



Axon Enterprise, Inc.
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Q-471031-45119.812MA

Issued: 07/12/2023

Quote Expiration: 08/31/2023

Estimated Contract Start Date: 12/01/2023

Account Number: 114568

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
Delivery;Invoice-1161 SW Wilshire Blvd 1161 SW Wilshire Blvd Burlison, TX 76028-5718 USA	Burlison Police Dept. - TX 141 W Renfro St Burlison TX 76028-4261 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Matt Appelbaum Phone: Email: mappelbaum@axon.com Fax:	Wes Routson Phone: (817) 426-9947 Email: wroutson@burlisontx.com Fax:

Quote Summary

Program Length	62 Months
TOTAL COST	\$1,238,448.90
ESTIMATED TOTAL W/ TAX	\$1,238,448.90

Discount Summary

Average Savings Per Year	\$20,520.00
TOTAL SAVINGS	\$106,020.00

Payment Summary

Date	Subtotal	Tax	Total
Nov 2023	\$247,689.78	\$0.00	\$247,689.78
Nov 2024	\$247,689.78	\$0.00	\$247,689.78
Nov 2025	\$247,689.78	\$0.00	\$247,689.78
Nov 2026	\$247,689.78	\$0.00	\$247,689.78
Nov 2027	\$247,689.78	\$0.00	\$247,689.78
Total	\$1,238,448.90	\$0.00	\$1,238,448.90

Quote Unbundled Price:	\$1,344,468.90
Quote List Price:	\$1,290,144.90
Quote Subtotal:	\$1,238,448.90

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
BWCUwTAP	BWC Unlimited with TAP	90	60	\$108.64	\$98.58	\$93.78	\$506,412.00	\$0.00	\$506,412.00
A la Carte Hardware									
H00001	AB4 Camera Bundle	90			\$849.00	\$749.00	\$67,410.00	\$0.00	\$67,410.00
H00002	AB4 Multi Bay Dock Bundle	11			\$1,638.90	\$1,638.90	\$18,027.90	\$0.00	\$18,027.90
A la Carte Software									
73746	PROFESSIONAL EVIDENCE.COM LICENSE	10	60		\$39.00	\$39.00	\$23,400.00	\$0.00	\$23,400.00
73478	REDACTION ASSISTANT USER LICENSE	90	60		\$9.00	\$9.00	\$48,600.00	\$0.00	\$48,600.00
73618	AXON COMMUNITY REQUEST+ LICENSE	90	60		\$9.00	\$9.00	\$48,600.00	\$0.00	\$48,600.00
73682	AUTO TAGGING LICENSE	90	60		\$9.00	\$9.00	\$48,600.00	\$0.00	\$48,600.00
73739	PERFORMANCE LICENSE	90	60		\$9.00	\$9.00	\$48,600.00	\$0.00	\$48,600.00
73680	RESPOND DEVICE PLUS LICENSE	90	60		\$19.00	\$19.00	\$102,600.00	\$0.00	\$102,600.00
85760	Auto-Transcribe Unlimited Service	90	60		\$20.00	\$20.00	\$108,000.00	\$0.00	\$108,000.00
100165	UNLIMITED 3RD-PARTY STORAGE	90	60		\$29.00	\$29.00	\$156,600.00	\$0.00	\$156,600.00
A la Carte Services									
79999	AUTO TAGGING / PERFORMANCE IMPLEMENTATION SERVICE	1			\$3,000.00	\$3,000.00	\$3,000.00	\$0.00	\$3,000.00
85055	AXON FULL SERVICE	1			\$26,775.00	\$9,999.00	\$9,999.00	\$0.00	\$9,999.00
11642	THIRD-PARTY VIDEO SUPPORT LICENSE	90	60		\$9.00	\$9.00	\$48,600.00	\$0.00	\$48,600.00
Total							\$1,238,448.90	\$0.00	\$1,238,448.90

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
AB4 Camera Bundle	100147	AXON BODY 4 - NA - US FIRST RESPONDER - BLK - RAPIDLOCK	90	11/01/2023
AB4 Camera Bundle	100147	AXON BODY 4 - NA - US FIRST RESPONDER - BLK - RAPIDLOCK	3	11/01/2023
AB4 Camera Bundle	100466	USB-C to USB-C CABLE FOR AB4	99	11/01/2023
AB4 Camera Bundle	74028	WING CLIP MOUNT, AXON RAPIDLOCK	99	11/01/2023
AB4 Multi Bay Dock Bundle	100206	AXON BODY 4 - 8 BAY DOCK	11	11/01/2023
AB4 Multi Bay Dock Bundle	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	11	11/01/2023
AB4 Multi Bay Dock Bundle	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	11	11/01/2023
BWC Unlimited with TAP	73309	AXON CAMERA REFRESH ONE	93	05/01/2026
BWC Unlimited with TAP	73689	MULTI-BAY BWC DOCK 1ST REFRESH	12	05/01/2026
BWC Unlimited with TAP	73310	AXON CAMERA REFRESH TWO	93	11/01/2028
BWC Unlimited with TAP	73688	MULTI-BAY BWC DOCK 2ND REFRESH	12	11/01/2028

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BWC Unlimited with TAP	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	90	12/01/2023	11/30/2028
BWC Unlimited with TAP	73746	PROFESSIONAL EVIDENCE.COM LICENSE	90	12/01/2023	11/30/2028
A la Carte	100165	UNLIMITED 3RD-PARTY STORAGE	90	12/01/2023	11/30/2028
A la Carte	73478	REDACTION ASSISTANT USER LICENSE	90	12/01/2023	11/30/2028
A la Carte	73618	AXON COMMUNITY REQUEST+ LICENSE	90	12/01/2023	11/30/2028
A la Carte	73680	RESPOND DEVICE PLUS LICENSE	90	12/01/2023	11/30/2028
A la Carte	73682	AUTO TAGGING LICENSE	90	12/01/2023	11/30/2028
A la Carte	73739	PERFORMANCE LICENSE	90	12/01/2023	11/30/2028
A la Carte	73746	PROFESSIONAL EVIDENCE.COM LICENSE	10	12/01/2023	11/30/2028
A la Carte	85760	Auto-Transcribe Unlimited Service	90	12/01/2023	11/30/2028

Services

Bundle	Item	Description	QTY
A la Carte	11642	THIRD-PARTY VIDEO SUPPORT LICENSE	90
A la Carte	79999	AUTO TAGGING / PERFORMANCE IMPLEMENTATION SERVICE	1
A la Carte	85055	AXON FULL SERVICE	1

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BWC Unlimited with TAP	80464	EXT WARRANTY, CAMERA (TAP)	90	12/01/2023	11/30/2028
BWC Unlimited with TAP	80464	EXT WARRANTY, CAMERA (TAP)	3	12/01/2023	11/30/2028
BWC Unlimited with TAP	80465	EXT WARRANTY, MULTI-BAY DOCK (TAP)	12	11/01/2024	11/30/2028

Payment Details

Nov 2023						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
BWC Year 1	100165	UNLIMITED 3RD-PARTY STORAGE	90	\$31,320.00	\$0.00	\$31,320.00
BWC Year 1	11642	THIRD-PARTY VIDEO SUPPORT LICENSE	90	\$9,720.00	\$0.00	\$9,720.00
BWC Year 1	73478	REDACTION ASSISTANT USER LICENSE	90	\$9,720.00	\$0.00	\$9,720.00
BWC Year 1	73618	AXON COMMUNITY REQUEST+ LICENSE	90	\$9,720.00	\$0.00	\$9,720.00
BWC Year 1	73680	RESPOND DEVICE PLUS LICENSE	90	\$20,520.00	\$0.00	\$20,520.00
BWC Year 1	73682	AUTO TAGGING LICENSE	90	\$9,720.00	\$0.00	\$9,720.00
BWC Year 1	73739	PERFORMANCE LICENSE	90	\$9,720.00	\$0.00	\$9,720.00
BWC Year 1	73746	PROFESSIONAL EVIDENCE.COM LICENSE	10	\$4,680.00	\$0.00	\$4,680.00
BWC Year 1	79999	AUTO TAGGING / PERFORMANCE IMPLEMENTATION SERVICE	1	\$600.00	\$0.00	\$600.00
BWC Year 1	85055	AXON FULL SERVICE	1	\$1,999.80	\$0.00	\$1,999.80
BWC Year 1	85760	Auto-Transcribe Unlimited Service	90	\$21,600.00	\$0.00	\$21,600.00
BWC Year 1	BWCUwTAP	BWC Unlimited with TAP	90	\$101,282.40	\$0.00	\$101,282.40
BWC Year 1	H00001	AB4 Camera Bundle	90	\$13,482.00	\$0.00	\$13,482.00
BWC Year 1	H00002	AB4 Multi Bay Dock Bundle	11	\$3,605.58	\$0.00	\$3,605.58
Total				\$247,689.78	\$0.00	\$247,689.78

Nov 2024						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
BWC Year 2	100165	UNLIMITED 3RD-PARTY STORAGE	90	\$31,320.00	\$0.00	\$31,320.00
BWC Year 2	11642	THIRD-PARTY VIDEO SUPPORT LICENSE	90	\$9,720.00	\$0.00	\$9,720.00
BWC Year 2	73478	REDACTION ASSISTANT USER LICENSE	90	\$9,720.00	\$0.00	\$9,720.00
BWC Year 2	73618	AXON COMMUNITY REQUEST+ LICENSE	90	\$9,720.00	\$0.00	\$9,720.00
BWC Year 2	73680	RESPOND DEVICE PLUS LICENSE	90	\$20,520.00	\$0.00	\$20,520.00
BWC Year 2	73682	AUTO TAGGING LICENSE	90	\$9,720.00	\$0.00	\$9,720.00
BWC Year 2	73739	PERFORMANCE LICENSE	90	\$9,720.00	\$0.00	\$9,720.00
BWC Year 2	73746	PROFESSIONAL EVIDENCE.COM LICENSE	10	\$4,680.00	\$0.00	\$4,680.00
BWC Year 2	79999	AUTO TAGGING / PERFORMANCE IMPLEMENTATION SERVICE	1	\$600.00	\$0.00	\$600.00
BWC Year 2	85055	AXON FULL SERVICE	1	\$1,999.80	\$0.00	\$1,999.80
BWC Year 2	85760	Auto-Transcribe Unlimited Service	90	\$21,600.00	\$0.00	\$21,600.00
BWC Year 2	BWCUwTAP	BWC Unlimited with TAP	90	\$101,282.40	\$0.00	\$101,282.40
BWC Year 2	H00001	AB4 Camera Bundle	90	\$13,482.00	\$0.00	\$13,482.00
BWC Year 2	H00002	AB4 Multi Bay Dock Bundle	11	\$3,605.58	\$0.00	\$3,605.58
Total				\$247,689.78	\$0.00	\$247,689.78

Nov 2025						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
BWC Year 3	100165	UNLIMITED 3RD-PARTY STORAGE	90	\$31,320.00	\$0.00	\$31,320.00
BWC Year 3	11642	THIRD-PARTY VIDEO SUPPORT LICENSE	90	\$9,720.00	\$0.00	\$9,720.00
BWC Year 3	73478	REDACTION ASSISTANT USER LICENSE	90	\$9,720.00	\$0.00	\$9,720.00
BWC Year 3	73618	AXON COMMUNITY REQUEST+ LICENSE	90	\$9,720.00	\$0.00	\$9,720.00

Nov 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
BWC Year 3	73680	RESPOND DEVICE PLUS LICENSE	90	\$20,520.00	\$0.00	\$20,520.00
BWC Year 3	73682	AUTO TAGGING LICENSE	90	\$9,720.00	\$0.00	\$9,720.00
BWC Year 3	73739	PERFORMANCE LICENSE	90	\$9,720.00	\$0.00	\$9,720.00
BWC Year 3	73746	PROFESSIONAL EVIDENCE.COM LICENSE	10	\$4,680.00	\$0.00	\$4,680.00
BWC Year 3	79999	AUTO TAGGING / PERFORMANCE IMPLEMENTATION SERVICE	1	\$600.00	\$0.00	\$600.00
BWC Year 3	85055	AXON FULL SERVICE	1	\$1,999.80	\$0.00	\$1,999.80
BWC Year 3	85760	Auto-Transcribe Unlimited Service	90	\$21,600.00	\$0.00	\$21,600.00
BWC Year 3	BWCUwTAP	BWC Unlimited with TAP	90	\$101,282.40	\$0.00	\$101,282.40
BWC Year 3	H00001	AB4 Camera Bundle	90	\$13,482.00	\$0.00	\$13,482.00
BWC Year 3	H00002	AB4 Multi Bay Dock Bundle	11	\$3,605.58	\$0.00	\$3,605.58
Total				\$247,689.78	\$0.00	\$247,689.78

Nov 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
BWC Year 4	100165	UNLIMITED 3RD-PARTY STORAGE	90	\$31,320.00	\$0.00	\$31,320.00
BWC Year 4	11642	THIRD-PARTY VIDEO SUPPORT LICENSE	90	\$9,720.00	\$0.00	\$9,720.00
BWC Year 4	73478	REDACTION ASSISTANT USER LICENSE	90	\$9,720.00	\$0.00	\$9,720.00
BWC Year 4	73618	AXON COMMUNITY REQUEST+ LICENSE	90	\$9,720.00	\$0.00	\$9,720.00
BWC Year 4	73680	RESPOND DEVICE PLUS LICENSE	90	\$20,520.00	\$0.00	\$20,520.00
BWC Year 4	73682	AUTO TAGGING LICENSE	90	\$9,720.00	\$0.00	\$9,720.00
BWC Year 4	73739	PERFORMANCE LICENSE	90	\$9,720.00	\$0.00	\$9,720.00
BWC Year 4	73746	PROFESSIONAL EVIDENCE.COM LICENSE	10	\$4,680.00	\$0.00	\$4,680.00
BWC Year 4	79999	AUTO TAGGING / PERFORMANCE IMPLEMENTATION SERVICE	1	\$600.00	\$0.00	\$600.00
BWC Year 4	85055	AXON FULL SERVICE	1	\$1,999.80	\$0.00	\$1,999.80
BWC Year 4	85760	Auto-Transcribe Unlimited Service	90	\$21,600.00	\$0.00	\$21,600.00
BWC Year 4	BWCUwTAP	BWC Unlimited with TAP	90	\$101,282.40	\$0.00	\$101,282.40
BWC Year 4	H00001	AB4 Camera Bundle	90	\$13,482.00	\$0.00	\$13,482.00
BWC Year 4	H00002	AB4 Multi Bay Dock Bundle	11	\$3,605.58	\$0.00	\$3,605.58
Total				\$247,689.78	\$0.00	\$247,689.78

Nov 2027

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
BWC Year 5	100165	UNLIMITED 3RD-PARTY STORAGE	90	\$31,320.00	\$0.00	\$31,320.00
BWC Year 5	11642	THIRD-PARTY VIDEO SUPPORT LICENSE	90	\$9,720.00	\$0.00	\$9,720.00
BWC Year 5	73478	REDACTION ASSISTANT USER LICENSE	90	\$9,720.00	\$0.00	\$9,720.00
BWC Year 5	73618	AXON COMMUNITY REQUEST+ LICENSE	90	\$9,720.00	\$0.00	\$9,720.00
BWC Year 5	73680	RESPOND DEVICE PLUS LICENSE	90	\$20,520.00	\$0.00	\$20,520.00
BWC Year 5	73682	AUTO TAGGING LICENSE	90	\$9,720.00	\$0.00	\$9,720.00
BWC Year 5	73739	PERFORMANCE LICENSE	90	\$9,720.00	\$0.00	\$9,720.00
BWC Year 5	73746	PROFESSIONAL EVIDENCE.COM LICENSE	10	\$4,680.00	\$0.00	\$4,680.00
BWC Year 5	79999	AUTO TAGGING / PERFORMANCE IMPLEMENTATION SERVICE	1	\$600.00	\$0.00	\$600.00
BWC Year 5	85055	AXON FULL SERVICE	1	\$1,999.80	\$0.00	\$1,999.80
BWC Year 5	85760	Auto-Transcribe Unlimited Service	90	\$21,600.00	\$0.00	\$21,600.00
BWC Year 5	BWCUwTAP	BWC Unlimited with TAP	90	\$101,282.40	\$0.00	\$101,282.40
BWC Year 5	H00001	AB4 Camera Bundle	90	\$13,482.00	\$0.00	\$13,482.00

Nov 2027

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
BWC Year 5	H00002	AB4 Multi Bay Dock Bundle	11	\$3,605.58	\$0.00	\$3,605.58
Total				\$247,689.78	\$0.00	\$247,689.78

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Contract BuyBoard Contract 648-21 is incorporated by reference into the terms and conditions of this Agreement. In the event of conflict the terms of Axon's Master Services and Purchasing Agreement shall govern.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature

Date Signed

7/12/2023

