



# Lone Star Consulting Update

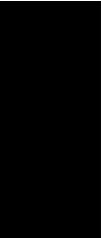
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PRESENTED TO THE CITY COUNCIL – FEBRUARY 16, 2026



# Lone Star Consulting – Our Background

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- We are a bipartisan federal advocacy and strategic advisory firm focused on cities and special districts.
  - Our team combines deep federal policy experience, municipal expertise, and political insight to help local governments navigate Washington effectively and advance their priorities.
  - We serve as a trusted partner—bridging local needs with federal opportunity—through strategy, relationships, and execution.
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# Lone Star Consulting – Services Overview

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## Federal Funding

We help our clients identify, pursue, and secure federal funding through Community Project Funding (CPF), Congressionally Directed Spending (CDS), and other key funding avenues. Our services include earmark strategy development, direct advocacy with federal agencies, and targeted grant identification to ensure client priorities are aligned with emerging opportunities.

## Direct Advocacy

We serve as a liaison between municipalities and Washington, DC, building bipartisan relationships with Congress, federal agencies, and policymakers. We coordinate Capitol Hill meetings, facilitate DC visits, support policy drafting, and advocate for client priorities to advance projects and influence key decisions. Our track record includes successfully advocating for dozens of municipalities and securing millions in funding.

## Government Intelligence

We continuously monitor, analyze, and distill developments in Washington: legislation, regulations, and emerging opportunities into actionable insights for our clients. By keeping local leaders informed about what's happening in DC, we position them to act quickly, shape outcomes, and stay ahead of policy shifts that affect their communities.

# Lone Star Consulting –Success Stories

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- Secured over \$40M in FY26 Funding for Clients
  - Range: \$500K-\$5M
  - Average: \$1.2M
  - Success Rate: 85% Year 1, 95% w/in 2 Years
- Worked with the EPA and our clients with the “Water Technical Assistance” Program reviews at no cost
- Worked directly with the White House to escalate issues through FEMA, Forest Services, and more
- Supported clients in opening multiple congressional constituent services requests
- Produced multiple news bulletins on topics such as the Big Beautiful Bill, Government Shutdown, FY 26 Funding Process, and more
- Miscellaneous services – integration w/ Apple Maps, Construction Services Support, Railroad Services Support, and more

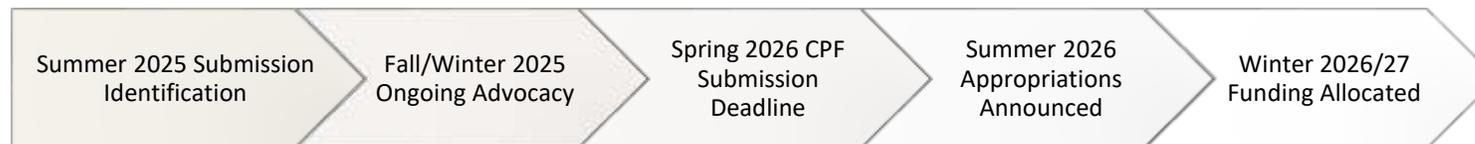
# Lone Star Consulting – Status Update

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## Community Project Funding (CPF) Overview

- ❑ Annual process which directs federal funds to specific projects at the discretion of Congress
- ❑ CPF is **competitive**, and each member of Congress can only select 15 projects to fund
- ❑ Keys to success: Proper alignment of CPF submissions, technical review, and advocacy

### ❑ Timeline:



### ❑ Key Meetings

- Lone Star And Office of Congressman Roger Williams (August, September, November, December, January)
- Lone Star and Offices of Senator Cruz and Senator Cornyn (December, January)
- Burleson, Lone Star and the US Army Corps of Engineers (January)

# Lone Star Consulting – Status Update

## Community Project Funding Requests

Project Name	Summary	Request Amount	Likelihood
Fire/EMS Ambulance Fleet Expansion	Purchase of two ambulances to address surging EMS call volume and improve response times	\$833K	<b>Very High</b> – classic CPF public safety project, clean scope, strong data
Hulen Bridge Project	Flood-resilient roadway and railroad overpass connecting to Hulen Street widening and eliminating a low-water crossing	\$5.1M	<b>High</b> – clear safety, resilience, and transportation nexus
Mountain Valley Elevated Storage Tank	New 0.75 MG water storage tank with decommissioning of existing tank to support system reliability and growth	\$4.5M	<b>Medium</b> – strong utility need, but less competitive than safety/transportation projects
Secondary Water Source Project	New transmission mains, pump station, and reservoir to secure a secondary treated water supply	\$29M	<b>Low–Medium</b> – strong regional importance, but large dollar request and long timeline

# Lone Star Consulting – Status Update

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## What is the Water Resources Development Act (WRDA) (WRDA)?

WRDA is a periodic federal authorization bill that allows Congress to approve U.S. Army Corps of Engineers (USACE) water resources projects, including flood control, stormwater, ecosystem restoration, and water infrastructure.

## What WRDA Does (and Does Not Do)

✓ Authorizes projects and funding ceilings

✗ Does not provide construction money by itself

## Authorization is a critical first step toward future federal appropriations

Lone Star & Burleson met with the US Army Corps of Engineers in January to discuss WRDA projects and scope

City of Burleson Secondary Water Project: Secures ~6 MGD of additional treated water capacity to support public health, emergency preparedness, and continued growth: **submitted February 2026 to Sen Cornyn and Congressman Williams**

Successful submission to Congress, however final notification of acceptance into law is **still to be determined**

# Lone Star Consulting – Status Update

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## Next Steps

- Ongoing Advocacy with Congressman Williams Office for Community Funding Requests
  - Identify Opportunity for Burleson leadership to meet directly with Congressman Williams and Staff (March/April)
- Submission of Community Funding Requests to Congress (March/April Pending Appropriations Guidance Finalization)
- Determination of Funding Request Results (Summer, 2026)
- Continue Ongoing Support
- Identify FY 28 CPF Requests and Re-commence Process (Summer/Fall)

# Questions?