
City Council Regular Meeting

DEPARTMENT: Public Works & Engineering
FROM: Clinton Sumerall, Deputy Director - Operations
MEETING: April 1, 2024

SUBJECT:

Consider approval of a contract for the purchase of two replacement fairway mowers for the Hidden Creek Golf Course with Turf and Soil Management, LLC through PCA Cooperative Purchasing (Contract # PCA OD-395-23) in the amount of \$169,036 (*Staff Contact: Clinton Sumerall, Deputy Director Public Works & Engineering*).

SUMMARY:

The Equipment Services Division of the Public Works & Engineering Department coordinates the purchase of the majority of the City's fleet. Replacing fleet assets in a timely manner prevents the increased maintenance and indirect costs. Indirect or "hidden" costs associated with delayed asset replacement include:

- Reduced employee efficiency and lost productivity,
- Increased fleet size to compensate for higher out of service rates, and
- Increased accident rates or liability exposure.

Equipment Services staff consider several criteria including: age, miles/hours, type of service, reliability, maintenance and repair costs, and condition. Staff also consulted with the Hidden Creek Golf Course Pro and staff for input and confirmation of their operational needs and that the specific models recommended would meet their needs.

The existing mowers, purchased in 2015, have been evaluated and are recommended for replacement. The Hidden Creek Golf Course has a total of two John Deere 7700 Fairway Mowers that will be replaced with Baroness LL551 Fairway Mowers.

Staff reached out to multiple other vendors to obtain comparison quotes for these mowers and received quotes ranging from \$84,518 to \$87,656. Turf and Soil Management, LLC provided the best/lowest price at \$84,518 per mower, through the PCA Cooperative Purchasing Contract. The total cost for both

replacement mowers are \$169,036. Cooperative purchasing is a type of cooperative arrangement among organizations, to agree to aggregate demand to get lower prices from suppliers. Cooperatives are often used by government agencies to reduce costs of procurement. These purchasing cooperatives are used frequently by governmental entities as well as, local governments who are authorized by state law to use this method for procurement. The replacement units are funded in the Proprietary Equipment Replacement Fund.

RECOMMENDATION:

Approve a contract for the purchase of two fairway mowers for the Hidden Creek Golf Course with Turf and Soil Management, LLC through PCA Cooperative Purchasing (Contract # PCA OD-395-23) in the amount of \$169,036.

PRIOR ACTION/INPUT (Council, Boards, Citizens):

N/A

REFERENCE:

FISCAL IMPACT:

Explain Budgeted Y/N: Y

Fund Name: Proprietary Equipment Replacement Fund

Full Account #s: 603-1302-71001

Amount: \$169,036

Project (if applicable): N/A

Financial Consideration: N/A

Explain fiscal impact if any: N/A

STAFF CONTACT:

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