



# ABC Supply Co., Inc.

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BURLESON 4A ECONOMIC DEVELOPMENT

JANUARY 21, 2025

# American Builder's & Contractor's Supply Co. Inc.

- Primarily roofing materials supply
- Top 10 sales taxpayer within the City of Burleson
- Located on John Jones near Alsbury
- Storage is at capacity
- Lack of parking creates safety concern
  - 18 wheeler deliveries stack up on John Jones
  - Customers have been carted from Church of Christ
- Front of business is currently not ideal, and the current fence is legal non-conforming



# Front of Burleson Location





# American Builder's & Contractor's Supply Co. Inc.

- ABC would like to expand their storage and parking area
- Building standards require the new fence to be masonry and an appropriate height to provide screening
- ABC has not proceeded due to the prohibitive cost to build to current standards
- With expanded storage and parking, ABC estimates 25%-30% increase in sales and need for 6 new FTE



# ABC Supply Obligations

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- ABC has proposed an eight foot precast concrete fence and paved parking lot
- The intent is to conform to current building standards
- Commence construction within 45 days after the effective date of the masonry screening fence.
- Commence construction on the expansion of the parking lot and the pouring of the additional concrete for parking within 45 days after the effective date.
- Complete construction of the project within 180 after the effective date.
- Hire six (6) new Full Time Employees by December 31, 2026, with a minimum retention period of one (1) year.

Total approximate cost of the project is \$600,000



# EDC Incentives

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- Once ABC Supply satisfies all performance conditions and obligations under this Agreement, the EDC agrees to the following:
  - Upon the hiring of six (6) new Full Time Employees, BEDC shall issue ABC Supply a cash grant in the amount of Sixty Thousand Dollars (\$60,000) per employee with a cap on the grant amount of Three Hundred and Sixty Thousand Dollars (\$360,000)

If any of the Full Time Employees separates from employment for any reason, ABC Supply shall be permitted to replace such Full Time Employee that has been separated from employment and receive credit for the combined employment terms of such duplicate Full Time Employee.



# Project Proforma

Project ABC 6 Jobs	2025 Year 1	2026 Year 2	2027 Year 3	2028 Year 4	2029 Year 5	2030 Year 6	2031 Year 7	2032 Year 8	2033 Year 9	2034 Year 10	2044 Year 20
<b>CAPEX</b>	\$ 595,000.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>Appraised Value (70% of CAPEX)</b>	\$ 416,500.00	\$ 428,995.00	\$ 441,864.85	\$ 455,120.80	\$ 468,774.42	\$ 482,837.65	\$ 497,322.78	\$ 512,242.46	\$ 527,609.74	\$ 543,438.03	\$ 730,335.27
<b>Revenue</b>											
4A Sales Tax	\$ -	\$ -	\$ 67,500.00	\$ 69,525.00	\$ 71,610.75	\$ 73,759.07	\$ 75,971.84	\$ 78,251.00	\$ 80,598.53	\$ 83,016.49	\$ 111,567.22
GF Sales Tax	\$ -	\$ -	\$ 135,000.00	\$ 139,050.00	\$ 143,221.50	\$ 147,518.15	\$ 151,943.69	\$ 156,502.00	\$ 161,197.06	\$ 166,032.97	\$ 223,134.43
Property Tax	\$ 2,634.36	\$ 2,713.39	\$ 2,794.80	\$ 2,878.64	\$ 2,965.00	\$ 3,053.95	\$ 3,145.57	\$ 3,239.93	\$ 3,337.13	\$ 3,437.25	\$ 4,619.37
<b>Expenses</b>											
Performance	\$ (120,000.00)	\$ (240,000.00)									
<b>Annual</b>	\$ (117,365.64)	\$ (237,286.61)	\$ 205,294.80	\$ 211,453.64	\$ 217,797.25	\$ 224,331.17	\$ 231,061.10	\$ 237,992.93	\$ 245,132.72	\$ 252,486.70	\$ 339,321.02
<b>Cumulative</b>		\$ (354,652.24)	\$ (149,357.45)	\$ 62,096.19	\$ 279,893.44	\$ 504,224.60	\$ 735,285.70	\$ 973,278.64	\$ 1,218,411.36	\$ 1,470,898.06	\$ 4,452,209.47

Projected Sales \$ 13,500,000.00 \$ 13,905,000.00 \$ 14,322,150.00 \$ 14,751,814.50 \$ 15,194,368.94 \$ 15,650,200.00 \$ 16,119,706.00 \$ 16,603,297.18 \$ 22,313,443.04

# Questions / Comments

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