

# TCS/Zoom Phone Licensing, HW, and PSO

## Quote for City of Camas, WA

60-month term effective November 1, 2025





Quote No.: SQ 2215701  
Exp. Date: 2025-11-10

Prepared for City of Camas (WA)  
616 NE 4th Ave.  
Camas WA 98607

Attn: Michelle Jackson  
mjackson@cityofcamas.us

### Year One - 11-1-25 to 10-31-26

NAME	SKU	BILLING PERIOD LICENSING	QTY	PRICE	SUBTOTAL
Zoom Phone US/Canada Unlimited Calling Named User Annual	ZPUNLIMITED	Annual	175	\$134.91	\$23,609.25
Zoom Phone Common Area Annual	ZPCOMMONANN	Annual	149	\$34.18	\$5,092.82
Zoom Phone US/CA Phone Numbers Annual (DIDs) Additional DIDs for Users, ARs, CQs, CAP	ZP-NUM	Annual	488	\$8.04	\$3,923.52
Zoom Phone Pay as you Go Usage Plan	ZP-PAYG	Annual	1	\$0.00	\$0.00
ZP - USF Estimate	ZPUSFESTIMATE	Annual	1	\$1,990.64	\$1,990.64
					<b>\$34,616.23</b>
<b>PROFESSIONAL SERVICES</b>					
Zoom Phone Professional Service - Full Deployment	ZP-PSFULL	One Time	1	\$18,889.20	\$18,889.20
Platinum Support	Platinum	Annual	1	\$4,536.00	\$4,536.00
TCS Failover Connect 20gb 4G/LTE Data Plan Annually	TCS-FOC	Annual	1	\$11,040.00	\$11,040.00
					<b>\$34,465.20</b>
<b>HARDWARE</b>					

Yealink T44W	YL-T44W	One Time	100	\$110.97	\$11,097.00
					
Yealink T54W	YL-T54W	One Time	20	\$153.60	\$3,072.00
					
SP92 USB Speakerphone	YL-SP92	One Time	2	\$63.24	\$126.48
Yealink EXP50	YL-EXP50	One Time	10	\$104.98	\$1,049.80
					
Yealink CP925	YL-CP925	One Time	4	\$448.50	\$1,794.00
<i>7-microphone array, 4" color touch screen conference phone</i>					
					
BH74 Bluetooth Wireless Headset	YL-BH74	One Time	100	\$117.13	\$11,713.00
AX86R Wi-Fi Handset	YL-AZ86R	One Time	2	\$150.28	\$300.56
Shipping Insurance	SHP-INSUR	One Time	1	\$233.22	\$233.22
					<b>\$29,386.06</b>
Shipping					<b>\$0.00</b>
<b>Total</b>					<b>\$98,467.49</b>

### Year Two - 11-1-26 to 10-31-27

NAME	SKU	BILLING PERIOD LICENSING	QTY	PRICE	SUBTOTAL
Zoom Phone US/Canada Unlimited Calling Named User Annual	ZPUNLIMITED	Annual	175	\$134.91	\$23,609.25



Total Communication Solutions  
106 Union Ave  
Manasquan, NJ 08736

Zoom Phone Common Area Annual	ZPCOMMONANN	Annual	149	\$34.18	\$5,092.82
Zoom Phone US/CA Phone Numbers Annual (DIDs) Additional DIDs for Users, ARs, CQs, CAP	ZP-NUM	Annual	488	\$8.04	\$3,923.52
Zoom Phone Pay as you Go Usage Plan	ZP-PAYG	Annual	1	\$0.00	\$0.00
ZP - USF Estimate	ZPUSFESTIMATE	Annual	1	\$1,990.64	\$1,990.64

**\$34,616.23**

**PROFESSIONAL SERVICES**

Platinum Support	Platinum	Annual	1	\$4,536.00	\$4,536.00
TCS Failover Connect 20gb 4G/LTE Data Plan Annually	TCS-FOC	Annual	1	\$11,040.00	\$11,040.00

**\$15,576.00**

Shipping **\$0.00**

**Total \$50,192.23**

**Year Three - 11-1-27 to 10-31-28**

NAME	SKU	BILLING PERIOD LICENSING	QTY	PRICE	SUBTOTAL
Zoom Phone US/Canada Unlimited Calling Named User Annual	ZPUNLIMITED	Annual	175	\$134.91	\$23,609.25
Zoom Phone Common Area Annual	ZPCOMMONANN	Annual	149	\$34.18	\$5,092.82
Zoom Phone US/CA Phone Numbers Annual (DIDs) Additional DIDs for Users, ARs, CQs, CAP	ZP-NUM	Annual	488	\$8.04	\$3,923.52
Zoom Phone Pay as you Go Usage Plan	ZP-PAYG	Annual	1	\$0.00	\$0.00
ZP - USF Estimate	ZPUSFESTIMATE	Annual	1	\$1,990.64	\$1,990.64

**\$34,616.23**

**PROFESSIONAL SERVICES**

Platinum Support	Platinum	Annual	1	\$4,536.00	\$4,536.00
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Total Communication Solutions  
106 Union Ave  
Manasquan, NJ 08736

TCS Failover Connect 20gb 4G/LTE Data Plan Annually	TCS-FOC	Annual	1	\$11,040.00	\$11,040.00
					<b>\$15,576.00</b>
Shipping					<b>\$0.00</b>
<b>Total</b>					<b>\$50,192.23</b>

**Year Four - 11-1-28 to 10-31-29**

NAME	SKU	BILLING PERIOD LICENSING	QTY	PRICE	SUBTOTAL
Zoom Phone US/Canada Unlimited Calling Named User Annual	ZPUNLIMITED	Annual	175	\$134.91	\$23,609.25
Zoom Phone Common Area Annual	ZPCOMMONANN	Annual	149	\$34.18	\$5,092.82
Zoom Phone US/CA Phone Numbers Annual (DIDs) Additional DIDs for Users, ARs, CQs, CAP	ZP-NUM	Annual	488	\$8.04	\$3,923.52
Zoom Phone Pay as you Go Usage Plan	ZP-PAYG	Annual	1	\$0.00	\$0.00
ZP - USF Estimate	ZPUSFESTIMATE	Annual	1	\$1,990.64	\$1,990.64
					<b>\$34,616.23</b>

**PROFESSIONAL SERVICES**

Platinum Support	Platinum	Annual	1	\$4,536.00	\$4,536.00
TCS Failover Connect 20gb 4G/LTE Data Plan Annually	TCS-FOC	Annual	1	\$11,040.00	\$11,040.00
					<b>\$15,576.00</b>
Shipping					<b>\$0.00</b>
<b>Total</b>					<b>\$50,192.23</b>

**Year Five - 11-1-29 to 10-31-30**

NAME	SKU	BILLING PERIOD	QTY	PRICE	SUBTOTAL
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Total Communication Solutions  
106 Union Ave  
Manasquan, NJ 08736

#### LICENSING

Zoom Phone US/Canada Unlimited Calling Named User Annual	ZPUNLIMITED	Annual	175	\$134.91	\$23,609.25
Zoom Phone Common Area Annual	ZPCOMMONANN	Annual	149	\$34.18	\$5,092.82
Zoom Phone US/CA Phone Numbers Annual (DIDs) Additional DIDs for Users, ARs, CQs, CAP	ZP-NUM	Annual	488	\$8.04	\$3,923.52
Zoom Phone Pay as you Go Usage Plan	ZP-PAYG	Annual	1	\$0.00	\$0.00
ZP - USF Estimate	ZPUSFESTIMATE	Annual	1	\$1,990.64	\$1,990.64
					<b>\$34,616.23</b>

#### PROFESSIONAL SERVICES

Platinum Support	Platinum	Annual	1	\$4,536.00	\$4,536.00
TCS Failover Connect 20gb 4G/LTE Data Plan Annually	TCS-FOC	Annual	1	\$11,040.00	\$11,040.00
					<b>\$15,576.00</b>

Shipping \$0.00

**Total \$50,192.23**

Term: 60 Months

All licensing and platinum support will be invoiced annually for 5 years

**Credit Card Payments - 4% processing Fee**

**Tax Exception Certificate Required - email to [po@tcsny.net](mailto:po@tcsny.net)**

Send all approved POs to [po@tcsny.net](mailto:po@tcsny.net)

The Terms of Service for customers may be found here: <https://tcsny.net/msa/>

PSO Terms of Service are found here: <https://tcsny.net/psoterms/>

Overage charges can be incurred for cloud recording and audio-conferencing licenses. Policy and pricing information may be found here:

<https://support.zoom.us/hc/en-us/articles/360060661511-Cloud-recording-storage-capacity>  
<https://zoom.us/zoomconference/rates>

Please note provisioning of Zoom licenses can take 4-7 business days.

If you have any questions regarding this document, please contact Anessa Alderman , at [aalderman@tcsny.net](mailto:aalderman@tcsny.net)

City of Camas (WA)