

Axon

Chief Billy Cordell September 15, 2025



Axon Proposal

- 10-year agreement locks in pricing
 - Includes "non-appropriation clause"
 - Includes access to additional products and updates
- Based on a threshold of 100 body-worn cameras (BWC)
 - BPD- 90 BWCs, FD- 2 BWCs, and Animal Services- 4 BWCs
 - Add 4 BWC's to accommodate 1 shortage in PD and future staffing
 - F26 Supplementals adds- 1 FD BWC, 1 PD BWC
 - BFD is considering BWC's for their paramedics

All Axon Contracts with City of Burleson

		Contract		Per Year	Terms	Start	End	
Contracts **	8	Total Cost		Cost	(Months)	Date	Date	
PD BWCs	\$	1,238,449	\$	247,690	62	11/1/2023	10/31/2028	
PD In-Car Cameras		699,349		139,870	60	5/1/2024	4/30/2029	
PD Tasers		330,476		66,095	60	3/1/2024	2/28/2029	
PD Tasers (2nd order)		48,026		12,007	48	3/1/2025	2/28/2029	
PD Tethered Drone		72,818		14,563	60	1/13/2025	1/12/2030	
PD Axon Air		37,395		9,349	51	11/1/2024	1/31/2029	
PD Evidence.com Lic		37,015		9,254	48	11/1/2024	10/31/2028	
ACO BWCs		17,514		3,072	60	12/1/2024	11/30/2029	
FD BWCs		13,225		2,645	60	3/15/2024	3/14/2029	
FD Tasers		9,749		1,946	60	10/1/2024	9/30/2029	
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Total: \$ 2,504,016 \$ 506,490

^{**} Blue Ink contracts were originally proposed to be consolidated into a 10 year Contract while Black ink were not

Al at BPD

- BPD has used Axon AI since fall of 2023
 - BWC/In-Car video-to-text transcription
 - Video/Document redaction software
 - Automatic License Plate Readers (ALPR)
- Al for Facial Recognition
 - Utilized Clearview AI since December 2023
 - Helps Identify unknown suspects in crimes
- Priority Dispatch 911 Call-Taking Training since Summer of 2023
 - Interactive AI voice-bot that impersonates 911 caller to train dispatchers on classifying medical calls correctly (Emergency Medical Dispatch EMD)
- Flock Safety Cameras (ALPR) since January 2023

Drones as First Responder / Dedrone

- Public-facing Law Enforcement (LE) Drone Transparency Dashboard
 - Allows for tracking and reporting of all drone flights
- Three Skydio X10 Drones (Drone as First Responder- Hive)
 - Fully Autonomous Deployment Roof-top Dock
 - Operates Beyond Visual Line of Sight (BVLOS) No observer required
 - Built-in AI to navigate terrain & obstacles
 - Low-light/FLIR capability Night Operations Fire Hotspot Detection
- Dedrone (Airspace Deconfliction & Unauthorized Drone Tracker)
 - Includes Radar, Cameras, RF Sensors, and Mobile Special Event Trailer

Efficiency

We believe these platforms will improve our efficiency

- Axon Draft One AI feature uses officer BWC transcript and formats the information into a report template
- Axon Form One will use BWC transcripts to complete commonly used forms
- Axon Brief One will summarize data & case info individually and holistically
- Report templates for affidavits, arrests, incidents, etc.
- •All imported policies laws, and ordinances can be searched through Al



Axon + Burleson PD: Empowering Real-Time Public Safety

Innovating for Real-Time Response, Officer Safety, and Community Protection

Drone as First Responder (DFR)

- Faster Response, Safer Outcomes: DFR programs reduce response times and provide critical aerial intellibefore officers arrive.
- •Real-Time Eyes on Scene: Integrated with Axon Respond, drones stream live video to command staff and field units.
- •**De-escalation Through Awareness**: Early intel helps determine the appropriate response—often reducing the need for force.

Axon Fusus

Unified Real-Time Operations: Axon Fusus integrates video, sensor, and location data from public and private sources into a single real-time platform.

Enhanced Situational Awareness: Enables command staff to monitor live incidents, track units, and coordinate faster, more informed responses.

Community-Connected Intelligence: Securely connects city cameras, drones, and third-party systems to support proactive policing and transparency.



"In our pursuit of ethical and inclusive product development, we always aim to make the 'right things' easier and the 'wrong things' harder."

Jeff Kunins, Chief Product Officer of Axon

Responsible AI at Axon

HUMANS ARE ALWAYS IN THE LOOP Enhance efficiency and effectiveness without removing crucial human decision-making during critical moments.

DESIGNED WITH AN ETHICAL LENS

We partner with our EEAC and other stakeholders to build rigorous tests and feedback loops that help mitigate bias and ensure equity and reliability.

PURPOSE-BUILT FOR PUBLIC SAFETY Integrate AI seamlessly into existing operations, driving innovation while mitigating risks and supporting the practical realities of policing.



Summary: Consumer AI vs Axon AI

Consumer Al	Axon Al
Designed to be used for anything	Designed and tested specifically for Public Safety
Your data could be used in multiple ways	Your data remains securely within your walls
Creative speculations can lead to hallucinations	Creativity tuned down to reduce hallucinations
Sometimes reminds humans to review	Requires humans to review and approve
Requires manual upload of data	Integrated with the Axon Ecosystem
No testing or safeguards on law enforcement specific use cases	Rigorously tested for accuracy and bias using data representative of law enforcement scenarios



Neighboring Agency Statistics

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Reported Time Savings
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March 2025 – 30 surveys answered

Reported saving 19.16 minutes per report for a total of 574.8 minutes (9.58 hours) saved

Saved 67.82 minutes per officer

April 2025 – 86 surveys answered

Reported saving 23.02 minutes per report for a total of 1,979.72 minutes (32.99 hours) saved

Saved 228.79 minutes (3.81 hours) per officer

May 2025 – 49 surveys answered

Reported saving 23.46 minutes per report for a total of 1,149.5 minutes (19.15 hours) saved

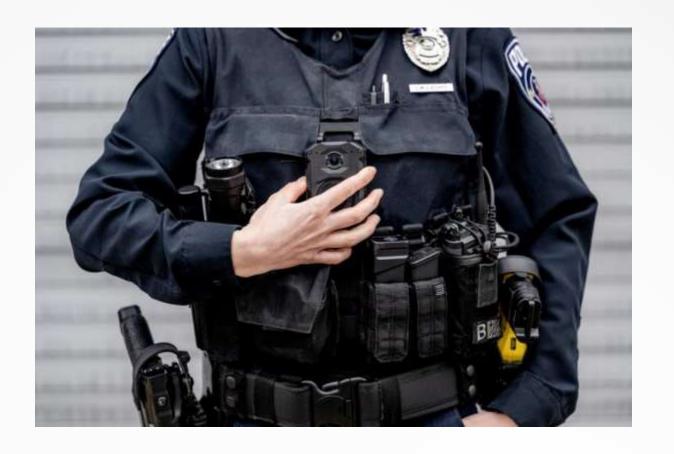
Saved 139.43 minutes (2.32 hours) per officer

Total Time Savings Since Implementing Draft One

3,704.06 minutes (61.73 hours) saved

Axon Assistant

Respond smarter with real-time information



AVAILABLE Q2

Intuitive AI Assistant on BWC

Provides first responders with the info they need, when and where they need it, by placing the power of AI right on their vest

Keep eyes on the scene

Push-to-talk interface allows officers to keep their eyes up, instead of down on a phone screen

Real-Time Translation available now

More skills planned in the future – General Q&A (Q2), Policy Chat access (Q4), and more









AXON AIR DFR

Public safety's premier Drone as First Responder solution





Axon Air | DFR : A complete tech stack



Skydio X10

State-of-the-art autonomous drone designed specifically for first responders



Skydio Dock for X10

24/7 fully autonomous DFR missions with unmatched reliability



DedroneBeyond

Integrated solution for airspace awareness, deconfliction and BVLOS operations



Axon Evidence

Automated evidence offload with unlimited storage option for drone footage



Axon Respond

Real-time live-streaming, alongside body-worn and in-car cameras



Axon Fusus

Seamless integration into the Fusus Real-Time Crime Center Platform





Instant Video Sharing & Collaboration

- One-tap "ReadyLink" for live streaming
- Common operating picture
- Compatible with multiple platforms
- Real-time video to right personnel

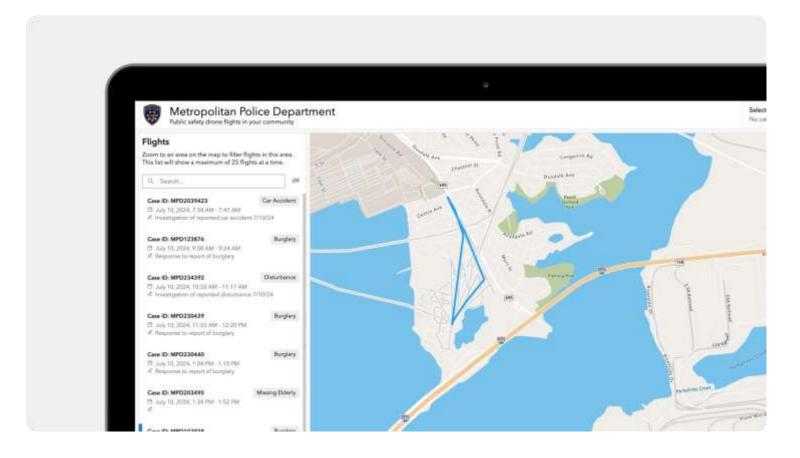






Building Trust Through Transparency

- Public-facing Transparency Dashboard
- Agency control over shared information
- Customizable flight detail sharing
- Flight date, time, and purpose displayed
- Map view with flight telemetry

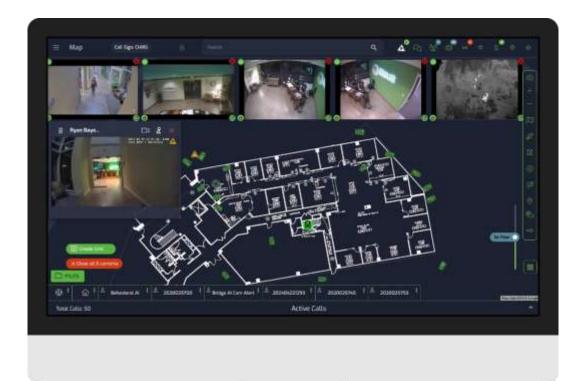






Axon Fusus

- Unified real-time crime center (RTCC) in the cloud
- Single operating picture / pane of glass
- Consolidated view of all agency data streams
- Automated alerts and resource deployment
- Enhanced inter-agency collaboration
- Streamlined evidence management
- Technology-agnostic for flexible implementation







FOUR PRODUCTS, ONE SOLUTION



COMMUNITY ENGAGEMENT TRAINING



vRBT LIVE ACTION



SIMULATOR TRAINING: RANGE SKILLS



SIMULATOR TRAINING: vrbt

Develop skills, empathy, and de-escalation tactics for engaging with victims in crisis and individuals experiencing a mental health episode.

Enhance rapid decisionmaking skills in realistic, high-stress calls for service to effectively prepare trainees for complex realworld scenarios.

Hone handgun and TASER energy weapon skills, including target assessment, speed, accuracy and confidence under stress.

Apply tactical, communication, and decision-making skills in dynamic scenarios that replicate real-world stress and evolving threats.

Burleson PD Early Contract Renewal & Upgrade

This package includes:

	Proposed Tech
Number of Contracts	1
Body Worn Cameras	AB4: 100
Evidence.com Licenses	Pro: 118
Fusus	<u> </u>
Four BWC Hardware Upgrades	
Unlimited Axon Storage	\triangle
Auto Tagging	A
Performance	<u> </u>
Respond+ (Livestreaming)	
Signal Sidearm	A
Redaction Assistant	A
3 rd Party Video Playback	<u> </u>
Standards Licenses	A
My90 Engagement Surveys	\triangle
Virtual Reality	A
Transcription & Dictation	A
Unlimited 3 rd Party Storage	
Axon DFR (x3)	A
DFR Hardware Refresh	
Dedrone by Axon	A
Axon Al	<u> </u>
All Future Al	<u> </u>

Al References in Texas

- Alief ISD Police Dept. TX
- Laredo Police Dept. TX
- Limestone County Constable Pct. 2 TX
- Albany Police Dept. TX
- Loving County Sheriff's Office TX
- Johnson County Sheriff's Office TX (2025)
- Frisco Police Department TX
- Kaufman County Constable Pct. 2 TX
- Denton Police Dept. TX
- Richardson Police Department TX
- Duncanville Police Department TX (2025)
- Allen Police Dept. TX
- Kaufman County Constable Pct. 2 TX
- DeSoto Police Dept. TX
- Killeen Police Dept. TX
- Haskell County Sheriff's Office TX
- Magnolia Police Dept. TX
- Haskell County Sheriff's Office TX
- Waxahachie Police Department TX (2025)

Reference Material

- Al Ethics Video
- Al Customer Testimonial
- CEO Summit (RTCC and DFR)
- RTCC and DFR Customer Testimonial
- Cobb County Story (FUSUS)
- FUSUS
- Ethics Article

One Axon Contract Citywide with All Axon Enhancements

	All Existing	One New	PD	
	Contracts	Contract	Offset	Difference
Year 1 / F26	\$ 506,490	\$ 606,490	\$ (100,000)	\$ -
Year 2 / F27	506,490	606,490	(100,000)	-
Year 3 / F28	506,490	606,490	(100,000)	-
Year 4 / F29 ***	756,143	606,490	(100,000)	(249,653)
Year 5 / F30 ***	762,005	606,490	(100,000)	(255,515)
Year6/F31 ***	762,005	857,879	(100,000)	(4,126)
Year 7 / F32 ***	762,005	857,879	(100,000)	(4,126)
Year 8 / F33 ***	762,005	857,879	(100,000)	(4,126)
Year 9 / F34 ***	1,089,593	857,879	(100,000)	(331,714)
Year 10 / F35 ***	1,097,816	857,879	(100,000)	(339,937)
Total:	\$ 7,511,043	\$ 7,321,847	\$ (1,000,000)	\$ (1,189,197)

^{***} Axon estimated renewal costs

Additional Savings with Consolidated Contract

•Additional savings realized with consolidating to one contract when compared to original proposal

	Original Proposal Select Contracts			New Proposal	D.//		%	
Axon Proposals	\$	(Per Year) 559,369	\$	(Per Year) 731,765	\$	ifference -	Change -	
Remaining Contracts	谓	234,481	1072	17 TEM	5),			
Per Year Total:	\$	793,850	\$	731,765	\$	(62,085)	-8%	



Questions/Comments