THE CITY OF BURLESON TEXAS

Department Memo

City Council Regular Meeting

DEPARTMENT: **Information Technology**

FROM: **Hugo Rodriguez, Deputy Chief Technology Officer**

MEETING: **November 9, 2026**

SUBJECT:

Consider and take possible action on a purchasing agreement with Solid Border for maintenance and support of Palo Alto security appliance in the amount of $214,742.50 *(Staff Contact: Hugo Rodriguez, Deputy Chief Technology Officer)*

STRATEGIC PRIORITY AND GOAL(S):

Strategic Priority	Strategic Goal
High Performing City Organization Providing Exceptional, People Focused Services	1.2 Continue to improve the efficiency and productivity of operations 1.3 Deliver high-quality service and communications to external and internal customers

SUMMARY:

The City has used Palo Alto security appliances for its defense-in-depth strategy. The appliances are key components of the City's security infrastructure, helping with management and security of our network topology and retention of our logs.

The proposed agreement would purchase Palo Alto maintenance and support services through Solid Border, which offers better pricing and support. These services help staff address technical issues and maintain the appliance's effectiveness in protecting City systems and supporting daily operations.

The total cost of $214,742.50 is included in the BTX-IT annual budget.

PROCUREMENT METHOD:

This purchase is being made through the Texas Department of Information Resources (DIR), contract number DIR-CPO-4850, in accordance with Texas Local Government Code Chapter 271, Subchapter F. Cooperative contracts are competitively solicited on behalf of multiple governmental entities, and the City may utilize these contracts to achieve cost savings and efficiency. Staff has confirmed that the cooperative contract was procured in compliance with

applicable requirements. In addition, staff compared the proposed vendor's pricing to current market rates and concluded that the recommended vendor offers the most competitive pricing available to the City.

RECOMMENDATION:

Approve a purchasing agreement with Solid Border for maintenance and support of Palo Alto security appliance in the amount of $214,742.50.

PRIOR ACTION/INPUT (Council, Boards, Citizens):

N/A

REFERENCE:

N/A

FISCAL IMPACT:

Proposed Expenditure/Revenue: $214,742.50
Account Number(s): 6108001-63506
Fund: Support Services Fund (610)
Account Description: Computer Software M&R
Procurement Method: DIR-CPO-4850

STAFF CONTACT:

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