



EMS Billing Discussion Recommendation

CITY COUNCIL PRESENTATION

APRIL 17, 2023



Discussion Objectives

- Summary of Council Feedback from March 6, 2023 work session
- Revised proposed Burleson Fee Schedule
- Review Policy Options for Billing that are included in the Resolution
- Consideration of Proposed action item to approve Fee Schedule Billing Resolution

Work Session Summary

On March 6, 2023, Council received a briefing regarding EMS Billing Best Practices from staff & Rachel Williams, Emergicon Vice President of Client Services



Workshop discussion topics included



Fee schedule comparisons of MedStar and Numerous Local Fire Based EMS Cities



Reimbursement Considerations



Billing options



Feedback from Council to Staff



Staff directed by Council to modify Proposed Fee Schedule to include:

- Reduce fee for ALS 2 services
- Slight increase of SCT rates (approx. 50 per year)
- No hard collections or practices that could harm patients credit
- Balance Billing Patients after commercial insurance pays (soft collection only with ability for write offs)
- Interest-free payment plans administered by EMERGICON
- A prompt pay discount of between 25-45% administered by EMERGICON's Patient Accounts Team
- Allow EMERGICON the ability to write off disposables and oxygen charges when working with patient who have balances



BURLESON PROPOSED FEE SCHEDULE

Proposed Fee Schedule

ALS-E - A0427	\$1,600.00
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ALS 2 - A0433	\$1,750.00
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BLS-E - A0429	\$1,400.00
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SCT - A0434	\$2,200.00
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ALS Disp - A0398	\$400.00
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BLS Disp - A0382	\$350.00
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O2 - A0422	\$150.00
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Mileage - A0425	\$24.00
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TNT - A0998	\$175.00
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MedStar's Fee Schedule

ALS-E - A0427	\$ 1,785.00
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ALS 2 - A0433	\$ 1,785.00
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BLS-E - A0429	\$ 1,685.00
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SCT - A0434	\$ 2,640.00
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ALS Disp - A0398	\$ 156.00
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BLS Disp - A0382	\$ 100.00
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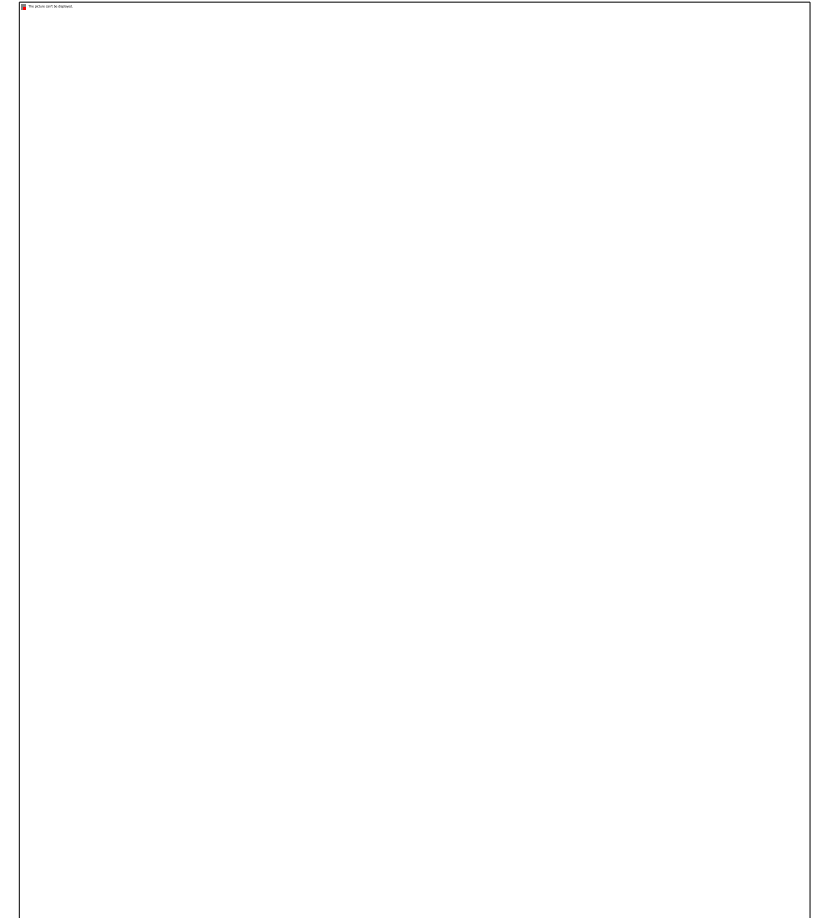
O2 - A0422	\$ 116.00
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Mileage - A0425	\$ 27.00
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TNT - A0998	\$ 500.00
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Summary: Key Components of Proposed EMS Billing Resolution for Council Consideration: Staff Recommends

- The Modified Fee Schedule as proposed (includes reduced ALS 2 rate and slight increase to SCT rate)
- Balance billing of patients after commercial insurance pays (administered per policy discussion)
- Allowing EMERGICON the ability to write off disposables and oxygen charges when working with patients
- Prohibiting use of Hard Collections or actions that could harm patients credit
- Allowing interest-free payment plans administered by EMERGICON
- The ability to offer prompt pay discounts of between 25-45% managed by EMERGICONs Patient Accounts Team



Action Requested

Approve EMS Billing Resolution as
Presented





Questions Comments