

#### Downtown Camas Association Report to Council September 3<sup>rd</sup>, 2024

# **Marketing & Promotion**

- Social Media Success
- Event Results
- New Website







## **Economic Vitality**

- Vacancy Rate <1%</p>
- 12+ New Businesses in 2024!
- Private Investment in downtown buildings, \$829,000+
- Façade Improvement Grants, \$18,023 (\$62,000 full investment)
- Business Resources



### Outreach

- Our Downtown Camas 2045 Thank You!
- Main Street Tax Credit Incentive Program funding this year, \$134,500+ so far
- Volunteers, 276 unique, 2500+ hours.
  Value goes both ways!
- DECA Student Business Tour





# Design

- Downtown is Beautiful!
- Camas Culture Block! Vitality, Connection and Appreciation of Cultures in our Community
- Benches, total of 21 adopted so far, 4 this year; Value of \$63,000 invested
- Lighting Pilot Project on Cedar, \$15,000
- Transformative Lighting Project capital funding allocated! Hoping for a fall start date.





### **Needs for the Future**

- Marketing to increase Camas resident engagement in Downtown Camas
  - Targeted TV and streaming ads
  - Direct mailers, signage
  - Targeted social media
  - Enhanced events
  - Incentives to come downtown



Measure results by event attendance/participation, website traffic, social media and ad analytics, sales revenue, household membership





#### Thank you! Our Partnership is Important to Us!