



ImageTrend Elite Records Management System

CITY COUNCIL PRESENTATION

JUNE 20, 2023

What is ImageTrend ?

- ImageTrend is the records management software used by the fire department to maintain various department records, including fire reports, patient care reports, fire inspections, and more.
- Additionally, ImageTrend currently provides the departments daily staffing software
- The Public Safety CAD (Computer Aided Dispatch) system is seamlessly connected with ImageTrend to facilitate the transfer of data and records pertaining to emergency calls for service.
- The fire department started using ImageTrend in 2017 for patient care records, and in 2019 expanded its use to include fire records. The software was initially purchased through a master contract managed by Medstar.
- Due to the City's transition away from Medstar services, there is a need to establish an independent contract directly with ImageTrend for this software service.
- In addition, the fire department requires a hospital and billing interface to transmit patient care records, which is essential for EMS transport services.
- The cost of this service has been included in the annual operating budget and will continue to be funded accordingly.

Procurement – Sole Source

- ImageTrend has provided a Sole Source letter that has been accepted by the purchasing manager.
- The Sole Source justification is based on the department's use of the software for multiple areas of records management.
- The software helps keep all the data together and organized in a single platform, ensuring seamless integration from module to module for all records management needs.



Available funding sources for new contract

- FY 23/24 EMS Proforma Budget
 - EMS Budget includes additional - \$25,000
- Current ImageTrend Contract Budget \$21,400.00

Current funding \$21,400 + Additional EMS Records Management funding = \$46,400

Contract Highlights

1. Software / Service Agreement purchase contract
 - Business Associate Agreement Attachment (HIPAA)
 - Data Exchange – Send HIPAA Data to Emergicon for billing
2. Terms - 36-month agreement with renewal option
3. Implementation Cost - \$11,115.00
4. Reoccurring Cost - \$40,094
5. Total Year One - \$51,209.00 - Includes implementation cost
6. Total Year Two – \$42,901 – 7% increase annually
7. Total Year Three - \$45,904 - 7% increase annually
8. **Total not to exceed for 36-month Contract - \$140,014.00**

Master Software and Services Agreement

CONTRACT NUMBER: 00006974.0

BETWEEN

Burleson Fire Department
828 S.W. Alsbury Blvd.
Burleson, Texas 76028

AND

IMAGETREND®

ImageTrend, LLC
20855 Kensington Blvd.
Lakeville, Minnesota 55044



Council Action Requested

Approve

- Staff recommends approval of the 36-month contract using existing operating budget
- Not to exceed \$140,014.00



Questions Comments
