

Customer Quote



7/23/2025 9:01:07 AM

Estimate No: Q5026-0001
Quote Date: 7/18/2025
Expiration Date: 9/1/2025
Salesperson: KS
Payment Terms: Due on Delivery

Invoice To: 10131
Curtis Murphy
City of Burnet Fire Department
City of Burnet Fire Department
P. O. Box 1369
Burnet TX 78611
US

Deliver To:
Curtis Murphy
Curtis Murphy
City of Burnet Fire Department
2002 South Water Street
Burnet TX 78611
US

Order Instructions:

TERMS:
The unit will be invoiced approximately 30 days prior to vehicle completion and is due upon acceptance of the completed unit, unless alternate terms have been approved in writing.
All ownership documentation—including the Manufacturer’s Statement of Origin (MSO), Buyer’s Order, and delivery paperwork—will be held until full payment of all open invoices has been received. This won’t delay you from inspecting or taking delivery—but you won’t receive the paperwork until payment is complete
TERMS:
A progress payment for the chassis portion will be invoiced upon arrival at the dealership and is due within 30 days of the invoice date. The remaining balance will be invoiced approximately 30 days prior to vehicle completion and is due upon delivery of the completed unit, unless alternate terms have been approved in writing.

No.	Item	Qty	U/M:		Unit Price		Net Amount
1	MODULE-EMS-X Remount, Type I 12'	1.00	EA	\$	88,275.00	\$	88,275.00
Unit History: E-4308							
2	CHASSIS 2026 International CV515 Diesel 4x2	1.00	EA	\$	111,750.00	\$	111,750.00
This chassis price is derived from the latest information provided by International. The exact pricing details will not be available until the chassis physically arrives at the dealership, at which juncture adjustments to this price may be made. In the event of any price adjustment, you will receive written notification detailing the changes.							
3	DELIVERY Delivery Charge (Miles)	1.00	M	\$	0.00	\$	0.00
Customer must pick up in Houston at Frazer or additional delivery charges will apply							
4	SpecDoc Configurable item to create the SpecDoc	1.00	EA	\$	0.00	\$	0.00

Frazer will accept returns on parts up to 180 days after shipment. No restocking fee will be charged if the item is returned within 90 days of the original invoice date. All parts returns should be shipped back freight prepaid and require prior approval with a "Returns Material Authorization" (RMA) clearly displayed on the exterior of the shipping package. A credit will be issued towards the customer's account within approximately 7 business days of receipt of the item. If a part is returned after 90 days of the original invoice date a 15% restocking fee will be applied. Frazer Ltd reserves the right to accept returned items at its sole discretion based upon the condition of the item to be placed back into stock. :

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No.	Item	Qty	U/M:		Unit Price		Net Amount
5	HGAC-RMT	1.00	EA	\$	600.00	\$	600.00

Contract No. AM10-23

Remit To:

Frazer, Ltd.
7219 Rampart Street
Houston TX 77081

Sale Amount: 200,625.00
Order Disc(0.0000%): 0.00
Surcharge: N/A
Sales Tax: 0.00
Misc Charges: 0.00
Total Amount: 200,625.00

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For your convenience, all module pricing has been itemized below per quote Q5026-0001 for City of Burnet Fire Department :

Base Module	\$	32,225.00
Chassis Exterior	\$	14,000.00
Module Exterior	\$	37,825.00
Chassis Interior	\$	4,225.00
Module Interior	\$.00
Module Total	\$	88,275.00

Items included in above totals:

1. Pricing Model Year: 2025	\$	
2. Old Chassis: Customer Will Arrange for a Tow - Do Nothing	\$	incl
3. Type I - Truck Front End with Modular Body 12' Module	\$	incl
4. This is a CAAS GVS v4.0 Unit	\$	incl

Chassis Exterior:

5. Heat Shielding for Diesel Chassis	\$	2,350.00
6. Aftermarket Vinyl Seats	\$	1,300.00
7. 2 Chassis Keys Provided	\$	incl
8. Chassis Paint Layout: Keep Factory Paint Color - White	\$	incl
9. Chassis : 2026 International CV 515 (Class 4), Diesel, 4x2, Regular Cab, 84" Cab to Axle, NAV 9218 - Cameo White	\$	incl
10. Suspension: Factory Liquid Spring	\$	incl
11. Camera System: Existing Voyager Monitor with Backup Camera	\$	1,000.00
12. Wheel type: Factory Aluminum	\$	incl
13. Road Force Elite tire and wheel balancing	\$	incl
14. Grille Guard: Full Replacement Bumper	\$	5,950.00
15. 10" and 12" Air Horns	\$	1,675.00
16. Compressor Type: Standard	\$	1,000.00
17. Air Horn Switching Options: Momentary	\$	175.00
18. Ceramic Window Tint on Chassis Doors	\$	550.00
19. Passenger's side Grille Light: Whelen M6 Red/Clear Light	\$	200.00
20. Driver's side Grille Light: Whelen M6 Clear/Red Light	\$	200.00
21. Passenger's side Intersect Light: Whelen M4 Red Light	\$	incl
22. Driver's side Intersect Light: Whelen M4 Clear Light	\$	incl
23. Driver Fender Light: Whelen M4 Red Light	\$	450.00



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24. Passenger Fender Light: Whelen M4 Clear Light	\$	450.00
Chassis Exterior Subtotal	\$	14,000.00

Module Exterior:

25. Onan 450 Hour Basic Preventative Maintenance	\$	incl
26. Replace All Roof and Vertical Corner Trim	\$	1,750.00
27. New Roof Corner Caps	\$	525.00
28. 20 hour(s) of Body Work	\$	2,500.00
29. LizardSkin Thermal Coating on Module Roof - Roof Will be White	\$	incl
30. Module Paint Layout: White - NAV 9218 - Cameo White. Includes new drip rails, doors, latches, doors grabbers, and license plate light.	\$	22,025.00
31. No Design Package	\$	incl
32. Frazer Provided Tier 2 - Standard Graphics	\$	6,500.00
33. Remove Conspicuity on Rear Wall	\$	1,000.00
34. Solid Color Conspicuity Squares on Entry Doors	\$	525.00
35. Solid Color Conspicuity Strips on Compartment Doors	\$	300.00
36. Replace front wall center cabinet with new 20in cabinet, replace front wall lasco, and add new skin over exterior front wall with new window location	\$	2,475.00
37. Reconnect Ignition Kill Switch	\$	225.00
38. Module Window Option: Sliding Window	\$	incl
39. Lower BTTs: 2 Grote Lights on each side	\$	incl
40. New Door Grabbers	\$	incl
41. New Cast License Plate Light	\$	incl
42. Replace Gas Hold-Open at Side Entry	\$	incl
Module Exterior Subtotal	\$	37,825.00

Chassis Interior:

43. Siren Speakers: Whelen SA 315 Speakers	\$	incl
44. Tap-2 on Primary Siren	\$	incl
45. Siren Option: Whelen C9 Siren in Console	\$	incl
46. Mic 1 on passenger's side slot 1	\$	incl
47. HAAS Alert System: HAAS Alert Responder to Vehicle - 3 Year Sub	\$	incl
48. Slot 1: Single Slot Switch Panel	\$	incl



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49. Slot 2: Radio Plate: 7 L X 2 W opening dims Item ID 22667	\$	incl
50. Slot 3: Siren 1	\$	incl
51. Slot 4: Triple Blank Insert	\$	375.00
52. Slot 5: Joined with 4	\$	incl
53. Slot 6: Joined with 4	\$	incl
54. Console Switch Layout : Primary - Secondary - Air Horn - Blank - Side Scene (Driver's Side) - Side Scene (Passenger's Side) - Rear Load - Interior Lights - Start/Stop Genset -	\$	incl
55. New Armrest	\$	375.00
56. Console Layout: 6-Slot Console	\$	incl
57. Front Base of Console: 120VAC	\$	825.00
58. Rear of Console: Double Mapholder	\$	575.00
59. Tremco Anti-Theft System	\$	775.00
Chassis Interior Subtotal	\$	4,225.00

Module Interior:

60. Stainless Steel Side and Rear Entry Door Grab Rails (price covered under new Module Paint)	\$	incl
61. Keep Existing Drug Box Under Driver Side End of the Front Wall Cabinet	\$	incl
62. Action Wall Switch Layout : Existing Switch (Interior Lights); Existing Switch (Dimmer); Existing Switch (Vent Fan); Existing Switch (Heater);	\$	incl
63. Keep Existing Sharps Container Bracket at Action Wall	\$	incl
64. Keep Existing Action Wall Acrylic Holder	\$	incl
65. Rear Door Switch Layout : Existing Switch (Genset); Blank; Dump/Bypass (Suspension); Existing Rear Load;	\$	incl
66. Two Seating Positions at the Squad Bench - 1 and 2	\$	incl
67. Keep Existing Acrylic Holder at Squad Bench	\$	incl
68. Keep Existing Bolster Cabinet with Sharps Container Towards Aisle Side	\$	incl
69. Keep Existing Glove Box without Handrail	\$	incl
70. Keep Existing Single O2 Outlet at the Squad Bench Wall	\$	incl
71. Keep Existing Ferno PRO F1 Cot Retention System	\$	incl
Module Interior Subtotal	\$.00



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Last edited by trussell on July 23 2025

Email this quote along with your PO
to Kalyn Salsman at ksalsman@frazerbilt.com

Remit To:

Per TMVCC, we are quoting this through our
licensed franchise dealer, Pliler International.

Pliler International
2016 S.Eastman Rd
Longview, TX 75602

Standard Terms and Conditions

INVOICING AND PAYMENT TERMS: Vendor shall submit one (1) original invoice per payment due. The invoice(s) shall include the items listed in accordance with the quote mentioned in the Sale Agreement with reference to the Customer's Purchase Order Number.

If the Sale Agreement provides for any progress (or advance) payments based on specific milestones or activities, Vendor's invoice shall certify to the accomplishment or performance by Vendor of said milestone or activity, and that Customer has obtained a security interest in such Products to the extent of such payment.

Payment shall be due upon receipt of the invoice and delivery of the unit to the Customer unless previously negotiated.

CANCELLATION POLICY: Cancellation of orders must be submitted in writing to sales@frazerbilt.com at least 180 days before the projected production completion date. Failure to adhere to this timeline may result in the application of a cancellation fee amounting to 25% of the total purchase order price.

CHASSIS PAYMENT CONSIDERATION: Please note that payment for the chassis may have been issued prior to the 180-day cancellation window. Therefore, cancellation requests or refunds pertaining to the chassis will be at the discretion of the respective dealerships.



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DELIVERY TERMS: The products listed in the estimate are to be delivered Free On Board (FOB) Destination to Houston, TX. Customer representative(s) will pick up the unit at upfitter location, 7219 Rampart St., Houston, TX 77081 and transport it to their final destination at customer expense unless otherwise specified in the Vendor quote.

TERMINATION FOR CAUSE: Customer may terminate this Sale Agreement and any corresponding Purchase Order, or any part thereof, for cause including, but not limited to the following Vendor actions: (1) any default or breach of any of the terms and conditions of the Sale Agreement, (2) failure to provide Customer, upon request, a reasonable assurance of future performance, or (3) bankruptcy, dissolution, or suspension of payments by judicial decree. If Vendor does not cure such failure within a period of five (5) days or such a longer period as Customer may authorize in writing after the date such notice is sent to Vendor, then termination may proceed.

Vendor may also terminate this Sale Agreement and any corresponding Purchase Order for cause, and Vendor will not be in breach of same, in the event any supplier to Vendor fails to deliver Products and/or component parts in a timely fashion and Vendor cannot make alternate accommodations in order to comply with the Parties' agreed upon completion and delivery dates.

CHANGE ORDERS: Vendor has the right to modify the Purchase Order requirements and conditions as needed and will advise Customer in writing of such requested changes. Vendor shall not proceed with any changes without Customer's written authorization. Any request by Customer to change the terms or conditions of the Purchase Order, including product specifications, options, and price, must be made in advance of the production job order release. Any changes made after the release of the production job order will incur a \$350 fee per change order made in a 24 hour period and will be included on a secondary invoice. Vendor reserves the right to refuse changes requested by the Customer.

MARKET VOLATILITY AND FEATURE AVAILABILITY: Frazer strives to maintain transparency and proactive communication with its customers. Due to market volatility, supply chain disruptions, or other unforeseen circumstances, certain options, brand names, materials, or features may become unavailable during the production process. In such instances, Frazer will notify the customer promptly and work collaboratively to identify and implement suitable alternatives that uphold the functionality, quality, and design standards of the product. Frazer appreciates the customer's understanding as it navigates these challenges and remains committed to delivering products that meet or exceed customer expectations.



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IMPORT DUTIES AND TARIFF DISCLAIMER: The pricing provided in this estimate is based on current market conditions as of the date of issuance and does not account for potential import duties, tariffs, or other fees that may be imposed on goods imported from non-U.S. countries. Should such charges come into effect prior to the fulfillment of the order, these additional costs may be reflected in the final pricing. Frazer will provide timely notice of any such changes, including a detailed explanation of the impact, and will work in good faith with the customer to minimize any adverse effects. Frazer values its relationship with the customer and encourages open communication to address any questions or concerns that may arise.

PROPRIETARY INFORMATION, CONFIDENTIALITY AND ADVERTISING: All commercial, financial or technical information in any form that Vendor provides to Customer shall be deemed proprietary and confidential and Customer shall not disclose such information to third parties without Vendor's written consent. Termination of the Sale Agreement shall not relieve Customer of this confidentiality obligation. Upon Vendor's request, Customer shall return all confidential information to Vendor along with any reproductions, in whole or in part. The confidentiality obligation does not apply to information that is in the public domain through no fault of Customer or to information lawfully within Customer's possession prior to the date of the Purchase Order, as evidenced by Customer's written records.

INDEMNIFICATION: Customer shall fully release, indemnify, defend and hold harmless Vendor, its co-venturers, its contractors, and their respective affiliates, and Vendor's and their respective directors, officers and employees (including agency personnel) ("Vendor Group") from and against any and all claims arising out of the Customer's purchase, use, sale or incorporation of any Products purchased from Vendor into Customer's products or equipment wherein it is claimed or alleged that Vendor's Products are defective or violate any warranty, standard of care, industry standard or governmental regulation or term or condition of any Purchase Order without regard to any allegation of negligence on the part of the Vendor Group as it pertains to Vendor's Products.

Vendor shall fully release, indemnify, defend and hold harmless Customer, its co-venturers, its contractors, and their respective affiliates, and the Customer's and their respective directors, officers and employees (including agency personnel) ("Customer Group") from and against any and all claims arising out of the Customer's purchase, use, sale or incorporation of any Products purchased from Vendor into Customer's products or equipment wherein it is claimed or alleged that Vendor's Products are defective or violate any warranty, standard of care, industry standard or governmental regulation or term or condition of any Purchase Order without regard to any allegation of negligence on the part of the Customer Group as it pertains to Vendor's Products.

Customer Initials: _____



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LIMITATIONS ON DAMAGES: In the event of any dispute, disagreement or breach alleged by Customer on the part of Vendor, Customer's exclusive and sole remedy shall be repair or replacement, if practical, of the module, or component part, by Vendor. If Vendor is not able to effectuate a repair, replacement, or cure that brings the module, or component part, into compliance with the Parties' agreement, then Vendor shall refund the sale price to Customer. In no event shall Vendor be liable to Customer, or to any third-party acting through Customer, for any additional, consequential or punitive damages, or damages for lost sales, revenue or profits claimed by Customer or any third-party acting through Customer.

FORCE MAJEURE: A force majeure delay shall mean any delay or other unforeseeable causes beyond the reasonable control of the party affected, provided that any such delay is not caused, in whole or in part, by the acts or omissions of the party so delayed and further provided that such party is unable to make up for such delay with reasonable diligence and speed. If any such cause delays Vendor's performance, the delivery date or time for completion may be extended by a period of time reasonably necessary to overcome the effect of such delay; however, Vendor shall take all reasonable measures to mitigate the effects of the force majeure event and to minimize such delay. A party affected by a force majeure event shall notify the other party of such force majeure event within forty-eight (48) hours of its knowledge of such event for the event to be considered a bona fide force majeure event.

TITLE AND RISK OF LOSS: Title to the Products shall transfer to Customer upon receipt of Products by Customer or its agent unless otherwise stated in the Sale Agreement. Notwithstanding the above, risk of loss of the Products shall remain with Vendor until delivered to Customer.

WAIVER: Vendor's failure to exercise or enforce any right in the Purchase Order, or any other right or privilege under law, or Vendor's waiver of any breach by Customer shall not constitute a waiver or modification of any terms, conditions, privileges or rights whether of the same or similar type, unless Vendor gives such waiver in writing.

LIENS: Vendor waives and relinquishes all existing and future liens and claims (statutory or otherwise) for the Products specified in the Purchase Order, and warrants that the Products will be free and clear of all liens, claims or encumbrances of any kind.

INSPECTION, REVIEW AND WITNESSING: Customer and/or the ultimate owner of the Products have the right to inspect and attend testing of the Products at Vendor's premises (or its supplier's or subcontractor's premises) with reasonable advance notice. If any inspection is made on the premises of Vendor or its supplier, Vendor, without additional charge, shall provide all reasonable facilities and assistance for the safety and convenience of the inspectors in the performance of their duties.



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APPLICABLE LAW AND VENUE: The Sale Agreement shall be governed and interpreted in accordance with the laws of the State of Texas, without reference to any principle of conflict of laws. Customer and Vendor expressly exclude the application of the Convention on International Sale of Goods to the Sale Agreement. Venue for all judicial, administrative, or regulatory proceedings shall be Houston, Harris County, Texas.

OWNERSHIP OF DOCUMENTS: Title to all drawings, specifications, calculations, technical data and other documents that Customer submits in accordance with the Purchase Order shall vest with Vendor. Vendor shall have the right to use such documents for any purpose pertaining to the manufacture, assembly, and delivery of the Products.

Title to all drawings, specifications, calculations, technical data, and other documents that Vendor submits to the Customer shall vest with the Customer. Customer shall have the right to use such documents for any purpose pertaining to the installation, operation, and maintenance of the Products.

INSURANCE: Vendor shall comply with the project insurance requirements for which the Products are being provided. Customer shall provide specific reasonable levels required as soon as such levels are available, which shall not exceed \$1,000,000 for any non-statutory category other than excess liability umbrella, which shall not exceed \$4,000,000. When requested by Customer, Vendor shall provide certificates of insurance as proof of same.

SURVIVAL: The provisions of the following Paragraphs of these Terms and Conditions shall survive any cancellation or termination of the Purchase Order: (Proprietary Information, Confidentiality and Advertising), (Indemnification), (Liens), and (Applicable Law and Venue).