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Director

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## Winnebago County

### **Solid Waste Management Board**

*The Wave of the Future*

August 9, 2024

Winnebago County  
Signing Municipalities

RE: 2023 RUG Recycling Program Financial Report

Enclosed, you will find the Winnebago County Solid Waste Management Single-Stream Material Recovery Facility, Income Statement, December 31, 2023. We presented the enclosed Income Statement at the July 17, 2024 SWMB Meeting and the SWMB discussed/approved the following:

- Overall, recycling commodity revenues were much reduced through 2023. Commodity Pricing was on average, \$43/ton less than the previous year.
- Market demand and pricing for recovered cardboard and paper began to decline in late 2022 and continued to remain low through 2023. Industry insiders were unable to explain the reasons behind this, but it may have been due to warehouse overstock and a weaker economy.
- Recovered cardboard and paper materials are 60% of Tri-County Recycling Facility's commodity sales and index value has a significant impact on overall revenues. Net revenues were down \$4 Million from the previous year.
- The \$5/ton Signing Municipality recycling tipping fee (set in mid-2022 during the County/SWMB Budget Workshop) fell short of covering 2023 Signing Municipality program costs. The Signing Municipality deficit is \$54,512 (~\$4.80/ton).
- The County had a surplus in 2023, due primarily to Tri-County Recycling's commercial customer accounts with tonnages and revenues that are shared by BOW Counties and the County's ability to set market-based tipping fees for commercial and non-Signing Municipal tonnages. The County surplus is \$64,457.
- The SWMB has approved a motion to absorb the Signing Municipalities' 2023 deficit, with the understanding that a minimal Signing Municipal tipping fee increase will be considered in the 2025 Budget.

Due to staffing shortages we will not be hosting the Annual Winnebago County Responsible Unit of Government (RUG) Recycling Meeting this year. If you have questions about the enclosed materials please email me at [khutter@winnebago-county-wi.gov](mailto:khutter@winnebago-county-wi.gov) or call 920-232-1853.

Sincerely,

A handwritten signature in black ink that reads "Kathryn Hutter".

Director of Solid Waste

Encl.  
KJH/kjh

**Winnebago County Solid Waste Management  
Single-Stream Material Recovery Facility  
Income Statement December 31, 2023  
Presented to SWMB, July 17, 2024**

**Municipal Surplus/Deficit Summary**

**Estimated Tonnage Thru December 2023**

		Actual	Budgeted
\$ 24.43 Municipal Revenue per ton	Signing Municipalities	11,351	13,000
\$ 29.23 Municipal Expense per ton	County	3,683	2,000
\$ (4.80) Municipal Surplus/(Deficit) per ton	Total	15,035	15,000

	Budget Total	Actual Total	Signing Municipalities	County
<b>Revenue</b>				
Commodity Revenue	\$ 600,000	\$ 158,366	\$ 120,656	\$ 37,710
Commodity Revenue (Shared BOW)	-	198,716	-	198,716
SSR Revenue (RU tip fees)	60,000	57,341	43,294	14,048
Cost Share (Outagamie County) SS Hauling	173,000	135,712	102,465	33,247
Cost Share (Outagamie County) Compactor	15,000	14,406	10,877	3,529
<b>Total Revenue</b>	<b>\$ 848,000</b>	<b>\$ 564,542</b>	<b>\$ 277,291</b>	<b>\$ 287,250</b>

	Budget Total	Actual Total	Signing Municipalities	County
<b>Expenses</b>				
Labor Costs	\$ 239,248	\$ 221,146	\$ 166,969	\$ 54,177
Travel	1,365	837	632	205
Office	4,550	2,521	1,903	618
Operating Expenses	5,625	4,526	3,417	1,109
Education/Advertising	15,400	13,870	1,412	12,458
Repairs	30,082	23,410	17,675	5,735
Utilities	7,600	7,547	5,698	1,849
Contracts	225,850	175,847	108,494	67,353
Miscellaneous	1,952	1,952	1,474	478
Debt Service	71,500	70,982	-	70,982
Depreciation	37,000	31,958	24,129	7,829
<b>Total Expenses</b>	<b>\$ 640,172</b>	<b>\$ 554,596</b>	<b>\$ 331,803</b>	<b>\$ 222,793</b>

<b>Net Surplus/(Deficit)</b>	<b>\$ 207,828</b>	<b>\$ 9,946</b>	<b>\$ (54,512)</b>	<b>\$ 64,457</b>
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**Tonnage Thru December 2023**

	Actual	Budget
Tonnage Thru December 2023	11,351	13,000
County	3,683	2,000
<b>Total</b>	<b>15,035</b>	<b>15,000</b>

**Winnebago County Solid Waste Management  
Material Recovery Facility**

Year	Net Surplus/(Deficit)			
	Total	County	Signing Muni's	
1995	891,709	254,209	637,500	(1)
1996	(106,122)	(53,612)	(52,510)	(1)
Reduce Debt Funding	(584,990)	-	(584,990)	
1997	68,362	6,808	61,554	(2)
1998	47,847	(33,250)	81,097	(2)
1999	(114,586)	(44,747)	(69,839)	(2)
2000	234,571	30,246	204,325	(2)
2001	(93,822)	(26,249)	(67,574)	
2002	37,144	(31,004)	68,149	(2)
Reduce Debt Funding	(158,469)	-	(158,469)	(3)
2003	63,099	13,199	49,900	(2)
2004	471,432	85,786	385,646	(2)
2005	389,568	41,489	348,079	
2006	238,580	55,643	182,937	
Refund Portion of Surplus	(523,047)	-	(523,047)	(4)
2007	252,971	49,451	203,520	
Refund Surplus	(766,278)	-	(766,278)	(5)
2008	469,656	44,236	425,420	(6)
2009	(28,459)	(142,690)	114,231	
Refund Surplus	(539,651)	-	(539,651)	(6)
2010	109,394	(221,493)	330,887	
Refund Surplus	(330,887)	-	(330,887)	(7)
2011	780,911	(171,470)	952,381	
Refund Surplus	(780,911)	-	(780,911)	(8)
Signing Munis Vote to Offset County 2011 Deficit	-	171,470	(171,470)	(9)
2012	194,445	(160,614)	355,059	(10)
Signing Munis Vote to Offset County 2012 Deficit	-	160,614	(160,614)	(11)
2013	77,384	(112,265)	189,649	(12)
Signing Munis Vote to Offset County 2013 Deficit	-	112,265	(112,265)	(13)
2014	139,490	(3,956)	143,446	(14)
Refund Surplus	(139,490)	3,956	(143,446)	(15)
2015	(91,082)	(136,406)	45,324	(16)
Refund Surplus	91,082	136,406	(45,324)	(17)
2016	195,723	51,906	143,817	(18)
Refund Surplus	(195,723)	(51,906)	(143,817)	(19)
2017	535,224	271,431	263,793	(20)
Refund Surplus	(535,224)	(271,431)	(263,793)	(21)
2018	36,093	(50,925)	87,018	(22)
Signing Munis Vote to Offset County 2018 Deficit	-	50,925	(50,925)	(23)
2019	(123,485)	(70,377)	(53,109)	(24)
2020	(5,899)	(4,378)	(1,521)	(25)
2021	892,636	538,736	353,900	(26)
Refund Surplus	(892,636)	(538,736)	(353,900)	(27)
2022	330,891	275,756	55,135	(28)
Refund Surplus	(330,891)	(275,756)	(55,135)	(29)
2023	9,946	64,457	(54,512)	(30)
County to Offset Signing Municipality 2023 Deficit	(9,946)	(54,512)	54,512	(30)
<b>Total Net Surplus/(Deficit)</b>	<b>206,560</b>	<b>(36,787)</b>	<b>253,293</b>	

- (1) Used to reduce debt funding for second expansion in 1996 as authorized.
- (2) Excess commodity revenue was reserved for tipping fee stabilization as authorized.
- (3) Used to pay off all remaining debt.
- (4) 2005 - 2006 Refunded surplus \$523,047.
- (5) 1997 - 2004 and 2007 Refunded surplus 766,278.
- (6) 2008 - 2009 Refunded surplus \$539,651.
- (7) 2010 - Refunded surplus \$330,887.
- (8) 2011 - Refunded surplus \$780,911.
- (9) 2011 - County maintain \$171,470 to cover deficit.
- (10) 2012 - Surplus revenues \$355,059.
- (11) 2012 - County maintain \$160,614 to cover deficit. Refunded \$194,445.
- (12) 2013 - Surplus revenues \$189,649.
- (13) 2013 - County to maintain \$112,265 to offset deficit. Refunded \$77,384.
- (14) 2014 - Surplus revenues \$143,446.
- (15) 2014 - Refunded surplus \$143,446.
- (16) 2015 - Surplus revenues \$45,324.
- (17) 2015 - Refunded surplus \$45,324.
- (18) 2016 - Surplus revenues \$143,817.
- (19) 2016 - Refunded surplus \$143,817.
- (20) 2017 - Surplus revenues \$263,793.
- (21) 2017 - Refunded surplus \$263,793.
- (22) 2018 - Surplus revenues \$87,018.
- (23) 2018 - County to maintain \$50,925 to offset deficit. Refund \$36,903.
- (24) 2019 - No surplus revenues available to distribute. SWMB will absorb the Signing Municipality deficit and the County deficit. 7/1/2020
- (25) 2020 - No surplus revenues available to distribute. SWMB will absorb the Signing Municipality deficit and County deficit. 6/16/2021
- (26) 2021 - Surplus revenues \$538,735.
- (27) 2021 - Refund surplus \$353,900.
- (28) 2022 - Surplus revenue \$892,636
- (29) 2022 - Refund Surplus \$353,900
- (30) 2023 - No surplus revenues available to distribute. SWMB will absorb the Signing Municipality deficit. 7/17/24

\*2016 County \$51,906 to be allocated to reserve fund per the SWMB 4/5/2017.

**WINNEBAGO COUNTY SOLID WASTE MANAGEMENT BOARD  
2023 RECYCLING TONNAGE REPORT**

	January	February	March	April	May	June	July	August	September	October	November	December	YTD	
	SS Tons	SS Tons	SS Tons	SS Tons	SS Tons	SS Tons	SS Tons	SS Tons	SS Tons	SS Tons	SS Tons	SS Tons	SS Tons	
T. Algoma	52.22	40.80	59.90	44.38	38.41	47.89	45.03	50.51	55.49	42.93	41.45	44.29	563.30	T. Algoma
T. Black Wolf	18.31	17.47	25.05	21.19	17.39	28.28	19.36	26.38	18.76	17.90	22.80	19.36	252.25	T. Black Wolf
T. Clayton	39.17	32.53	37.70	25.63	34.41	45.63	37.32	30.96	45.66	35.83	36.14	36.67	437.65	T. Clayton
V. Fox Crossing	117.11	91.65	109.11	102.55	97.92	111.13	91.40	113.97	102.62	103.52	111.60	100.81	1253.39	V. Fox Crossing
T. Neenah	22.30	22.00	31.36	23.72	25.23	30.97	24.37	31.17	25.58	25.54	32.13	26.56	320.93	T. Neenah
T. Nekimi	9.29	8.81	11.58	8.82	9.59	12.90	10.24	12.40	7.78	8.26	9.59	8.92	118.18	T. Nekimi
T. Omro	12.21	11.04	13.62	9.82	11.32	10.65	10.30	9.35	8.66	10.12	8.74	9.68	125.51	T. Omro
T. Vinland	17.67	11.85	12.19	13.25	15.46	16.37	16.11	15.03	11.77	15.07	11.76	13.19	169.72	T. Vinland
T. Winchester	15.16	12.90	10.58	16.67	11.40	13.29	10.72	11.25	11.62	11.41	14.60	10.58	150.18	T. Winchester
T. Winneconne	25.03	18.78	23.01	21.86	18.30	25.23	21.05	24.76	21.63	21.74	23.63	20.90	265.92	T. Winneconne
T. Wolf River	6.18	4.46	4.17	6.63	5.71	4.30	4.07	4.38	4.09	3.57	3.11		50.67	T. Wolf River
V. Winneconne	13.62	12.64	13.53	13.17	22.26	25.68	17.85	22.15	17.46	15.45	19.79	18.42	212.02	V. Winneconne
C. Menasha	122.60	110.42	92.37	112.10	119.36	132.70	91.40	128.01	83.28	119.81	111.83	100.94	1324.82	C. Menasha
C. Neenah	184.77	138.68	168.27	158.72	180.38	180.72	165.78	178.21	163.75	171.67	170.97	176.20	2038.12	C. Neenah
C. Omro	15.48	15.83	13.73	17.90	17.68	26.48	19.49	16.98	14.48	17.16	16.52	26.20	217.93	C. Omro
C. Oshkosh	347.56	277.07	325.52	303.96	333.94	348.48	311.33	344.15	300.04	318.59	315.87	324.33	3850.84	C. Oshkosh
Other SS	255.55	197.60	340.91	278.45	302.45	335.63	356.32	367.31	311.66	293.81	335.01	308.52	3683.22	Other SS
<b>TOTAL TONS</b>	<b>1274.23</b>	<b>1024.53</b>	<b>1292.60</b>	<b>1178.82</b>	<b>1261.21</b>	<b>1396.33</b>	<b>1252.14</b>	<b>1386.97</b>	<b>1204.33</b>	<b>1232.38</b>	<b>1285.54</b>	<b>1245.57</b>	<b>15034.65</b>	<b>TOTAL TONS</b>

	Population	SS lbs./person		Population	SS lbs./person		Population	SS lbs./person
T. Algoma	6,927	<b>162.64</b>	T. Omro	2,356	<b>106.54</b>	C. Menasha	18,490	<b>143.30</b>
T. Black Wolf	2,431	<b>207.53</b>	T. Vinland	1,773	<b>191.45</b>	C. Neenah	27,726	<b>147.02</b>
T. Clayton	4,375	<b>200.07</b>	T. Winchester	1,796	<b>167.24</b>	C. Omro	3,644	<b>119.61</b>
V. Fox Crossing	19,011	<b>131.86</b>	T. Winneconne	2,627	<b>202.45</b>	C. Oshkosh	66,929	<b>115.07</b>
T. Neenah	3,701	<b>173.43</b>	T. Wolf River	1,212	<b>83.61</b>			
T. Nekimi	1,334	<b>177.18</b>	V. Winneconne	2,542	<b>166.81</b>	<b>Total</b>	166874	<b>136.05</b>