

Town of Century – Agenda Item

Meeting Date: Tuesday, September 2, 2025

Subject: Evaluation Results and Direction on RFP No. 2025-01 – Exclusive Solid Waste Collection & Recycling Services

Requested Action: Accept the Evaluation Committee's rankings and authorize the Mayor to negotiate and finalize a franchise agreement with the top-ranked proposer, and bring the contract back for Council approval.

Background

The Town issued RFP No. 2025-01 for an exclusive solid waste and recycling franchise. Two proposals were received:

1. Waste Pro of Florida, Inc.
2. BFI Waste Services, LLC dba Republic Services of Escambia County.

The evaluation meeting was held Friday, August 22, 2025, at 8:00 AM CST. The Evaluation Committee consisted of:

- Mayor Benjamin D. Boutwell
- Howard W. Brown, Jr., Interim Town Manager
- Bobbie Williams, Procurement Consultant

Evaluation Results

Scoring Summary

Proposer	Mayor Boutwell	Howard Brown	Bobbie Williams	Average
Waste Pro of Florida, Inc.	95.5	91	94	93.5
Republic Services (BFI Waste Services, LLC)	62.8	72	82	72.3

Waste Pro of Florida, Inc. consistently scored the highest across all evaluators, with strengths in cost proposal, service plan, equipment, and community engagement.

Republic Services was evaluated as adequate but with key weaknesses: missing commercial pricing, incomplete forms, and a weaker overall service plan.

Committee Consensus

The Committee unanimously ranked:

1. Waste Pro of Florida, Inc. – Top Ranked (Avg. Score: 93.5)
2. Republic Services (BFI Waste Services, LLC) – Second (Avg. Score: 72.3)

Fiscal Impact

Final fiscal impact will be determined through negotiations. Proposals contain detailed rate structures; final terms will be brought back for Council approval.

Alternatives

1. Accept the rankings and authorize negotiations with the top-ranked proposer (recommended).
2. Direct staff to seek clarifications or best-and-final offers.
3. Reject all proposals and re-issue the RFP.

Proposed Motion

I move to accept the Evaluation Committee's rankings for RFP No. 2025-01, designating Waste Pro of Florida, Inc. as the top-ranked proposer and BFI Waste Services, LLC dba Republic Services of Escambia County as second; and to authorize the Mayor to negotiate and bring back a final franchise agreement with the top-ranked proposer for Town Council approval.