

GFL Environmental & Town of Clayton: A New Partnership

PRESENTED TO:
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PRESENTED BY:
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WHO WE ARE

- Founded in 2007
- Facilities in 20 US states and Canada
- Over 9,000 employees
- U.S. headquarters in Raleigh, NC



About GFL Environmental

To support your selection of GFL Environmental, it is helpful to understand a few facts about who we are, where we come from, and what we believe in. This section of the proposal offers valuable insight into our company, and why we will be a great partner for the Town of Clayton.

As a full-service environmental services company, GFL Environmental is ready and able to meet your waste collection needs. We provide collection, transfer, disposal and recycling operations to more than 200,000 commercial customers and 1.9 million residential customers throughout Alabama, Florida, Georgia, Illinois, Indiana, Kentucky, Maryland, Massachusetts, Michigan, Minnesota, Mississippi, Missouri, New Jersey, New York, North Carolina, Pennsylvania, South Carolina, Tennessee, Vermont, Wisconsin and the Bahamas. We have more than 3,100 trucks running routes daily. The strategic locations of our collection and disposal facilities allow us to offer convenient service at competitive rates.

Our experts understand the issues related to managing solid waste, and the impact that these issues can have on the environment—and on your business. GFL Environmental works in partnership with the communities we serve to preserve valuable resources and extend landfill capacities. We do this by focusing on waste reduction, recycling, and numerous other “green initiatives”.

Regardless of your needs, GFL Environmental has the experience, resources, and technologies to collect, transport, dispose, and recycle your solid waste. Our team is committed to provide you with prompt, dependable, and cost-effective waste services.

WHAT WE DO

SOLID WASTE SERVICES

- Municipal/ residential waste
- Industrial/ commercial waste
- Recycling collection, processing and storage
- Landfill disposal and diversion
- Organics processing and compost products and yard waste



WHAT WE DO

LIQUID WASTE SERVICES

- Automotive fluid services
- Vacuum truck services for wastewater treatment plants
- Hazardous waste management
- Emergency response and site remediation
- Specialized services and industrial cleaning



WHAT WE DO

INFRASTRUCTURE SERVICES

- Excavation
- Shoring and foundations
- Demolition
- Civil
- Construction waste disposal
- Soil remediation



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SAFETY AND COMPLIANCE

GREEN FOR LIFE. SAFE FOR LIFE.



The health and safety of our employees, customers and the communities we serve is the most important commitment we have.

Green Today. Green For Life.

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Professionally Trained & Safe Drivers

Avoiding accidents while on a customer's property is one of our prime objectives. With GFL Environmental as your provider, the Town can have a high comfort level that your property and employees are safe.

GFL Environmental is among the top-rated environmental services companies for ensuring driver safety. In our effort to take a proactive approach to prevent accidents, some of the tools we use include:

- DriveCam – driver monitoring and testing
- The Smith System – driver program on equipment operation
- Weekly safety meetings and program awareness
- Safety promotions and rewards

GFL Environmental Business Strengths

Selecting the right environmental service provider can have a positive impact on your municipality and its residents. How do you know you will get the service you expect? Does the contractor have the background and experience to meet your expectations? How do you compare one service provider against another?

This section of the proposal discusses several important business strengths that differentiate GFL Environmental from other environmental service providers. Though there are other reputable and knowledgeable contractors in the market, the following differentiators will help define why GFL Environmental is the right partner for the Village of Grafton.

Community Involvement

Successful and progressive businesses recognize the importance of giving back to the communities they serve. When you select GFL Environmental as your environmental consultant, you have the assurance that we are investing back into the communities where we operate.

Our offices and our employees support local businesses and charitable organizations. This support ranges from donations to the local food bank, participation in Habitat for Humanity, sponsorship of Little League and soccer teams and numerous others. Additionally, because GFL Environmental hires locally rather than centralizing many corporate job functions, we help promote local economies by keeping taxes paid and wages spent in the communities where we do business.

Service Description

GFL Environmental knows that there is always room for improvement when it comes to service. Untapped opportunities may present the possibility to improve the current method collections and improve upon service efficiencies.

We are able to deliver new carts and implement services within 30 days after an agreement is executed.

TRASH SERVICES

- 1. GFL Environmental will provide all eligible Household units with one (1) 95gal cart**
 - a. Cart must be placed curbside, or near the driveway/parking space if lacking curb and gutter, and will be emptied via automated service**
 - b. All materials must be placed inside the cart; anything outside the cart will not be collected**
- 2. Services will be provided on a weekly basis**
- 3. For households that require additional carts, the charge shall be the same rate charged to the Town, but shall be charged as an annual fee and charged directly to the Household Unit**

RECYCLING SERVICES

- 1. GFL Environmental will provide all eligible Household units with one (1) 95gal cart**
 - a. Cart must be placed curbside, or near the driveway/parking space if lacking curb and gutter, and emptied via automated service**
 - b. All materials must be placed inside the cart; anything outside the cart will not be collected**
- 2. Services will be provided on a weekly basis**
- 3. Recycling services will be “single-stream” recycling.**
 - a. Resident will place all recyclable materials into the recycling cart for collection**
 - i. Plastic containers, glass containers, metal/aluminum containers, cardboard, mixed paper, newspaper, juice boxes, milk cartons, etc.**

4. For households that require additional carts, the charge shall be the same rate charged to the Town, but shall be charged as an annual fee and charged directly to the Household Unit

DISPOSAL SERVICES

1. Waste and recycling collected from the Town of Clayton will be taken to the Winnebago County site for disposal and processing.
2. Winnebago County will invoice the Town of Clayton directly for these costs.

BULK SERVICES

1. GFL Environmental shall perform collection at the Town hall.
 - a. GFL shall provide two (2) 30yd containers at no additional charge to the Town for this annual event. If town is requesting additional 30yds, cost will be \$250/haul and ~~\$30/ton~~
2. Material accepted:
 - a. Furniture, including, but not limited to:
 - i. Couches, Chairs, Tables, Cabinets
 - ii. Mattresses/Box-spring
 - b. General Household Debris
 - i. Carpeting, Countertops, cabinets, doors, windows, etc.
 - c. Other items too large to fit into cart
 - d. Materials must be WI-landfill eligible
3. Materials EXCLUDED from bulky waste collection
 - a. Appliances
 - b. Tires
 - c. Automotive and Marine batteries
 - d. Electronic items (TVs, DVD players, VCRs, stereos, computer equipment, office equipment, etc.)

1. NO ADDITIONAL COST TO VILLAGE

MUNICIPAL SITES

1. The following Town sites shall receive services as indicated at no additional cost to the town.
 - a. Village Hall
 - b. Parks (2 of them)

PRICING INFORMATION

Monthly rate for weekly residential solid waste service \$ 6.87 per month per unit. (If a Household Unit needs an additional cart, the charge would be billed directly to the Household Unit at the same rate as charged to the Town, on an annualized basis)

Monthly rate for bi-weekly residential recycling service \$ 6.87 per month per unit. (If a Household Unit needs an additional cart, the charge would be billed directly to the Household Unit at the same rate as charged to the Town, on an annualized basis)

If the cart needs to be replaced due to loss/theft/negligence at Residential premises, the cost shall be \$85 per cart

RATE ADJUSTMENTS

1. The rates paid per this proposal shall be increase annually on January 1 by the greater of (a) 2.5% or (b) 100% of the Consumer Price Index (CPI-U, Midwest; All Items), whereas the CPI increase shall not exceed 6%.
2. The rates paid per this proposal shall further be adjusted due to changes in local, state, or federal law or regulation, governmental imposition of taxes, fees or surcharges, immediately upon effective date of change (i.e. WI State Tipping Fee)

FUEL SURCHARGE

Diesel Fuel \$/Gallon	Fuel Surcharge based on Monthly Per Unit Rate
Every \$.25 threshold above \$4.25	Increase of 1%
Every \$.25 threshold below \$3.25	Decrease of 1%

ADDITIONAL INFORMATION

CUSTOMER SERVICE PROGRAM/CONTRACT MANAGEMENT

- 1. GFL Environmental Customer Care Center**
 - a. Located in Omro, WI**
 - i. No longer a “centralized call center” in Milwaukee, Arizona, or other location**
 - ii. With Customer Care Representatives (CCR) being local to the area and at the hauling site, GFL is able ensure the teamwork and education provided to the Village and its residents is accurate, timely, and efficient**
 - b. GFL Corporate is committed to “non-centralized” Call Centers, to provide a better Customer Experience than what happens at most centralized centers with long hold times, inaccurate information, etc.**

CART INFORMATION

- 1. Carts will be purchased from Schaefer**
 - a. 95gal is the preferred and recommended size, due to the rigidity of recyclables (boxes, laundry jugs, etc.)**
 - b. Carts will have a 10yr warranty**
- 2. Inventory of carts will be kept at the Town Hall.**
- 3. See Addendum for additional Cart Specs**

FLEET INFORMATION

- 1. GFL will have two (2) dedicated trucks for the services performed in Grafton**
 - a. 2022 Peterbuilt/Mack Chassis with McNeilus Bodies**
 - b. The trucks are automated side-loaders**
- 2. Trucks are equipped with DriveCam, GPS and 2way radios**

CART INFORMATION

BODY / BAR

- Non-slip, textured finish on corners for grabber traction
- Injection molded for maximum strength and durability
- One-piece high-density polyethylene (HDPE) construction
- Built-in flexibility
- Reinforced wall thickness in critical wear areas
- Externally housed lift bar for water-tight leak-proof body
- Rotating retention bar for less stress on cart body
- Integrated, reinforced upper attachment for semi-automated lifters

UPPER ATTACHMENT

- Integrated, reinforced upper attachment for semi-automated lifters
- Highly durable, in-molded bar supports
- Meets all ANSI standards
- Solid lid axle with a robust 3-point attachment

LIDS / HANDLES

- Solid lid axle with a robust 3-point attachment
- Overlapping lid design with integral moisture barrier lip
- Inside dripping rim to seal in odors
- 270° lid opening
- Ergonomically designed hand grips for easy push and pull motion
- Smooth surface with no protrusions
- Two ergonomic lift handles for easy opening
- 3/4" solid axle of tempered, rolled, and Zinc Chromate steel
- Quick release durable HDPE wheel for ease of disassembly and easy rolling motion
- Quick Release Wheels

WHEELS & AXLES

- 3/4" solid axle of tempered, rolled, and Zinc Chromate steel
- Quick release durable HDPE wheel for ease of disassembly and easy rolling motion
- Lubricated maintenance-free bearings
- Rubber wheels are optional
- Dual 3/8" wear strip for longer life

BOTTOM

- Angled bottom for easy tilting
- Dual 3/8" wear strip for longer life

Specifications

USD 95Q

- 1 Total Height 43.2"
- 2 Body Height 40.7"
- 3 Width 28"
- 4 Depth 32.1"
- 5 Wheel Diameter 10" or 12"
- 6 Load Rating 333 lbs.
- ANSI Z245.30 and ANSI Z245.60 Approved. ISO 9001 Certified.

