousand Two Hundred Ninety-two and 59/100 Dollars (\$82,292.59) for roadway improvements to and including Eagle Heights

Drive and American Drive, and (c) Fifty-seven Thousand Nine Hundred Eighty and 97/100 Dollars (\$57,980.97) for storm water infrastructure including a regional storm water pond to service the general area near and around the Project. The assessment for Eagle Heights Improvements shall be payable over a term of not less than [ten (10)] years.

- ii. Buyer shall pay its costs of bringing 3-phase power to the Property. Seller shall have no responsibility to pay electrical connection, hook-up or other costs.
- iii. Subject to a construction easement to be agreed upon by the Parties, Buyer may be permitted to access the Property over the to-be-constructed Eagle Heights Drive during construction of same following the installation of the gravel roadbed. In such a circumstance, and the Developer's use of the roadbed degrades the road, Developer shall pay the costs to bring the roadbed to the condition prior to Developer's use. Buyer shall be responsible for creating and using construction access consistent with site and grading plans to be approved by the Town and Winnebago County.
- iv. When available to Seller, Seller shall provide the construction schedule for the Eagle Heights Drive extension to Buyer. Buyer shall determine, during the Due Diligence Period set forth in the Purchase Agreement, if the construction schedule is acceptable to Buyer in Buyer's sole discretion.
- v. Only after the regional detention pond is complete, the Buyer may discharge storm water to the regional detention pond to provide drainage for the Property and the Project. Buyer shall be responsible to provide onsite detention prior to completion of the regional detention pond. Buyer shall be responsible for any and all assessments, taxes and fees associated with connecting the Property to the detention pond, such connections to be activated after completion of the Project.

E. Payment of Certain Tax Increment Revenues Toward Cost of the Project.

- i. Incentive Amount. Subject to the conditions set forth herein (including, without limitation: (i) completion of the Project on or before December 31, 2025 ("**Project Completion Date**") with a minimum value of Four Million One Hundred Fifty-five Thousand and no/100 Dollars (\$4,155,000.00) (the "**Minimum Value**") for the buildings within the Project; and (ii) completion of the sewer and water mains/laterals, the Town shall pay to the Developer, as an incentive for development of the Property, an amount not less than nor greater than Four Hundred Fifteen Thousand Five Hundred and no/100 Dollars (\$415,500.00) (the "**Incentive Amount**"). If the Project is not completed by the Project Completion Date, the Incentive Amount shall be reduced in proportion to the total value of the buildings within the Project delivered by the Project Completion Date measured against the Minimum Value. The failure to complete the Project by the Project Completion Date shall not negate the

Town's obligation to pay the Developer the Incentive Amount but shall only reduce the Incentive Amount as herein provided. However, the Project Completion Date shall be reasonably extended to account for construction delays, if any, by Town work on the Improvements.

F. Source of Payment. The Incentive Amount shall be payable solely from Available Tax Increments (as defined below) which have been received and retained by the Town in accordance with the provisions of Wis. Stat. §66.1105, and appropriated by the Town Board to payment of the Incentive Amount. The Incentive Amount shall be payable in installments on or before September 1st of each year, commencing with the first tax year where the Available Tax Increments is included as part of the tax due against the Property, and on each September 1st thereafter based on Available Tax Increments generated in the immediately prior tax year. If Available Tax Increments have been insufficient to pay the full Incentive Amount after the scheduled installment payable on or before September 1, 2037 (based on the Available Tax Increments generated in 2036), then the Incentive Amount shall be deemed paid in full, the obligation of the Town to make any further payment shall terminate, and the Developer shall have no right to receive any additional payments. The Town makes no representation or covenant, express or implied, that Available Tax Increments will be generated or that they will be sufficient to pay, in whole or in part, the Incentive Amount. All Tax Increment received by the Town which are not appropriated to pay the Incentive Amount may be used by the Town for any legally permitted purpose, in its sole discretion.

G. Payment Subject to Annual Appropriation. As stated above, the application of Available Tax Increments to payment of the Incentive Amount each year is subject to future annual appropriation by the Town Board. The Town makes no representation or covenant, express or implied, that any non-zero Available Tax Increments will be generated and/or appropriated in any given year, nor does the Town make any representation or covenant as to any aggregate amount of Available Tax Increments to be paid to the Developer. Any Tax Increment (defined below) which is not appropriated and allocated toward the Available Tax Increments may be used by the Town for any legally permitted purpose, in its sole discretion.

H. Available Tax Increments. In this Agreement, "Available Tax Increments" for any given year means an amount equal to fifty percent (50%) of the result of the following computation:

- i. the annual gross tax increment revenues (using a 2022 base year) paid with respect to the Project and actually received and retained by the Town which is generated by property tax payments on the Property (the "**Tax Increment**"); minus,
- ii. the Project's share (as reasonably determined by the Town) of the actual legal, financial and administrative expenses incurred by the Town in connection with the creation or administration of the District and the negotiation, preparation and administration of this Agreement and related documentation which has not yet been reimbursed by Tax Increment.
- iii. Provided that the buildings planned to be constructed on the Property are completed on or before the Project Completion Date, if the parties reasonably determine that Four Hundred Fifteen Thousand Five Hundred and no/100 Dollars (\$415,500.00) will not be paid by September 1, 2036,

the percentage of the tax increment due Developer for a given year, extend this Agreement, as determined solely by the Town, so that prior to the expiration of this Agreement, not less than Four Hundred Fifteen Thousand Five Hundred and no/100 Dollars (\$415,500.00) will be paid to Developer.

I. Tax Increment Revenue Bond. Notwithstanding anything to the contrary in this Section V or in this Agreement, in the event the Town determines, in its discretion, that the Incentive Amount may not be paid in full prior to the end of the District's statutorily-permitted expenditure period, the Town shall (unless the Town, in its sole discretion, prepays the Incentive Amount prior to the expiration of the District's statutorily-permitted expenditure period) issue the Developer a taxable tax increment revenue bond evidencing the Town's obligation to pay the then-remaining balance of the Incentive Amount. Such revenue bond shall be payable solely from Available Tax Increments and shall be subject to the terms and conditions of this Agreement, including, without limitation, that all payments under the bond shall be subject to and conditioned upon future annual appropriation of Available Tax Increments by the Town Board to payment of the bond.

VI. NOTICES

All notices hereunder must be in writing and must be sent by United States registered or certified mail (postage prepaid) or by an independent overnight courier service, addressed to the addresses specified below:

If to the Developer:

G&L Properties, LLC
1984 American Drive
Neenah, WI 54956
Attn: Thomas Geiger

If to the Town:

Town of Clayton
8348 County Road T
Larsen, WI 54947
Attn: Town Administrator

VII. TERM

A. Term. Unless sooner terminated, the term of this Agreement shall commence on the date hereof and continue until the earliest of:

- i. All Qualified Expenditures have been repaid in full by Tax Increment;
- ii. The tenth (10th) year of the Project paying real estate taxes by Developer or its assigns;
- iii. The Town closes and terminates the District;
- iv. The Wisconsin Department of Revenue fails to certify or revokes certification of all or any portion of the District or the Property;
- v. This Agreement is terminated because of an Event of Default; or
- vi. The parties agree in writing to terminate this Agreement.

B. Default. In the event that either the Town or the Developer defaults under any material terms or conditions of this Agreement (an "Event of Default"), the defaulting party shall be responsible for all costs and expenses incurred by reason of such default including, but not limited to, any legal expenses incurred by the nondefaulting party. The rights and remedies of the

nondefaulting party shall not be limited to those, if any, specified in this Agreement, but the nondefaulting party shall have all rights and remedies to which it may be entitled, either at law or in equity. Developer Entity and Developer Principal shall be jointly and severally liable for the payment and performance of all obligations of the Developer under this Agreement and the Town may bring suit against each such entity, jointly or severally, or against any one or more of them.

C. Limitation of Damages. The foregoing notwithstanding, none of the parties shall be liable to any other party for any incidental, consequential, indirect, punitive or exemplary damages. All claims and damages asserted against the Town shall be subject to statutory protections of municipalities and their officials and employees, including the immunity and limitations set forth in Wis. Stat. §893.80.

D. Waiver. Any delay by the nondefaulting party in instituting or prosecuting any action or proceeding or other asserting its rights under this article shall not operate as a waiver of such rights or to deprive it of or to limit such rights in any way (it being the intent of these provisions that such nondefaulting party should not be constrained, so as to avoid the risk of being deprived of or limited in the exercise of the remedy provided for in this Section because of concepts of waiver, laches or otherwise, to exercise such remedy at a time when it may still hope otherwise to resolve the Project created by the default involved). No waiver in fact made by the nondefaulting party with respect to any specific default by the defaulting party under this Section is to be considered or treated as the waiver of the rights of the nondefaulting party with respect to any other defaults by the defaulting party under this Section, or with respect to the particular default except to the extent specifically waived in writing.

E. Termination of Agreement. If the Developer shall not acquire the Property by the Closing Date, this Agreement shall terminate and be of no further force or effect.

VIII. DEVELOPER REPRESENTATIONS

Developer hereby represents, warrants, and covenants to the Town as follows:

A. Good Standing. Developer Entity is a limited liability company, duly formed, validly existing, and in good standing under the laws of the State of Wisconsin. Developer holds and shall maintain at all times during the term of this Agreement, all licenses, permits, or other certifications necessary to perform its duties under this Agreement, and is in compliance with and shall continue to comply with all applicable laws.

B. Due Authorization. Developer has all requisite power and authority, has taken all actions required by its organizational documents and applicable law, and has obtained all necessary consents, to: (i) execute and deliver this Agreement; and (ii) consummate the transactions contemplated by this Agreement. This Agreement has been duly authorized and properly executed and delivered and constitutes the valid and binding obligations of Developer, enforceable in accordance with its terms, subject to principles of equity, bankruptcy, insolvency, and other laws generally affecting creditors' rights and the enforcement of debtors' obligations.

C. Qualification. Developer is qualified and has the skill and professional competence, expertise, and experience to undertake the obligations imposed, and to perform the work contemplated by this Agreement and the requirements of a project of the magnitude and scope of the Project.

D. Sufficient Resources. Developer has and shall maintain at all times during the term of this Agreement, sufficient facilities, expertise, staff, assets, and other resources to perform

its duties under this Agreement. The services to be rendered and performed for the Town under this Agreement shall be performed and rendered by professionals experienced, licensed (if a license is required), and qualified to perform such services in the State of Wisconsin.

E. No Material Change in Documents. All contract documents and agreements have been furnished to the Town by the Developer and are true and correct and there has been no material change in any of the same.

F. No Material Change in Developer Operations. There has been no material change in the business operations of Developer since the date the parties began negotiation to enter into this Agreement that would adversely affect the ability of the Developer to perform its obligations hereunder.

G. Compliance with Zoning. The Project will conform at all times and in all respects with applicable zoning and land division laws, rules, regulations and ordinances.

H. Payment. Developer shall pay for all work performed or materials furnished for the Project when and as the same become due and payable.

I. Certification of Facts. No statement of fact by Developer contained in this Agreement and no statement of fact furnished or to be furnished by Developer to the Town pursuant to this Agreement contains or will contain any untrue statement of a material fact or omits or will omit to state a material fact necessary in order to make the statements herein or therein contained not misleading.

J. No Conflict. The execution, delivery, and performance of the obligations of Developer, the development company, and all principals of the development company pursuant to this Agreement will not violate or conflict with the Articles of Organization or Operating Agreement of Developer or any indenture, instrument or material agreement by which Developer is bound, nor, to the knowledge of the officer of the Developer signing this Agreement, upon a due diligence evaluation, will the execution, delivery, or performance of obligations of Developer pursuant to this Agreement violate or conflict with any law applicable to Developer.

K. No Litigation. To the knowledge of the managing member of the Developer signing this Agreement upon a due diligence evaluation, there is no litigation or proceeding pending or threatened against or affecting Developer or the Property that would adversely affect the Project, Developer or the priority or enforceability of this Agreement, the ability of Developer to complete the Project or the ability of Developer to perform its obligations under this Agreement.

L. No Default. No default, or event that with the giving of notice or lapse of time or both would be a default, exists under this Agreement, and Developer is not in default (beyond any applicable period of grace) of any of its obligations under any other material agreement or instrument to which Developer is a party or an obligor.

M. Compliance with Laws and Codes. The Project, when completed, will conform and comply in all respects with all applicable laws, rules, regulations and ordinances, including without limitation, all building codes and ordinances of the Town. Developer will comply with, and will cause the Project to be in compliance with all applicable federal, state, local and other laws, rules, regulations and ordinances, including without limitation, all environmental laws, rules, regulations and ordinances at all times during its period of ownership of the Project.

N. Fees or Commissions. The Town shall not be liable for any broker fees or commissions incurred by Developer in connection with the Property or any transactions contemplated by this Agreement.

O. No Objection to Property Assessment. Prior to termination of this Agreement, Developer shall not file an objection to real or personal property assessment as provided under Wis. Stat. §70.47(7)(a) that, if successful, would reduce the aggregate assessed value of the Property to less than Four Million One Hundred Fifty-five Thousand and no/100 Dollars (\$4,155,000.00).

IX. MISCELLANEOUS PROVISIONS.

A. Assignment; Covenants Run with the Land. This Agreement shall not be assignable by the Developer without the prior written consent of the Town, except that the Developer may make a collateral assignment of the right to receive payment of the Incentive Amount under this Agreement to its lender as part of a first mortgage on the Property, subject to all terms and conditions of this Agreement. No assignment of this Agreement shall serve to release the Developer from any liability or obligations under this Agreement. The provisions of this Agreement shall run with the land and inure to the benefit of and be binding upon the successors and assigns of the parties and all assignees, mortgagees, purchasers and transferees of all or any part of or interest in the Property.

B. Indemnification; No Personal Liability. The Developer shall indemnify, save harmless and defend the Town and its respective officers, agents and employees from and against any and all liability, suits, actions, claims, demands, losses, costs, damages and expenses of every kind and description, including reasonable attorney costs and fees, for claims of any kind including liability and expenses in connection with the loss of life, personal injury or damage to property, or any of them brought because of any injuries or damages received or sustained by any persons or property relating to or in connection with the Property, including, without limitation, on account of or arising out of the construction and/or operations of the Project. Under no circumstances shall any trustee, officer, official, director, administrator, attorney, employee or agent of the Town have any personal liability arising out of this Agreement, and no party shall seek or claim any such personal liability. The provisions of this Section shall survive the term of this Agreement.

C. No Third-Party Beneficiaries; Relationship of the Parties. This Agreement is intended solely for the benefit of the Developer and the Town, and no third party (other than successors and permitted assigns) shall have any rights or interest in any provision of this Agreement, or as a result of any action or inaction of the Town in connection therewith. The Developer and its contractors and subcontractors shall be solely responsible for the completion of the Project. This Agreement does not create the relationship of principal and agent, or of partnership, joint venture, or of any association or relationship between the Town and the Developer or any contractor or subcontractor employed by the Developer in the construction of the Project.

D. Conflicts of Interest. No member of the governing body or other officer of the Town shall have any financial interest, direct or indirect, in this Agreement, the Property, or the Project, or any contract, agreement or other transaction contemplated to occur or be undertaken thereunder or with respect thereto, nor shall any such member of the governing body or other official participate in any decision relating to the Agreement which affects his or her personal

interests or the interests of any corporation, partnership or association in which he or she is directly or indirectly interested.

E. Force Majeure. No party shall be responsible to any other party for any resulting losses and it shall not be a default hereunder if the fulfillment of any of the terms of this Agreement is delayed or prevented by revolutions or other civil disorders, wars, acts of enemies, strikes, fires, floods, acts of God, pandemics, adverse weather conditions, legally required environmental remedial actions, industry-wide shortage of materials or labor, or by any other cause not within the control of the party whose performance was interfered with, and which exercise of reasonable diligence, such party is unable to prevent, whether of the class of causes herein above enumerated or not, and the time for performance shall be extended by the period of delay occasioned by any such cause. The foregoing notwithstanding, a Force Majeure event may not be used to avoid an Event of Default if the delay caused by the Force Majeure event exceeds one hundred eighty (180) days from the date the event occurred.

F. Entire Agreement; Waiver; Amendment; Severability. This Agreement and the documents executed pursuant to this Agreement contain the entire understanding of the parties with respect to the subject matter hereof and all prior letters of intent or offers, if any, are hereby terminated. There are no restrictions, promises, warranties, covenants or undertakings other than those expressly set forth in this Agreement and the documents executed in connection with this Agreement. This Agreement shall be deemed to include and incorporate such minutes, approvals, plans, and specifications, as referenced in this Agreement, and in the event of a conflict between this Agreement and any action of the Town, granting approvals or conditions attendant with such approval, the terms of this Agreement shall be deemed controlling and the Town will take the necessary action to amend any conflicting approvals or conditions. This Agreement and the documents executed in connection herewith supersede all prior negotiations, agreements and undertakings between the parties with respect to the subject matter hereof. No waiver, amendment, or variation in the terms of this Agreement shall be valid unless in writing and signed by the Town and the Developer, and then only to the extent specifically set forth in writing. Nothing contained in this Agreement is intended to or has the effect of releasing the Developer from compliance with all applicable laws, rules, regulations and ordinances in addition to compliance with all terms, conditions and covenants contained in this Agreement. If any covenant, condition, provision, term or agreement of this Agreement is, to any extent, held invalid or unenforceable, the remaining portion thereof and all other covenants, conditions, provisions, terms, and agreements of this Agreement will not be affected by such holding, and will remain valid and in force to the fullest extent by law.

G. Parties and Survival of Agreement. Except as otherwise expressly provided herein, this Agreement is made solely for the benefit of the parties hereto and no other person, partnership, association or corporation shall acquire or have any rights hereunder or by virtue hereof. All representations and agreements in this Agreement shall remain operative and in full force and effect until fulfilled and shall survive the closing.

H. Recording of the Agreement. Recording of this Agreement is prohibited except as expressly allowed herein.

I. Parties and Survival of Agreement. Except as otherwise expressly provided herein, this Agreement is made solely for the benefit of the parties hereto and no other person, partnership, association or corporation shall acquire or have any rights hereunder or by virtue

hereof. All representations and agreements in this Agreement shall remain operative and in full force and effect until fulfilled and shall survive the closing.

J. No Construction Against Drafter. This Agreement is a product of the negotiation and drafting of attorneys for the parties, and, as such, the rule of construing ambiguous contracts against the drafter shall not apply to this Agreement.

K. Venue. The venue for any proceeding involving the negotiation, drafting, interpretation or enforcement of this Agreement shall be the circuit court for Winnebago County, Wisconsin, all other venues being inappropriate for any such proceeding.

L. Headings. Descriptive headings as used in this Agreement are for convenience only and shall not control or affect the meaning or construction of any provision of this Agreement.

M. Governing Law. This Agreement is governed by the laws of the State of Wisconsin.

N. Counterparts. This Agreement may be executed in multiple counterparts, each of which shall be deemed an original but all of which counterparts collectively shall constitute one instrument representing the agreement among the parties. Electronic, facsimile and photocopy signatures shall have the same effect as original signatures.

SIGNATURE PAGE FOLLOWS

IN WITNESS WHEREOF, the parties have executed this Agreement as of the Effective Date stated in the first paragraph of this Agreement.

THE TOWN:

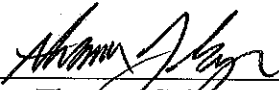
TOWN OF CLAYTON , a Wisconsin municipal corporation

By: _____
Russell Geise, Town Chair

By: _____
Kelsey Faust-Kubale, Town Clerk

DEVELOPER ENTITY:

G&L PROPERTIES, LLC

By:  _____
Thomas Geiger
Title: Managing Member

DEVELOPER PRINCIPAL:

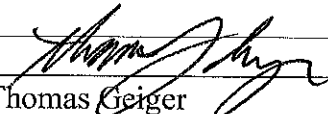
 _____
Thomas Geiger

EXHIBIT A
TO
DEVELOPMENT AGREEMENT

Description of Property

[INSERT LEGAL DESCRIPTION HERE]

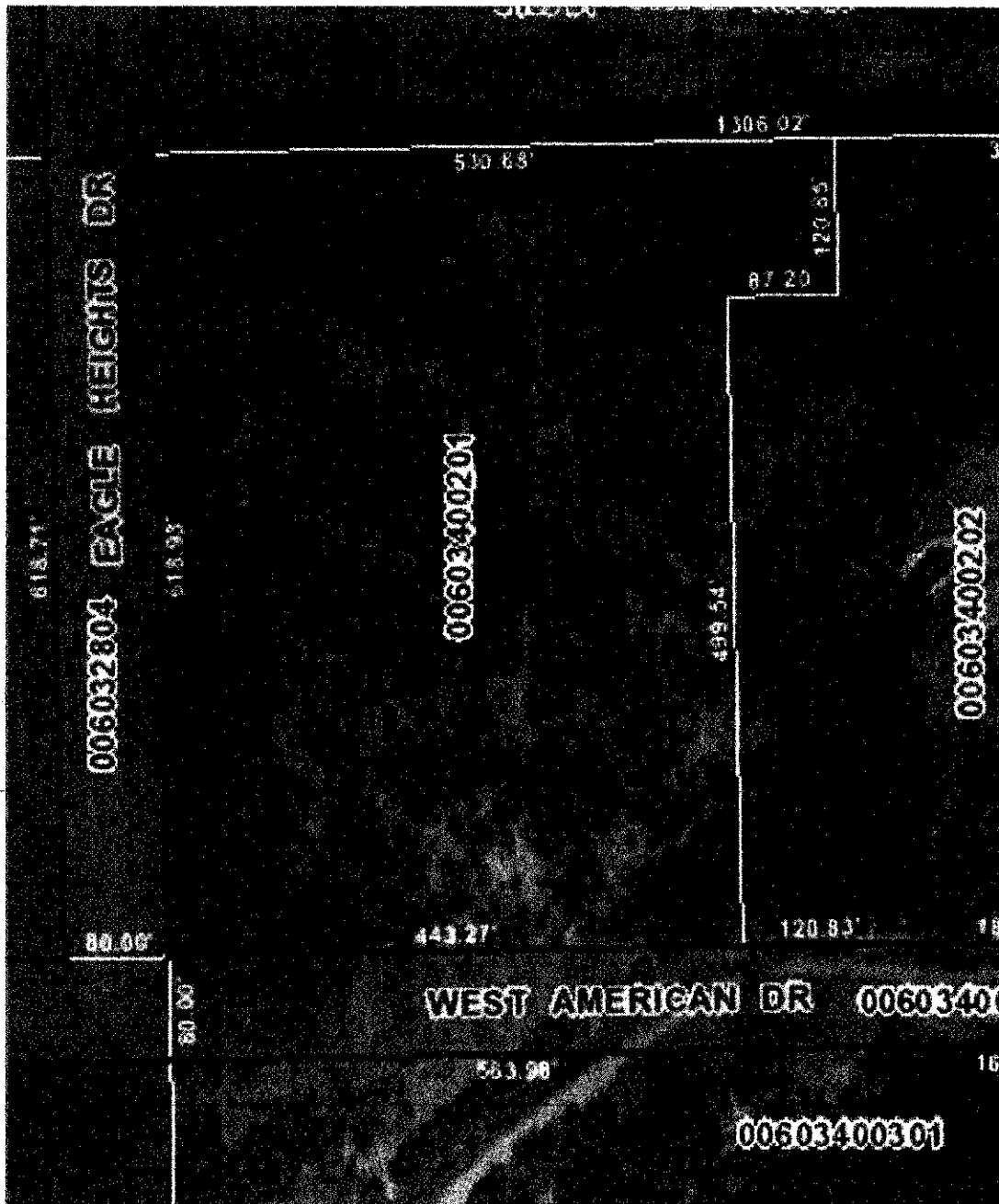


EXHIBIT B
TO
DEVELOPMENT AGREEMENT

Plans and Specifications

[ATTACH PLANS AND SPECIFICATIONS]

**EXHIBIT C
TO
DEVELOPMENT AGREEMENT**

PAYGo Estimates

**G L PROPERTIES LLC DEVELOPMENT
PAYGO PAYMENT ESTIMATES**

Mill Rates	
2022 tax bills	4.10
Technical Collage	0.91
School District	7.72
Sanitary District	1.16
County	5.03
State tax credit	(1.28)
	<u>17.75</u>

Guaranteed Increment 1-1-2026 - \$4,155,000
 Maximum Payment to Developer - 16% of Guaranteed Increment
 \$ 415,500

Parcel	Construction Year	Assessed Valuation Date	Tax Year	Base Value Estimated	Assessed Value	Increment Value	Estimated Tax Rate	Tax Increment	Percentage	Amount Due to Developer	Payment Date
	2024	1/1/2024	2024 tax roll collected 2025	\$ -	\$ -	\$ -	17.75	\$ -	50%	\$ -	7/1/2025
	2025	1/1/2025	2025 tax roll collected 2026	\$ -	\$ 2,000,000	\$ 2,000,000	17.75	\$ 35,400.00	50%	\$ 17,700.00	9/1/2026
	2026	1/1/2026	2026 tax roll collected 2027	\$ -	\$ 4,155,000	\$ 4,155,000	17.75	\$ 73,668.15	50%	\$ 36,834.08	9/1/2027
		1/1/2027	2027 tax roll collected 2028	\$ -	\$ 4,155,000	\$ 4,155,000	17.75	\$ 73,668.15	50%	\$ 36,834.08	9/1/2028
		1/1/2028	2028 tax roll collected 2029	\$ -	\$ 4,155,000	\$ 4,155,000	17.75	\$ 73,668.15	50%	\$ 36,834.08	9/1/2029
		1/1/2029	2029 tax roll collected 2030	\$ -	\$ 4,155,000	\$ 4,155,000	17.75	\$ 73,668.15	50%	\$ 36,834.08	9/1/2030
		1/1/2030	2030 tax roll collected 2031	\$ -	\$ 4,155,000	\$ 4,155,000	17.75	\$ 73,668.15	50%	\$ 36,834.08	9/1/2031
		1/1/2031	2031 tax roll collected 2032	\$ -	\$ 4,155,000	\$ 4,155,000	17.75	\$ 73,668.15	50%	\$ 36,834.08	9/1/2032
		1/1/2032	2032 tax roll collected 2033	\$ -	\$ 4,155,000	\$ 4,155,000	17.75	\$ 73,668.15	50%	\$ 36,834.08	9/1/2033
		1/1/2033	2033 tax roll collected 2034	\$ -	\$ 4,155,000	\$ 4,155,000	17.75	\$ 73,668.15	50%	\$ 36,834.08	9/1/2034
		1/1/2034	2034 tax roll collected 2035	\$ -	\$ 4,155,000	\$ 4,155,000	17.75	\$ 73,668.15	50%	\$ 36,834.08	9/1/2035
		1/1/2035	2035 tax roll collected 2036	\$ -	\$ 4,155,000	\$ 4,155,000	17.75	\$ 73,668.15	50%	\$ 36,834.08	9/1/2036
		1/1/2036	2036 tax roll collected 2037	\$ -	\$ 4,155,000	\$ 4,155,000	17.75	\$ 73,668.15	50%	\$ 36,834.08	9/1/2037
Total Payments - Maximum \$415,500										\$ 415,500.00	

EXHIBIT E
TO
DEVELOPMENT AGREEMENT

Form of Guaranty

[ATTACH FORM OF GUARANTY]



PERFORMANCE GUARANTY

This Performance Guaranty (this "**Guaranty**"), dated as of June 13, 2023, is made by Thomas Geiger, an individual with an address of 1984 American Drive, Neenah, WI 54956 ("**Guarantor**"), in favor of and for the benefit of the TOWN OF CLAYTON, a Wisconsin municipal corporation with a business address of 8348 County Road T, Larsen, WI 54947 ("**Beneficiary**"), in connection with the Development Agreement dated on or about the date hereof (the "**Underlying Agreement**"), by and between G&L Properties, LLC, a Wisconsin limited liability company ("**Developer**"), Guarantor and Beneficiary.

Guarantor is the managing member of Developer. In consideration of the substantial direct and indirect benefits derived by Guarantor from the transactions under the Underlying Agreement, and in order to induce Beneficiary to enter into the Underlying Agreement with Developer and Guarantor, Guarantor hereby agrees as follows:

1. Guaranty and Indemnity.

(a) Guarantor hereby guarantees to Beneficiary and its successors, transferees, and assigns the timely performance of all of Developer's present and future obligations under and in connection with the Underlying Agreement (the "**Developer Obligations**").

(b) If Developer fails to perform any Developer Obligation, including but not limited to failing to meet required service levels, then Guarantor shall, following any applicable notice period under the Underlying Agreement, perform or procure performance of such Developer Obligations at Guarantor's cost and expense. Guarantor's obligations under this provision shall be subject to any materiality or other qualifications on Developer's obligations set forth in the Underlying Agreement.

(c) Guarantor, as a principal and not as a separate and independent obligation from its obligations under Sections 1(a) and 1(b), shall indemnify Beneficiary for any losses, costs, and expenses arising out of or in connection with Developer's failure to perform the Developer Obligations, except where such failure is excused under the Underlying Agreement.

(d) Guarantor's liability under the foregoing indemnity provision shall not exceed Developer's indemnification liability under the Underlying Agreement for the failure of performance that triggered this Guaranty.

2. Beneficiary Protections.

(a) Guaranty Absolute and Unconditional. Guarantor agrees that its obligations under this Guaranty are irrevocable, continuing, absolute, and unconditional and shall not be reduced, discharged or otherwise adversely affected by, and Guarantor hereby irrevocably waives any defenses to enforcement it may have (now or in the future) by reason of:

(i) any arrangement made between the Developer and the Beneficiary;

(ii) any alteration in the Developer Obligations resulting from an addendum or modification of the Underlying Agreement, as set forth in Section 4, or otherwise;

(iii) the Beneficiary's waiver, forbearance, or failure to assert any claim or demand to exercise or enforce any right or remedy under the Underlying Agreement or otherwise;

(iv) any unenforceability, illegality, or invalidity of any of the provisions of the Underlying Agreement or any Developer Obligations, such that this guaranty shall be construed as if there were no such unenforceability, illegality or invalidity;

(v) any legal limitation, disability, incapacity or other circumstances affecting Developer or any of its personnel providing the services that make up the Developer Obligations; or

(vi) any change, restructuring or termination of the corporate structure, ownership or existence of Guarantor or Developer or any insolvency, bankruptcy, reorganization or other similar proceeding affecting Developer or its assets or any resulting restructuring, release or discharge of any Developer Obligations.

(b) Immediate Demand. Guarantor waives any right it may have to require Beneficiary or any agent or trustee on Beneficiary's behalf to proceed against or enforce any other right against any person before claiming from Guarantor under this guaranty.

3. Certain Waivers; Acknowledgments. Guarantor further acknowledges and agrees as follows:

(a) Guarantor hereby unconditionally and irrevocably waives any right to revoke this Guaranty and acknowledges that this Guaranty is continuing in nature and applies to all presently existing and future Developer Obligations, until the complete, irrevocable and infeasible satisfaction in full of the Developer Obligations.

(b) This Guaranty is a guaranty of performance. Beneficiary shall not be ~~obligated to enforce or exhaust its remedies against Developer or under the Underlying Agreement before proceeding to enforce this Guaranty, notwithstanding any dispute resolution process or notice period set forth in the Underlying Agreement.~~

(c) This Guaranty is a direct guaranty and independent of the obligations of Developer under the Underlying Agreement. Beneficiary may resort to Guarantor for performance of the Developer Obligations whether or not Beneficiary has proceeded against Developer or any other guarantors with respect to the Developer Obligations. Beneficiary may, at Beneficiary's option, proceed against Guarantor and Developer jointly and severally or against Guarantor only without having obtained a judgment against Developer.

4. Modification of the Underlying Agreement. Guarantor authorises Developer and Beneficiary to make any addendum or modification to the Underlying Agreement in accordance with the terms of the Underlying Agreement, and acknowledges and agrees that any performance under such addendum or modification shall be subject to the terms of this guarantee and, among other things, guaranteed by the Guarantor in accordance with the terms of this Guaranty.

5. Representations and Warranties. To induce Beneficiary to enter into the Underlying Agreement, Guarantor represents and warrants that: (a) Guarantor is a natural person with no legal disabilities; (b) this Guaranty constitutes Guarantor's valid and legally binding agreement in accordance with its terms; (c) the execution, delivery and performance of this Guaranty have been duly authorized by all necessary action and will not violate any order, judgment or decree to which Guarantor may be subject; and (d) Guarantor is currently solvent and will not be rendered insolvent by providing this Guaranty.

6. Notices. All notices, requests, consents, demands and other communications hereunder (each, a "Notice") shall be in writing and delivered to the parties at the addresses set forth herein or to such other address as may be designated by the receiving party in a Notice given in accordance with this section. All Notices shall be delivered by personal delivery, nationally recognized overnight courier, facsimile, email or certified or registered mail (return receipt requested, postage prepaid). Except as otherwise provided in this Guaranty, a Notice is effective only (a) with written confirmation of delivery or transmission; (b) upon receipt of the receiving party; and (c) if the party giving the Notice has complied with the requirements of this section.

7. Assignment. This Guaranty shall be binding upon and inure to the benefit of the parties hereto and their respective successors and assigns; provided, however, that Guarantor may not, without the prior written consent of Beneficiary, assign any of its rights, powers or obligations hereunder. Beneficiary may assign this Guaranty and its rights hereunder without the consent of Guarantor upon thirty (30) days' advance notice to Guarantor in connection with a permitted assignment of the Underlying Agreement. Any attempted assignment in violation of this section shall be null and void.

8. Governing Law; Service of Process. This Guaranty shall be governed by and construed under the laws of Wisconsin, without reference to any choice of law provision or rule, whether of Wisconsin or otherwise. Each party irrevocably consents to service of process in the manner provided for notices in Section 6 hereof and agrees that nothing herein shall affect the right of any party hereto to serve process in any manner permitted by applicable law.

9. Waiver of Jury Trial. EACH PARTY HEREBY IRREVOCABLY WAIVES ANY AND ALL RIGHTS TO TRIAL BY JURY WITH RESPECT TO ANY LEGAL PROCEEDING ARISING OUT OF OR RELATING TO THIS GUARANTY OR ANY OF THE OBLIGATIONS HEREUNDER.

10. Cumulative Rights. Each right, remedy and power hereby granted to Beneficiary or allowed it by applicable law or other agreement shall be cumulative and not exclusive of any other and may be exercised by Beneficiary at any time or from time to time.

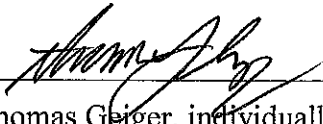
11. Severability. If any provision of this Guaranty is to any extent determined by final decision of a court of competent jurisdiction to be unenforceable, the remainder of this Guaranty shall not be affected thereby, and each provision of this Guaranty shall be valid and enforceable to the fullest extent permitted by law.

12. Entire Agreement; Amendments; Headings; Effectiveness. This Guaranty constitutes the sole and entire agreement of Guarantor, Developer and Beneficiary with respect to the subject matter hereof and supersedes all previous agreements or understandings, oral or written, with respect to such subject matter. No amendment or waiver of any provision of this Guaranty shall be valid and binding unless it is in writing and signed, in the case of an amendment, by both parties, or in the case of a waiver, by the party against which the waiver is to be effective. Section headings are for convenience of reference only and shall not define, modify, expand or limit any of the terms of this Guaranty. Delivery of this Guaranty by facsimile or in electronic (i.e., pdf or tif) format shall be effective as delivery of a manually executed original of this Guaranty.

SIGNATURE PAGE FOLLOWS

IN WITNESS WHEREOF, Guarantor has executed this Performance Guaranty as of the date set forth above.

GUARANTOR:



Thomas Geiger, individually

**MEMORANDUM OF
DEVELOPMENT AGREEMENT**

Document Number

Document Title

This MEMORANDUM OF DEVELOPMENT AGREEMENT (this "Memorandum"), effective as of the 13 day of June, 2023 (the "Effective Date"), is entered into by and between the Town of Clayton, Winnebago County, Wisconsin, a municipal corporation, ("Town") and G&L Properties, LLC, a Wisconsin limited liability company ("Developer Entity"), and Thomas Geiger, a natural person ("Developer Principal") (Developer Entity and Developer Principal are collectively referred to herein as the "Developer"; Developer and Town are collectively referred to herein as the "Parties").

WHEREAS, the Parties entered into that certain Development Agreement dated as of June 13, 2023 (as may be amended from time to time, the "Development Agreement") respecting the real property described below (the "Property"); and

WHEREAS, the Parties desire to place this Memorandum of record in the real estate records for Winnebago County, Wisconsin to provide notice of the Development Agreement to third parties.

Recording Area

Name and Return Address:

Benjamin LaFrombois, Esq.
MG&M The LawFirm
1 S. Dearborn Street, Suite 1430
Chicago, IL 60603

Parcel Identification Number (PIN):

006-03400201

NOW, THEREFORE, for good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the Parties agree as follows:

1. Notice is hereby given that the Parties have entered into the Development Agreement affecting the Property. Until termination of the Development Agreement, the Development Agreement runs with the Property and is binding upon, benefits and burdens the Property, Developer and any subsequent owner and/or mortgagee of all or any portion of the Property and each of their successors and assigns. The Development Agreement imposes certain obligations, liabilities and restrictions on the owners and/or mortgagees of all or any portion of the Property. The term of the Development Agreement commences as of the date thereof and terminates as provided therein.

2. The terms, conditions and other provisions of the Development Agreement are set forth in the Development Agreement, express reference to which is made for greater particularity as to the terms, conditions and provisions thereof. Without limiting the generality of the foregoing, the Development Agreement contains provisions which provide for a payment in lieu of taxes in the event all or a portion of the Property becomes exempt from property taxes. A copy of the Development Agreement is available upon request from the Town at the offices of the Town Clerk.

3. This Memorandum is intended for recording purposes only to provide notice of certain terms and conditions contained in the Development Agreement and is not to be construed as a complete summary of the terms and conditions thereof. This Memorandum is subject to the Development Agreement and any amendments, modifications, alterations, renewals, and extensions of the Development Agreement. The terms and provisions of the Development Agreement are incorporated in this Memorandum by reference. Provisions in this Memorandum shall not be used to interpret the provisions of the Development Agreement. In the event of any conflict between this Memorandum and the Development Agreement, the provisions of the Development Agreement shall control. The Parties shall execute, deliver, and file of record a termination and release of this Memorandum upon the expiration or earlier termination of the Development Agreement.

LEGAL DESCRIPTION:

TWO (2) SIGNATURE PAGES ATTACHED

THIS PAGE IS PART OF THIS LEGAL DOCUMENT – DO NOT REMOVE

This information must be completed by submitter: document title, name & return address, and PIN (if required). Other information such as the granting clause, legal description, etc., may be placed on this first page of the document or may be placed on additional pages of the document.

**G L PROPERTIES LLC DEVELOPMENT
PAYGO PAYMENT ESTIMATES**

Guaranteed Increment 1-1-2026 - \$4,155,000
 Maximum Payment to Developer - 10% of Guaranteed Increment
 \$ 415,500

Mill Rates	
2022 tax bills	
Town	\$ 4.19
Technical College	\$ 0.91
School District	\$ 7.72
Sanitary District	\$ 1.16
County	\$ 5.03
State tax credit	\$ (1.28)
	\$ 17.73

Parcel	Construction Year	Assessed Valuation Date	Tax Year	Base Value		Assessed Value	Increment Value	Estimated Tax Rate	Tax Increment	Percentage	Amount Due to Developer	Payment Date
				Estimated	Estimated							
		1/1/2024	2024 tax roll collected 2025	\$ -	\$ -	\$ -	\$ -	17.73	\$ -	50%	\$ -	9/1/2025
	2024	1/1/2025	2025 tax roll collected 2026	\$ -	\$ 2,000,000	\$ 2,000,000	\$ 2,000,000	17.73	\$ 35,460.00	50%	\$ 17,730.00	9/1/2026
	2025	1/1/2026	2026 tax roll collected 2027	\$ -	\$ 4,155,000	\$ 4,155,000	\$ 4,155,000	17.73	\$ 73,668.15	50%	\$ 36,834.08	9/1/2027
		1/1/2027	2027 tax roll collected 2028	\$ -	\$ 4,155,000	\$ 4,155,000	\$ 4,155,000	17.73	\$ 73,668.15	50%	\$ 36,834.08	9/1/2028
		1/1/2028	2028 tax roll collected 2029	\$ -	\$ 4,155,000	\$ 4,155,000	\$ 4,155,000	17.73	\$ 73,668.15	50%	\$ 36,834.08	9/1/2029
		1/1/2029	2029 tax roll collected 2030	\$ -	\$ 4,155,000	\$ 4,155,000	\$ 4,155,000	17.73	\$ 73,668.15	50%	\$ 36,834.08	9/1/2030
		1/1/2030	2030 tax roll collected 2031	\$ -	\$ 4,155,000	\$ 4,155,000	\$ 4,155,000	17.73	\$ 73,668.15	50%	\$ 36,834.08	9/1/2031
		1/1/2031	2031 tax roll collected 2032	\$ -	\$ 4,155,000	\$ 4,155,000	\$ 4,155,000	17.73	\$ 73,668.15	50%	\$ 36,834.08	9/1/2032
		1/1/2032	2032 tax roll collected 2033	\$ -	\$ 4,155,000	\$ 4,155,000	\$ 4,155,000	17.73	\$ 73,668.15	50%	\$ 36,834.08	9/1/2033
		1/1/2033	2033 tax roll collected 2034	\$ -	\$ 4,155,000	\$ 4,155,000	\$ 4,155,000	17.73	\$ 73,668.15	50%	\$ 36,834.08	9/1/2034
		1/1/2034	2034 tax roll collected 2035	\$ -	\$ 4,155,000	\$ 4,155,000	\$ 4,155,000	17.73	\$ 73,668.15	50%	\$ 36,834.08	9/1/2035
		1/1/2035	2035 tax roll collected 2036	\$ -	\$ 4,155,000	\$ 4,155,000	\$ 4,155,000	17.73	\$ 73,668.15	50%	\$ 36,834.08	9/1/2036
		1/1/2036	2036 tax roll collected 2037	\$ -	\$ 4,155,000	\$ 4,155,000	\$ 4,155,000	17.73	\$ 73,668.15	50%	\$ 36,834.08	9/1/2037

Total Payments - Maximum \$415,500 \$ 415,500.00