
Economic Development Corporation (Type A)

DEPARTMENT: Economic Development
FROM: Alex Philips, Economic Development Director
MEETING: January 21, 2025

SUBJECT:

Consider and take possible action on a Performance Agreement between The Burleson 4A Economic Development Corporation and American Builder's and Contractor's Supply Company, INC. to support industrial development in the City of Burleson, Texas. *(Staff Contact: Alex Philips, Economic Development Director)*

SUMMARY:

ABC Supply has been in business since 1982 and they have become North America's largest wholesale distributor of roofing supplies. Plus, one of the largest distributors of siding, windows and other select exterior and interior building products, tools and related supplies.

Their mission and values were developed with the understanding that it is ultimately *not* about them. Instead, it's about empowering their associates to serve the real-world business needs of contractors. Their stated mission is to be the biggest, best and easiest service company distributing select exterior and interior building products. They are recognized as an employee-first company producing world-class associate engagement, customer engagement and financial results.

The City has received a proposal for an expansion of ABC Supply. The expansion will include new parking for trucks and trailers, fencing that conforms with the City of Burleson standards as well as the addition of 6 new full-time employees. This expansion will increase sales tax collections from ABC Supply 20%-30% annually.

To encourage the expansion, the EDC desires to incentivize ABC Supply per full time job that is added to the company payroll. The EDC has determined and found that the project is suitable to develop new or expanded business in the community. The EDC, which has determined that substantial economic benefit and the creation of new opportunities of employment will accrue to City as a result of the project being located in the City, and desires to have ABC Supply to construct and operate in the City. The project will increase the taxable value in the City and will directly and indirectly result in the creation of additional jobs throughout the City and the value of the benefits of the project is anticipated to outweigh the amount of expenditures required of the EDC by the project under this Agreement.

RECOMMENDATION:

Approve a Performance Agreement between The Burleson 4A Economic Development Corporation and American Builder's and Contractor's Supply to support industrial development in the City of Burleson, Texas

PRIOR ACTION/INPUT (Council, Boards, Citizens):

N/A

REFERENCE:

Insert CSO# if applicable
Insert resolution or ordinance change

FISCAL IMPACT:

Project can be funded from the 4A fund. This will be included in the mid-year budget adjustment.

STAFF CONTACT:

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