# AGRIFY<sup>™</sup>

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Grow with Precision | 2021



### BUILDING A SUSTAINABLE FUTURE TOGETHER

Work smarter with the operational ease of a complete, fully integrated grow system that:

- Delivers actionable insights and data for efficient operations that will improve your ROI
- Supplies full environmental control
- Provides the ability to optimize yield, maximize consistency, and scale with minimal risk at the lowest possible cost

# VERTICAL FARMING UNIT (VFU) FEATURES



• We are a factory direct supplier, you deal directly with us

### **GLOBAL CANNABIS MARKET: \$90B by 2026**

THE RAPID GROWTH OF THE CANNABIS INDUSTRY HAS LED TO AN EVER-CHANGING LANDSCAPE THAT HAS PLAGUED THE SUPPLY-CHAIN WITH MAJOR INEFFICIENCES.



Key Man Risk





Crop Failure

Inconsistent Quality



Slow Return on Investment



Lack of Funding

**Agrify's approach:** A holistic solution to cultivation that treats a production facility as an ecosystem whose success is built on every component working together optimally, mitigating external inefficiencies by taking the guesswork out of internal system cohesion.



# **INDOOR GROWING 1.0**

#### **Inefficiencies with Indoor Grow Methods**



Unutilized vertical space in indoor facilities

Incompatible grow equipment requires system integrators, causing project delays and inefficiency



Inability to optimize facility grow environment for multiple strains



Direct production-related operational costs are high (industry avg. \$436/1b. - \$536/1b.)



Poor biosecurity mitigation and limited prevention of crop-wide devastation

Labor intensive and dangerous working conditions

Agrify Corporation / Confidential & Proprietary

# THE FUTURE OF GROWTH

# Agrify's Quality & Consistency at Scale:

- <0.67% variation in cannabinoids in 10 harvests.
- <0.02% variation in terpenes across 10 harvests for two different strains.
- Average strain potency increase of 29%+ total cannabinoids.
- Yield increase of 6x per square foot compared to conventional system.
- Operational cost decrease of 25%-40% per lb.



# NUMBERS THAT SPEAK FOR THEMSELVES

#### **CASE STUDY:**

A Micro-Climate Controlled Environment Results In Higher Quality & Consistency

 Increased Average Cannabinoid Compound by 34.39% in 25 Strains

 Greater consistency with 0-.02% variance between batches

Strain	Cannabinoid Compound							
	THCa	тнс	CBDa	CBD	CBN	CBG	Total	Agrify VFU Improvement
Pineapple OG Agrify VFU Grown	32.15%	0.64%	0.91%	0.00%	0.15%	0.10%	33.95%	76.09%
Pineapple OG Pre-Agrify Grown	16.09%	2.76%	0.44%	0.00%	0.00%	0.00%	19.28%	
Day Dreamer Agrify VFU Grown	24.77%	4.70%	0.34%	0.00%	0.00%	0.00%	29.80%	107.23%
Day Dreamer Pre-Agrify Grown	13.93%	0.45%	0.00%	0.00%	0.00%	0.00%	14.38%	
Lemmon 714 Agrify VFU Grown	21.13%	2.52%	1.63%	0.00%	0.00%	0.00%	25.30%	39.55%
Lemmon 714 Pre-Agrify Grown	16.95%	0.14%	1.04%	0.00%	0.00%	0.00%	18.13%	
A-Dub Agrify VFU Grown	26.96%	0.17%	0.00%	0.00%	0.00%	0.00%	27.14%	62.13%
A-Dub Pre-Agrify Grown	16.07%	0.18%	0.50%	0.00%	0.00%	0.00%	16.74%	

### **PRODUCTION RESULTS THAT DELIVER**

#### Consistent Cannabinoid and Terpene Ranges Across a Variety of Strains



- Candy Cane 10 Harvest Batches
  - Cannabinoid Range 0.67%
  - Terpene Range 0.08%
- Lemon Haze 12 Harvest Batches
  - Cannabinoid Range 0.38%
  - Terpene Range 0.02%
- Some Thing Blue 7 Harvest Batches
  - Cannabinoid Range 0.96%
  - Terpene Range 0.08%
- The Bling 8 Harvest Batches
  - Cannabinoid Range 0.14%
  - Terpene Range 0.35%

### **AN INTEGRATED SYSTEM FOR CULTIVATION**

Agrify's Vertical Farming Unit (VFU) + Agrify Insights = Improved Processes, Improved Results

**6**x

**Yield Increase** When stacked 3 units high 25%+

**Increase in Potency** With granular environmental control 30%

**Lower OPEX** With a VFU system

Data collection + granularly controlled microclimate cultivation = Consistency, quality, and reproducibility at scale

# VERTICAL FARMING UNITS (VFUS)

#### Compartmentalized Growing Environments

Optimize and replicate strain-specific cultivation environments

### **Maximizing Facility Yield**

Stack VFUs vertically to create up to 6x yield/sf

#### **Data Driven Insights**

1 million+ data points collected per VFU annually
LED Lighting

Built-in LED top light and inter-canopy lights

#### **Increase Operational Efficiency**

Average operational cost per lbs. is \$350/lb. \*industry average is \$436/lb. - \$516/lb.



### AGRIFY INSIGHTS™ CULTIVATION SOFTWARE

#### **Precision Monitoring and Controls**

Automate temperature, humidity, lighting, CO<sub>2</sub>, irrigation, and fertigation parameters

#### **Create and Optimize Cultivation Plans**

Strain-specific grow plans developed via realtime analytics

#### **Demand-Based Production Planning**

Optimize yield with weekly harvesting and staggered growth cycles

#### **Automated Workflow**

Complete ERP system with role-based dashboards to minimize human errors



### THE AGRIFY<sup>™</sup> ECOSYSTEM



Agrify's products and services work in tandem to provide end-to-end cultivation solutions.

Each element is designed to work seamlessly together to produce high-quality and consistent flower at the lowest operating cost.





### **APPENDIX**

- VFU Deployment Timeline- Slide 15
- Plant Production Timeline- Slide 16
- VFU FAQS- Slide 17
- Customer Testimonials Slide 18
- Agrify Services Slides 19, 20



### **VFU DEPLOYMENT TO PRODUCTION**



### PLANT PRODUCTION TO PERPETUAL HARVESTING



# FAQS | VERTICAL FARMING UNITS

#### Is the Agrify Insights software packaged with the Vertical Farming Unit?

Agrify delivers an integrated hardware and software solution that maximizes each Vertical Farming Unit and facility operations from seed to harvest.

#### What are the dimensions on the Vertical Farming Unit?

The VFU's exterior dimensions are 100.75" x 47.88" x 110.75" (L x W x H). The VFU offers 2 tiers of canopy with 40" grow height per tier (to the bottom of the LED top light). Please see our VFU data sheet for more details.

#### What type of material is the Vertical Farming Unit made of?

The VFU is manufactured using aluminum alloy and has a powder coating for corrosion resistance and system durability. The VFU's LED lights are IP65 wet location rated, DLC, and NSF certified. Operators will have access to Agrify's standard operating procedures for sanitation and maintenance of the VFU.

#### How does the system connect with a cultivation facility?

The VFU houses an internal environmental control unit (ECU) that connects with a central chilled water system, central fertigation and irrigation system, and CO2 connection. The use of these resources is optimized by conditioning the VFU's microclimate as the system operates comfortably in an ambient working environment.



### CUSTOMER TESTIMONIALS

The flower grown in the Agrify VFU's "Is the best flower I have seen all year."

- MSO purchasing agent and WhiteCloud Botanical customer

"Agrify's VFU and software have allowed us to operate more efficiently. We streamlined our workflow and are getting better results because of it."

- Agrify Customer in Denver, CO

### **AGRIFY SERVICES**

#### **Facility Design & Construction**

Ensure efficiency and productivity with our hasslefree turn-key solution – from architecture design, engineering, and construction to integrated grow solutions, and equipment financing.

#### **Capital Financing**

Whether you're a startup or a multi-state operation, you'll find generous financing terms so you can scale your indoor grow the smartest way possible – with our AI-powered technology.

#### **Agrify University**

Agrify University is an immersive, hands-on, project-based learning environment where science, data and technology are used to assist next-generation growers in cultivating high-value crops with efficiency at scale. The Agrify University classroom, located in Billerica, MA, is a safe space to learn and grow, both for prospects and employees.



### **AGRIFY SERVICES**

#### **Utility Rebates**

Recoup tens of thousands of dollars invested in our energy-efficient LED grow lights – we're here to help you navigate the ins and outs of LED rebate programs to get your rebate check in hand.

#### **Consulting & Brands**

Maximize efficiency and your ROI with our comprehensive consulting services – from initial VFU set-up to scaling up operations to marketing your high-quality crops.



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