



**Axon Enterprise, Inc.**  
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Q-329990-44419.921KH

Issued: 08/11/2021

Quote Expiration: 09/01/2021

Account Number: 109447

Payment Terms: N30

Delivery Method: Fedex - Ground

SHIP TO	BILL TO
Delivery; Invoice-2100 NE 3rd Ave 2100 NE 3rd Ave Camas, WA 98607-1735 USA	Camas Police Dept. - WA 2100 NE 3rd Ave Camas, WA 98607-1735 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Kyle Hunt Phone: Email: huntk@axon.com Fax: (480) 930-4484	Mitch Lackey Phone: (360) 834-4151 Email: mlackey@cityofcamas.us Fax: (360) 834-0505

Program Length	60 Months
<b>TOTAL COST</b>	\$287,257.95
<b>ESTIMATED TOTAL W/ TAX</b>	\$311,168.17

Average Savings Per Year	\$22,844.30
<b>TOTAL SAVINGS</b>	\$114,221.48

PAYMENT PLAN			
PLAN NAME	INVOICE DATE	TAX AMOUNT	AMOUNT DUE
Year 1	Sep, 2021	\$0.00	\$57,239.99
Year 2	Sep, 2022	\$0.00	\$57,239.99
Year 3	Sep, 2023	\$0.00	\$57,239.99
Year 4	Sep, 2024	\$0.00	\$57,239.99
Year 5	Sep, 2025	\$0.00	\$57,239.99

BILLED ON FULFILLMENT		
PLAN NAME	INVOICE DATE	AMOUNT DUE
None	As Fulfilled	\$1,058.00



# Quote Details

<b>Bundle Summary</b>				
Item	Description	QTY	Average Cost Per Year	Cost Per User Per Month
Core+	2021 Core+	30	\$57,239.99	\$159.00
DynamicBundle	Dynamic Bundle	1	\$100.00	\$8.33

<b>Bundle: 2021 Core+    Quantity: 30    Start: 10/1/2021    End: 9/30/2026    Total: 286199.95 USD</b>								
Category	Item	Description	QTY	List Price	Discount	Tax	Net Price	Total(USD)
Signal Sidearm Kit	75015	SIGNAL SIDEARM KIT	30	\$179.20	28.03%	\$451.58	\$179.20	\$5,376.08
Warranty	80465	EXT WARRANTY, MULTI-BAY DOCK (TAP)	4	\$906.81	28.03%	\$304.69	\$906.81	\$3,627.24
Camera Warranty	80464	EXT WARRANTY, CAMERA (TAP)	30	\$503.93	28.03%	\$1,269.89	\$503.93	\$15,117.80
E.com License	73746	PROFESSIONAL EVIDENCE.COM LICENSE (Formerly SKU 73746)	30	\$1,684.07	28.03%	\$4,243.86	\$1,684.07	\$50,522.21
Respond License	73449	RESPOND DEVICE LICENSE	30	\$215.91	28.03%	\$544.09	\$215.91	\$6,477.21
Auto Tagging	73682	AUTO TAGGING LICENSE	30	\$388.63	28.03%	\$979.35	\$388.63	\$11,658.97
Multi-bay Dock Refresh 1	73689	MULTI-BAY BWC DOCK 1ST REFRESH	4	\$1,158.70	28.03%	\$389.32	\$1,158.70	\$4,634.80
Camera Refresh 1 with Spares	73309	AXON CAMERA REFRESH ONE	31	\$543.37	28.03%	\$1,414.92	\$543.37	\$16,844.34
Device Storage	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	30	\$1,036.35	28.03%	\$2,611.61	\$1,036.35	\$31,090.59
Multi-bay Dock Refresh 2	73688	MULTI-BAY BWC DOCK 2ND REFRESH	4	\$1,212.68	28.03%	\$407.46	\$1,212.68	\$4,850.71
Camera Refresh 2 with Spares	73310	AXON CAMERA REFRESH TWO	31	\$568.55	28.03%	\$1,480.52	\$568.55	\$17,625.20
A La Carte Storage	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	90	\$17.27	28.03%	\$0.00	\$17.27	\$1,554.53
Auto Tagging Implementation	79999	AUTO TAGGING / PERFORMANCE IMPLEMENTATION SERVICE	1	\$1,439.38	28.03%	\$120.91	\$1,439.38	\$1,439.38
Fleet Signal Unit	70112	AXON SIGNAL UNIT	10	\$200.79	28.03%	\$168.65	\$200.79	\$2,007.93
Installation	80129	SIGNAL ONLY OR ROUTER ONLY INSTALLATION PER VEHICLE	10	\$179.92	28.03%	\$151.13	\$179.92	\$1,799.22

Spare Camera Warranty	80464	EXT WARRANTY, CAMERA (TAP)	1	\$503.93	28.03%	\$42.33	\$503.93	\$503.93
Holsters	20160	TASER 7 HOLSTER - SAFARILAND, RH+CART CARRIER	30	\$57.58	28.03%	\$145.09	\$57.58	\$1,727.26
Handle License	20248	TASER 7 EVIDENCE.COM LICENSE	30	\$215.91	28.03%	\$544.09	\$215.91	\$6,477.21
Live Cartridges	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	90	\$27.35	28.03%	\$206.76	\$27.35	\$2,461.34
Live Cartridges	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	90	\$27.35	28.03%	\$206.76	\$27.35	\$2,461.34
Handles	20008	TASER 7 HANDLE, YLW, HIGH VISIBILITY (GREEN LASER), CLASS 3R	30	\$1,237.87	28.03%	\$3,119.42	\$1,237.87	\$37,135.98
Inert Cartridges	22179	TASER 7 INERT CARTRIDGE, STANDOFF (3.5-DEGREE) NS	30	\$35.26	28.03%	\$88.87	\$35.26	\$1,057.94
Inert Cartridges	22181	TASER 7 INERT CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	30	\$35.26	28.03%	\$88.87	\$35.26	\$1,057.94
Admin License	20248	TASER 7 EVIDENCE.COM LICENSE	1	\$215.91	28.03%	\$18.13	\$215.91	\$215.91
Taser 7 Target	80087	TASER 7 TARGET, CONDUCTIVE, PROFESSIONAL (RUGGEDIZED)	1	\$107.95	28.03%	\$9.08	\$107.95	\$107.95
Spare Handles	20008	TASER 7 HANDLE, YLW, HIGH VISIBILITY (GREEN LASER), CLASS 3R	1	\$1,237.87	28.03%	\$103.97	\$1,237.87	\$1,237.87
Taser 7 Target Frame	80090	TARGET FRAME, PROFESSIONAL, 27.5 IN. X 75 IN., TASER 7	1	\$53.98	28.03%	\$4.54	\$53.98	\$53.98
Training Live Cartridges	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	60	\$27.35	28.03%	\$137.84	\$27.35	\$1,640.89
Training Live Cartridges	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	60	\$27.35	28.03%	\$137.84	\$27.35	\$1,640.89
Training Live Cartridges	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	60	\$27.35	28.03%	\$137.84	\$27.35	\$1,640.89
Training Live Cartridges	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	60	\$27.35	28.03%	\$137.84	\$27.35	\$1,640.89
Training Live Cartridges	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	60	\$27.35	28.03%	\$137.84	\$27.35	\$1,640.89
Training Live Cartridges	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	60	\$27.35	28.03%	\$137.84	\$27.35	\$1,640.89
Training Live Cartridges	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	60	\$27.35	28.03%	\$137.84	\$27.35	\$1,640.89
Training Live Cartridges	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	60	\$27.35	28.03%	\$137.84	\$27.35	\$1,640.89
Training Live Cartridges	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	60	\$27.35	28.03%	\$137.84	\$27.35	\$1,640.89
Training Live Cartridges	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	60	\$27.35	28.03%	\$137.84	\$27.35	\$1,640.89

		QUARTERS (12-DEGREE) NS						
Batteries	20018	TASER 7 BATTERY PACK, TACTICAL	36	\$61.89	28.03%	\$187.17	\$61.89	\$2,228.16
Training Halt Cartridges	22177	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, STANDOFF NS	60	\$27.35	28.03%	\$137.84	\$27.35	\$1,640.89
Training Halt Cartridges	22177	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, STANDOFF NS	60	\$27.35	28.03%	\$137.84	\$27.35	\$1,640.89
Training Halt Cartridges	22178	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, CLOSE QUART NS	60	\$27.35	28.03%	\$137.84	\$27.35	\$1,640.89
Training Halt Cartridges	22178	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, CLOSE QUART NS	60	\$27.35	28.03%	\$137.84	\$27.35	\$1,640.89
Duty Cartridge Replenishment Program	20246	TASER 7 DUTY CARTRIDGE REPLACEMENT LICENSE	30	\$107.95	28.03%	\$272.04	\$107.95	\$3,238.60
Docks	74200	TASER 7 6-BAY DOCK AND CORE	1	\$1,079.53	28.03%	\$90.68	\$1,079.53	\$1,079.53
Dock Mount	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	1	\$31.59	28.03%	\$2.65	\$31.59	\$31.59
Dock Power Cord	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	1	\$7.52	28.03%	\$0.63	\$7.52	\$7.52
Camera	73202	AXON BODY 3 - NA10	30	\$503.06	28.03%	\$1,267.71	\$503.06	\$15,091.89
Spare Camera	73202	AXON BODY 3 - NA10	1	\$0.00	0.00%	\$0.00	\$0.00	\$0.00
Camera Mount	74020	MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK	30	\$0.00	0.00%	\$0.00	\$0.00	\$0.00
USB	11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2	30	\$0.00	0.00%	\$0.00	\$0.00	\$0.00
Spare Mounts	74020	MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK	3	\$0.00	0.00%	\$0.00	\$0.00	\$0.00
Spare USB	11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2	3	\$0.00	0.00%	\$0.00	\$0.00	\$0.00
Dock	74210	AXON BODY 3 - 8 BAY DOCK	4	\$1,075.94	28.03%	\$361.51	\$1,075.94	\$4,303.74
Power Cord	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	4	\$0.00	0.00%	\$0.00	\$0.00	\$0.00
Other	80379	EXT WARRANTY, FLEET 2 SIGNAL UNIT	10	\$40.91	28.03%	\$34.36	\$40.91	\$409.07
Other	80395	EXT WARRANTY, TASER 7 HANDLE	30	\$220.40	28.03%	\$555.42	\$220.40	\$6,612.15
Other	80395	EXT WARRANTY, TASER 7 HANDLE	1	\$220.40	28.03%	\$18.50	\$220.40	\$220.40
Other	80374	EXT WARRANTY, TASER 7 BATTERY PACK	36	\$14.81	28.03%	\$44.79	\$14.81	\$533.20
Other	80396	EXT WARRANTY, TASER 7 SIX BAY DOCK	1	\$220.40	28.03%	\$18.50	\$220.40	\$220.40
Wall Mount	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	4	\$31.59	28.03%	\$10.61	\$31.59	\$126.38

**Individual Items USD**

Category	Item	Description	QTY	List Price	Discount	Tax	Net Price	Total(USD)
Other	85144	AXON STARTER	1	\$2,750.00	100.00%	\$0.00	\$0.00	\$0.00
Other	70112	AXON SIGNAL UNIT	2	\$279.00	0.00%		\$279.00	\$558.00
Other	80129	SIGNAL ONLY OR ROUTER ONLY INSTALLATION PER VEHICLE	2	\$250.00	0.00%		\$250.00	\$500.00

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

# Standard Terms and Conditions

## Axon Enterprise Inc. Sales Terms and Conditions

### Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at [www.axon.com/legal/sales-terms-and-conditions](http://www.axon.com/legal/sales-terms-and-conditions)), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

### ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at [www.axon.com/legal/sales-terms-and-conditions](http://www.axon.com/legal/sales-terms-and-conditions)), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

### Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

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Signature

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Date Signed

8/11/2021