



Mowing, Landscaping, and Litter Contracts

CITY COUNCIL

OCTOBER 19, 2026

Background

The Parks and Recreation Department is responsible for the mowing, landscaping, and litter abatement of public rights-of-way, city facilities, and parks.

Certain areas are maintained by city crews, while other areas are maintained with third-party contractors.

Different service levels are broken down by tiers which designates the number of cycles that are completed annually.

Background

The Park's team reviews the list of locations annually to determine if there are opportunities to reduce contracted work and absorb the work by internal staff to save money.

In FY2025-26, the Park's team took on additional landscaping areas to save approximately \$70,000 in contracted costs.

The Park's team also implemented "No Mow" areas which save 160 man-hours of mowing, allowing staff to concentrate on other areas.

Background

Mowing By the Numbers

Tier 1 – Weekly Mowing – 34.74 acres

Tier 2 – Bi-Weekly Mowing – 42.67 acres

Tier 3 – Monthly Mowing – 153.92 acres

Background

Landscaping By the Numbers

Tier 1 – Weekly Maintenance – 4.55 acres

Tier 2 – Bi-Weekly Maintenance – 4.84 acres

Background

Litter By the Numbers

Tier 1 – Weekly Maintenance – 35.99 acres

Tier 2 – Bi-Weekly Maintenance – 49.10 acres

Tier 3 – Monthly Maintenance – 153.92 acres

Procurement

The Park's Team, working in coordination with Purchasing, utilized a Request for Proposal procurement method to identify qualified contractors.

This method allowed the staff to score contractors not just on their pricing, but their ability to deliver services.

Mowing, Landscaping, and Litter contracts were all bid separately.

Contracts are designed for 1 year with optional 4 years and annual CPI adjustments.

Budget

Mowing - \$390,211

Landscaping - \$156,564

Litter Abatement (funded from Solid Waste Fees/GF) - \$210,000

Mowing

Received 4 responsive proposals.

After initial assessment, Purchasing reached out to the top 2 proposers and requested best and final offers.

Based on the responses, staff is recommending one contract.

Staff recommends Earthworks Landscape and Maintenance, LLC for all areas for a total contract of \$260,950.04

Landscaping

Received 4 responsive proposals.

After initial assessment, Purchasing reached out to the top 2 proposers and requested best and final offers.

Based on the responses staff is recommending one contract.

Perfect Finish - \$156,000

Litter

Received 3 responsive proposals.

After initial assessment, Purchasing reached out to 2 proposers and requested best and final offers and provided the budget (\$200,000).

One proposer requested stated to get to budget they would need to reduce all service levels by half, which is not acceptable to staff.

Earthworks Landscape and Maintenance stated that their original proposal was the best and final, which was \$226,552.70 for a full year or \$208,532.79 for 11 months.

Staff recommends utilizing Earthworks and managing the contract throughout the year to stay within the \$200,000 budget.

Recommendation - Mowing

Staff recommends awarding Tier 1, 2, 3A, and 3B Mowing to Earthworks Landscape and Maintenance, LLC in the amount of \$260,950.04.

Recommendation - Landscaping

Staff recommends awarding Landscaping Services to Perfect Finish in the amount of \$155,999.60.

Recommendation - Litter

Staff recommends awarding Litter Services to Earthworks Landscape and Maintenance, LLC in the amount of \$208,532.79.

Questions?
