



July 1, 2024

Brian Stanberry, Director of Public Works  
 Town of Carolina Beach  
 Operations Department  
 1121 North Park Blvd  
 Carolina Beach, NC 28428

**RE: RFP 2024-001 – Disaster Debris Management – Review and Recommendations of Proposals**

Mr. Stanberry,

As you have requested, Rostan has reviewed the proposals submitted in response to the Town’s Request for Proposals (“RFP”) for Disaster Debris Management. Six (6) proposals were received in response to the solicitation:

- CERES Environmental Services, Inc
- CrowderGulf.
- CTC Disaster Response, Inc.
- DRC Emergency Services, Inc.
- Looks Great Services of MS, Inc.
- TFR Enterprises

All proposals were thoroughly reviewed by three evaluators, with each firm demonstrating high levels of qualifications and a deep understanding of the requirements of debris management within FEMA’s regulations and requirements. The scoring was extremely close, underscoring the competitiveness and high quality of the proposals. Our team used its best judgement in assigning scores for each of the four subjective evaluation categories; price was objectively scored based on the cost proposals. The results are reflected below:

Firm	Firm Qualifications and References	Past Project Experience	Key Personnel	Project Understanding and Approach	Cost Proposal (carry from cost sheet)	Total (All Reviewers)
CERES	18.33	20	18.33	25.33	6.89	88.89
CrowderGulf	18.33	19.33	19	26.67	7.64	90.97
CTC	19	18	17	29	7.72	90.72
DRC	18.33	20	17	26.33	9.01	90.68
Looks Great	17.67	17.67	17	24.67	7.01	84.01
TFR	17	17.67	16	23.33	8.53	82.53

DRC, CrowderGulf , and CTC received the highest scores and were statistically tied if the evaluation was rounded to the nearest whole number. DRC provided the best value from a cost perspective. CrowderGulf presented as the best in subjective categories. CTC represented the most familiarity with the City and its project approach. It would be nearly impossible to go wrong with any of these three options. As a result, we recommend extending contracts to all three firms, allowing the Town the discretion to select **“the best overall value”** from these options when needed. This approach ensures flexibility and readiness in responding to future events. CERES, Looks Great , and TFR, , submitted

quality proposals, demonstrating the high level of competition in the market. They should remain competitive if they seek to respond to future solicitations.

We trust this review and recommendation, based on a thorough and competitive review process, meets your requirements. Should you need any additional information, please do not hesitate to contact me with any questions or concerns.

Thank you,

A handwritten signature in black ink, appearing to read 'Jeff Cousins', with a stylized flourish at the end.

Jeff Cousins  
Director of Monitoring Operations  
Rostan Solutions LLC