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## City Council Regular Meeting

**DEPARTMENT:** Economic Development

**FROM:** Alex Philips, Director

**MEETING:** September 15, 2025

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**SUBJECT:**

Consider and take possible action on a minute order accepting the proposal from BTX Flex, LLC in response to RFP 2025-006 for the sale of real property located at 112 SE Gardens Boulevard and directing staff to enter into negotiations with the proposer. *(Staff Contact: Alex Philips, Director of Economic Development)*

**SUMMARY:**

On August 1, 2025 the City of Burleson released a Request for Proposals (RFP) 2025-006 to identify a qualified development team to purchase and develop a city-owned property at 112 SE Gardens Blvd. The property is currently vacant, and consists of approximately 2.45 acres. The advertised purchase price was listed at \$500,000.

The RFP outlined a preferred development scenario consisting of commercial flex buildings each ranging in size from 2,500 to 6,000 square feet.

In accordance with Texas Local Government Code Chapter 252, the City issued RFP No. 2025-006 for the sale and development of this property. The solicitation was advertised on August 1 and August 8, 2025, and posted on the City's electronic bidding platform, Bonfire, from August 1 through August 21, 2025. The opportunity was distributed to 485 vendors across eight relevant commodity codes in Bonfire, with 24 vendors downloading project documents. The City received one proposal, which was evaluated in accordance with the published criteria.

The BTX Flex, LLC submission proposes 4 – 5 free-standing buildings totaling 24,000 sq. ft. with a mix of retail, office, light service, and potential food/beverage uses. The BTX Flex proposal meets all criteria and includes a \$500,000 purchase price.

This minute order is to accept the proposal to purchase from BTX Flex, a real estate contract will be drawn up by City staff, negotiated between the parties, and considered the City Council at a future meeting.

**RECOMMENDATION:**

Staff recommends awarding RFP 2025-006 to BTX Flex, LLC

**PRIOR ACTION/INPUT (Council, Boards, Citizens):**

N/A

**REFERENCE:**

N/A

**FISCAL IMPACT:**

Proposed Expenditure/Revenue: N/A

Account Number(s):

Fund:

Account Description:

**STAFF CONTACT:**

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