



**Axon Enterprise, Inc.**  
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 Scottsdale, Arizona 85255  
 United States  
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Q-456194-45233.835CK

Issued: 11/03/2023

Quote Expiration: 12/15/2023

Estimated Contract Start Date: 12/15/2023

Account Number: 109085

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
Delivery;Invoice-107 W Front St 107 W Front St Buchanan, MI 49107-1267 USA	Buchanan Police Dept - MI 107 W Front St Buchanan MI 49107-1267 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Charles Kamps Phone: (480) 930-4327 Email: ckamps@axon.com Fax:	Harvey Burnett Phone: Email: hburnett@cityofbuchanan.com Fax:

### Quote Summary

Program Length	60 Months
<b>TOTAL COST</b>	<b>\$16,488.94</b>
<b>ESTIMATED TOTAL W/ TAX</b>	<b>\$16,758.58</b>

### Discount Summary

Average Savings Per Year	\$151.07
<b>TOTAL SAVINGS</b>	<b>\$755.36</b>

### Payment Summary

Date	Subtotal	Tax	Total
Nov 2023	\$3,297.78	\$53.93	\$3,351.71
Nov 2024	\$3,297.79	\$53.93	\$3,351.72
Nov 2025	\$3,297.79	\$53.93	\$3,351.72
Nov 2026	\$3,297.79	\$53.93	\$3,351.72
Nov 2027	\$3,297.79	\$53.92	\$3,351.71
<b>Total</b>	<b>\$16,488.94</b>	<b>\$269.64</b>	<b>\$16,758.58</b>

Quote Unbundled Price:	\$17,244.30
Quote List Price:	\$17,244.30
Quote Subtotal:	\$16,488.94

## Pricing

*All deliverables are detailed in Delivery Schedules section lower in proposal*

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
<b>A la Carte Hardware</b>									
AB3C	AB3 Camera Bundle	6			\$761.45	\$1,359.05	\$8,154.30	\$269.64	\$8,423.94
<b>A la Carte Software</b>									
73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	140	60		\$0.60	\$0.60	\$5,040.00	\$0.00	\$5,040.00
BasicLicense	Basic License Bundle	5	60		\$16.87	\$2.53	\$760.00	\$0.00	\$760.00
ProLicense	Pro License Bundle	1	60		\$42.91	\$42.24	\$2,534.64	\$0.00	\$2,534.64
<b>Total</b>							<b>\$16,488.94</b>	<b>\$269.64</b>	<b>\$16,758.58</b>

## Delivery Schedule

### Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
AB3 Camera Bundle	11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2	7	11/15/2023
AB3 Camera Bundle	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK	6	11/15/2023
AB3 Camera Bundle	74028	WING CLIP MOUNT, AXON RAPIDLOCK	7	11/15/2023

### Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Basic License Bundle	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	5	12/15/2023	12/14/2028
Basic License Bundle	73840	EVIDENCE.COM BASIC ACCESS LICENSE	5	12/15/2023	12/14/2028
Pro License Bundle	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	3	12/15/2023	12/14/2028
Pro License Bundle	73746	PROFESSIONAL EVIDENCE.COM LICENSE	1	12/15/2023	12/14/2028
A la Carte	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	140	12/15/2023	12/14/2028

### Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
AB3 Camera Bundle	80496	EXT WARRANTY, BODY 3 CAMERA	6	11/15/2024	12/14/2028

## Payment Details

### Nov 2023

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	140	\$1,007.99	\$0.00	\$1,007.99
Year 1	AB3C	AB3 Camera Bundle	6	\$1,630.86	\$53.93	\$1,684.79
Year 1	BasicLicense	Basic License Bundle	5	\$152.00	\$0.00	\$152.00
Year 1	ProLicense	Pro License Bundle	1	\$506.93	\$0.00	\$506.93
<b>Total</b>				<b>\$3,297.78</b>	<b>\$53.93</b>	<b>\$3,351.71</b>

### Nov 2024

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	140	\$1,008.00	\$0.00	\$1,008.00
Year 2	AB3C	AB3 Camera Bundle	6	\$1,630.86	\$53.93	\$1,684.79
Year 2	BasicLicense	Basic License Bundle	5	\$152.00	\$0.00	\$152.00
Year 2	ProLicense	Pro License Bundle	1	\$506.93	\$0.00	\$506.93
<b>Total</b>				<b>\$3,297.79</b>	<b>\$53.93</b>	<b>\$3,351.72</b>

### Nov 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	140	\$1,008.00	\$0.00	\$1,008.00
Year 3	AB3C	AB3 Camera Bundle	6	\$1,630.86	\$53.93	\$1,684.79
Year 3	BasicLicense	Basic License Bundle	5	\$152.00	\$0.00	\$152.00
Year 3	ProLicense	Pro License Bundle	1	\$506.93	\$0.00	\$506.93
<b>Total</b>				<b>\$3,297.79</b>	<b>\$53.93</b>	<b>\$3,351.72</b>

### Nov 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	140	\$1,008.00	\$0.00	\$1,008.00
Year 4	AB3C	AB3 Camera Bundle	6	\$1,630.86	\$53.93	\$1,684.79
Year 4	BasicLicense	Basic License Bundle	5	\$152.00	\$0.00	\$152.00
Year 4	ProLicense	Pro License Bundle	1	\$506.93	\$0.00	\$506.93
<b>Total</b>				<b>\$3,297.79</b>	<b>\$53.93</b>	<b>\$3,351.72</b>

### Nov 2027

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	140	\$1,008.00	\$0.00	\$1,008.00
Year 5	AB3C	AB3 Camera Bundle	6	\$1,630.86	\$53.92	\$1,684.78
Year 5	BasicLicense	Basic License Bundle	5	\$152.00	\$0.00	\$152.00
Year 5	ProLicense	Pro License Bundle	1	\$506.93	\$0.00	\$506.93
<b>Total</b>				<b>\$3,297.79</b>	<b>\$53.92</b>	<b>\$3,351.71</b>

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

## Standard Terms and Conditions

### Axon Enterprise Inc. Sales Terms and Conditions

#### Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at [www.axon.com/legal/sales-terms-and-conditions](http://www.axon.com/legal/sales-terms-and-conditions)), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

#### ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at [www.axon.com/legal/sales-terms-and-conditions](http://www.axon.com/legal/sales-terms-and-conditions)), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

#### Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

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Signature

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Date Signed

11/3/2023

