EXHIBIT A

Resolution No. 4268

Annual Report & Proposed Fiscal Year 2022-2023 Budget CVWBIA Assessment Basis CVWBIA Business Listing and Assessment Method

Mission Statement

The objective of the CVWBIA is to provide a unified organization to promote, stimulate and improve the business conditions in the designated area, primarily during the shoulder season, September – May. The belief is that if the lodging properties and short-term rentals are full, the rest of the businesses in the area will benefit.

This can be achieved by the CVWBIA continuing to fund activities and projects that will:

- Improve access to information regarding the businesses and services provided by the Village and Wharf BIA to likely visitors to the area via newsletters, the internet and print advertising.
- Provide fun, family-oriented events throughout the year emphasizing the attributes of the Village and Wharf, by working in partnership with the Capitola/Soquel Chamber of Commerce.
- Improve and enhance the appearance of the Village and Wharf in partnership with the City of Capitola.
- Enhance the ability of the CVWBIA to serve as a liaison between the business community and local governments.

In FY 2019-20 CVWBIA began to receive a portion of the Transient Occupancy Tax (TOT) collected by the city and made commitments based on projected TOT revenues. Due to the COVID-19 pandemic and required closure of short-term transient rentals, TOT revenue projections were not met. Recovery has moved swiftly but not all businesses have returned to prepandemic levels. FY 2022-23 assessments will be reduced by 25%. Hotel/lodging dues will be reduced by 50%.

As the CVWBIA begins its seventeenth year we will continue and expand successful programs from prior years, which include the following:

- 1. <u>Website</u> In 2021-22 the CVWBIA marketing team created a new, up to date, mobile compatible, website (www.capitolavillage.com) for ease of use and connectivity to BIA member's businesses, lodging and short-term rentals. Each member has a unique page with links to their individual websites. There is a schedule of events and other helpful features. Visitors can sign up on the site to receive newsletters and enter contests to win gift certificates from member businesses. This process continues in 2022-23 as technology changes quickly. We will also take advantage of opportunities to direct visitors to our website through QR Codes for special events, parking and other visitor information.
- 2. <u>Social Media</u> The Communications Manager creates a monthly newsletter, manages all our social media channels, maintains our website, and tracks performance. Our email newsletters are sent to over 7,000 subscribers each month. Our Facebook page has over 15,870 fans with our top 5 cities being: San Jose, Santa Cruz, Modesto, Sacramento, and Capitola. Our Instagram is growing the fastest with over 11,390 active followers with an average of 500 profile

visits to our account every week. Our newest channel, Twitter, currently has almost 900 followers and continues to grow each month. The purpose of the Communication Manager is to collectively promote the Capitola Village businesses and to be a resource for ongoing growth. Our Village Ambassador continues to develop relationships with our members to facilitate sharing their promotions and announcements with our social media contacts.

- 3. <u>Print Advertising</u> While placing an emphasis on our social media development, there is still a need for carefully placed advertising in quality visitor publications. We are constantly monitoring these publications for the ones with the most effective online presence. The CVWBIA will continue to co-op with Visit Santa Cruz to promote Capitola Village and Wharf in their visitor magazine, their map and on their website.
- 4. <u>Village Brochures</u> We print 25,000 brochures and distribute them throughout Santa Cruz County. We contract with Certified Display Service. This company has exclusive rights to lobby racks in the hotels, resorts, and visitor centers in the county. These brochures are also available in various places of business throughout the Village and Wharf. We feel it is important to make visitors to other areas in the county aware of Capitola Village and Wharf through these brochures. Additionally, there are distribution locations at the Gilroy Visitors Center on Hwy 101, San Jose Airport, and the Monterey Airport.
- 5. <u>Branding and Logo Development</u> We continue to update logos, colors, and other marketing material to reflect current trends.
- 6. <u>Sip and Stroll & Cookie Walk</u> The events are self-supporting, and the proceeds were donated to various local non-profits. These events benefit all the businesses in the village. We hope to be able to hold up to three Sip and Stroll events in November, February and May. The Cookie Walk is family oriented and takes place the weekend after Thanksgiving.
- 7. <u>Winter Festivities</u> Window decorating contest, lighted wreaths and palm trees are components of the winter festivities with other events in the planning stages.
- 8. <u>Easter Egg Hunt</u> This is a free event for children that takes place over one week of spring break.
- 9. <u>Public Works and Village Enhancement</u> The CVWBIA contributes annually to the City of Capitola Public Works Department. Our contribution is used to help maintain the Village and Wharf. Sidewalk cleaning, banners and new parking signage are part of this year's Village Enhancement.
- 10. <u>Chamber of Commerce</u> The CVWBIA contributes annually to support community interest projects and events in the Village.

Capitola Village & Wharf Business Improvement Area Assessment Basis

The method of assessment classifies businesses within the CVWBIA boundaries into nine categories:

- 1. Retail / Service businesses
- 2. Restaurant Full Bar
- 3. Restaurant Beer and Wine
- 4. Restaurant No Alcohol
- 5. Wine/Beer Service
- 6. Seasonal Food Service
- 7. Office and Professional businesses / Specialty
- 8. Short-term Rental businesses
- 9. Hotel / Motel / Inn businesses

Assessment fees are assigned to these nine business categories by number of full-time equivalent employees, a flat rate, and a per unit amount. <u>Registered non-profits are exempt from assessment</u> fees.

The following table shows the assessment fees for the proposed CVWBIA for FY 2022-23 at 75% of pre-pandemic levels with hotel/motel/inn assessments reduced by 50%.

	Number of Full-Time Equivalent Employees*				
Business Category	0-5 employees	6 – 10 employees	More than 10 employees		
Retail / Service	\$315	\$630	N/A		
Restaurant Full Bar	N/A	\$720	\$1,080		
Restaurant Beer and Wine	\$367.50	\$682.50	\$1,042.50		
Restaurant No Alcohol	\$315	\$630	N/A		
	Flat Fee				
Wine/Beer Service		\$315			
Office / Professional / Specialty		\$90			
Short-term Rental**	\$135				
Seasonal Food Service	\$210				
	Per Unit Fee				
Hotel / Motel / Inn	\$180 per unit				

Footnote* "<u>Full-time employee</u>" is an employee who works 2,000 hours per year or more. Multiple part-time employees are combined into a single full-time employee for the basis of this assessment calculation. (i.e. "fulltime equivalents")

Footnote** "Short-term rental" businesses are defined as those dwellings which, at least once per fiscal year, are rented to a tenant for a tenancy of less than thirty days.

Associate Membership. CVWBIA is authorized to accept "associate membership" financial contributions from businesses outside the CVWBIA with approval of the board. The category and assessment will be the same as if the business is within the CVWBIA area.

<u>New Business Assessment</u>. Assessments will be prorated by the quarter in which a business opens.

Business Closing. A business notifying the CVWBIA before the end of the first quarter of the fiscal year (September 30th) that it will close before December 31st will be exempt from paying the assessment for that fiscal year. If the business does not close before December 31st, it must pay the year's assessment in full.

<u>Late Charge.</u> No late charge will be assessed with the FY 22-23 dues.

<u>Delinquencies</u>. CVWBIA has a clear policy relative to delinquent assessments. Businesses that have not paid their assessment by October 31, 2022, will be removed from the CVWBIA website and brochure. They will be ineligible to participate in any CVWBIA activity. Assessments that have not been paid by January 31, 2023, will be sent to collections.

Capitola Village & Wharf Business Improvement Area Estimated Actual for FY 2021-2022 and Proposed Budget for FY 2022-2023 FY 20/21 FY 21/22 FY 22/23 FY 22/23 FY 22/23

	F	Y 20/21	1	FY 21/22]	FY 22/23	F	Y 22/23	F	Y 22/23
		Actual	F	Actual	As	sessment Budget	то	T Budget	Tot	tal Budget
Beginning Fund Balance	\$	41,314	\$	29,401	\$	49,210			\$	49,210
Revenues										
Member Assessment	\$	33,915	\$	51,619	\$	52,560			\$	52,560
Associate Assessment						90				90
Assessment Revenues - Trade		(4,590)								
Late Fees		(36)								
TOT Revenue		27,286		30,000				32,000		32,000
Holiday Events		2,000								
Palm Tree Lights		3,000		15.206		7.1 .000				5 4.000
Sip N' Stroll				15,396		54,000				54,000
Cookie Walk		106		125		2,500				2,500
Interest Revenue	_	186	Φ.	125	Φ.	100.150		22.000	Φ.	141.150
Total Revenues	\$	61,760	\$	97,139	\$	109,150	\$	32,000	\$	141,150
Total Source of Funds	\$	103,074	\$	126,540	\$	158,360	\$	32,000	\$	190,360
Expenditures										
Chamber Services					\$	3,000			\$	3,000
Charitable Donations						6,000				6,000
CDS Direct Distribution		3,697		2,329		4,000				4,000
Doubtful Accounts						5,000				5,000
Insurance		1,672		1,743		2,000				2,000
Office Supplies		1,510		20		1,200				1,200
Storage Unit		1,680		1,314		1,700				1,700
Renewal	_	992	_		_	800			_	800
Total Administration	\$	9,551	\$	5,406	\$	23,700	\$	-	\$	23,700
City Accounting Services	\$	4,200	\$	4,200	\$	4,200			\$	4,200
City Public Works		3,000		3,000		3,000				3,000
Total City Services	\$	7,200	\$	7,200	\$	7,200	\$	-	\$	7,200
Ambassador	\$	5,400	\$	7,200	\$	7,200			\$	7,200
Communications Manager		15,600		18,000		18,000				18,000
Directories Printing		2,875		3,232				3,000		3,000
VSC Newsletter						2,000				2,000
VSC Travel Guide						3,000				3,000
VSC TV Partnership						6,000				6,000
VSC Map		495		770		500				500
Miscellaneous Print		920				2.500		4.000		-
Miscellaneous Advertising						3,500		4,000		7,500
Monterey Travel Magazine						600				600
Print Explore		2.050		4.000		1,000				1,000
Social Media Boost		2,850		4,000		5,000		5,000		5,000
Website Management		6,532		10,726		5,000		5,000		10,000
Video Photo Production		15 (22		5 227		3,000		14,000		3,000
Village Enhancement	_	15,633	d.	5,227	¢.	54.000	•	14,000	r.	14,000
Total Marketing	\$	50,305	\$	49,155	\$	54,800	\$	26,000	\$	80,800
Holiday & Events	\$	6,617	\$	8,456	\$	6,000	\$	6,000	\$	12,000
Palm Tree Lights				500					\$	-
Sip N' Stroll - Cookie Walk	\$	6,617	\$	6,614	\$	36,000 42,000	\$	6,000	\$	36,000 48,000
Total Special Events				15,569		42,000		6,000		48,000
Total Expenditures	\$	73,673	\$	77,330		127,700	\$	32,000	\$	159,700
Ending Fund Balance		29,401	\$	49,210	\$	30,660	\$	-	\$	30,660

Capitola Village & Wharf Business Improvement Area Budget Discussion

The CVWBIA will begin Fiscal Year 2022-23 with an estimated fund balance of \$49,210.

Revenues: The proposed revenue is derived from the CVWBIA business roster and corresponding assessment rates.

Expenditures:

Summary. The proposed expenditures are divided into these categories: Administration \$23,700, City Services \$7,200, Marketing \$80,800, and Special Events \$48,000.

The following is a roster of open businesses in the assessment area as of June 2, 2022.

Capitola Village & Wharf Business Improvement Area Business Listing and Assessment Method

Business Type	Assessment Method	Estimate Assessment	
AM = Associate Member	Associate Member	AM	\$90
F1 = Restaurant Full Bar	Per employee category: 6-10 EEs, >10 EEs	F1	\$8,280
F2 = Restaurant Beer & Wine	Per employee category: 0-5 EEs, 6-10 EEs, >10 EEs	F2	\$3,255
F3 = Restaurant No Alcohol	Per employee category: 0-5 EEs, 6-10 EEs	F3	\$4,095
F4 = Wine & Beer Service	Flat fee	F4	\$1,260
F5 = Seasonal Food	Flat fee	F5	\$210
H = Hotel/Motel/Inn	Flat fee per unit or room	Н	\$9,180
O = Office/Professional	Flat fee	0	\$1,800
R = Retail/Service	Per employee category: 0-5 EEs, 6-10 EEs	R	\$13,545
SR = Short Term Rental	Flat fee per unit	SR	\$10,935
		Total	\$52,650

Business Address	Business Name	TYPE	FY22/23 Est. Size	FY 22/23 Amount
855 Monterey Avenue #E	Santa Cruz Balsamics	AM/O		\$90
1400 Wharf Road	Wharf House Restaurant	F1	0 - 10	\$720
209B Esplanade	Bay Bar & Grill	F1	0 - 10	\$720
211 Esplanade	The Sand Bar	F1	0 - 10	\$720
231 Esplanade #102	Capitola Bar & Grill	F1	0 - 10	\$720
1750 Wharf Road	Shadowbrook Restaurant	F1	11+	\$1,080
203 Esplanade	Zelda's	F1	11+	\$1,080
110 Monterey Avenue	Britannia Arms Pub & Rest.	F1	11+	\$1,080
231 Esplanade #101	Margaritaville	F1	11+	\$1,080
215 Esplanade	Paradise Beach Grille	F1	11+	\$1,080

Business Address	Business Name		<u>FY</u> 22/23 <u>Est.</u> Size	FY 22/23 Amount
123 Monterey Avenue	El Toro Bravo	F2	0 - 5	\$368
210 Monterey Avenue #1	Thai Basil	F2	0 - 5	\$368
200 Monterey Avenue #3	Geisha Japanese Restaurant & Tea House	F2	0 - 5	\$368
207 Esplanade	Sea Side Siam	F2	0 - 5	\$368
115 San Jose Avenue Ste #6	Caruso's Tuscan Cuisine	F2	0 - 5	\$368
427 Capitola Avenue	Avenue Café	F2	0 - 5	\$368
201 Esplanade Unit A	Tacos Moreno 3	F2	0 - 5	\$368
316 Capitola Avenue Unit A	Trestles Restaurant	F2	6 - 10	\$683
231 Esplanade #100	Mr. Toots Coffee & Tea	F3	0 - 5	\$315
200 Monterey Avenue #1	Capitola Village Ice Creamery	F3	0 - 5	\$315
201 Monterey Avenue #C	Castagnola Deli & Café	F3	0 - 5	\$315
200 Monterey Avenue #2	Mijos Taqueria	F3	0 - 5	\$315
115 San Jose Avenue Ste H	LIL KOE'S BEACH BITES	F3	0 - 5	\$315
115 San Jose Avenue Suite #107	The Daily Grind Coffee & Bottle Shop	F3	0 - 5	\$315
205 Capitola Avenue	Capitola Candy Café	F3	0 - 5	\$315
311 Capitola Ave	Reef Dog Deli	F3	0 - 5	\$315
110 Capitola Ave	Schneider Consulting LLC dba Boba Bay	F3	0 - 5	\$315
209A Esplanade	Pizza My Heart	F3	6 - 10	\$630
104 Stockton	Polar Bear Ice Cream	F3	6 - 10	\$630
103 Stockton Avenue	Armida Winery	F4	n/a	\$315
312-B Capitola Avenue	Cork and Fork LLC	F4	n/a	\$315
115 San Jose Avenue Suite #G	Capitola Wine Bar & Merchants	F4	n/a	\$315
401 Capitola Avenue	Capitola Tap House NOT OPEN YET DO NOT BILL	F4	n/a	\$0
111 Capitola Avenue	English Ales Brewers, Inc.	F4	n/a	\$315
107 San Jose Avenue Suite #8	Left Coast Sausage Worx	F5	n/a	\$210
1500 Wharf Road	Venetian Hotel	Н	19	\$3,420
5000 Cliff Drive	Capitola Beach Suites aka Harbor Lights	Н	10	\$1,800
250 Monterey Avenue	Inn at Depot Hill	Н	12	\$2,160
210 Esplanade	Capitola Hotel	Н	10	\$1,800
312D Capitola Avenue	Beach House Rentals	0	n/a	\$90
301 Capitola Avenue	David Lyng & Associates	0	n/a	\$90
415 Capitola Avenue	James B. Colip Insurance	0	n/a	\$90
314 Capitola Avenue	Katz & Lapides	0	n/a	\$90
331 Capitola Avenue #B	Michael Lavigne Real Estate	0	n/a	\$90
331 Capitola Avenue Suite K	Newman & Marcus,LLP	0	n/a	\$90
413 Capitola Avenue	Richard Emigh, Land Use	0	n/a	\$90
331 Capitola Avenue #D	Suess Insurance Agency	0	n/a	\$90
331 Capitola Avenue	Capitola Village Real Estate	0	n/a	\$90
314 Capitola Ave	Law Offices of Sam Storey	0	n/a	\$90
314 Capitola Avenue	John H. McSpadden	0	n/a	\$90
314 Capitola Avenue	Miles J. Dolinger, Attorney at Law	0	n/a	\$90

Business Address	Business Name		<u>FY</u> 22/23 <u>Est.</u> Size	FY 22/23 Amount
112 Stockton Avenue Suite B	Visions by Sheena	0	n/a	\$90
331 Capitola Avenue	Capitola Village Massage	0	n/a	\$90
207 Monterey Avenue Suite 100	Yellow Bus	0	n/a	\$90
107 Stockton Avenue	Dream Catch Properties	0	n/a	\$90
105 Stockton Avenue	All Cal Financial, Inc.	0	n/a	\$90
200 Monterey Ave 1A	Bibi's Cuts	0	n/a	\$90
312 Capitola Ave Ste C	Monet Salon	0	n/a	\$90
201 Monterey Ave	Community CPA	0	n/a	\$90
1400 Wharf Road	JFS Inc. dba Capitola Boat & Bait	R	0 - 5	\$315
131 Monterey Avenue	MRA Sales, dba Capitola Beach Co.	R	0 - 5	\$315
417 Capitola Avenue	Betsy's Summerhouse Antiques	R	0 - 5	\$315
217 Capitola Avenue	Big Kahuna Hawaiian Shirts	R	0 - 5	\$315
209 Capitola Avenue	Craft Gallery	R	0 - 5	\$315
207 Capitola Avenue	Craft Gallery Annex	R	0 - 5	\$315
114 Stockton Avenue	Euphoria Rio Mix	R	0 - 5	\$315
110 Capitola Avenue #2	Free to Ride	R	0 - 5	\$315
219 Capitola Avenue	Hot Feet	R	0 - 5	\$315
201 Monterey Avenue #B	Kickback	R	0 - 5	\$315
120 Stockton Avenue	Latta	R	0 - 5	\$315
202 Capitola Avenue	Nubia Swimwear	R	0 - 5	\$315
204 Capitola Avenue	Oceania	R	0 - 5	\$315
107 Capitola Avenue	Phoebe's	R	0 - 5	\$315
116 San Jose Avenue	Rainbow City Limit	R	0 - 5	\$315
216 Capitola Avenue	Slap Happy	R	0 - 5	\$315
214 Capitola Avenue	Super Silver	R	0 - 5	\$315
120 San Jose Avenue	Sweet Asylum	R	0 - 5	\$315
122 Capitola Avenue	Yvonne	R	0 - 5	\$315
115 San Jose Avenue	Southstar PM, Inc Parking at the Mercantile	R	0 - 5	\$315
120 Monterey Avenue	Uchiyama - Swenson - Parking at the The- ater	R	0 - 5	\$315
112 Capitola Avenue Suite 100	Lumen Gallery	R	0 - 5	\$315
115 Capitola Avenue	Capitola Reef	R	0 - 5	\$315
409 Capitola Avenue	Art Inspired	R	0 - 5	\$315
115 San Jose Avenue Suite L	Om Rhythms	R	0 - 5	\$315
112 Stockton Avenue	Sea Level T's	R	0 - 5	\$315
215 Capitola Avenue	Vanity by the Sea	R	0 - 5	\$315
117 Capitola Avenue	Xandra Swimwear	R	0 - 5	\$315
300 Capitola Avenue	Quality Market	R	0 - 5	\$315
109 Capitola Avenue	Capitola Seashells	R	0 - 5	\$315
208 Monterey Avenue	Jade Allen	R	0 - 5	\$315
126 San Jose Avenue	Pueblo Viejo Imports	R	0 - 5	\$315

Business Address	Business Name	TYPE	<u>FY</u> 22/23 <u>Est.</u> Size	FY 22/23 Amount
110 Capitola Avenue	Mia Bella Boutique	R	0 - 5	\$315
101 Capitola Avenue	Ethos Santa Cruz	R	0 - 5	\$315
201 Monterey Avenue #A	Village Sea Glass	R	0 - 5	\$315
121 San Jose Avenue	Tony Pagliaro Photography	R	0 - 5	\$315
115 San Jose Avenue	Mercantile Arcade	R	0 - 5	\$315
115 San Jose Avenue #A	Carousel Taffy & Treats	R	0 - 5	\$315
118 Stockton Ave	Coastal Life	R	0 - 5	\$315
116 Stockton Ave	Capitola Sweet Shoppe	R	0 - 5	\$315
201 Capitola Ave	Santa Cruz Apparel	R	0 - 5	\$315
321 Capitola Ave	Stoke Brands dba Midtown Surf Shop	R	0 - 5	\$315
210 Capitola Ave	Capitola Paws	R	0 - 5	\$315
303 Cherry Way	Cal & Carla Cornwell	SR	1	\$135
305 Riverview Avenue	Capitola Pelican House	SR	1	\$135
1500 Wharf Road #5	Colleen Merle Lund	SR	1	\$135
1500 Wharf Road #14	Janelle Cox	SR	1	\$135
215 Monterey Avenue #A	Greg & Maxine Sivaslian	SR	1	\$135
206 Monterey Avenue	Jay & Pamela Chesavage	SR	1	\$135
5005 Cliff Drive #3	Jean Ladoucour	SR	1	\$135
301 Cherry Way	Jeff & Kathie Gaylord	SR	1	\$135
327 Riverview Avenue A	Paulo Franca	SR	1	\$135
317 Riverview Avenue	Steve & Linda Woodside	SR	1	\$135
1500 Wharf Road #7	Viola M Carr	SR	1	\$135
1500 Wharf Road #3	Watson Family Limited Partnership	SR	1	\$135
1500 Wharf Road #1	Bob Coe	SR	1	\$135
1500 Wharf Road #20	Leonard Tyson	SR	1	\$135
4960 Cliff Drive #2	Tim & Stacy Hopkins	SR	1	\$135
1500 Wharf Road #11	Jeri Chestnut	SR	1	\$135
225 San Jose Avenue	Michelle & Stephen Murphy	SR	1	\$135
1500 Wharf Road #2	Albert Ribisi & Mary Scolari	SR	1	\$135
318 Capitola Avenue #4	Deborah Cohen	SR	1	\$135
206 California Avenue	Vito Mazzarino	SR	1	\$135
4980 Cliff Drive Unit B	Steve Pericone	SR	1	\$135
207 San Jose Avenue B	Surf City Rentals	SR	1	\$135
409 Riverview Avenue	Creekside Cottage	SR	1	\$135
417 Riverview Avenue	Bridget Taylor	SR	1	\$135
309 Cherry Avenue	Pan American Investments	SR	1	\$135
1500 Wharf Road #9	Grandma's Nest	SR	1	\$135
112 Capitola Avenue #200	BHR Property Management	SR	1	\$135
208 Stockton Avenue	Eric & Lisa Andrews	SR	1	\$135
207 Monterey Avenue #201	207 Monterey Avenue #201	SR	1	\$135
105 Park Place	Capitola Village Deco Beach House	SR	1	\$135

Business Address	Business Name	<u>TYPE</u>	<u>FY</u> 22/23 <u>Est.</u> Size	FY 22/23 Amount
214 California Avenue	Talbot Family	SR	1	\$135
1500 Wharf Road #16	Jacqui Rice Property Management	SR	1	\$135
318 Riverview Avenue	J & S Infinity LLC (Beg. 1/2020)	SR	1	\$135
105 Lawn #4	Jen Phillips	SR	1	\$135
421 Riverview Avenue	Steven D. Owens & Lois Wilco- Owen	SR	1	\$135
323 Riverview Avenue	John Kinstler Memorial Riverview Rentals	SR	1	\$135
1500 Wharf Road #22	Jody Steick	SR	1	\$135
4930 Cliff Dr	Leslie's Rental	SR	1	\$135
403 Riverview Ave	403 Riverview Ave	SR	1	\$135
208 Monterey Ave #A	208 Monterey Ave #A	SR	1	\$135
4920 Cliff Dr	Christy Emrich Sanders	SR	1	\$135
131 Lawn Way #A	James Lin	SR	1	\$135
407 Riverview Ave	Michael J. Pirnik	SR	1	\$135
1500 Wharf Rd #8	Everett Eslinger	SR	1	\$135
4950 Cliff Dr	4950 Cliff Dr	SR	1	\$135
207 Monterey #200	207 Monterey #200	SR	1	\$135
5005 Cliff Dr #6	5005 Cliff Dr #6	SR	1	\$135
402 Riverview	402 Riverview	SR	1	\$135
310 Riverview	310 Riverview	SR	1	\$135
312 Riverview	312 Riverview	SR	1	\$135
4980 A Cliff	4980 A Cliff	SR	1	\$135
5005 Cliff #1	5005 Cliff #1	SR	1	\$135
321 Capitola Ave #B	Paradise Properties	SR	1	\$135
112 Esplanade	112 Esplanade	SR	1	\$135
122 San Jose Ave #2	The Oak LLC	SR	1	\$135
109 Monterey Ave #3 & #10	Carhart Consulting	SR	1	\$135
316 Capitola Ave B & C	316 Capitola Ave B & C	SR	2	\$270
5005 Cliff Dr #4, 314 Riverview Ave	Sue Norris	SR	2	\$270
209 Stockton Avenue A & B	Castillo Properties	SR	2	\$270
397 & 399 Riverview Avenue	Castellanos Properties - Windmill Properties	SR	2	\$270
402 Bluegum Avenue A & B	Autumn Troung	SR	2	\$270
4995 Cliff Drive #A & #B	Jennifer Rayborn	SR	2	\$270
114 & 116 Lawn Way	114 - 116 Lawn Way LLC	SR	2	\$270
414 Riverview Ave Unit A & B	Real Estate 831	SR	2	\$270
218 Capitola Ave A & B	218 Capitola Ave A & B	SR	2	\$270
419 Capitola Ave	Bombora LLC	SR	2	\$270
109 Cherry Ave A & B	109 Cherry Ave A & B	SR	2	\$270
307 Capitola Ave Unit A, B, C	Capitola Suites	SR	3	\$405