

Town of Carolina Beach

Water, Wastewater & Stormwater Revenue Bond Financial Analysis

November 12, 2025

Willdan Financial Services

- Daryll Parker, Principal Consultant



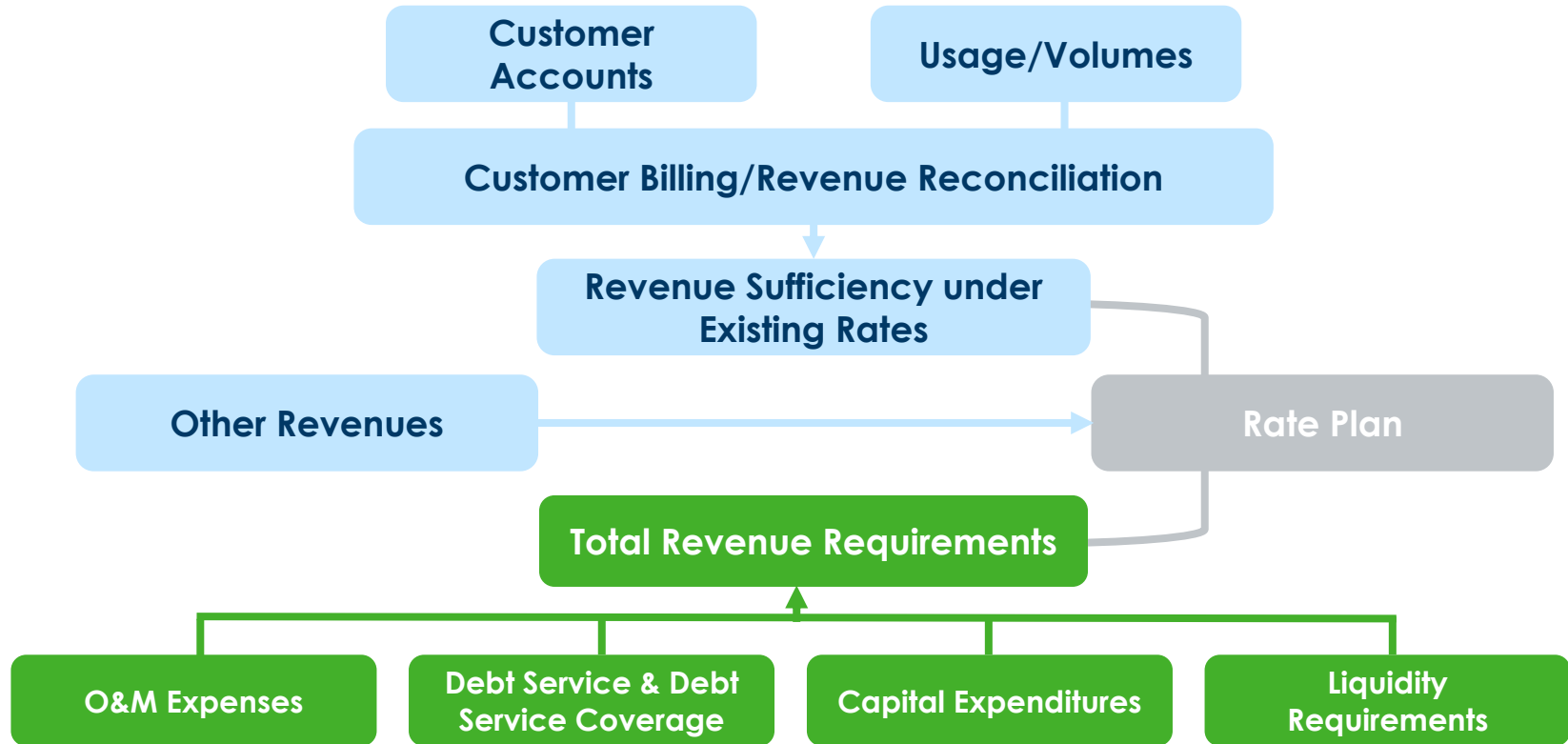
Financial Analysis Goals & Objectives

The primary goals and objectives of the analysis include:

- **Full cost recovery** of utility expenditures
 - Operating Expenses
 - Debt Service
 - Other
- Incorporate new debt service payments
- 5-Year financial plan
- Meet/Exceed financial policy requirements



Financial Analysis Methodology



Issues Driving The Financial Plan

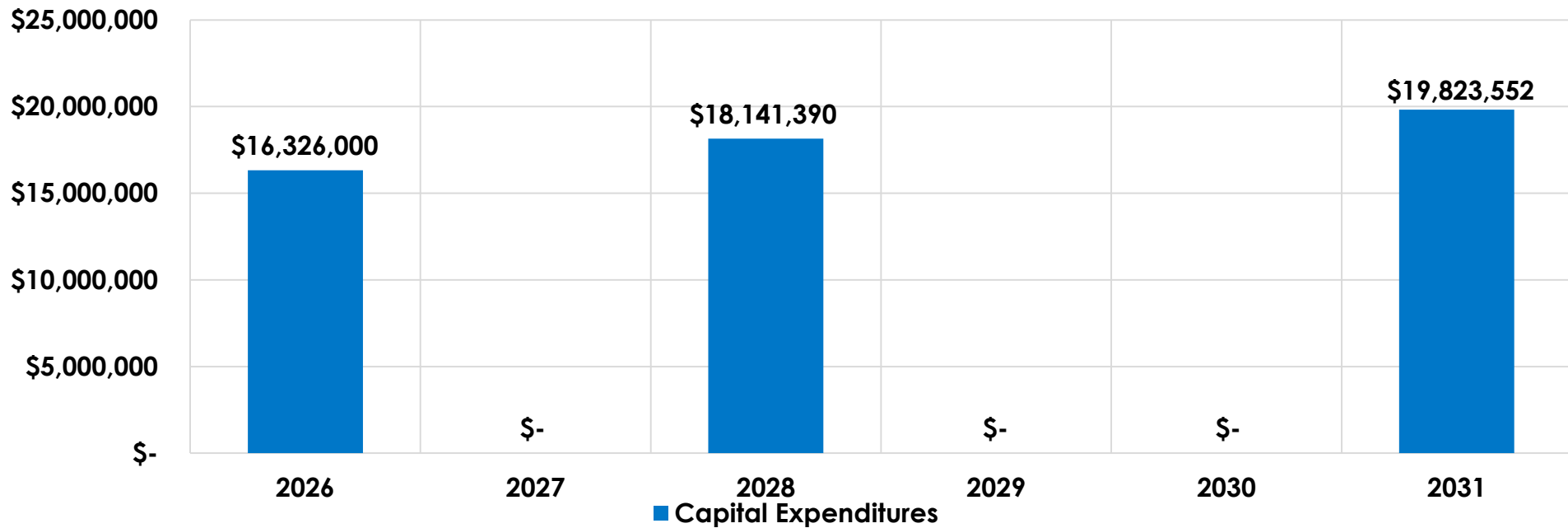
- Rising operating costs (supplies, equipment, etc.)
- Rising personnel costs (labor, benefits, etc.)
- Major capital expenditures
 - New Water Treatment Plant # 3
 - New 2 million GPM Tank
 - WWTP Headworks Project
 - Force Main from CB Lake to Henniker's Ditch
 - Water, Sewer & Stormwater Line Replacements



FINANCIAL PROJECTIONS



Capital Improvement Program – 6 Years



6 – Year Total = \$54.2 Million



Capital Improvement Program By System

Description	Fiscal Year Ending June 30				
	2026	2027	2028	2029	2030
Capital Projects:					
Water Projects	\$ 8,600,000	\$ -	\$ 11,669,900	\$ -	\$ -
Wastewater Projects	4,026,000	-	6,471,490	-	-
Stormwater Projects	3,700,000	-	-	-	-
Total Projects	\$16,326,000	\$ -	\$18,141,390	\$ -	\$ -



New Debt – Series 2025

Description	Project Totals
Projects:	
Automated Meter Integration System	\$ 4,000,000
Alabama Avenue / 15H Water Upgrades	3,100,000
Stormwater Force Main	3,000,000
Phase C W&S Line Rehab / Replacement	3,000,000
Street Sweeper	700,000
Engineering for WWTP headworks and water tank	2,526,000
Project Totals:	\$ 16,326,000



Existing & Future Debt

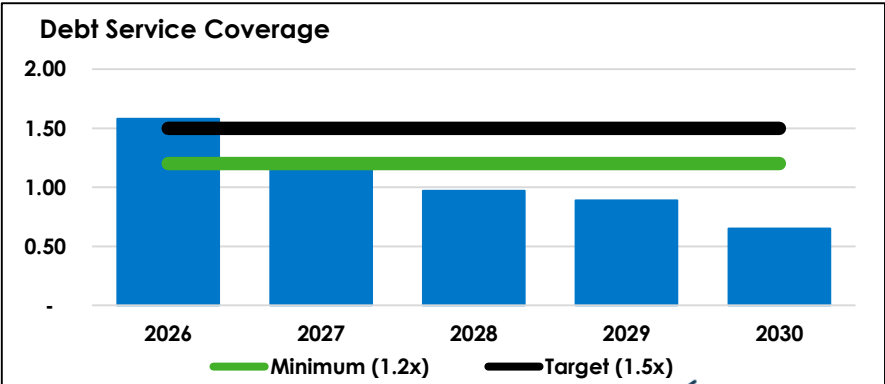
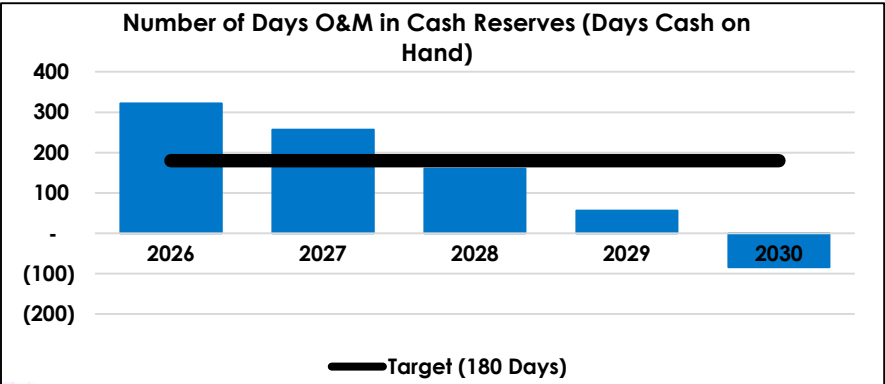
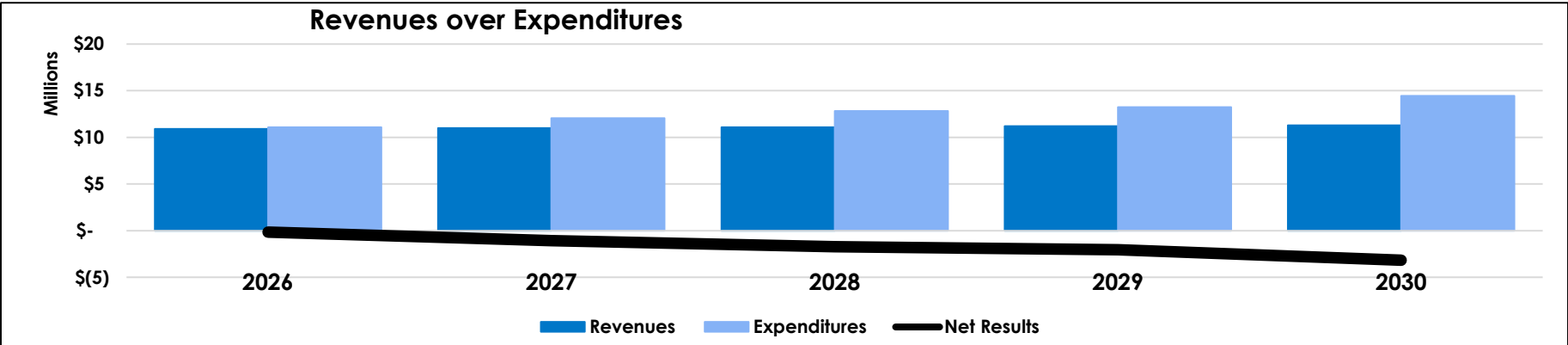
Description	Projected for Fiscal Year Ending June 30,				
	2026	2027	2028	2029	2030
Existing Debt Service					
2010 SRF	\$ 40,934	\$ 40,934	\$ 40,934	\$ 40,934	\$ 40,934
2011 SRF	20,563	20,563	20,563	20,563	20,563
2014 SRF	77,902	77,902	77,902	77,902	77,902
Revenue Bonds (Senior Lien) - Series 2016	1,966,300	1,971,300	1,968,050	1,966,800	1,312,300
Existing Debt Subtotal	\$ 2,105,699	\$ 2,110,699	\$ 2,107,449	\$ 2,106,199	\$ 1,451,699
Future Debt Service					
Enterprise System Revenue Bonds, Series 2025	\$ 190,791	\$ 789,481	\$ 1,144,481	\$ 1,146,731	\$ 1,147,980
Enterprise System Revenue Bonds, Series 2028	0	0	0	0	1,420,750
Future Debt Subtotal	\$ 190,791	\$ 789,481	\$ 1,144,481	\$ 1,146,731	\$ 2,568,730
Total Annual Debt Service	\$ 2,296,490	\$ 2,900,180	\$ 3,251,930	\$ 3,252,930	\$ 4,020,429



STATUS QUO FINANCIAL PROJECTIONS



Status Quo Projections – Existing Rates



Doing nothing is
NOT
an option



FINANCIAL PROJECTIONS WITH RATE ADJUSTMENTS



Projected 5 – Year Rates - Water

Description	Existing 2026 Rates	Projected For Fiscal Year Ending June 30:			
		2027	2028	2029	2030
Monthly Fixed Charge: ^[1]					
3/4 Inch	\$ 24.89	\$ 27.10	\$ 29.60	\$ 32.30	\$ 35.20
1.0 Inch	\$ 58.52	\$ 64.72	\$ 71.78	\$ 79.53	\$ 88.00
1.5 Inch	\$ 76.27	\$ 96.16	\$ 119.36	\$ 145.88	\$ 176.00
2.0 Inch	\$ 120.60	\$ 152.69	\$ 190.13	\$ 232.96	\$ 281.60
3.0 Inch	\$ 227.94	\$ 287.77	\$ 357.57	\$ 437.37	\$ 528.00
4.0 Inch	\$ 392.03	\$ 489.49	\$ 603.09	\$ 732.77	\$ 880.00
6.0 Inch	\$ 1,070.19	\$ 1,212.67	\$ 1,376.36	\$ 1,558.47	\$ 1,760.00
Volumetric Rates Per 1,000 Gallons - Water Customers:					
Tier 1 (0 - 3,000 Gallons)	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00
Tier 2 (Over 3,000 Gallons)	\$ 7.02	\$ 7.65	\$ 8.34	\$ 9.09	\$ 9.91
Irrigation Monthly Minimum Charge:					
All Meter Sizes	\$ 3.23	\$ 3.52	\$ 3.84	\$ 4.19	\$ 4.57
Volumetric Rates Per 1,000 Gallons - Irrigation Customers:					
Tier 1 (0 - 1,000 Gallons)	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00
Tier 2 (Over 1,000 Gallons)	\$ 7.02	\$ 7.65	\$ 8.34	\$ 9.09	\$ 9.91
Notes:					

[1] Charges for water service outside the town limits shall be twice (200%) those of similar services inside the town limits.

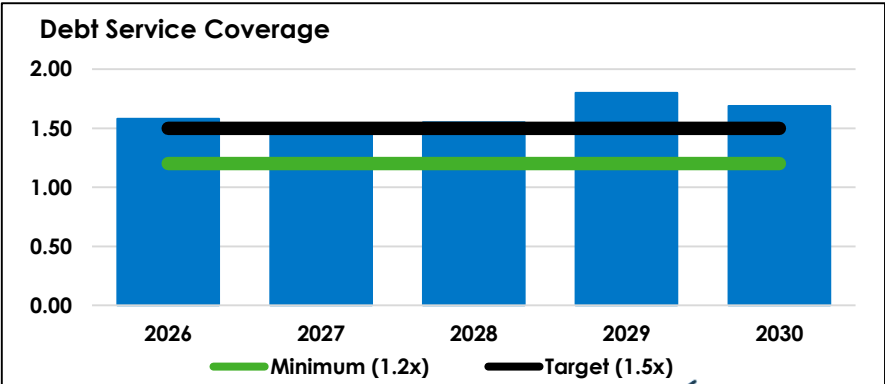
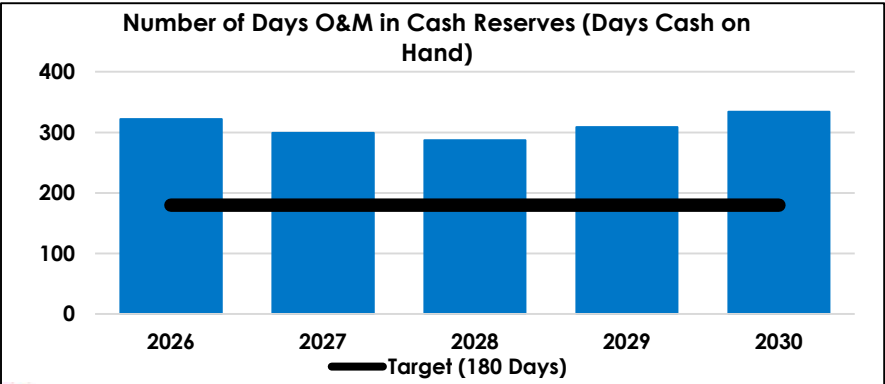
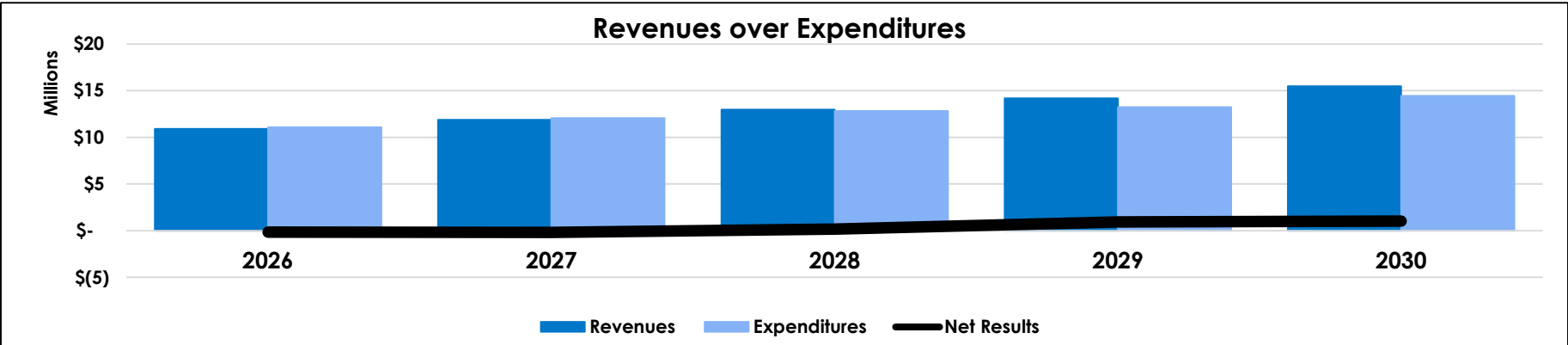


Projected 5 – Year Rates – Wastewater & Stormwater

Description	Existing 2026 Rates	Projected For Fiscal Year Ending June 30:			
		2027	2028	2029	2030
Monthly Fixed Charge: ^[1]					
3/4 Inch	\$ 44.99	\$ 49.10	\$ 53.50	\$ 58.30	\$ 63.60
1.0 Inch	\$ 122.81	\$ 131.20	\$ 139.88	\$ 149.07	\$ 159.00
1.5 Inch	\$ 161.73	\$ 193.75	\$ 229.91	\$ 271.02	\$ 318.00
2.0 Inch	\$ 266.62	\$ 316.45	\$ 372.53	\$ 436.18	\$ 508.80
3.0 Inch	\$ 503.83	\$ 596.52	\$ 700.81	\$ 819.09	\$ 954.00
4.0 Inch	\$ 881.50	\$ 1,028.40	\$ 1,192.88	\$ 1,378.71	\$ 1,590.00
6.0 Inch	\$ 2,405.42	\$ 2,582.61	\$ 2,767.70	\$ 2,965.50	\$ 3,180.00
<u>Volumetric Rates Per 1,000 Gallons:</u>					
Tier 1 (0 - 3,000 Gallons)	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00
Tier 2 (Over 3,000 Gallons)	\$ 11.92	\$ 12.99	\$ 14.16	\$ 15.43	\$ 16.82
<u>Stormwater Drainage Fee - Per ERU</u>					
All Customers	\$ 19.13	\$ 20.00	\$ 21.00	\$ 22.00	\$ 23.00
<u>Notes:</u>					
[1] Charges for wastewater service outside the town limits shall be twice (200%) those of similar services inside the town limits.					

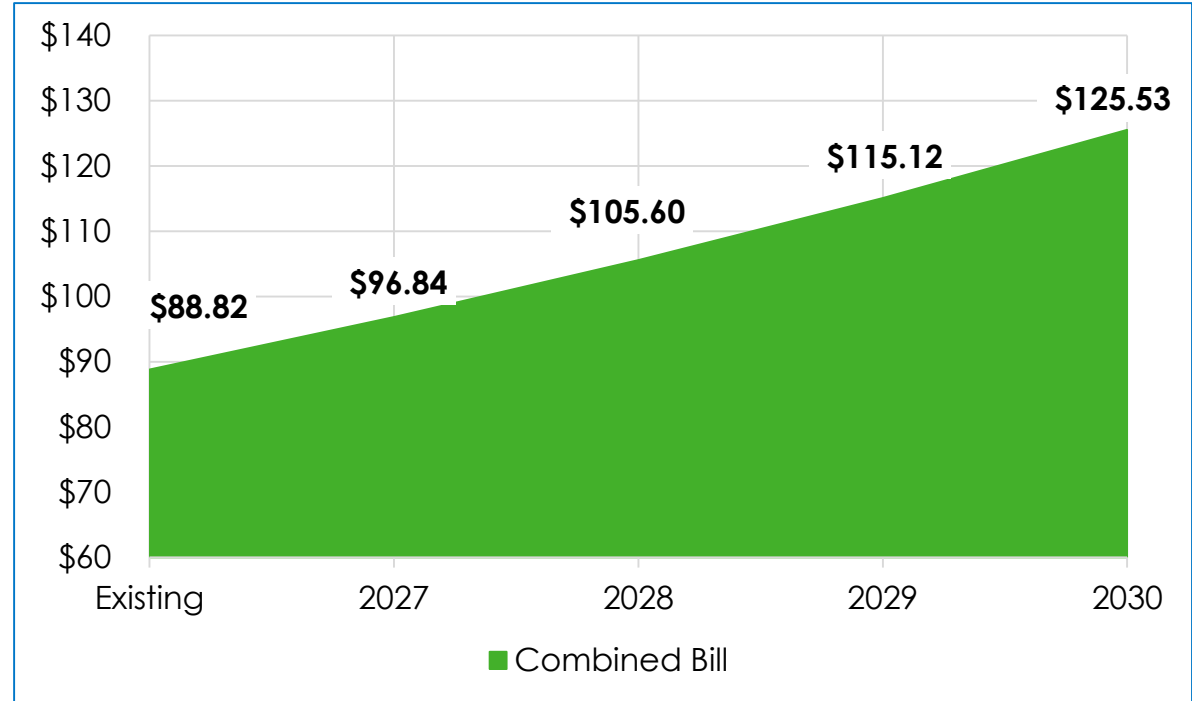


Adjusted Financial Metrics

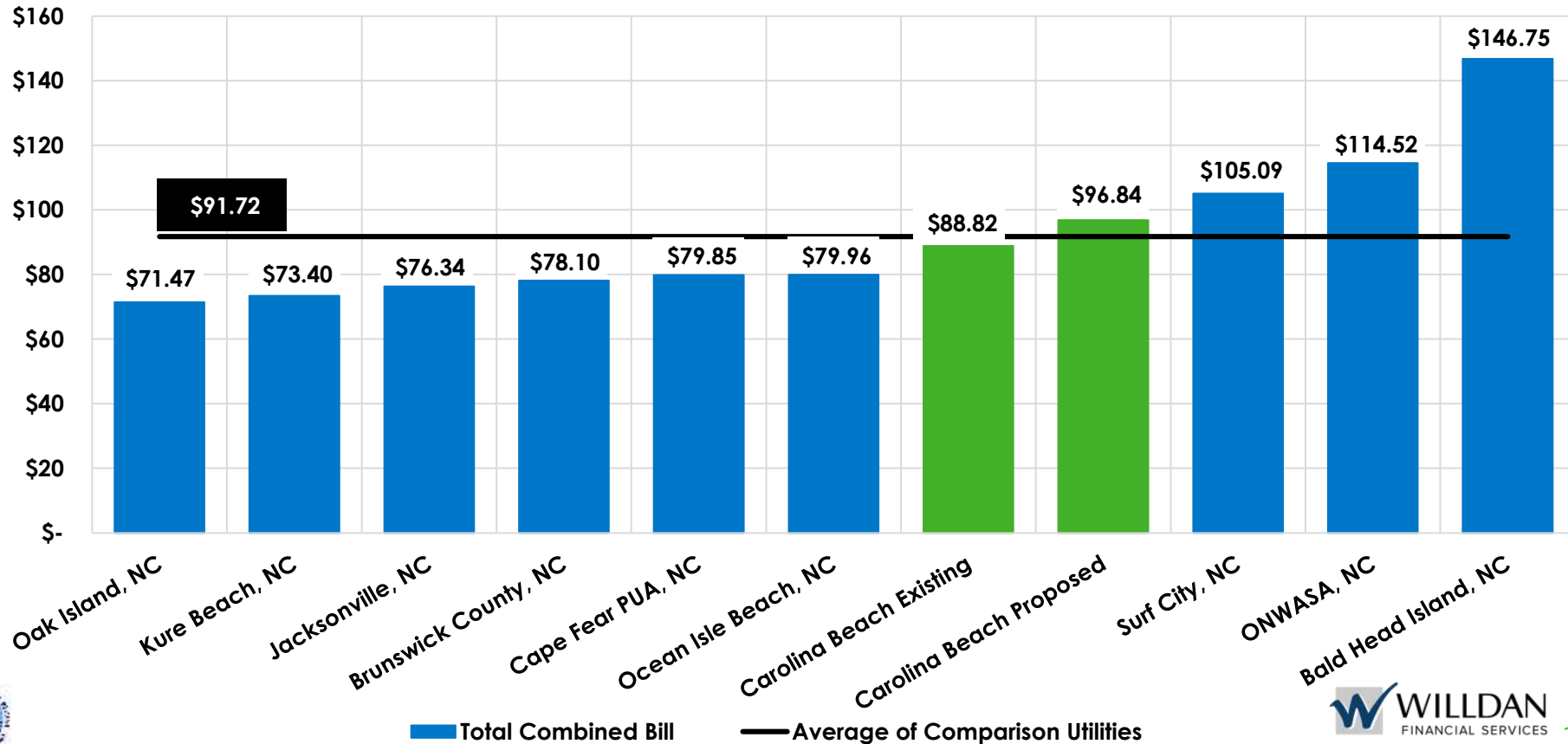


Projected Bill @ 4,000 Gallons Per Month – Water & Wastewater

Description	Existing	2027	2028	2029	2030
Total Bill	\$88.82	\$96.84	\$105.60	\$115.12	\$125.53
Difference		\$8.02	\$8.76	\$9.52	\$10.41

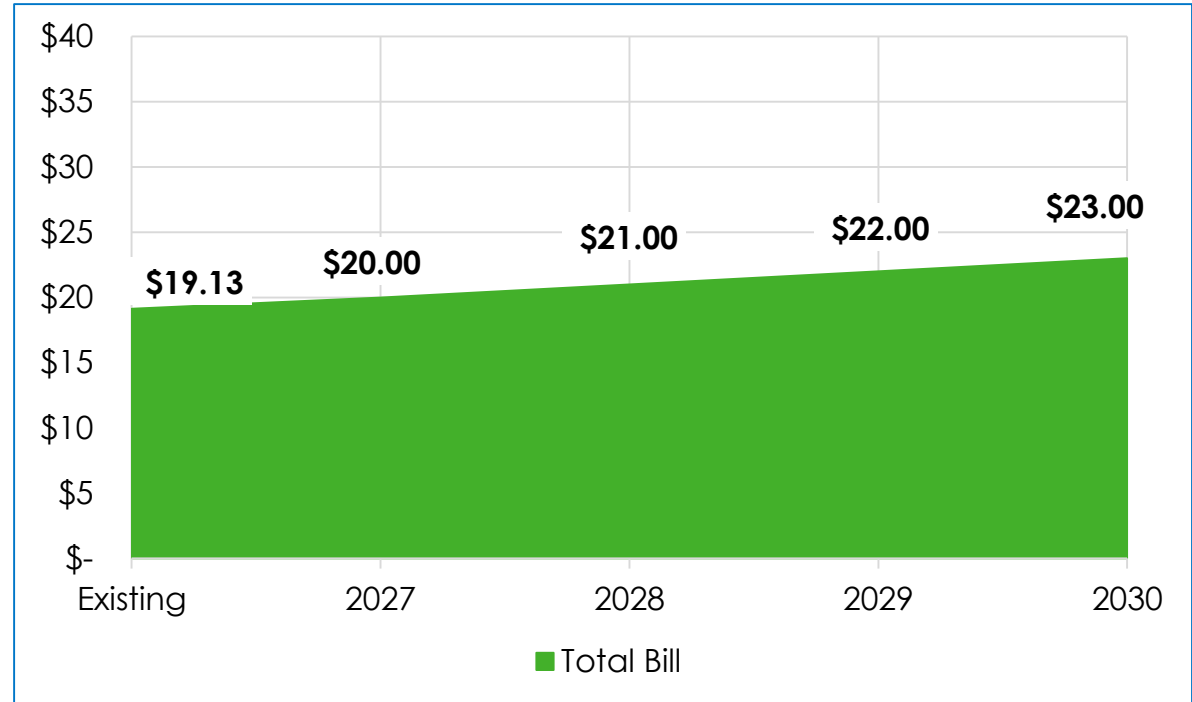


Monthly Neighboring Utility Comparison – Water & Wastewater



Projected Bill @ 1 ERU Per Month - Stormwater

Description	Existing	2027	2028	2029	2030
Total Bill	\$19.13	\$20.00	\$21.00	\$22.00	\$23.00
Difference		\$0.87	\$1.00	\$1.00	\$1.00



FINAL CONSIDERATIONS



Conclusion

- Sizable capital improvement costs
- Rate adjustments needed to:
 - Pay for increasing utility operating costs
 - New debt service obligations
 - Meet targeted financial metrics:
 - Debt Service Coverage
 - Fund Balance Reserves/Days Cash on Hand



QUESTIONS



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