



## AGENDA ITEM COVERSHEET

**PREPARED BY:** Debbie Hall, Finance Director

**DEPARTMENT:** Finance

**MEETING:** Town Council – 9/10/2024

**SUBJECT:** Approval of Financing Terms Resolution

### **BACKGROUND:**

The Finance Director requested bid proposals from seven lenders for financing the acquisition of a Broyhill Load & Pack Can Machine for \$233,964 with a three-year and five-year term. Based on the responses, a 5-year term is a better fit for the Town's budget. The Town received the following proposals in response to the RFP:

<b>Lenders</b>	<b>Interest Rate</b>	<b>Financing Term</b>	<b>Total Debt Principal &amp; Interest</b>	<b>Pre-Payment Penalty</b>	<b>Closing Cost</b>
Atlantic Union	4.26%	5 years	255,833.12	None	None
Truist Bank	4.32%	5 years	264,313.82	None	None

### **BUDGET IMPACT:**

The debt service payment for the equipment was appropriated in the FY24/25 annual budget.

### **ACTION REQUESTED:**

The Finance Director recommends the proposal received from Atlantic Union Public Finance. To accept the terms, Council needs to approve the following resolutions:

- **Resolution #24-2313** to accept the terms of the proposal from Atlantic Union Public Finance for a 5-year term.