

# Mid-Year Financial Update

July 1, 2021 through December 31, 2021

JANUARY 11,2022

## Agenda

- Moody's Rating February 11, 2021
- Revenues through December 31, 2021
- Expenses through December 31, 2021

## **Moody's Annual Credit Rating**

Moody's reviews the Town's financial data annually as a requirement of Revenue Bond Series 2016. The purpose is to report the financial heath of the Town to the Bond market. This data is used by leaners to establish the interest rate to be charged on debt service and is monitored by the Local Government Commission. Once again, the General Fund and Utility Fund were issued Moody's second highest credit rating.

General Fund Rating = Aa1 Utility Fund Rating = Aa3

Long-term Debt Ratings (maturities of one year or greater)

#### INVESTMENT GRADE

- » Aaa highest rating, representing minimum credit risk
- » Aa1, Aa2, Aa3 high-grade
- » A1, A2, A3 upper-medium grade
- » Baa1, Baa2, Baa3 medium grade

### SALES AND USE TAX

Disp Acct	Budget	YTD	Variance	Prcnt			
10-345-000 Sales Tax County	\$910,657.00	\$440,207.46	(\$510,449.54)	43.95%			
10-348-000 Sales Tax Statewide	\$774,385.00	\$334,535.32	(\$439,849.68)	43.20%			
10-348-002 Sales Tax New .25%	\$236,740.00	\$96,533.63	(\$140,206.37)	40.78%			
Totals	<u>\$1,921,782.00</u>	<u>\$871,276.41</u>	<u>(\$1,090,505.59)</u>				
Collections for the Period July 1, 2021 - October 31, 2021							

Collections are up 17.73% over same period in FY20/21

### PROPERTY TAX COLLECTIONS

Disp Acct	Disp Acct Budget		Variance	Prcnt			
10-301-000 Ad Valorem-Current Year	\$6,283,970.00	\$5,239,817.22	(\$1,044,152.78)	83.38%			
10-301-001 Ad Valorem-1st Prior Year	\$50,000.00	\$11,852.22	(\$38,147.78)	23.70%			
10-301-002 Ad Valorem-Prior Years	\$4,000.00	\$2,980.41	(\$1,019.59)	74.51%			
10-317-000 Tax Penalties	\$15,000.00	\$3,435.62	(\$11,564.38)	22.90%			
Totals	\$6,352,970.00	\$5,258,085.47	(\$1,094,884.53)				
Collections for Period July 1, 2021 - December 31, 2021							

Ad Valorem – Average collection rate is 98.98%.

### Other General Fund Revenue Sources

Disp Acct	Budget	YTD	Variance	Prcnt
ABC Tax	\$550,000.00	\$225,108.91	(\$324,891.09)	40.93%
Building Permits	\$420,000.00	\$27,822.20	(\$14,177.80)	66.24%
Building Inspections	\$230,000.00	\$154,994.30	(\$75,005.70)	67.39%
Parking Lots	\$1,244,588.00	688.457.12	(\$556,130.88)	55.32%
Parking Meters	\$603,706.00	\$338,148.15	(\$265,557.85)	56.01%
Powell Bill	\$167,346.00	\$213,420.38	\$46,074.38	127.53%
Totals	\$3,215,640.00	\$959,493.94	(\$1,189,688.94)	

<sup>\*</sup> Note: ABC revenue is through 11/30/21

## General Fund Expenses

General Fund	Budget	YTD	Variance	Prcnt
Expenses	\$17,113,222	\$7,829,440	\$-8,845,807	48.00%

General Fund Expenses July 1, 2021 - December 31, 2021

#### Budget vs Actual (Summary)

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F	Period Ending 12/31	2021						
10 General Fund								
Description		Budget	Encumbrance	MTD	QTD	YTD	Variance F	Percent
Revenues								
		17,113,222	0.00	2,114,224.05	5,421,091.26	10,036,600.87	(7,076,620.91)	59%
	Revenues Totals:	17,113,222	0.00	2,114,224.05	5,421,091.26	10,036,600.87	(7,076,620.91)	59%
Expenses								
Non Departmental		257,112	413.00	180,586.75	180,986.75	247,617.79	9,081.21	96%
Debt Service		864,572	0.00	0.00	107,888.01	107,888.01	756,683.99	12%
Legislative		526,721	6,008.02	38,865.95	116,080.83	283,709.41	237,003.07	55%
Executive		1,212,114	155,504.74	98,643.58	227,460.68	722,735.17	333,874.09	72%
Clerk		162,117	776.00	14,086.16	38,670.93	69,934.02	91,406.98	44%
Finance		410,168	660.03	49,568.94	121,789.19	210,660.81	198,847.16	52%
HUMAN RESOURCES		561,220	18,741.46	66,810.31	126,648.58	230,671.30	311,807.24	44%
Planning & Development		685,503	1,787.27	63,716.47	151,684.25	318,856.16	364,859.57	47%
Public Works Administr.		0	0.00	0.00	0.00	0.00	0.00	J
Police		3,063,821	48,321.66	283,309.17	720,508.04	1,565,037.84	1,450,461.78	53%
Lifeguards		514,229	5,679.50	7,027.73	27,227.36	322,572.04	185,977.46	64%
Fire		1,689,153	22,225.60	156,488.49	373,260.09	779,800.84	887,126.56	47%
Marina		115,294	0.00	11,432.06	24,670.75	52,699.33	62,594.67	46%
Powell Bill		185,000	62,100.17	5,798.70	20,181.70	28,646.90	94,252.93	49%
G/F Fleet Maintenance		271,250	2,783.07	11,429.70	44,893.68	82,375.25	186,091.68	31%
Parking		481,980	21,777.00	36,889.83	126,508.73	214,437.37	245,765.63	49%
ENVIRONMENTAL		3,724,394	45,482.11	271,804.84	820,799.30	1,541,457.94	2,137,453.95	43%
Parks & Recreation		1,223,149	21,566.80	93,305.61	224,462.15	545,541.59	656,040.61	46%
Beach Maintenance		1,104,425	24,149.17	73,096.09	386,955.57	502,591.65	577,684.18	48%
Boardwalk & Central Bus. [	District	61,000	0.00	0.00	2,206.25	2,206.25	58,793.75	4%
	Expenses Totals:	17,113,222	437,975.60	1,462,860.38	3,842,882.84	7,829,439.67	8,845,806.51	48%
10 Gen	eral Fund Rever	nues Over/(Under	) Expenses:	651,363.67	1,578,208.42	2,207,161.20		

## **Utility Fund Revenue Sources**

Utility Revenues	Budget	YTD	Variance	% Change FY20 to FY21	
Stormwater Monthly Fees	1,522,107	769,315	(752,792.35)	50.54%	
Water Monthly Service	2,288,570	1,203,912	(1,084,658.17)	-52.61%	
Sewer Monthly Service	3,903,278	2,030,030	(1,873,248.50)	-52.01%	
Water Connection	155,290	151,567	(3,723.00)	-97.60%	
Sewer Connection	135,700	105,875	(29,825.00)	-78.02%	
Water System Development	237,120	163,260	(73,860.00)	-68.85%	
Sewer System Development	260,160	178,620	(81,540.00)	-68.66%	
Total	\$8,502,225	\$4,602,578	\$ (3,899,647.02)		

## **Utility Fund Expenses**

Utility Fund	Budget	YTD	Variance	Prcnt
Expenses	\$9,666,637	\$3,219,868	\$-5,820,691	40.00%

General Fund Expenses July 1, 2021 - December 31, 2021

#### Budget vs Actual (Summary)

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Period Ending 12/31/2021

	Perioa Enail	ng 12/31/20	J21						
30 Utilities Fund									
Description			Budget	Encumbrance	MTD	QTD	YTD	Variance I	Percent
Revenues									
			9,666,637	0.00	670,172.21	2,187,855.57	4,932,774.60	(4,733,862.85)	51%
	Revenues	Totals:	9,666,637	0.00	670,172.21	2,187,855.57	4,932,774.60	(4,733,862.85)	51%
Expenses									
Debt Service			2,525,699	0.00	495,150.00	497,533.19	497,533.19	2,028,165.81	1 20%
Beach Maintenance			0	0.00	0.00	0.00	0.00	0.00	)
W&S Administrative			1,265,827	746.75	47,750.83	130,086.36	581,326.06	683,754.19	46%
Wastewater Treatment			1,099,971	140,581.23	155,083.92	265,015.01	476,201.21	483,188.56	56%
Wastewater Collection			1,746,913	87,825.32	150,649.19	334,542.65	660,365.78	998,721.90	43%
Water			1,418,860	221,902.62	64,852.21	313,918.93	450,380.68	746,576.65	47%
W&S FLEET MAINT			222,700	29,171.55	11,316.04	40,843.49	84,447.08	109,081.37	7 51%
Stormwater Drainage			1,386,668	145,850.25	119,895.33	260,536.88	469,614.43	771,202.82	44%
	Expenses	Totals:	9,666,637	626,077.72	1,044,697.52	1,842,476.51	3,219,868.43	5,820,691.30	40%
30 U	Itilities Fund	Revenu	es Over/(Under	Expenses:	(374,525.31)	345,379.06	1,712,906.17		

# Any Questions 🐔

Thank you for your time.