



# Bound Tree Medical Supplies

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CITY COUNCIL PRESENTATION

JANUARY 20, 2026



## EMS Supplies

# Why Burleson Fire/EMS Needs EMS Supplies

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- Operational Readiness & Patient Care**

All EMS supplies—including medications, IV fluids, bandages, diagnostic tools, and airway equipment—are mandated by Dr. Haslam to ensure Burleson EMS units are fully prepared to deliver high-quality, life-saving care

- Regulatory Compliance**

The Texas Department of State Health Services (DSHS) requires EMS agencies to maintain accurate inventory and accountability for all consumables and equipment. This ensures compliance with state standards and readiness for audits

# Why Bound Tree Is the Preferred Partner

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## Regional Standardization & Proven Partnership

- Bound Tree is the preferred EMS supplier for most systems across North Texas, including Burleson Fire/EMS. Our purchasing is aligned with a cooperative agreement originally negotiated through the City of Midlothian. This regional standardization ensures:
  - Consistency in supply quality and product availability
  - Streamlined procurement processes
  - Competitive pricing through volume-based agreements

## Contractual Efficiency & Council Oversight

- Burleson Fire/EMS is proposing a new contract with Bound Tree effective January 1, 2026, for a three-year term, with two optional one-year renewals. This contract:
  - Mirrors the Midlothian bid documents for compliance
  - Is structured to meet operational and financial needs
  - Requires Council approval to proceed

## Supply Chain Stability & Responsive Support

- Bound Tree has demonstrated resilience during national supply chain disruptions by:
  - Actively securing inventory through supplier partnerships
  - Mitigating price increases with transparent communication
  - Offering emergency disaster support for critical supply access



# Procurement – Interlocal Agreement

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- The funding for this project has been allocated in the operating budget and has been accounted for in the EMS transport budget.
- On 6-5-2023, the Council approved an interlocal agreement with the City of Midlothian for cooperative purchasing.
- The agreement allows the utilization of an existing procurement arrangement between the City of Midlothian and Bound Tree Medical, LLC for EMS supplies.
- Agreement allows Burleson Fire/EMS to purchase EMS supplies from Bound Tree Medical, LLC.
- This agreement establishes a three-year contract with two optional one-year renewals, allowing for a maximum term of five years.
- The total projected expenditure for equipment purchases over the full five-year period is \$578,695.00. This amount reflects a 3% annual escalation in pricing, applied consistently each year throughout the contract term.



# Available Funding

FY 25/26 provides EMS budget of \$109,000 for the purchase of Operational EMS equipment.





# Council Action Requested

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## Approve

- Staff recommends approval of the purchase of necessary Medical Supplies from Bound Tree Medical, LLC
- In an amount of \$578,695.00 over 5 years life of the agreement



# Questions Comments

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