

GAINESVILLE FOR ALL, INC.: Emergent Needs (Submitted)

Applications

| | |
|--------------------------|--|
| Created By | Sofiya Nazarov |
| Modified By | Sofiya Nazarov |
| Organization | GAINESVILLE FOR ALL, INC. |
| Organization Name | Gainesville for All |
| Organization Description | Gainesville for All was created to seek systemic solutions to problems of race and poverty in the region. Our areas of focus include education, criminal justice, health, transportation and family support. |
| Grant | Emergent Needs |

Emergent Needs

| | |
|---|---|
| Contact Person | Sofiya Nazarov |
| Contact email | snazarov@gnv4all.org |
| Contact Phone | 253-332-6172 |
| Identify CTAC Goals the activity/event will be addressing | Which Children's Trust Goal or Strategy does your program address? Children and youth learn what they need to be successful |

Emergent needs 2

Current provider?

Yes

If not, have you ever received funding from the Trust?

Yes

Name of the program you received funding for previously.

Name of the program you received funding for previously.
Gainesville Empowerment Zone Family Learning Center

If yes above date

10/26/2023 2 years, 6 months and 5 days ago

Is your business currently registered with the Philanthropy Hub?

Yes

Describe

Describe your program including how your services impact the lives of the Children of Alachua County.

Gainesville For All launched the GEZFCLC to provide high-quality early childhood education for children ages six weeks to four years old. Located on the campus of Metcalfe Elementary School—one of the lowest performing elementary schools in Alachua County—the GEZFCLC was created in response to documented racial and economic disparities highlighted in the 2018 report, Understanding Racial Inequity in Alachua County. The report revealed that African American students have the lowest graduation rates in Alachua County. More than half of local high school dropouts are Black. We believe intervention must begin early. Ninety percent of a child's brain architecture develops within the first five years of life. By providing high-quality early education, nutritious meals, and family support, we are addressing disparities before children enter kindergarten. We utilize The Creative Curriculum®, which promotes whole-child development and provides ongoing assessments to track academic growth.

Specify Need

Please Specify your need in as much detail as possible. Include the dollar amount of your request. Explain how your request is an emergent need.

The Gainesville Empowerment Zone Family Learning Center (GEZFLC) is requesting \$4,278.00 to support the urgent re-mulching of our playground, which serves children ages six weeks to four years old. The playground is a critical component of our program, providing a safe space for physical activity, social-emotional development, and outdoor learning.

This request is an emergent need due to the natural deterioration and displacement of the existing mulch over time. With consistent daily use by children, combined with weather conditions such as heavy rain, the current mulch levels have significantly decreased. This creates potential safety hazards, as adequate mulch depth is essential for cushioning falls and preventing injuries. Maintaining proper ground coverage is also necessary to remain compliant with safety standards for early childhood outdoor play environments.

Without immediate re-mulching, we risk compromising the safety of the children we serve. We would also have to limit their access to outdoor play, which is vital for their overall development. Our center currently serves 52 children, and this playground is used daily as part of our structured learning and development activities.

Funding this request will allow us to restore the playground to a safe and fully functional condition, ensuring that children can continue to benefit from outdoor play. This investment directly supports our broader mission of providing high-quality early childhood education in a setting that promotes healthy growth, learning, and well-being.

Request

What dollar amount are you requesting?

\$4,278.00

Steps What steps have you taken to resolve the need on your own?

We have sought funding from several donors but have not been able to secure the funds we need for re-mulching. As a relatively new program that prioritizes affordability for families—over half of whom require tuition assistance—our financial resources are primarily directed toward scholarships, staffing, and essential services such as meals. We have explored reallocating internal funds. However, replacing the playground mulch exceeds what we can sustainably cover without impacting core programming. For this reason, we are seeking external funding to address this immediate need while continuing to prioritize access to high-quality early education and family support services.

Service delivery How has the emergent need impacted your service delivery?

The deterioration of the playground mulch has begun to impact our ability to consistently provide safe, high-quality outdoor learning experiences for the children we serve. As mulch levels have decreased, certain areas of the playground no longer provide adequate cushioning, increasing the risk of injury from falls. If we do not re-mulch the playground soon, then we may need to restrict students' access to the playground or parts of the playground that have significantly less mulch until we can get new mulch in. Outdoor play is a core component of early childhood education. At the Gainesville Empowerment Zone Family Learning Center, the playground is intentionally used to support physical development, social-emotional growth, and early learning. Through structured and unstructured outdoor activities, children build motor skills, learn cooperation and conflict resolution, and develop independence and confidence.

Name of the submitter Sofiya Nazarov

Signature Signature of requestor



Audited

Please provide your organization's most recent audited Financial Statements if applicable.

Gainesville For All Financial Statements (3) (8).pdf

Financial Statements

Please provide your organization's most recent financial statement to your Board of Directors.

GNV4ALL Statement of Activity Q1 2026.pdf

Annual report

Please provide your annual report if applicable.

Alachua County Annual Report.pdf

Current budget

Please provide your organization's current budget.

Budget 2026 (4).xlsx

Invoice or quote

Include an invoice or quote for the Emergent Need.

EST. 58865 (1).pdf

Financial Statements

GAINESVILLE FOR ALL

December 31, 2024

GAINESVILLE FOR ALL

Financial Statements

December 31, 2024

(With Independent Auditor's Report Thereon)

GAINESVILLE FOR ALL

Table of Contents

Independent Auditor’s Report..... 1

Financial Statements:

 Statement of Financial Position 4

 Statement of Activities 5

 Statement of Functional Expenses 6

 Statement of Cash Flows..... 7

Notes to Financial Statements..... 8

Independent Auditor’s Report on Internal Control Over Financial Reporting and
on Compliance and Other Matters Based on an Audit of Financial Statements
Performed in Accordance with *Government Auditing Standards*..... 13

SCHAFFER, TSCHOPP, WHITCOMB, MITCHELL & SHERIDAN, LLP

Certified Public Accountants

Michael R. Schafer, CPA
Thomas R. Tschopp, CPA
Tom V. Whitcomb, CPA

541 S. Orlando Avenue, Suite 312
Maitland, Florida 32751
(407) 875-2760

Joseph P. Mitchell, CPA
Stephen J. Sheridan, CPA
Daniel M. Hinson, CPA

Independent Auditor's Report

The Board of Directors
Gainesville For All:

Opinion

We have audited the accompanying financial statements of Gainesville For All (a nonprofit organization), which comprise the statement of financial position as of December 31, 2024, and the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Gainesville For All as of December 31, 2024, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Gainesville For All and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Gainesville For All's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations or the override of internal control. Misstatements are considered material if there is a substantial likelihood that individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards and *Government Auditing Standards*, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Gainesville For All's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgement, there are conditions or events, considered in the aggregate, that raise substantial doubt about Gainesville For All's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Other Reporting Required by *Government Auditing Standards*

In accordance with *Government Auditing Standards*, we have also issued a report dated July 25, 2025 on our consideration of Gainesville For All's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grants and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of Gainesville For All's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Gainesville For All's internal control over financial reporting and compliance.

Schaefer, Tschoff, Whittemut, Mitchell & Shulden, LLP

July 25, 2025
Maitland, Florida

GAINESVILLE FOR ALL

Statement of Financial Position

December 31, 2024

Assets

Current assets:

| | |
|--|----------------|
| Cash and cash equivalents | \$ 289,037 |
| Accounts receivable | 31,283 |
| Property and equipment, net (note 3) | 246,769 |
| Prepays and other assets | 4,655 |
| Operational lease (ROU) asset (note 6) | 4,325 |
| Total current assets | <u>576,069</u> |

| | |
|--------------------------------------|---------------------|
| Contributed use of building (note 4) | <u>604,912</u> |
| Total assets | <u>\$ 1,180,981</u> |

Liabilities and Net Assets

Current liabilities:

| | |
|---------------------------------------|---------------|
| Accounts payable and accrued expenses | \$ 24,255 |
| Operational lease liability (note 6) | 4,325 |
| Total current liabilities | <u>28,580</u> |

Net assets

| | |
|---|---------------------|
| Without donor restrictions | 547,489 |
| With donor restrictions (notes 4 and 5) | 604,912 |
| Total net assets | <u>1,152,401</u> |
| Total liabilities and net assets | <u>\$ 1,180,981</u> |

See accompanying notes to financial statements.

GAINESVILLE FOR ALL

Statement of Activities

Year ended December 31, 2024

| | <u>Without Donor Restriction</u> | <u>With Donor Restrictions</u> | <u>Total</u> |
|---|---|---|-------------------------|
| Revenue and other support: | | | |
| Private grants and donations | \$ 194,558 | - | 194,558 |
| Government grants | 428,825 | - | 428,825 |
| Program service revenue (less cost of goods sold) | 366,598 | - | 366,598 |
| Other income | 238 | - | 238 |
| Net assets released from restrictions: | | | |
| Satisfaction of program and time restrictions | <u>172,832</u> | <u>(172,832)</u> | <u>-</u> |
| Total support | <u>1,163,051</u> | <u>(172,832)</u> | <u>990,219</u> |
| Operating expenses: | | | |
| Program services | 820,704 | - | 820,704 |
| Management and general | <u>174,865</u> | <u>-</u> | <u>174,865</u> |
| Total expenses | <u>995,569</u> | <u>-</u> | <u>995,569</u> |
| Change in net assets | 167,482 | (172,832) | (5,350) |
| Net assets at beginning of year | <u>380,007</u> | <u>777,744</u> | <u>1,157,751</u> |
| Net assets at end of year | <u><u>\$ 547,489</u></u> | <u><u>604,912</u></u> | <u><u>1,152,401</u></u> |

See accompanying notes to financial statements.

GAINESVILLE FOR ALL

Statement of Functional Expenses

Year ended December 31, 2024

| | <u>Program Services</u> | <u>Management and General</u> | <u>Total Expenses</u> |
|--------------------------------|-----------------------------|-----------------------------------|---------------------------|
| Salaries and related expenses: | | | |
| Salaries and benefits | \$ 393,934 | 98,483 | 492,417 |
| Payroll taxes | 24,789 | 6,197 | 30,986 |
| | <u>418,723</u> | <u>104,680</u> | <u>523,403</u> |
| Other expenses: | | | |
| Food and nutrition programs | 96,300 | - | 96,300 |
| Office | 25,894 | 6,474 | 32,368 |
| Other expense | 14,619 | 3,654 | 18,273 |
| Insurance | 4,474 | 1,118 | 5,592 |
| Repairs and maintenance | 2,723 | 681 | 3,404 |
| Advertising | 7,263 | - | 7,263 |
| Occupancy | 169,819 | 42,455 | 212,274 |
| Travel | 903 | 226 | 1,129 |
| Professional fees | 60,112 | 10,608 | 70,720 |
| Depreciation | 19,874 | 4,969 | 24,843 |
| Total expenses | <u>\$ 820,704</u> | <u>\$ 174,865</u> | <u>\$ 995,569</u> |

See accompanying notes to financial statements.

GAINESVILLE FOR ALL

Statement of Cash Flows

Year ended December 31, 2024

| | |
|--|--------------------------|
| Cash flows from operating activities: | |
| Change in net assets | \$ (5,350) |
| Adjustments to reconcile change in net assets to cash flows from operating activities: | |
| Depreciation | 24,843 |
| In-kind rent expense | 172,832 |
| Net increase (decrease) in cash flows from changes in: | |
| Accounts receivable and other assets | (31,283) |
| Prepaid and other assets | (4,655) |
| Accounts payable and accrued expenses | 33,681 |
| Net cash provided by operating activities | <u>190,068</u> |
| Net increase in cash and cash equivalents | 190,068 |
| Cash and cash equivalents, beginning of year | <u>98,969</u> |
| Cash and cash equivalents, ending of year | <u><u>\$ 289,037</u></u> |

See accompanying notes to financial statements.

GAINESVILLE FOR ALL

Notes to Financial Statements

December 31, 2024

(1) **Organization and Summary of Significant Accounting Policies**

(a) **General**

Gainesville For All, (“GNV4all” or “Organization”) was formed in the State of Florida in 2020 as a nonprofit organization to address racial and economic inequities that hurt people and hinder the Alachua County community from achieving its best potential. The Organization seeks solutions to problems of race and poverty in the region by offering special programs and resources to parents which uplift families as a whole and increase their engagement in their children’s lives.

The Organization is an exempt organization for federal income tax purposes under Section 501(c)(3) of the Internal Revenue Code (IRC). However, certain unrelated business income, if any, may be subject to tax under the IRC as applicable.

(b) **Basis of Presentation**

The accompanying financial statements are presented on the accrual basis and represent the financial position and results of operations of the Organization.

The Organization prepares its financial statements on an entity wide basis, focusing on the organization as a whole. Net assets and revenue, expenses, gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of the Organization and changes therein are classified and reported as follows:

- Net assets without donor restrictions---Net assets that are not subject to donor-imposed stipulations and, therefore, available for use in general operations.
- Net assets with donor restrictions---Some donors impose restrictions that are temporary in nature, for example, stipulating that resources be used after a specified date, for particular programs or services, or to acquire buildings or equipment. Other donor-imposed restrictions that are perpetual in nature, for example, stipulating that resources be maintained in perpetuity. Laws may extend those limits to investment returns from those resources and to other enhancements (diminishments) of those resources. Thus, those laws extend donor-imposed restrictions.

(c) **Support and Revenue Recognition**

Revenue and support are maintained through the structure of educational programs which address populations with problems of race and poverty who are high risk for not achieving their highest potential.

GAINESVILLE FOR ALL

Notes to Financial Statements

December 31, 2024

(1) **Organization and Summary of Significant Accounting Policies - Continued**

(c) **Support and Revenue Recognition - Continued**

Most contributions are of an unrestricted nature. Restricted contributions can be received for specific programs or specific educational classes.

Contributions of donated noncash assets are recorded at their fair value in the period received.

(d) **Use of Estimates**

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts and disclosures. Actual results could differ from those estimates.

(e) **Cash and Cash Equivalents**

Cash and cash equivalents consist of amounts on deposit with the Organization's bank which may, at times, exceed federally insured limits. For the purpose of the statement of cash flows, the Organization considers all highly liquid investments available for current use with an original maturity of three months or less to be cash equivalents. The Organization has not experienced any losses in any of these accounts and believes it is not exposed to any significant credit risk.

(f) **Accounts Receivable**

All receivables are stated at the amount management expects to collect from outstanding balances. When applicable, management provides for probable uncollectible amounts through a provision for bad debt expense and a valuation allowance based on its assessment of the current status of individual accounts. At December 31, 2024, all receivables were considered collectible and therefore no valuation allowance was considered necessary.

(g) **Property and Equipment**

Property and equipment is recorded at cost. It is the Organization's policy to capitalize expenditures in excess of \$1,000. Depreciation is computed using the straight-line method over the estimated useful lives of the related assets, generally 3 to 15 years. Expenditures for repairs and maintenance are charged to operations as incurred.

GAINESVILLE FOR ALL

Notes to Financial Statements

December 31, 2024

(1) **Organization and Summary of Significant Accounting Policies - Continued**

(h) **Income Taxes**

The Organization is not aware of any uncertain tax positions that would require disclosure or recognition in the financial statements. The Organization's income tax returns for the years ended 2021 through 2023 are subject to review and examination by Federal authorities.

(i) **Subsequent Events**

In preparing these financial statements, the Organization has evaluated subsequent events and transactions for potential recognition and disclosure through July 25, 2025, which is the date the financial statements were available to be issued.

(2) **Liquidity and Availability**

As of December 31, 2024, the Organization has approximately \$320,000 of financial assets available within one year of the statement of financial position date to meet cash needs for general expenditure. The Organization has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due.

The following table reflects the Organization's financial assets as of December 31, 2024 reduced by amounts, if applicable, that are not available to meet general expenditures within one year of the statement of financial position date.

| | |
|---|------------|
| Cash and cash equivalents | \$ 289,037 |
| Accounts receivable | 31,283 |
| | <hr/> |
| Financial assets available to meet cash needs for general expenditures within one year | \$ 320,320 |

(3) **Property and Equipment**

Property and equipment consist of the following at December 31, 2024:

| | |
|-----------------------------------|------------|
| Leasehold improvements | \$ 229,793 |
| Equipment | 66,662 |
| | <hr/> |
| Total property and equipment | 296,455 |
| Accumulated depreciation | (49,686) |
| | <hr/> |
| Total property and equipment, net | \$ 246,769 |

Depreciation expense was \$24,843 during the year ended December 31, 2024.

GAINESVILLE FOR ALL

Notes to Financial Statements

December 31, 2024

(4) **Contributed Operating Facility**

Effective February 16, 2022, the Organization began its lease agreement with The School Board of Alachua County, Florida. VPK, childcare, mentoring and other programs are free of charge. The current agreement extends through June 30, 2028, and has an optional renewal term of two years upon completion. The Organization is responsible for Insurance, utilities, improvements, and other operating costs. The Organization must meet “performance requirements” as defined in the lease, which are consistent with the purpose and on-going programs of the Organization.

The Organization has valued the use of the building at \$172,832 per year. For the year ended December 31, 2024, \$172,832 has been recognized as rent expense and has been released from net assets with donor restrictions in satisfaction of purpose requirements. Future amortization of the remaining contributed use of the building is as follows:

Year ended December 31,

| | |
|------|------------|
| 2025 | \$ 172,832 |
| 2026 | 172,832 |
| 2027 | 172,832 |
| 2028 | 86,416 |

(5) **Net Assets with Donor Restrictions**

Net assets with donor restrictions on December 31, 2024, are available to be used for the following:

| | |
|-----------------------------|-------------------|
| Contributed use of building | <u>\$ 604,912</u> |
|-----------------------------|-------------------|

Net assets were released from donor restrictions during the year by incurring the following:

| | |
|----------------------------------|-------------------|
| In-kind rent expense on building | <u>\$ 172,832</u> |
|----------------------------------|-------------------|

(6) **Lease Commitment**

Gainesville for All recognizes right-of-use (ROU) assets for all leases with terms exceeding 12 months. As of December 31, 2024, total ROU assets amount of \$4,325, related to a lease of office equipment. The related lease liabilities totaled \$4,325.

GAINESVILLE FOR ALL

Notes to Financial Statements

December 31, 2024

(6) Lease Commitment - Continued

Future lease payments are as follows:

Year ended December 31,

| | |
|---------------|-----------------|
| 2025 | \$ 1,117 |
| 2026 | 1,117 |
| 2027 | 1,117 |
| 2028 | 1,117 |
| 2029 | <u>186</u> |
| | 4,655 |
| Less interest | <u>(330)</u> |
| | <u>\$ 4,325</u> |

**Independent Auditor’s Report on Internal Control Over Financial Reporting
and on Compliance and Other Matters Based on an Audit of Financial
Statements Performed in Accordance with *Government Auditing Standards***

To the Board of Directors
Gainesville For All:

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Gainesville For All, which comprise the statement of financial position as of December 31, 2024, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated July 25, 2025.

Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered Gainesville For All’s internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Gainesville For All’s internal control. Accordingly, we do not express an opinion on the effectiveness of Gainesville For All’s internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A *material weakness* is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the Organization’s financial statements will not be prevented or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether Gainesville For All's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

July 25, 2025
Maitland, Florida

2023

SUBMITTED BY:
GAINESVILLE
FOR ALL

ANNUAL REPORT

A report to the Alachua County
Commission on 2023 operations of the
**GAINESVILLE EMPOWERMENT ZONE
FAMILY LEARNING CENTER**



*We Are
Growing
Greatness*



GNV4all
GAINESVILLE FOR ALL



GNV4all
GAINESVILLE FOR ALL

TABLE OF CONTENTS

| | | |
|-------------------------------|-------|----|
| • Summary | ----- | 1 |
| • Renovations | ----- | 2 |
| • Staffing | ----- | 3 |
| • DCF Licensing | ----- | 4 |
| • ELC Approval | ----- | 5 |
| • Playground Opened | ----- | 6 |
| • Family Assistance | ----- | 7 |
| • Volunteers | ----- | 8 |
| • Challenges | ----- | 9 |
| • About Our Diverse Team | ----- | 10 |
| • Relevant Data | ----- | 12 |
| • GEZFLC 2024 Budget Overview | ----- | 21 |
| • Photos of the Center | ----- | 22 |

Summary

Since Gainesville for All appeared before the Alachua County Commission in early January 2023, our biggest single achievement has been the opening of the Gainesville Empowerment Zone Family Learning Center on the campus of Metcalfe Elementary School on August 10 as scheduled.

Simply put, this feat would not have happened without the significant contributions of Alachua County, the City of Gainesville, Alachua County Public Schools and other partners from the public, private and non-profit sectors.

The GEZFLC, as of early December is currently serving 38 children ages six weeks to four years- old and their struggling families in Gainesville for All's efforts to make significant inroads toward helping to narrow Alachua County's academic achievement gap between black and white students—the worst in Florida and among the worst in the nation.

Alachua County, home of the University of Florida, which was recently ranked the No.1 public university in the nation, can and must do better.

We believe that through collaboration and adequate funding the GEZFLC can be the change that has been so elusive in this community for far too long. It is our goal to show by the end of the current school year, and after just 10 months of operations, our 4-year- old's will demonstrate skills beyond those of children the same age upon arrival at kindergarten for the 2024-25 school year.

Currently too many African American children, in particular, are showing up for kindergarten at Gainesville elementary schools lacking basic skills such as the ability to identify colors and shapes. Some don't even know their birth names.

While turning around this situation is our goal, we also recognize that it can't be done without giving sufficient focus to the needs of our Childrens' families. After all, it's no secret that typically low performing students are from low- income households with parents who commonly had negative experiences during their schooling years. Many are high school dropouts.

It's naïve to expect children from these families to do as well as children from middle-class, often college educated families. Thus, GNV4ALL is attempting to level the playing field by connecting family members to vital community services while immersing their young children into a highly touted curriculum.

Here is a look at what we've done over the past year:

Renovations

After the Alachua County School Board voted unanimously in early 2022 to allow GNV4ALL usage of its 8,000 sq feet Building 11 at Metcalfe Elementary to house the GEZFLC we immediately began our search for a reputable contractor to renovate the 8,000 square feet building to meet Florida Department of Children and Families and state health and safety requirements. Fortunately, we found the Robert Kelly Construction Co., which commenced work in the fall of 2022 under a contract that required \$127,000 in compensation. The work, which included installation of kitchen, laundry and bathroom equipment, electrical wiring, sidewalks, fencing, new doors and cabinets was completed in early summer of 2023. The work was fully funded by contributions received from private donors and grants.

The photos below show the inside of the GEZFLC with updates by Robert Kelly Construction, Co.



Staffing

As expected, our first hires were for director and assistant director. We're pleased to have brought aboard two of the best available talents after conducting a search that extended across much of the southeast.

In Angellia Walker, we found the type of director we set out to hire: Someone not only academically well qualified but a leader who is passionate about changing lives of the often disenfranchised for the better. A mother of seven children, Ms. Walker is equally adept at running a facility of our size, having served as operations/Teacher supervisor at the Rosen Preschool in Orlando for six years before moving to Gainesville last April to run the GEZFLC.

Ms. Walker has worked in the field of early childhood education since 1994 and holds a bachelor's degree from Ashford University where she transferred after leaving Palm Beach Atlantic University because of demands on her as a single parent.

Two months after her arrival in Gainesville, Ms. Walker, a native of South Florida, hired her assistant, Schuran Cartwright who also came to Gainesville from South Florida nearly two years ago to work in child care. Ms. Cartwright holds a Bachelor of Science degree in Human Services and an associate degree in early childhood education.

As of early December, our staff consisted of 3 lead teachers and 5 teacher assistants and floaters. All three leads are college educated.

Department of Children and Families (DCF) Licensing

We worked around the clock to meet rigid DCF requirements for opening a childcare facility. They performed a wide range of tasks such as helping prepare bids for furniture and playground equipment, purchased books, researched local tuition rates and developed policy manuals. Our DCF license was granted on June 6, 2023

ELC Approval

With our state license in hand, we quickly pivoted to obtaining certification from the Early Learning Coalition of Alachua County, which would provide the bulk of operations funding. This was no easy task given the paperwork, which included background investigations for each employee and meeting staffing and curriculum requirements.

After assessing two ELC-recommended curriculums, High Scope and Creative Curriculum/Teaching Strategies Gold, we decided to go with Creative. We found it to be highly recommended and cost effective. Creative/Teaching Strategies offer support to staff via virtual training and one-on-one phone calls. Also included is an assessment tool, which is very useful in tracking a child's progress.

The Heart of Everything We Do

The Teaching Strategies objectives for development and learning are at the heart of everything we do. They define the path teachers take with the children in their classrooms. Our 38 research-based objectives for development and learning cover all areas that research has shown to be ultimately critical for children's success: social-emotional, physical, language, literacy, cognitive, mathematics, science and technology, social studies, and the arts. Two dedicated objectives also help teachers support and measure the expressive and receptive language learning of English-language learners.



Integrate Language and Literacy Throughout Your Day

With *The Creative Curriculum[®] for Preschool*, teachers nurture language and literacy development throughout the day, every day. Adults and children use language and literacy skills all day, so language and literacy development learning should occur throughout the classroom day, too, without being limited to a specific time slot. The curriculum incorporates the latest best practices that support children's language and vocabulary, phonological awareness, knowledge of the alphabet, concepts of print, emergent writing skills, and more through various engaging activities that happen throughout each day. This guide will illustrate how language and literacy skills are nurtured throughout the day, every day, with *The Creative Curriculum[®] for Preschool*.



Individualize learning with one platform, resources of the highest quality, and connected workstreams.

Through the leading early learning platform, our ecosystem brings together essential content, tools, data, and support aligned to research-based objectives, empowering teachers to easily identify and respond to each child's needs.

[Explore Our Platform](#) → [View Our 38 Objectives](#) →



Whole-child curriculum connected to assessment to individualize learning

Data and reporting to inform instruction and drive program efficacy

Incorporates all essentials for transformative family engagement

Intentional support for every professional development need, from beginner to expert



Playground Opened

Our state-of-the-art playground serving toddlers to 4 year-olds opened in early November after more than a year of preparation that included an extensive bidding process to find the right fit for a vendor. We settled on the vendor used by ACPS and were pleased with the result. More important, our children are thrilled. We invested more than \$100,000 in playground equipment that will benefit children in our community for decades to come.



Family Assistance

We work closely with community resource organizations such as Catholic Charities to meet the needs of our hard-pressed families. In the past few months alone, we've assisted families experiencing homelessness, eviction and suicidal thoughts.

One struggling mother talked of committing suicide as she dropped off her child. Staff members quickly alerted the director who along with other staff members talked her down and encouraged her to seek professional counseling. The mother and her children are now in family therapy.

Below are photos of some of the GEZFLC parents with their children.



Volunteers

We're blessed to have many volunteers who regularly give their time and hearts to GEZFLC children. We have volunteers from Alachua County Library, for instance, who provide storytime, music and other fun activities for our children.

Meanwhile, businesses such as Vystar Credit Union make their financial literacy program available to our parents free of charge.

Below are photos of long time volunteer Naomi Williams (on the top left) and photos of our mural painted by volunteers.



Challenges

- The biggest hurdle we've faced so far has been making our services affordable for our struggling families.

It should be remembered that our family learning center not only provides a highly rated curriculum and family services, but we pay competitive salaries to our staff, which includes college- educated professionals. We also provide health insurance and retirement benefits, in our efforts to raise the bar to attract top-quality employees. It's shameful that many zoo workers are paid more than childcare industry employees.

The point here is that to run a facility of our caliber, the costs simply are considerably higher. Because low- income families are our target audience, we felt compelled to make our services as affordable as possible. Less than two months after opening, we began making available scholarship assistance of up to 50 percent off parent contributions and beyond reimbursement rates paid by ELC. We're reducing our rates at a significant loss in revenue but with the hope that we can find private and public monies to make up for the deficit. (Please see attached links about childcare costs in Florida and their impact on black families in Alachua County)

- We had hoped to open our doors with 50 children but last- minute obstacles such as delays in getting our ELC contract approved left families with no choice but to enroll their children elsewhere to utilize their vouchers. Consequently, we opened with three infants, five one-year old's, two 2-year-olds, three 3-year-olds, and six VPK children totaling 19 children and five staff. As of December 1, we had 38 enrolled children and 8 teachers.
- We had planned on utilizing the federally funded Childcare Food Program starting on opening day but were notified just weeks before opening that the certification process would take longer than expected. We were told that we had to be open for at least three months to qualify. As a result, we had to find an alternative and sought assistance from Alachua County Public Schools Food Service, which agreed to supply our meals at a cost of about \$2,000 per month for our 30 plus children. These unexpected costs had not been budgeted.

About Our Diverse Staff

- **James F. Lawrence** is serving as acting executive director of the GEZFLC. He is a founder of Gainesville for All, which created the GEZFLC as a major part of its social justice advocacy. Lawrence is the retired editorial page editor of upstate New York's second largest newspaper.
- **Angellia Walker** is director of the GEZFLC
- **Schuran Cartwright** is Assistant director
- **Sofiya Nazarov** is Executive Administrator. Sofiya has seven years of non profit administrative experience. She completed her Bachelors Degree at the University of Washington.
- **Victoria Liu** is Internal accountant.
- **Michael Solomon** is external accountant
- **Trish White**/Family Engagement Specialist
- **Ciera Williams** / VPK Teacher has her 45 hours, CDA Credentials, AA in Sociology, VPK Endorsed Director Credentials, and A B.A. in History.
- **LaPorsha Smith**/ 3-year-old Teacher has 25+ years in Early childhood Education. She was Assistant Teacher for 11 years, Director for 2 years, and currently working on her AS in Education.
- **Zoe Lackey**/ 2-year-old Teacher is working on obtaining her Certificate of 45 hours. She has completed a B.A in Liberal Arts and is a Certified teacher in the state of FL for Pre-K- 3rd grade.
- **TaKeshia Jackson**/ 1 year old Teacher Assistant is currently working to obtain her 45 hours certificate and has 1 year experience in Early Childhood Education.
- **Atlanta Allen**/Floater Teacher Assistant is currently working on her 45 hours and has worked in Early Childhood education for 1 year.
- **Iza Hill**/ Part time Teacher Assistant Floater has worked in Early Childhood Education for 50 years, owned her own home center for 10 years, and completed her 45 hours certificate. She works Part time.
- **Candice Stinson**/ Infant Teacher Assistant has completed her 45 hours Certificate and worked at the Alachua School District with special needs children for about 10 years.
- **Carolyn Fields**/ Infant Teacher Assistant has worked in Early Childhood Education for over 10 years and has completed her 45 hours Certificate.

All teachers and the director are currently enrolled in Infant /Toddler CLASS Group Training sponsored by the Early Learning Coalition.

Gainesville for All Staff

MEET OUR TEAM



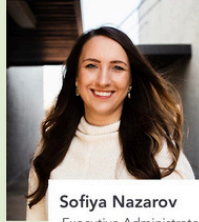
James F. Lawrence
Executive Director



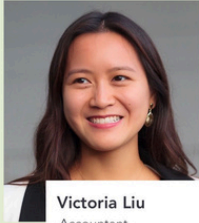
Angellia Walker
Director



Schuran Cartwright
Assistant Director



Sofiya Nazarov
Executive Administrator



Victoria Liu
Accountant



Ciera Williams
VPK (Pre-K) Teacher



Zoe Lackey
2-Year-Olds' Teacher



LaPorsha Smith
3-Year-Olds' Teacher



Candice Stinson
Infant Room



Iza Hill
Classroom Assistant



Atlanta Allen
Preschool Teacher Assistant

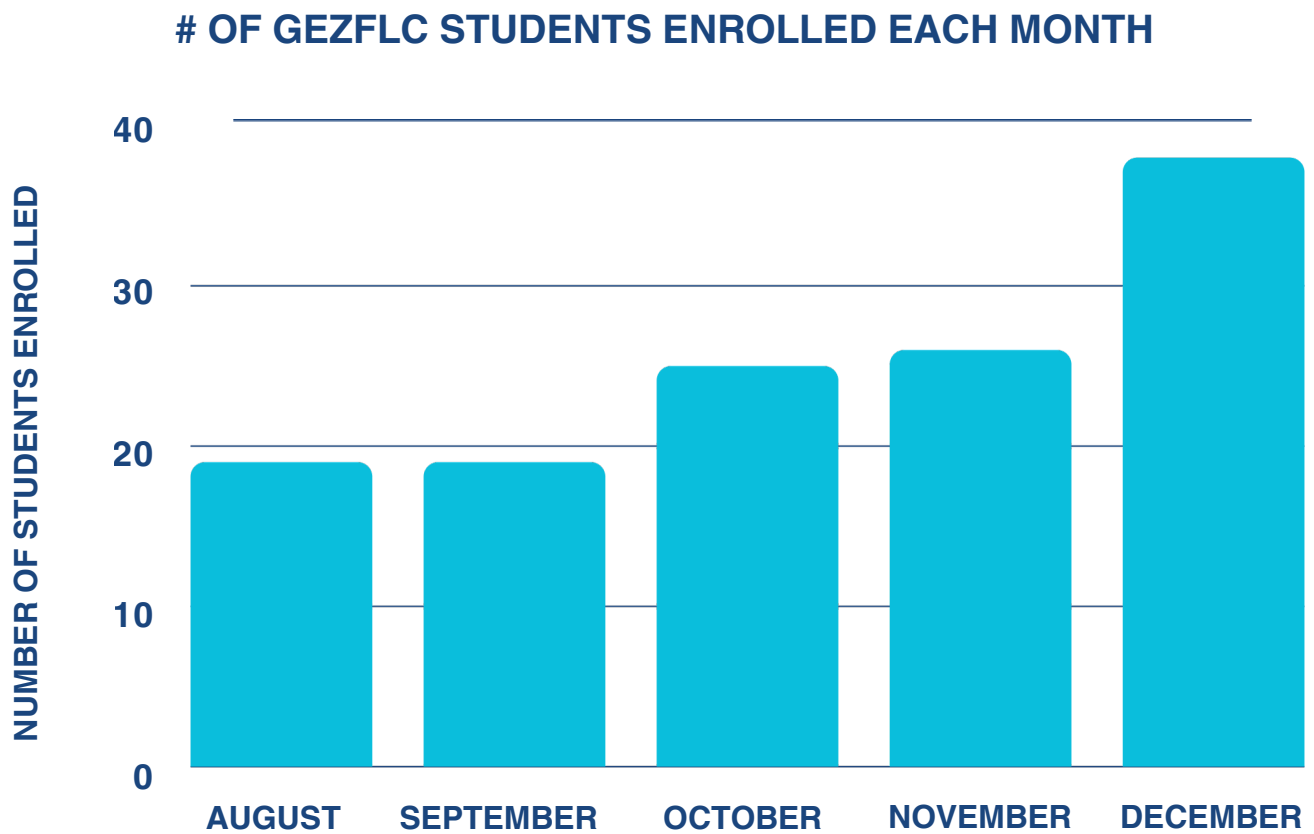


Keisha Jackson
Teacher Assistant



Carolyn Fields
Teacher Assistant

Relevant Data- GEZFLC Student Enrollment



In October 2023 we began awarding scholarships to assist families in paying for GEZFLC tuition rates. The above graph shows the correlation in enrollment rates and the timing of when scholarship began being awarded. This data demonstrates that a big obstacle for these families in enrolling their children in quality early childhood learning is the cost of tuition.

Relevant Data

The following chart and graph display the median Household Income in Alachua County vs. Florida and Black vs. White Citizens.

|  | | Florida Department of Health Bureau of Community Health Assessment Division of Public Health Statistics and Performance Management | | | |
|---|--------------|--|--------------|--------------|--|
| | | Alachua | | Florida | |
| Data Year | White | Black | White | Black | |
| | Dollars (\$) | Dollars (\$) | Dollars (\$) | Dollars (\$) | |
| 2021 | \$59,756.00 | \$38,610.00 | \$65,519.00 | \$46,176.00 | |
| 2020 | \$55,619.00 | \$35,264.00 | \$61,065.00 | \$43,418.00 | |
| 2019 | \$54,994.00 | \$31,183.00 | \$58,809.00 | \$41,702.00 | |
| 2018 | \$54,112.00 | \$30,132.00 | \$56,008.00 | \$39,586.00 | |
| 2017 | \$51,350.00 | \$27,674.00 | \$53,357.00 | \$37,280.00 | |
| 2016 | \$50,684.00 | \$27,057.00 | \$51,444.00 | \$35,722.00 | |
| 2015 | \$50,142.00 | \$26,561.00 | \$50,308.00 | \$34,664.00 | |
| 2014 | \$49,195.00 | \$25,687.00 | \$50,002.00 | \$34,467.00 | |
| 2013 | \$48,324.00 | \$26,518.00 | \$49,641.00 | \$34,282.00 | |
| 2012 | \$48,847.00 | \$27,087.00 | \$50,042.00 | \$34,690.00 | |
| 2011 | \$46,934.00 | \$27,004.00 | \$50,554.00 | \$35,334.00 | |
| 2010 | \$45,099.00 | \$27,216.00 | \$50,316.00 | \$35,197.00 | |
| 2009 | \$43,195.00 | \$26,935.00 | \$50,062.00 | \$34,650.00 | |

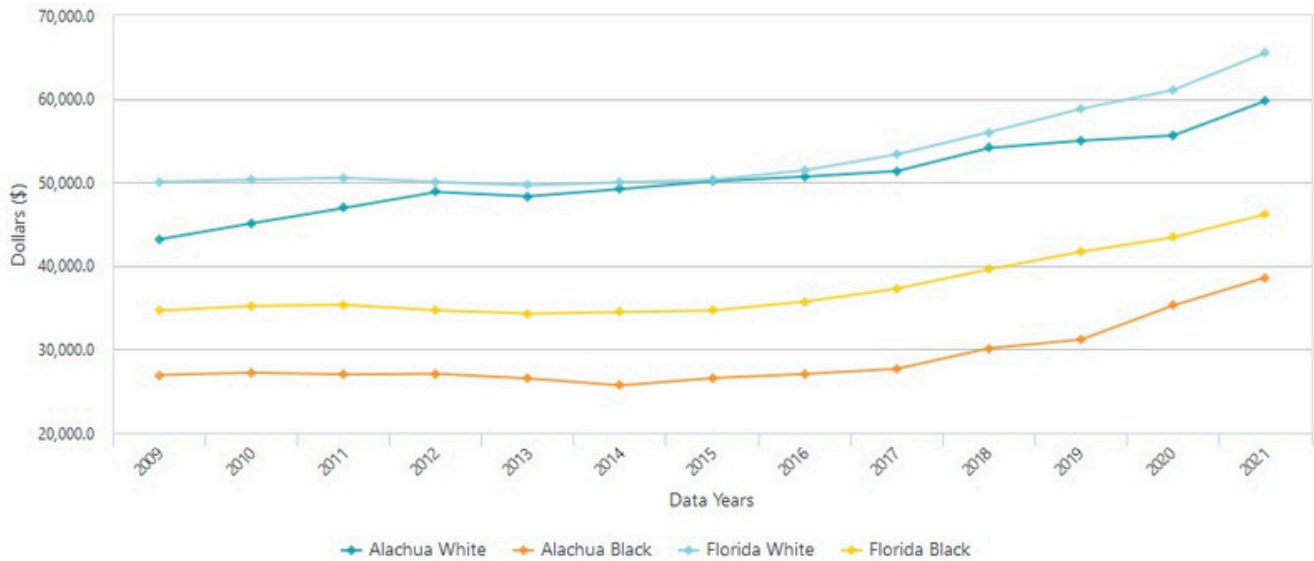
Citation: <https://www.flhealthcharts.gov/ChartsDashboards/rdPage.aspx?rdReport=NonVitalIndGrp.Dataviewer&cid=0293>

Relevant Data-Median Incomes in Alachua County



Florida Department of Health
Bureau of Community Health Assessment
Division of Public Health Statistics and Performance Management

Median Household Income, Single Year



Data Note(s)

Data Source: United States Bureau of the Census, American Community Survey, Table B19013.

Chart will display if there are at least three years of data.

Multi-year counts are a sum of the selected years, not an average.

Quartiles are calculated when data is available for at least 51 counties.

MOV - Measure of Variability: Probable range of values resulting from random fluctuations in the number of events. Not calculated when numerator is below 5 or denominator is below 20, or count or rate is suppressed. The MOV is useful for comparing rates to a goal or standard. For example, if the absolute difference between the county rate and the statewide rate is less than the MOV, the county rate is not significantly different from the statewide rate (alpha level = 0.05). When the absolute difference between the county rate and the statewide rate is greater than the MOV, the county rate is significantly different from the statewide rate. MOV should not be used to determine if the rates of two different counties, or the county rates for two different years, are statistically significantly different.

Denom - abbreviated for Denominator.

Population estimates are not available for persons whose county of residence is unknown. Given this, the denominator and associated rate are not available.

* - Indicates the county rate is statistically significantly different from the statewide rate.

Median household income in dollars. Median household income, includes income of all persons 15 or older in household

Data displayed reflect the American Community Survey 5-year estimates for the year selected.

Chart will display if there are at least three years of data.

Quartiles are calculated when data are available for at least 51 counties.

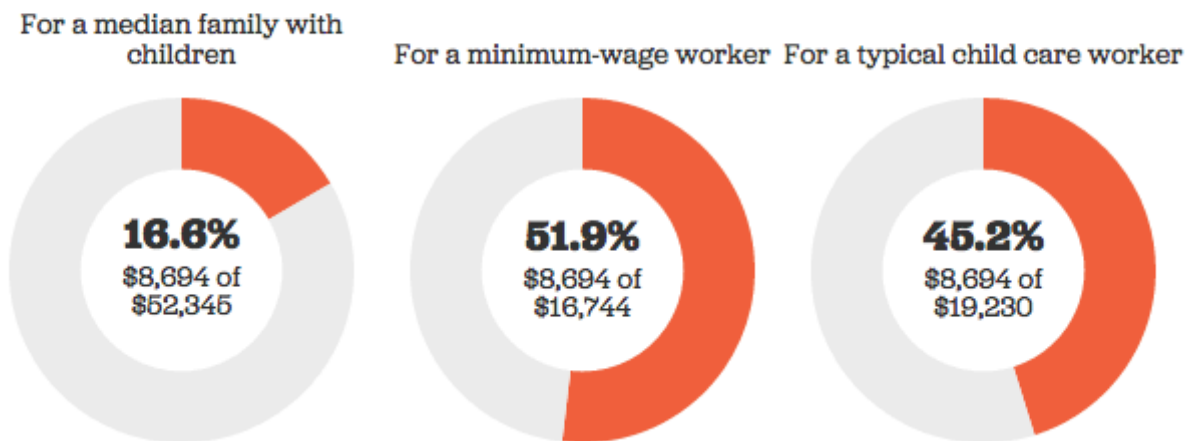
This is secondary, quantitative data.

Data-Cost of Childcare Compared to Income

The following graph shows childcare costs in Florida vs. Income.

How big a bite does child care take?

Infant care costs as a share of income in Florida



Average cost of infant care in Florida: \$8,694/year (\$725/month)

According to the U.S. Department of Health and Human Services, child care is affordable if it costs no more than 10% of a family's income. By this standard, only **30.2%** of Florida families can afford infant care.

Source: Economic Policy Institute: *The cost of child care in the United States*

ECONOMIC POLICY INSTITUTE

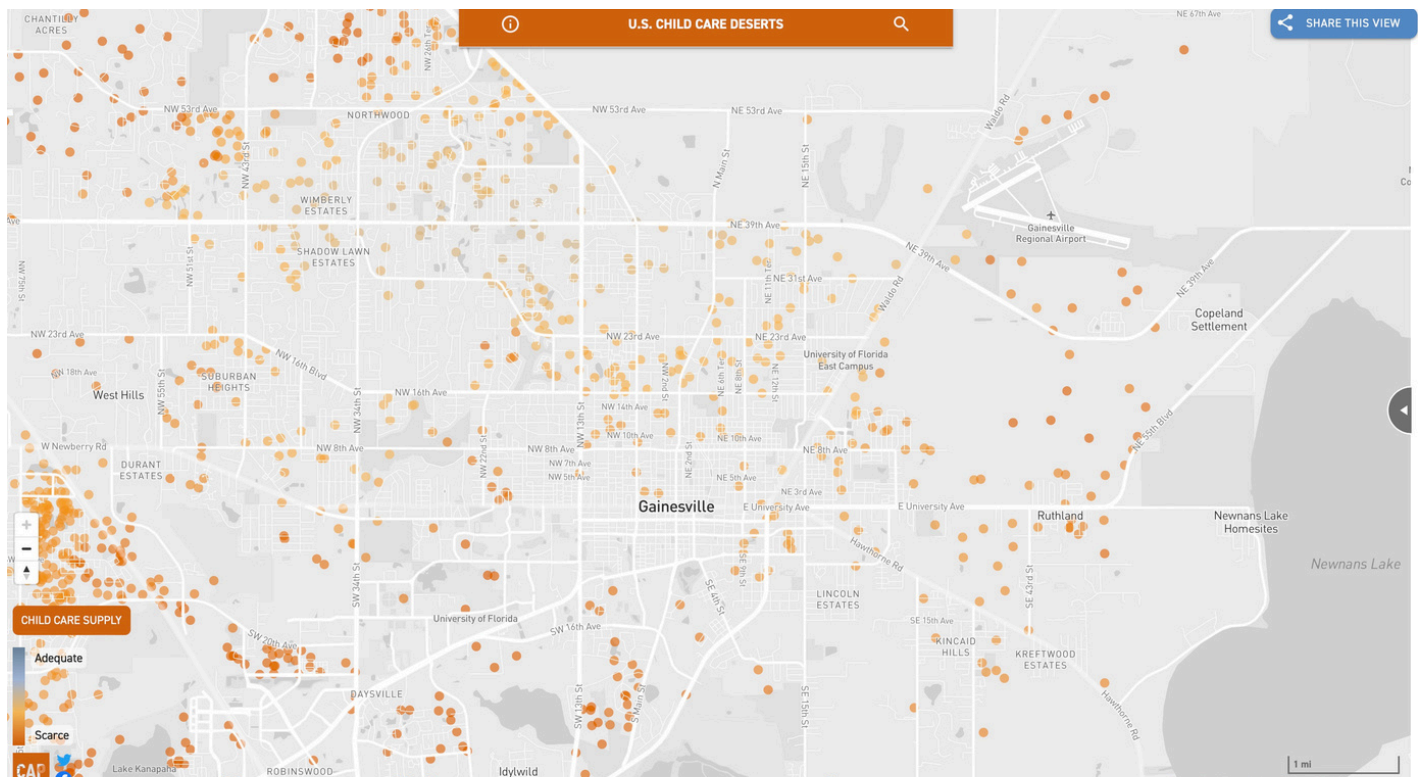
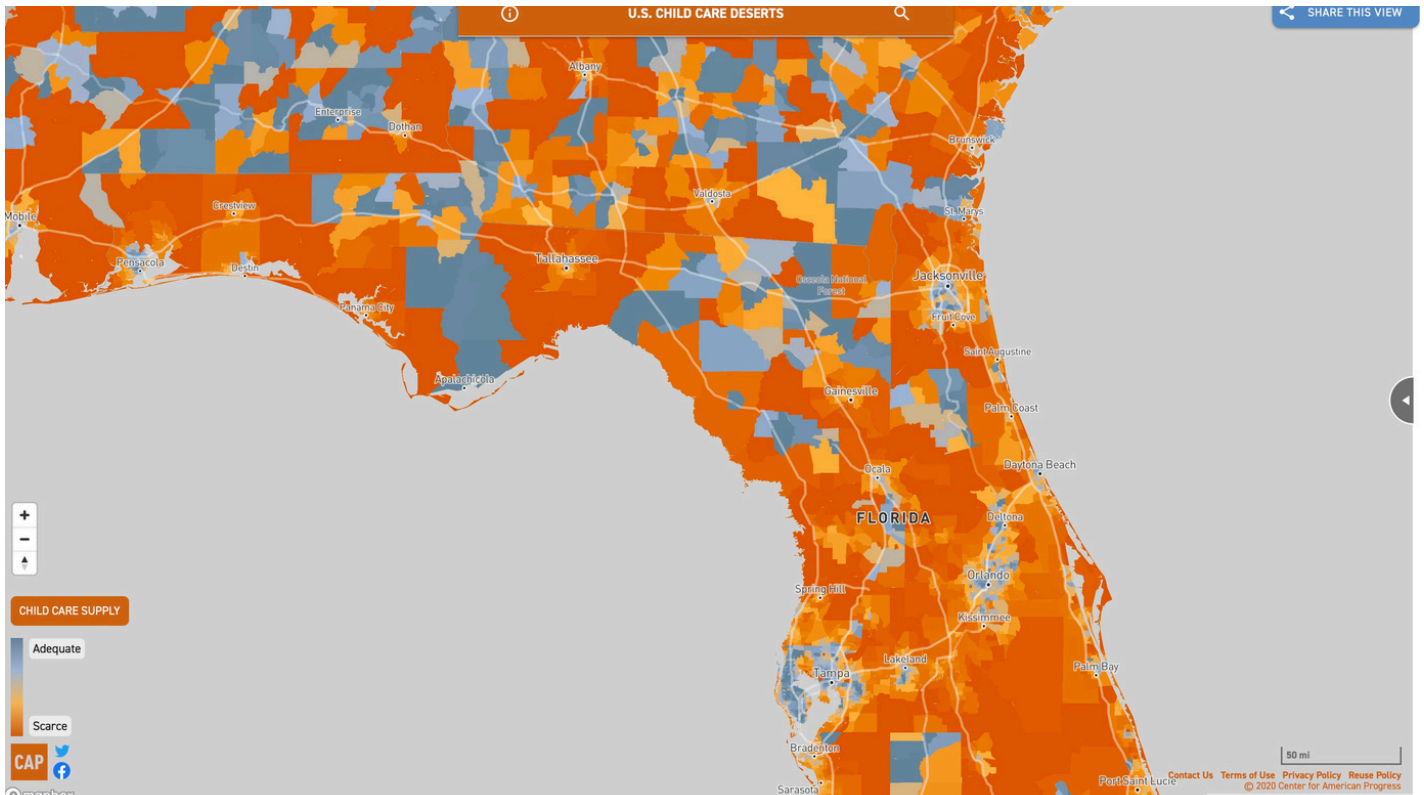
In 2021 the average household income of Black Alachua County Citizens was \$38,610.00, based on this average, the share of childcare cost compared to income for Black families in Alachua county is 22.5% of their income. According to the U.S. Department of Health and Human Services, childcare is affordable if it costs no more than 10% of a family's income. This percentage is more than double that.

Citation:

<https://www.epi.org/child-care-costs-in-the-united-states/#/FL>

Relevant Data

The following visuals show childcare deserts in Gainesville.



Citations:

[https://childcaresdeserts.org/?](https://childcaresdeserts.org/?lat=29.65043603717568&lng=-83.32179716019584&zm=6.962745121204944&lyr=ccmedianhomevalue)

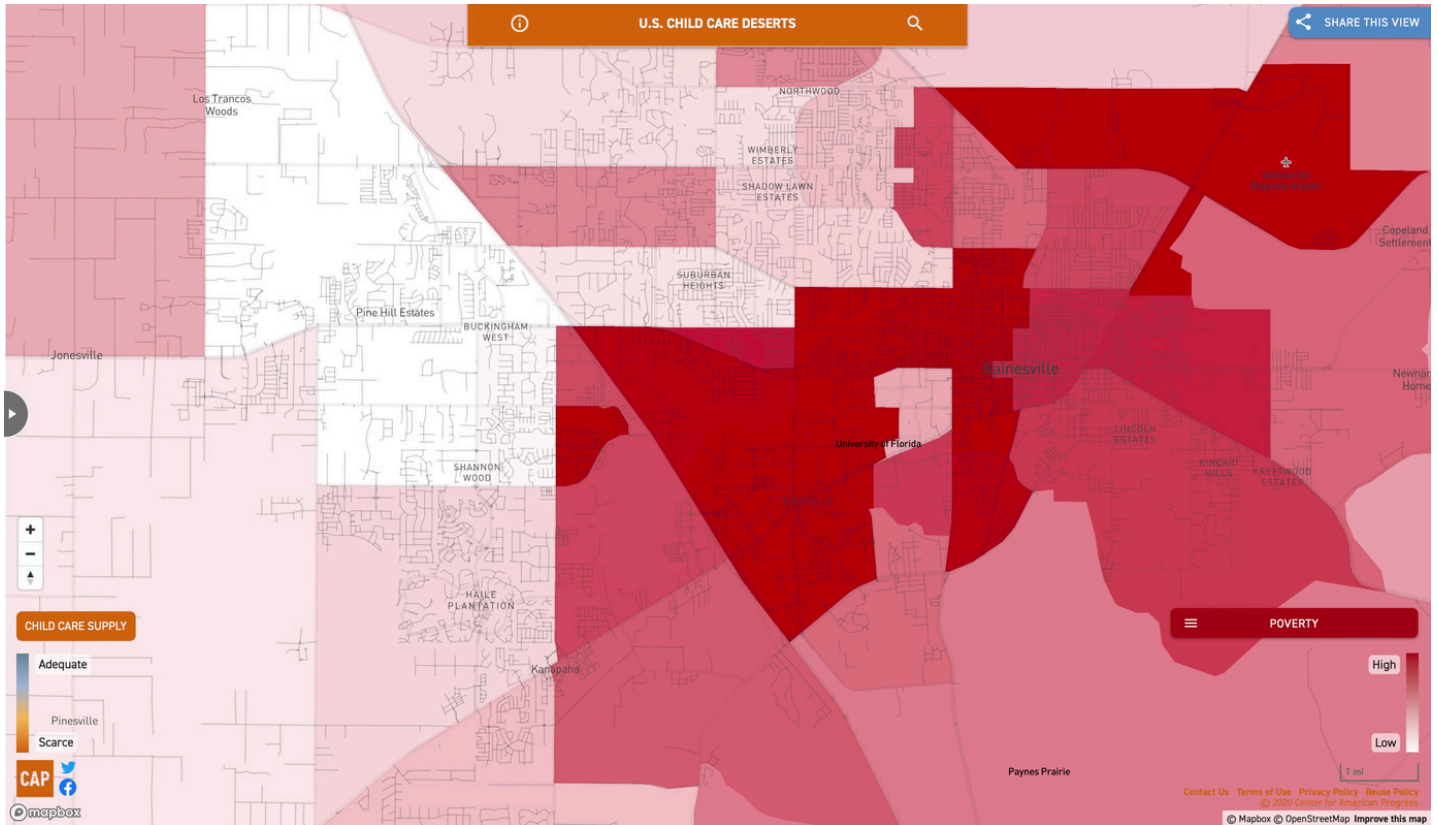
[lat=29.65043603717568&lng=-83.32179716019584&zm=6.962745121204944&lyr=ccmedianhomevalue](https://childcaresdeserts.org/?lat=29.65043603717568&lng=-83.32179716019584&zm=6.962745121204944&lyr=ccmedianhomevalue)

[https://childcaresdeserts.org/?](https://childcaresdeserts.org/?lat=29.66438928740078&lng=-82.32055507113478&zm=12.5&lyr=ccmedianhomevalue)

[lat=29.66438928740078&lng=-82.32055507113478&zm=12.5&lyr=ccmedianhomevalue](https://childcaresdeserts.org/?lat=29.66438928740078&lng=-82.32055507113478&zm=12.5&lyr=ccmedianhomevalue)

Relevant Data

The following visual shows poverty levels in Gainesville.



Citation:

<https://childcaredeserts.org/?lat=29.643712036619164&lng=-82.3885525262304&zm=11.986623342836369&lyr=ccpoverty>

Relevant Data

Number of Childcare Centers expected to close in Florida and the impact it will have.

FL
FLORIDA

FL
212,721
Kids set to lose child care

2,196
Child care programs expected to close

For More Information about your State, Visit the Full National Tracker App [here](#)

CHILDREN IN FLORIDA SET TO LOSE CHILD CARE DUE TO CHILD CARE CLIFF

Beginning September 30, 2023, states will face a steep dropoff in federal child care investment. Without Congressional action, this cliff will have dire consequences. More than three million children are projected to lose access to child care nationwide. Seventy thousand child care programs are likely to close. This will have ripple effects for parents forced out of work or to cut their work hours, for businesses who will lose valuable employees or experience the impact of their employees' child care disruptions, and state economies that will lose tax revenue and jobs in the child care sector as a result.

Congress should act quickly to protect Florida's children, families, and communities from the higher costs, reduced earnings, and productivity loss that will come with going over the child care cliff.



"Child care is not yet stable. Temporary funding has offered some relief, including allowing me to offer wage increases to compete with other companies. However, I am praying for long term assistance to continue to maintain a quality environment."

CHILD CARE PROGRAM DIRECTOR

212,721

Without intervention, 212,721 children in Florida are expected to lose their child care as a result of the stabilization cliff.

2,196

2,196 child care programs are projected to close - making it even harder for families to find safe, nurturing child care options.

\$604

MILLION Florida parents will lose \$604 million in earnings as a result of being forced to cut work hours or leave the workforce.

As children and families feel these consequences, so will state economies. The loss of the federal funds will mean:

\$633.4

MILLION less in employer productivity

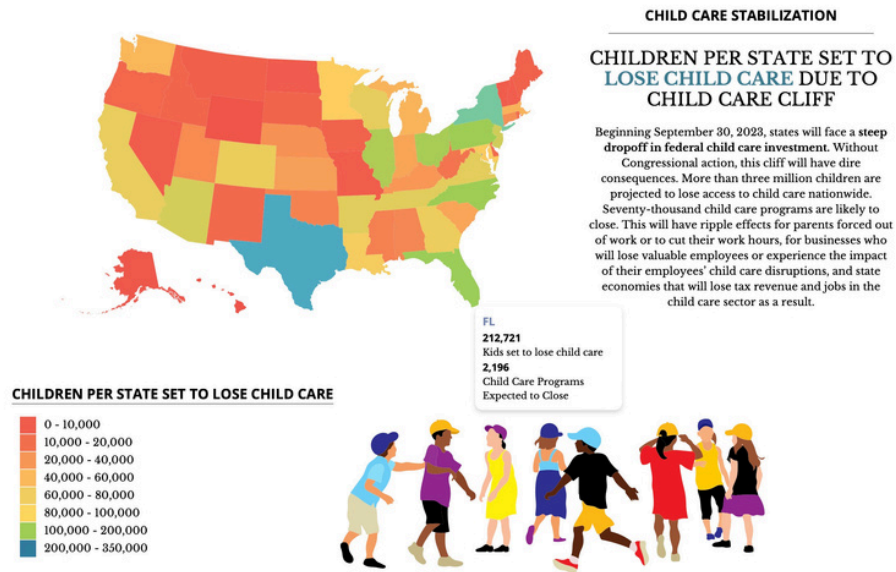
15,824 **CHILD CARE JOBS**

Finally, the child care sector has been far behind the rest of the economy in recovering jobs post-pandemic. We hear stories around the nation about child care classrooms having to close because there are not enough early educators. An additional 15,824 child care jobs are expected to be lost in Florida, at a minimum.

tcf.org

Relevant Data

Number of Childcare Centers expected to close in Florida and the impact it will have.



According to this data, Florida will be one of the top states in regards to the number of childcare services lost beginning in September 2023. It is expected that 212,721 children in Florida will lose childcare and 2,196 childcare centers will close. This will result in \$633.4 million loss in employer productivity and 15,824 lost childcare jobs.

Citation:
<https://tcf-ccs-map.netlify.app/>

Relevant Data

We have partnered with the University of Florida School of Dentistry to provide free oral health screening to the students at the GEZFLC. If they are in need of dental work the School of Dentistry connects them with free dental services. The School of Dentistry already provides oral health screenings to schools in Alachua county. Based on their data, Metcalfe Elementary school (where the GEZFLC is located) has the worst rating in oral health among students, 72% of third graders at Metcalfe Elementary School have untreated tooth decay. See graph below.

University of Florida College of Dentistry
Department of Community Dentistry & Behavioral Science
Why Children's Oral Health Matters

#1 Chronic Disease

Tooth decay is the **MOST COMMON** chronic disease in children, disproportionately affecting those from lower income households.¹

40% Tooth Decay

In 2021, 40% of Alachua County third graders had untreated tooth decay; 7% of those had an **URGENT** need for dental care.²

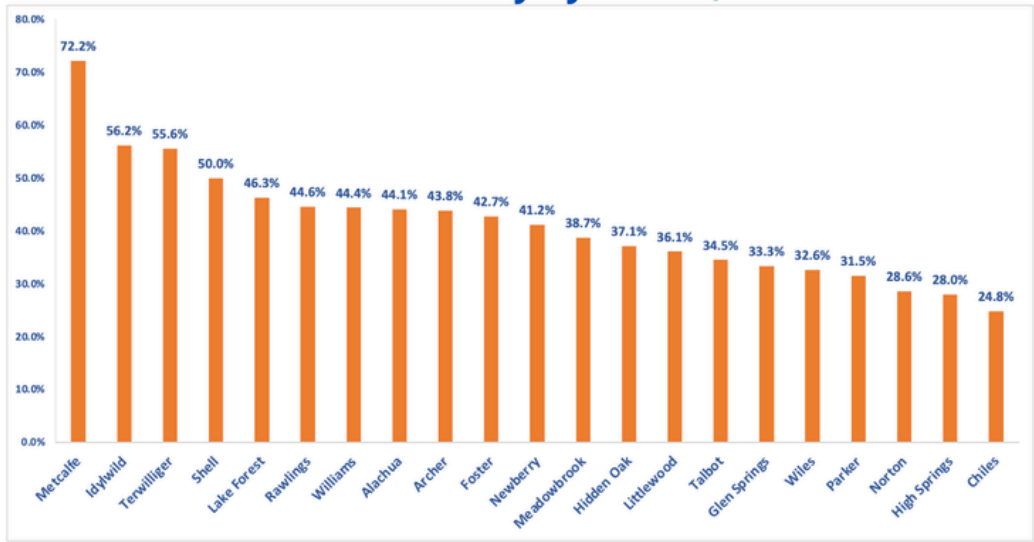
3 Million Missed School Hours

Dental disease costs Florida's children an estimated **3 million school hours** each year and can result in pain, infection, and difficulty eating and speaking.³

Oral Health Access

61.8% of Alachua County residents reported **COST** as the primary reason why their child or children were unable to receive needed dental care.⁴

Percentage of Alachua County Third-Grade Students with Untreated Tooth Decay by School, 2021-2022



1. Centers for Disease Control and Prevention. Hygiene-related diseases: dental caries (tooth decay). 2016.
 2. University of Florida College of Dentistry/Department of Community Dentistry and Behavioral Science. Oral health surveillance program, 2021.
 3. National Research Council. Advancing Oral Health in America. Washington, DC: The National Press, 2011.
 4. Alachua County Community Health Needs Assessment, 2020.

Citation:
 Graph provided by Olga S. Ensz, DMD, MPH Clinical Assistant Professor Department of Community Dentistry & Behavioral Science

Gainesville Empowerment Zone Family Learning Center

2024 Budget Overview

This comprehensive summary delves into the intricacies of the Gainesville Empowerment Zone Family Learning Center Budget for the fiscal year 2024, offering a detailed analysis of key projections and financial insights.

Significant operational and capital needs of the Family Learning Center are sourced from tuition, private grants, and reimbursable grants from the City of Gainesville and Alachua County. The absence of office rent, generously provided by the Alachua County Public Schools, significantly bolsters our financial stability. A total of \$346,623.52 is projected to be used from remaining reimbursable grants that are provided by the City of Gainesville and Alachua County to help cover a portion of salaries and wages for the year. These reimbursable grants are projected to be depleted by the end of June 2024.

Revenue projections are grounded in a strategic approach, envisioning operation at 75% capacity from January to July 2024, transitioning to 100% capacity from August onwards. This phased strategy aligns with our broader plan to incrementally increase enrollment and program participation.

Careful management of operating expenses results in a total of \$47,297.26. Of this amount, \$28,297.26 is allocated to crucial areas such as office supplies, technology, and insurance. Operational expenses, covering essential services such as electricity and internet, are estimated at \$13,000.00, showcasing our commitment to maintaining a functional and well-equipped workspace. Program expenses, specifically in marketing, reflect an investment of \$6,000.00, emphasizing our dedication to promoting GNV4ALL initiatives.

Salaries and administrative-related costs constitute a substantial portion of the budget, amounting to \$808,192.29. This encompasses compensation for key personnel, including an executive director, assistant director, family engagement specialist, teachers, teacher assistants, and additional staff. The budget also incorporates various human resource expenses, covering FICA, reemployment tax, and professional fees. At full capacity, our plan includes employing 5 full-time teachers and 8 full-time teacher assistants to serve the 87 children.

The GEZFLC benefits from the donated services of professionals, executives and talented persons who volunteer hundreds of hours. The President and Executive Director of GNV4ALL receives no compensation for his services.

The Family Learning Center offers partial scholarships to families who demonstrate financial hardship. The demand for scholarships is greater than our ability to fund and we anticipate greater demand in the future.

GNV4ALL is actively pursuing other initiatives to fund the operations of the Family Learning Center.

In summary, our total expenses for the year are projected at \$856,489.55. The phased capacity projections, coupled with diverse revenue streams, meticulous expense management, and strategic resource allocation, underscore our commitment to financial sustainability and mission fulfillment.

We conduct periodic reviews and adjustments to the budget to ensure ongoing financial health. For any inquiries or clarifications, please don't hesitate to reach out.

Photos of the Center



Photos of the Center



Photos of the Center

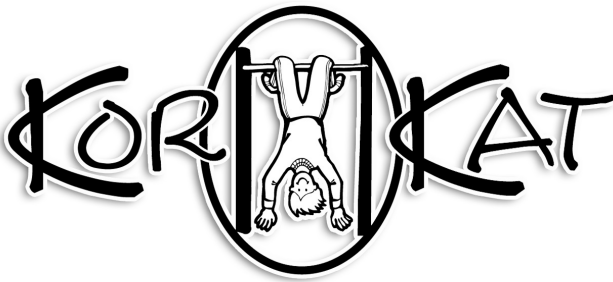


Photos of the Center



Photos of the Center





Lanier Plans, Inc. dba KorKat
 221 Cable Industrial Way
 Carrollton, GA 30117
 770-214-9322

Estimate

Date Estimate #
 3/24/2026 58865

PLAYGROUNDS & SITE AMENITIES

Name & Address for Bill To:

Gainesville Empowerment Zone Family
 1250 NE 18th Ave
 Bldg 11
 Gainesville, FL 32609

Ship To

Gainesville Empowerment Zone Family
 1250 NE 18th Ave
 Bldg 11
 Gainesville, FL 32609

| Project or PO # | | | | Rep |
|-----------------|---|-----|----------|-----------|
| | | | | CP |
| Item | Description | Qty | Cost | Total |
| MULCH | 62 CY OF PLAYGROUND SAFE ENGINEERED WOOD FIBER MULCH TO COVER APPROX 4,000 SF @ 5" DEPTH TO BE BLOWN IN (TOP OFF) SP - 62534 | 1 | 4,278.00 | 4,278.00T |
| | KORKAT CONTACT CRAIG POTTER 912-665-8923 CraigP@KorKat.com | | | |
| | Select this as a transaction's tax to use AvaTax | | 0.00% | 0.00 |

Prices quoted are good for 15 days and are subject to total purchase except for shipping which is subject to market changes. Installation price assumes normal soil conditions and does not include rock excavation, unforeseen conditions, or replacement of bad soil conditions. Any additional work will be priced prior to the continuation of installation.

Please note that a 50% deposit is due at the time of order with any estimate that includes installation. Payment of 100% is due at the time of order for all equipment purchases without installation.

| | | | | |
|--------------|--------------|----------------------|------------------|------------|
| Phone # | Fax # | E-mail | Total | \$4,278.00 |
| 770-214-9322 | 770-214-9323 | JenniferA@KorKat.com | Signature | _____ |

Statement of Activity

Gainesville For All, Inc.

January-March, 2026

| | TOTAL |
|---|---------------------|
| <hr/> | |
| Revenue | |
| Alachua County Grant | 7,467.14 |
| Early Learning Payments | 66,419.05 |
| Private Grants and Donations | 71,293.01 |
| Tuition Express Payments | 35,330.81 |
| USDA Reimbursement | 5,384.38 |
| Total for Revenue | \$185,894.39 |
| <hr/> | |
| Cost of Goods Sold | |
| Food and Nutrition Program | 22,890.93 |
| Supplies & Materials | 7,419.52 |
| Total for Cost of Goods Sold | \$30,310.45 |
| <hr/> | |
| Gross Profit | \$155,583.94 |
| <hr/> | |
| Expenditures | |
| Advertising & Marketing | 2,187.23 |
| Continuing Education/Certifications | 2,290.00 |
| Contract & Professional Fees | 7,070.49 |
| Employee Reimbursement | \$196.60 |
| James Lawrence | 4,299.00 |
| Total for Employee Reimbursement | \$4,495.60 |
| Insurance | \$1,091.34 |
| Liability insurance | 2,128.10 |
| Total for Insurance | \$3,219.44 |
| Interest paid | 133.83 |
| Meals | 422.64 |
| Occupancy | |
| Cleaning | 3,763.09 |
| Utilities | 2,007.97 |
| Total for Occupancy | \$5,771.06 |
| Office expenses | |
| Bank fees & service charges | 92.10 |
| Memberships & subscriptions | 96.67 |
| Merchant account fees | 1,289.04 |
| Printing & photocopying | 35.00 |
| Shipping & postage | 276.00 |
| Small tools & equipment | 1,263.63 |
| Software & Apps | 1,711.33 |
| Total for Office expenses | \$4,763.77 |
| Payroll expenses | |
| Payroll Fees | 1,203.25 |
| Payroll Taxes | 18,216.88 |
| Salaries and Benefits | 79,174.18 |
| Workers' compensation insurance | 2,946.05 |
| Total for Payroll expenses | \$101,540.36 |

Statement of Activity

Gainesville For All, Inc.

January-March, 2026

| | TOTAL |
|--|---------------------|
| Repairs & maintenance | \$205.64 |
| Yard Care | 180.00 |
| Total for Repairs & maintenance | \$385.64 |
| Taxes Paid | 47.25 |
| Total for Expenditures | \$132,327.31 |
| Net Operating Revenue | \$23,256.63 |
| Other Expenditures | |
| Fund Raising Expenses | 175.00 |
| Total for Other Expenditures | \$175.00 |
| Net Other Revenue | -\$175.00 |
| Net Revenue | \$23,081.63 |