

THE CITY OF
BURLESON
TEXAS

Axon

Chief Billy Cordell

June 18, 2025



Axon Proposal

- **10-year agreement locks in pricing**
 - Includes “non-appropriation clause”
 - Includes access to additional products and updates
- **Based on a threshold of 100 body-worn cameras (BWC)**
 - BPD- 90 BWC, FD, 2 BWC, and Animal Services 3 BWC’s
 - Add 5 BWC’s to accommodate 1 shortage in PD and future staffing
 - BFD is considering BWC’s for their paramedics

All Axon Contracts with City of Burleson

Contracts **	Contract Total Cost	Per Year Cost	Terms (Months)	Start Date	End Date
PD BWCs	\$ 1,238,449	\$ 247,690	62	11/1/2023	10/31/2028
PD In-Car Cameras	699,349	139,870	60	5/1/2024	4/30/2029
PD Tasers	330,476	66,095	60	3/1/2024	2/28/2029
PD Tasers (2nd order)	48,026	12,007	48	3/1/2025	2/28/2029
PD Tethered Drone	72,818	14,563	60	1/13/2025	1/12/2030
PD Axon Air	37,395	9,349	51	11/1/2024	1/31/2029
PD Evidence.com Lic	37,015	9,254	48	11/1/2024	10/31/2028
ACO BWCs	17,514	3,072	60	12/1/2024	11/30/2029
FD BWCs	13,225	2,645	60	3/15/2024	3/14/2029
FD Tasers	9,749	1,946	60	10/1/2024	9/30/2029
Total:	\$ 2,504,016	\$ 506,490			

** *Blue Ink* contracts were originally proposed to be consolidated into a 10 year Contract while *Black ink* were not

AI at BPD

- BPD has used Axon AI since fall of 2023
 - BWC/In-Car video-to-text transcription
 - Video/Document redaction software
 - Automatic License Plate Readers (ALPR)
- AI for Facial Recognition
 - Utilized Clearview AI since December 2023
 - Helps Identify unknown suspects in crimes
- Priority Dispatch 911 Call-Taking Training since Summer of 2023
 - Interactive AI voice-bot that impersonates 911 caller to train dispatchers on classifying medical calls correctly (Emergency Medical Dispatch – EMD)
- Flock Safety Cameras (ALPR) since January 2023

Drones as First Responder / Dedrone

- Public-facing Law Enforcement (LE) Drone Transparency Dashboard
 - Allows for tracking and reporting of all drone flights
- Three - Skydio X10 Drones (Drone as First Responder- Hive)
 - Fully Autonomous Deployment – Roof-top Dock
 - Operates Beyond Visual Line of Sight (BVLOS) - No observer required
 - Built-in AI to navigate terrain & obstacles
 - Low-light/FLIR capability – Night Operations – Fire Hotspot Detection
- Dedrone (Airspace Deconfliction & Unauthorized Drone Tracker)
 - Includes Radar, Cameras, RF Sensors, and Mobile Special Event Trailer

Efficiency

We believe these platforms will improve our efficiency

- Axon *Draft One* AI feature uses officer BWC transcript and formats the information into a report template
- Axon *Form One* will use BWC transcripts to complete commonly used forms
- Axon *Brief One* will summarize data & case info individually and holistically
- Report templates for affidavits, arrests, incidents, etc.
- All imported policies laws, and ordinances can be searched through AI



Axon + Burleson PD: Empowering Real-Time Public Safety

Innovating for Real-Time Response, Officer Safety, and Community Protection

Drone as First Responder (DFR)

- **Faster Response, Safer Outcomes:** DFR programs reduce response times and provide critical aerial intel before officers arrive.
- **Real-Time Eyes on Scene:** Integrated with Axon Respond, drones stream live video to command staff and field units.
- **De-escalation Through Awareness:** Early intel helps determine the appropriate response—often reducing the need for force.

Axon Fusus

Unified Real-Time Operations: Axon Fusus integrates video, sensor, and location data from public and private sources into a single real-time platform.

Enhanced Situational Awareness: Enables command staff to monitor live incidents, track units, and coordinate faster, more informed responses.

Community-Connected Intelligence: Securely connects city cameras, drones, and third-party systems to support proactive policing and transparency.

Responsible AI at Axon



“In our pursuit of ethical and inclusive product development, we always aim to make the ‘right things’ easier and the ‘wrong things’ harder.”

Jeff Kunins, Chief Product Officer of Axon

HUMANS ARE ALWAYS IN THE LOOP

Enhance efficiency and effectiveness without removing crucial human decision-making during critical moments.

DESIGNED WITH AN ETHICAL LENS

We partner with our EEAC and other stakeholders to build rigorous tests and feedback loops that help mitigate bias and ensure equity and reliability.

PURPOSE-BUILT FOR PUBLIC SAFETY

Integrate AI seamlessly into existing operations, driving innovation while mitigating risks and supporting the practical realities of policing.



Summary: Consumer AI vs Axon AI

Consumer AI	Axon AI
Designed to be used for anything	Designed and tested specifically for Public Safety
Your data could be used in multiple ways	Your data remains securely within your walls
Creative speculations can lead to hallucinations	Creativity tuned down to reduce hallucinations
Sometimes reminds humans to review	Requires humans to review and approve
Requires manual upload of data	Integrated with the Axon Ecosystem
No testing or safeguards on law enforcement specific use cases	Rigorously tested for accuracy and bias using data representative of law enforcement scenarios

Neighboring Agency Statistics

Reported Time Savings

March 2025 – 30 surveys answered

Reported saving 19.16 minutes per report for a total of 574.8 minutes (**9.58 hours**) saved

Saved 67.82 minutes per officer

April 2025 – 86 surveys answered

Reported saving 23.02 minutes per report for a total of 1,979.72 minutes (**32.99 hours**) saved

Saved 228.79 minutes (3.81 hours) per officer

May 2025 – 49 surveys answered

Reported saving 23.46 minutes per report for a total of 1,149.5 minutes (**19.15 hours**) saved

Saved 139.43 minutes (2.32 hours) per officer

Total Time Savings Since Implementing Draft One

3,704.06 minutes (61.73 hours) saved

Axon Assistant

Respond smarter with real-time information



AVAILABLE Q2

Intuitive AI Assistant on BWC

Provides first responders with the info they need, when and where they need it, by placing the power of AI right on their vest

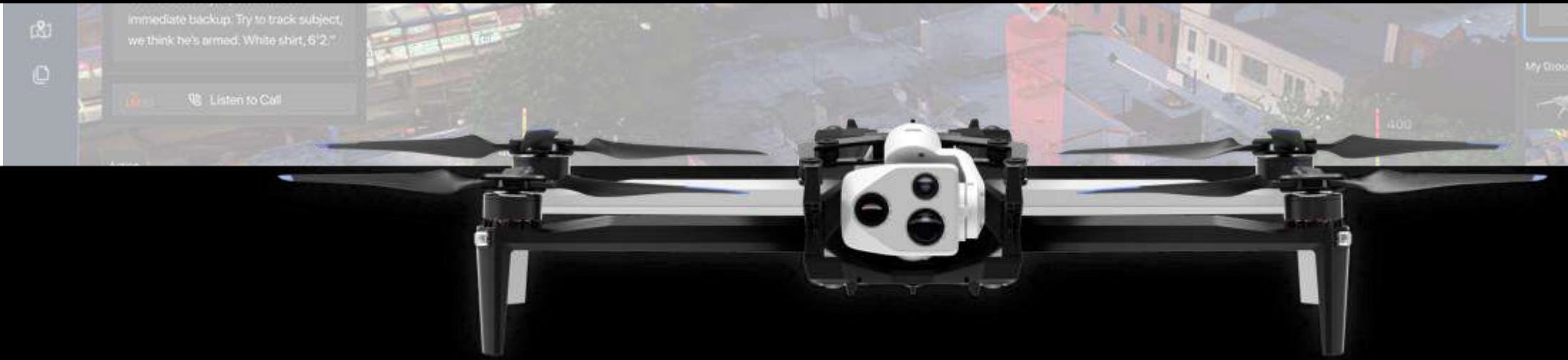
Keep eyes on the scene

Push-to-talk interface allows officers to keep their eyes up, instead of down on a phone screen

Real-Time Translation available now

More skills planned in the future – General Q&A (Q2), Policy Chat access (Q4), and more





AXON AIR | DFR

Public safety's premier Drone as First Responder solution

Axon Air | DFR : A complete tech stack



Skydio X10

State-of-the-art autonomous drone designed specifically for first responders



Skydio Dock for X10

24/7 fully autonomous DFR missions with unmatched reliability



DedroneBeyond

Integrated solution for airspace awareness, deconfliction and BVLOS operations



Axon Evidence

Automated evidence offload with unlimited storage option for drone footage



Axon Respond

Real-time live-streaming, alongside body-worn and in-car cameras

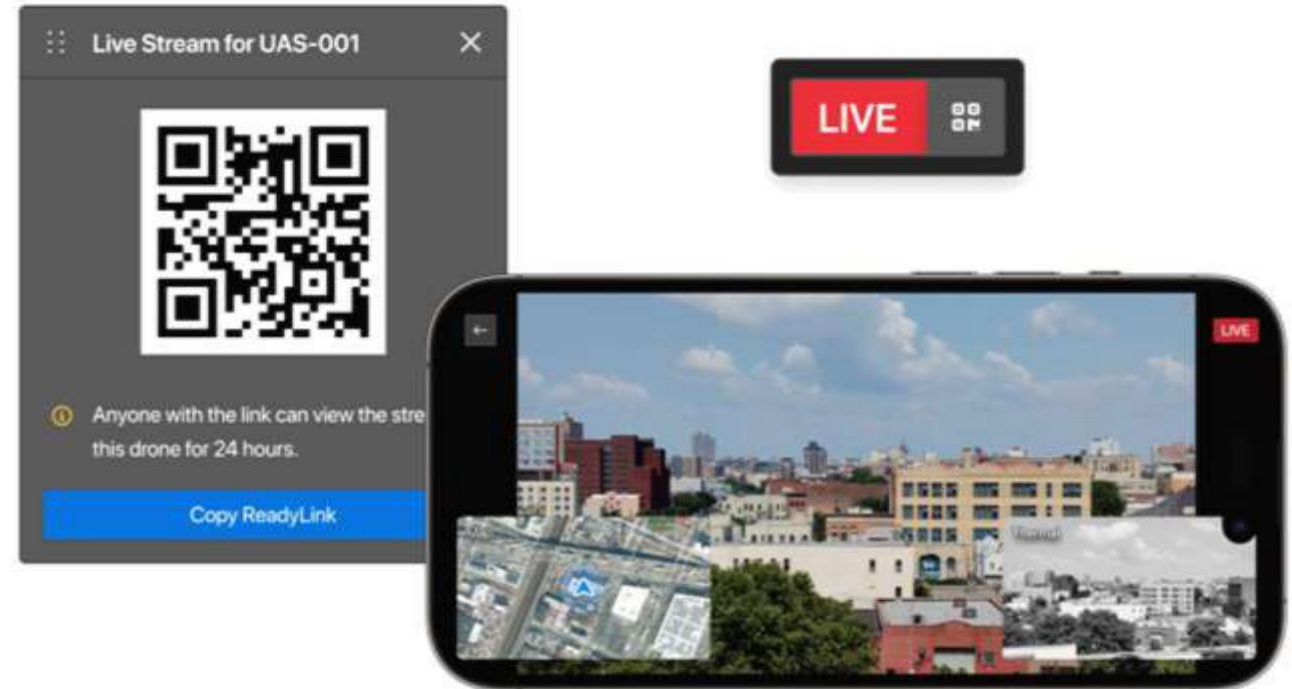


Axon Fusus

Seamless integration into the Fusus Real-Time Crime Center Platform

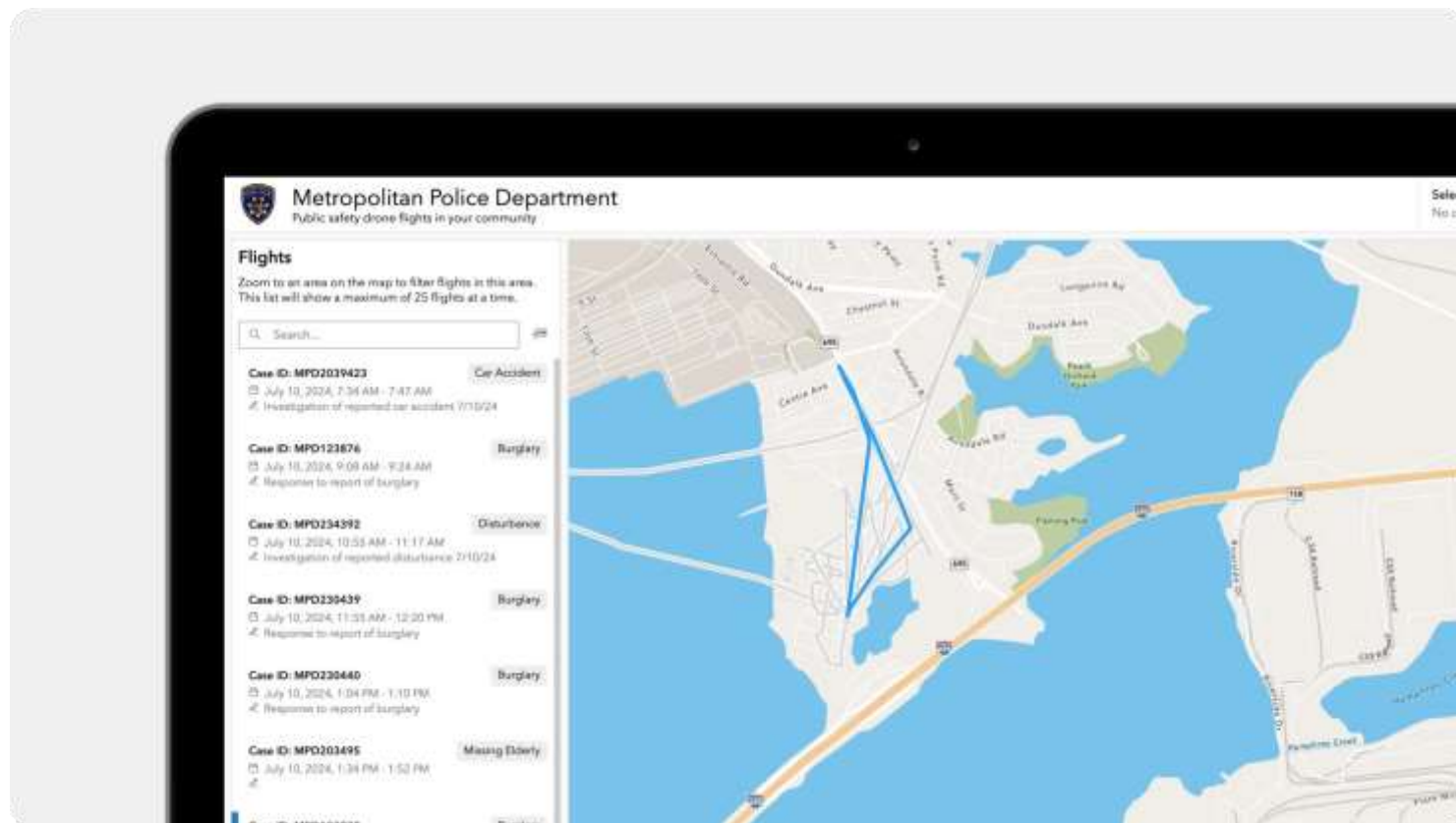
Instant Video Sharing & Collaboration

- One-tap “ReadyLink” for live streaming
- Common operating picture
- Compatible with multiple platforms
- Real-time video to right personnel



Building Trust Through Transparency


- Public-facing Transparency Dashboard
- Agency control over shared information
- Customizable flight detail sharing
- Flight date, time, and purpose displayed
- Map view with flight telemetry



Axon Fusus

- Unified real-time crime center (RTCC) in the cloud
- Single operating picture / pane of glass
- Consolidated view of all agency data streams
- Automated alerts and resource deployment
- Enhanced inter-agency collaboration
- Streamlined evidence management
- Technology-agnostic for flexible implementation



A close-up photograph of a person's hands holding a white and black VR simulator handgun. The device is a TASER 10, as indicated by the text on its side. The person's hands are positioned as if they are about to fire the weapon. The background is dark and out of focus.

AXON VR SIMULATOR TRAINING

FOUR PRODUCTS, ONE SOLUTION



COMMUNITY ENGAGEMENT TRAINING

Develop skills, empathy, and de-escalation tactics for engaging with victims in crisis and individuals experiencing a mental health episode.



vRBT LIVE ACTION

Enhance rapid decision-making skills in realistic, high-stress calls for service to effectively prepare trainees for complex real-world scenarios.



SIMULATOR TRAINING: RANGE SKILLS

Hone handgun and TASER energy weapon skills, including target assessment, speed, accuracy and confidence under stress.






















SIMULATOR TRAINING: vRBT

Apply tactical, communication, and decision-making skills in dynamic **scenarios that replicate real-world stress** and evolving threats.

Burleson PD

Early Contract Renewal & Upgrade

This package includes:

Proposed Tech	
Number of Contracts	1
Body Worn Cameras	AB4: 100
Evidence.com Licenses	Pro: 118
Fusus	
Four BWC Hardware Upgrades	
Unlimited Axon Storage	
Auto Tagging	
Performance	
Respond+ (Livestreaming)	
Signal Sidearm	
Redaction Assistant	
3rd Party Video Playback	
Standards Licenses	
My90 Engagement Surveys	
Virtual Reality	
Transcription & Dictation	
Unlimited 3rd Party Storage	
Axon DFR (x3)	
DFR Hardware Refresh	
Dedrone by Axon	
Axon AI	
All Future AI	

AI References in Texas

- Alief ISD Police Dept. - TX
- Laredo Police Dept. - TX
- Limestone County Constable Pct. 2 - TX
- Albany Police Dept. - TX
- Loving County Sheriff's Office - TX
- Johnson County Sheriff's Office – TX (2025)
- Frisco Police Department - TX
- Kaufman County Constable Pct. 2 - TX
- Denton Police Dept. - TX
- Richardson Police Department - TX
- Duncanville Police Department – TX (2025)
- Allen Police Dept. - TX
- Kaufman County Constable Pct. 2 - TX
- DeSoto Police Dept. - TX
- Killeen Police Dept. - TX
- Haskell County Sheriff's Office - TX
- Magnolia Police Dept. - TX
- Haskell County Sheriff's Office – TX
- Waxahachie Police Department – TX (2025)

Reference Material

- [AI Ethics Video](#)
- [AI Customer Testimonial](#)
- [CEO Summit \(RTCC and DFR\)](#)
- [RTCC and DFR Customer Testimonial](#)
- [Cobb County Story \(FUSUS\)](#)
- [FUSUS](#)
- [Ethics Article](#)

One Axon Contract Citywide with All Axon Enhancements

	All Existing Contracts		One New Contract		PD OT Offset	Difference
Year 1 / F26	\$	506,490	\$	606,490	\$ (100,000)	\$ -
Year 2 / F27		506,490		606,490	(100,000)	-
Year 3 / F28		506,490		606,490	(100,000)	-
Year 4 / F29 ***		756,143		606,490	(100,000)	(249,653)
Year 5 / F30 ***		762,005		606,490	(100,000)	(255,515)
Year 6 / F31 ***		762,005		857,879	(100,000)	(4,126)
Year 7 / F32 ***		762,005		857,879	(100,000)	(4,126)
Year 8 / F33 ***		762,005		857,879	(100,000)	(4,126)
Year 9 / F34 ***		1,089,593		857,879	(100,000)	(331,714)
Year 10 / F35 ***		1,097,816		857,879	(100,000)	(339,937)
Total:	\$	7,511,043	\$	7,321,847	\$ (1,000,000)	\$ (1,189,197)

*** Axon estimated renewal costs

One Axon Contract Citywide with All Axon Enhancements

	All Existing Contracts		One New Contract		PD OT Offset	Difference
Year 1 / F26	\$	506,490	\$	735,962	\$ (100,000)	\$ 129,472
Year 2 / F27		506,490		731,765	(100,000)	125,275
Year 3 / F28		506,490		731,765	(100,000)	125,275
Year 4 / F29 ***		756,143		731,765	(100,000)	(124,378)
Year 5 / F30 ***		762,005		731,765	(100,000)	(130,240)
Year 6 / F31 ***		762,005		731,765	(100,000)	(130,240)
Year 7 / F32 ***		762,005		731,765	(100,000)	(130,240)
Year 8 / F33 ***		762,005		731,765	(100,000)	(130,240)
Year 9 / F34 ***		1,089,593		731,765	(100,000)	(457,828)
Year 10 / F35 ***		1,097,816		731,765	(100,000)	(466,051)
Total:	\$	7,511,043	\$	7,321,847	\$ (1,000,000)	\$ (1,189,197)

*** Axon estimated renewal costs

Additional Savings with Consolidated Contract

- Additional savings realized with consolidating to one contract when compared to original proposal

	Original Proposal		New Proposal			
	Select Contracts		All City Contracts			%
	(Per Year)		(Per Year)		Difference	Change
Axon Proposals	\$	559,369	\$	731,765	\$	-
Remaining Contracts		234,481		-		
Per Year Total:	\$	793,850	\$	731,765	\$ (62,085)	-8%



Questions/Comments
