



Exhibit A

PRODUCT PRICING SUMMARY
 TIPS USA TIPS RFP 210907 Automobiles
 VENDOR--Silsbee Ford, 1211 Hwy 96 N., Silsbee TX 77656

End User: CITY OF BURNET Prepared by: SETH GAMBLIN
 Contact: _____ Phone: 512.436.1313
 Email: _____ Email: SGAMBLIN.SILSBEEFLEET@GMA
 Product Description: FORD F350 Date: September 12, 2024

A. Bid Item: _____ A. Base Price: \$ 52,495.00

B. Factory Options

Code	Options	Bid Price	Code	Options	Bid Price
W3B	2025 F-350 SRW 4X4 CREW CAB XL	\$ -			
99T	6.7L 4V OHV Power Stroke V8 Turbo Diesel B	\$ 9,995.00			
90L	POWER EQUIPMENT GROUP	INC			
			66S	UPFITTER SWITCHES	\$ 179.00
TBM	TIRES LT245/75RX17E BSW A/T	\$ 165.00	640A	ORDER CODE	
52B	TRAILER BRAKE CONTROLLER	INC	44G	TRANSMISSION	
18B	PLATFORM RUNNING BOARDS	\$ 445.00		56CA 176WB	
43C	110V/400W OUTLET	\$ 175.00	4WD	4X4 UPGRADE	\$ 1,175.00

Total of B. Published Options: \$ 12,134.00

Published Option Discount (5%): \$ (662.00)

C. Additional Options

\$= 0.0 %

Options	Bid Price	Options	Bid Price
		EXTERIOR COLOR- WHITE (Z1)	
		INTERIOR- HD VINYL	
		40/20/40	

Total of C. Unpublished Options: \$ -

D. Floor Plan Interest (for in-stock and/or equipped vehicles): \$ -

E. Lot Insurance (for in-stock and/or equipped vehicles): \$ -

F. Contract Price Adjustment: _____

G. Additional Delivery Charge: 225 miles \$ 393.75

H. Subtotal: \$ 64,360.75

I. Quantity Ordered 1 x K = \$ 64,360.75

J. Trade in: _____ \$ -

K.

L. Total Purchase Price \$ 64,360.75



PRODUCT PRICING SUMMARY

TIPS USA 210907 Automobiles

VENDOR--LAKE COUNTRY CHEVY 1211 Hwy 96 N., Silsbee TX 77656

End User: CITY OF BURNET FIRE

Prepared by: SETH GAMBLIN

Contact: _____

Phone: 512.436.1313

Email: _____

Email: SGAMBLIN.SILSBEEFLEET@GMA

Product Description: CHEVROLET SILVERADO 1500

Date: September 16, 2024

A. Bid Item: _____ **A. Base Price:** \$ **41,907.00**

B. Factory Options

Code	Options	Bid Price	Code	Options	Bid Price
CK10543	2025 1500 SILVERADO 4WD SHORT CREW	\$ -	RIA	ALL WEATHER MATS	\$ 230.00
1LT	1 LT PACKAGE		VXH	CHROME STEPS	\$ 795.00
L84	ENGINE 5.3L ECO TEC3 V8	\$ 1,595.00	Z82	TOW PACKAGE	INC
MQB	10 SPEED TRANS	\$ -	DPO	MIRROR PREM	INC
JL1	TRAILER BRAKE CONTROLLER	\$ 275.00			\$ -
					\$ -

Total of B. Published Options: \$ **2,895.00**

Published Option Discount (5%): \$ **(1,157.99)**

C. Additional Options

\$= 0.0 %

Options	Bid Price	Options	Bid Price
		EXTERIOR COLOR- WHITE	\$ -
		INTERIOR HOU JET BLACK CLOTH	
		ESTIMATE ONLY****	

Total of C. Unpublished Options: \$ -

D. Floor Plan Interest (for in-stock and/or equipped vehicles): \$ **350.00**

E. Lot Insurance (for in-stock and/or equipped vehicles): \$ -

F. Contract Price Adjustment: 1LT UPGRADE \$ **11,795.00**

G. Additional Delivery Charge: 250 miles \$ **437.50**

H. Subtotal: \$ **56,226.51**

I. Quantity Ordered 1 x **K =** \$ **56,226.51**

J. Trade in: _____ \$ -

K. _____

L. Total Purchase Price \$ **56,226.51**



PRODUCT PRICING SUMMARY

TIPS USA 210907 AUTOMOBILES

VENDOR- Silsbee Toyota, 1396 Hwy 327 E., Silsbee TX 77656

End User: CITY OF BURNET Prepared by: SETH GAMBLIN
 Contact: _____ Phone: 512.436.1313
 Email: _____ Email: SGAMBLIN.SILSBEEFLEET@GMA
 Product Description: TOYOTA TACOMA Date: September 12, 2024

A. Bid Item: 28 A. Base Price: \$ **33,395.00**

B. Factory Options

Code	Description	Bid Price	Code	Description	Bid Price
7186	2024 TACOMA CREW CAB	\$ -			
LL	CONVENIENCE PKG	\$ 230.00			
40	EXTERIOR WHITE	\$ -			
FB14	INTERIOR--GRAY	\$ -			
Total of B. Published Options:					\$ 230.00

Published Option Discount (5%) \$ **(11.50)**

C. Unpublished Options

Description	Bid Price	Options	Bid Price
Total of C. Unpublished Options:			\$ -

D. Floor Plan Interest (for in-stock and/or equipped vehicles): \$ -

E. Lot Insurance (for in-stock and/or equipped vehicles): \$ -

F. Contract Price Adjustment: _____ \$ -

G. Additional Delivery Charge: 250 miles \$ **437.50**

H. Subtotal: \$ **34,051.00**

I. Quantity Ordered 1 x H = \$ **34,051.00**

J. Trade in: _____ \$ -

K. Total Purchase Price \$ **34,051.00**

CALDWELL COUNTRY FORD dba ROCKDALE COUNTRY FORD

479 W US HWY 79 ROCKDALE, TEXAS 76567

BUYBOARD 724-23

End User: CITY OF BURNET **Caldwell Rep:** MARCUS SHAW #2814

Contact: BARBARA COBERN **Phone:** (979) 567-1500

Phone/ Email: BCOBERN@CITYOFBURNET.COM **Date:** Thursday, June 27, 2024

Product Description: 2025 Ford Super Duty F-450 DRW (F4H) XL 4WD Reg Cab 169' **Email:** MSHAW@USAAUTOMOTIVEPARTNE

A. Bid Series: 129-FORD F450 DRW CHASSIS CAB **A. Base Price:** \$ 66,310.00

B. Published Options [Itemize each below]

Code	Model Vehicle				
F4H	2025 Ford Super Duty F-450 DRW (F4H) XL 4WD Reg Cab 169" WB 84" CA				
Code	Options	Bid Price	Code	Options	Bid Price
99T	Engine: 6.7L 4V OHV Power Stroke V8 Tu	\$0.00			
44G	Transmission: TorqShift 10-Speed Automat	\$0.00			
650A	Order Code 650A	\$0.00			
67E	250 Amp Alternator	\$0.00			
86M	Dual 68 AH/65 AGM Battery	\$0.00			
AS	Medium Dark Slate, HD Vinyl 40/20/40 Spl	\$0.00			
TGJ	Tires: 225/70R _x 19.5G BSW A/P	\$0.00			
X41	4.10 Axle Ratio	\$0.00			
Z1	Oxford White	\$0.00			
Total of B. Published Options					\$ -

C. Unpublished Options [Itemize each below, not to exceed 25%]

Unpublished Options	Bid Price	Unpublished Options	Bid Price
Total of C. Unpublished Options:			\$ -

D. Registration, Inspection, Paperwork, Postage cost, Courthouse time, & Runner time:

E. Upfitter/Quote Number: KNAPHEIDE 560737 \$ 19,602.00

F. Delivery ETA:

G. Floor Plan Interest (for in-stock and/or equipped vehicles):

H. Lot Insurance (for in-stock and/or equipped vehicles):

I. Contract Price Adjustment:

J. Additional Delivery Charge 80 miles \$ 240.00

K. Subtotal \$ 86,152.00

L. Quantity Ordered 1 x K = \$ 86,152.00

M. Trade in:

N. Coop Fee per purchase order \$ 400.00

O. Total purchase price with coop fee (Prices and availability are subject to change without notice) \$ 86,552.00

DISCLAIMER

PRICES AND AVAILABILITY CAN CHANGE AT ANY TIME WITHOUT FURTHER NOTICE DUE TO SUPPLY CHAIN CHALLENGES. REVERIFY PRICING BEFORE ISSUING A PURCHASE ORDER. FINAL PRICE IS NOT CONFIRMED UNTIL VEHICLE ORDER IS ACCEPTED BY THE MANUFACTURER. ACKNOWLEDGE BY EMAIL RECEIPT THAT THE PURCHASE ORDER WAS RECEIVED BY USA AUTOMOTIVE PARTNERS, LLC. (CALDWELL COUNTRY CHEVROLET, ROCKDALE COUNTRY FORD dba CALDWELL COUNTRY FORD, CAMERON COUNTRY CDJR)



PRODUCT PRICING SUMMARY

TIPS USA 210907 AUTOMOBILES

VENDOR- Silsbee Ford, 1211 Hwy 96 N., Silsbee TX 77656

End User: CITY OF BURNET Prepared by: SETH GAMBLIN
 Contact: _____ Phone: 512.436.1313
 Email: _____ Email: SGAMBLIN.SILSBEEFLEET@GMAIL.COM
 Product Description: FORD F250 REG CAB Date: September 16, 2024

A. Bid Item: _____ A. Base Price: \$ 46,175.00

B. Factory Options

Code	Description	Bid Price	Code	Description	Bid Price
F2B	2024 F250 4WD SD REGULAR CAB	\$ -	600A	ORDER CODE	
99T	Engine: 6.7L 4V OHV Power Stroke V8 Turbo I	\$ 10,495.00		142"WB 8 ' BOX SRW 56ca	
44F	10 SPEED TRANS	\$ -			
90L	POWER EQUIPMENT GROUP	INC	4WD	4WD UPGRADE	\$ 3,795.00
18B	RUNNING BOARDS	\$ 320.00			
52B	TRAILER BRAKE CONTROLLER	INC	66S	UPFIER SWITCHES	\$ 165.00

Total of B. Published Options: \$ 14,775.00

Published Option Discount (5%) \$ (738.75)

C. Unpublished Options

\$= 23.4 %

Description	Bid Price	Options	Bid Price
		EXTERIOR COLOR- WHITE	
TINT ALL MAX	\$ 175.00	INTERIOR COLOR- EARTH GRAY VINYL	
FLOOR MATS FRONT	\$ 150.00	600A-ORDER CODE XL	
		142 WB 8FT BOX	
		56CA	
TRUX 2427	\$ 13,915.00		
		ORDER BANK OPEN NOW**	

Total of C. Unpublished Options: \$ 14,240.00

D. Floor Plan Interest (for in-stock and/or equipped vehicles): _____

E. Lot Insurance (for in-stock and/or equipped vehicles): \$ -

F. Contract Price Adjustment: _____

G. Additional Delivery Charge: 250 \$ 437.50

H. Subtotal: \$ 74,888.75

I. Quantity Ordered 1 x H = \$ 74,888.75

J. Trade in: _____ \$ -

K. _____

L. Total Purchase Price \$ 74,888.75

ESTIMATE

TRUX Service Body & Rigging
1550 East Cardinal
Beaumont, TX 77705

rlowrance@truxsbr.com
+1 (409) 718-0342



Bill to

SILSBEE FORD
1211 US HIGHWAY 96 N
SILSBEE, TX 77656

Ship to

SILSBEE FORD
1211 US HIGHWAY 96 N
SILSBEE, TX 77656

Estimate details

Estimate no.: 2427
Estimate date: 07/25/2024
Expiration date: 08/26/2024

#	Product or service	Description	Qty	Rate	Amount
1.	READING 56" CA SOLID TOP	READING 56" CA SRW SOLID TOP WHITE STEEL SERVICE BODY WITH BUMPER AND LED LIGHTING INSTALLED ON SRW LWB FORD	1	\$10,983.00	\$10,983.00
2.	BEDLINER	HIGH PRESSURE SPRAY IN BEDLINER	1	\$500.00	\$500.00
3.	LADDER RACK	KARGOMASTER SERVICE BODY LADDER RACK INSTALLED	1	\$2,247.00	\$2,247.00
4.	CAMERA RELOCATION	RELOCATE FACTORY CAMERA	1	\$185.00	\$185.00
5.		ATTN : SETH GAMBLIN CITY OF BURNET W/WW DEPT.			\$0.00

Total

\$13,915.00

Expiry
date

08/26/2024