



September 21, 2022

Buchanan Police Department  
Attn: Chief Harvey J. Burnett, Jr.  
107 West Front Street  
Buchanan, MI 49107

Dear Chief Harvey J. Burnett, Jr.:

Price on 2023 Vehicle Macomb County Contract Bid# 21-18:

**2023 Ford Police Interceptor Utility AWD in Black \$46,080.00 ea**

Service Contract: 36,000 miles or 36 months factory bumper to bumper warranty and 100,000 miles or 60 months powertrain warranty.

Delivery date: TBD.

**Order Cutoff Date: Order Bank Stock.**

**Ford Motor Company does not guarantee delivery---Ford Motor Company will make reasonable efforts to schedule orders received prior to fleet order cut-off date.**

**Payment requirements:** All departments to pay on delivery of vehicle. 10-day grace period will be given if previous arrangements have been made. An \$8.00 per day floor plan will be charged if payment is not at the dealership within 10 days of delivery of the vehicle (s).

**If you have any questions please call me, 888-92-Fleet (888-923-5338).**

Respectfully Submitted,

*Bill Campbell*

Bill Campbell  
Government & Fleet Sales

**Macomb County Bid Price**  
(Bid #21-18, MY2020) in the  
**State of Michigan**  
**2023 Utility Police Interceptor**  
**Major Standard Equipment**

**MECHANICAL**

- Axle Ratio – 3.73 (AWD)
- Brakes – 4-Wheel Heavy-Duty Disc w/H.D. Front and Rear Calipers
- Column Shifter
- DC/DC converter – 220-Amp (in lieu of alternator)
- Drivetrain – All-Wheel-Drive
- Electric Power-Assist Steering (EPAS) – Heavy-Duty
- Engine – 3.3L V6 Direct-Injection Hybrid Engine System
- Engine – 3.3L V6 Direct-Injection FFV with 10-Speed Automatic Transmission (136-MPH Top Speed)
- Note: Deletes Regenerative Braking and Lithium-Ion Battery Pack; adds 250-Amp Alternator, replaces H7 AGM battery (800 CCA/80-amp) with H7 SLI battery (730 CCA/80-amp) and replaces 19-gallon tank with 21.4-gallon tank
- Engine – 3.0L V6 EcoBoost® with 10-Speed Automatic Transmission – (148-MPH Top Speed)
- Note: Deletes Regenerative Braking and Lithium-Ion Battery Pack; adds 250-Amp Alternator, replaces H7 AGM battery (800 CCA/80-amp) with H7 SLI battery (730 CCA/80-amp) and replaces 19-gallon tank with 21.4-gallon tank
- Engine Hour Idle Meter
- Engine Hour Meter
- Engine Oil Cooler
- Fuel Tank – 19-gallons
- H7 AGM Battery (800 CCA/80-amp)
- Lithium-Ion Battery Pack
- Suspension – independent front & rear
- Transmission – 10-speed automatic

**EXTERIOR**

- Antenna, Roof-mounted
- Cladding – Lower bodyside cladding MIC
- Door Handles – Black (MIC)
- Exhaust True Dual (down-turned)
- Front-Door-Lock Cylinders (Front Driver / Passenger / Liftgate)
- Glass – 2nd Row, Rear Quarter and Liftgate Privacy Glass
- Grille – Black (MIC)
- Headlamps – Automatic, LED Low-and-High-Beam
- Note: Includes Front Headlamp / Police Interceptor Housing (with LED wig-wag feature)
- Pre-drilled hole for side marker police use, does not include LED strobe, but includes LED wig-wag functionality (eliminates need to drill housing assemblies and provides LED wig-wag feature)
- Pre-molded side warning LED holes with standard sealed capability (does not include LED installed lights)
- Wig-wag default is traditional ping-pong pattern; can be programmed to triple-burst pattern or ping-pong / triple-burst
- Note: Must be wired to vehicle's light controller to enable wig-wag functionality; recommend Ready for the Road Package (67H) or Ultimate Wiring Package (67U)
- Liftgate – Manual 1-Piece – Fixed Glass w/Door-Lock Cylinder
- Mirrors – Black Caps (MIC), Power Electric Remote, Manual Folding with Integrated Spotter (integrated blind spot mirrors not included when equipped with BLIS®)
- Spare – Full size 18" Tire w/TPMS
- Spoiler – Painted Black
- Tailgate Handle – (MIC)
- Tail lamps – LED
- Tires – 255/60R18 A/S BSW
- Wheel-Lip Molding – Black (MIC)
- Wheels – 18" x 8.0 painted black steel with wheel hub cover
- Windshield – Acoustic Laminated

**INTERIOR/COMFORT**

- Cargo Hooks
- Climate Control – Dual-Zone Electronic Automatic Temperature Control (DEATC)
- Door-Locks
- Power
- Rear-Door Handles and Locks Operable
- Fixed Pedals (Driver Dead Pedal)
- Floor – Flooring – Heavy-Duty Thermoplastic Elastomer
- Glove Box – Locking/non-illuminated
- Grab Handles – (1 – Front-passenger side, 2-Rear)

**INTERIOR/COMFORT (continued)**

- Liftgate Release Switch located in overhead console (45 second timeout feature)
  - Lighting
  - Overhead Console
  - Red/White Task Lighting in Overhead Console
  - 3rd row overhead map light
  - Mirror – Day/night Rear View
  - Particulate Air Filter
  - Powerpoints – (1) First Row
  - Rear-door closeout panels
  - Rear-window Defrost
  - Scuff Plates – Front & Rear
  - Seats
  - 1st Row Police Grade Cloth Trim, Dual Front Buckets with reduced bolsters
  - 1st Row – Driver 6-way Power track (fore/aft. Up/down, tilt with manual recline, 2-way manual lumbar)
  - 1st Row – Passenger 2-way manual track (fore/aft. with manual recline)
  - Built-in steel intrusion plates in both driver/passenger seatbacks
  - 2nd Row Vinyl, 35/30/35 Split Bench Seat (manual fold-flat, no tumble) – fixed seat track
  - Speed (Cruise) Control
  - Speedometer – Calibrated (includes digital readout)
  - Steering Wheel – Manual / Tilt / Telescoping, Urethane wheel finish w/Silver Painted Bezels with Speed Controls and 4-user configurable latching switches
  - Sun visors, color-keyed, non-illuminated
  - Universal Top Tray – Center of I/P for mounting aftermarket equipment
  - Windows, Power, 1-touch Up/Down Front Driver/Passenger-Side with disable feature
- SAFETY/SECURITY**
- AdvanceTrac® w/RSC® (Roll Stability Control™)
  - Airbags, dual-stage driver & front-passenger, side seat, passenger-side knee, Roll Curtain Airbags and Safety Canopy®
  - Anti-Lock Brakes (ABS) with Traction Control
  - Brakes – Police calibrated high-performance regenerative braking system
  - Belt-Minder® (Front Driver / Passenger)
  - Child-Safety Locks (capped)
  - Individual Tire Pressure Monitoring System (TPMS)
  - LATCH (Lower Anchors and Tethers for Children) system on rear outboard seat locations
  - Rearview Camera with Washer viewable in 4.2" center stack.
  - Seat Belts, Pretensioner/Energy-Management System w/adjustable height in 1st Row
  - SOS Post-Crash Alert System™

**FUNCTIONAL**

- Audio
- AM/FM / MP3 Capable / Clock / 4-speakers
- Bluetooth® interface
- 4.2" Color LCD Screen Center-Stack "Smart Display"
- Note: Standard radio does not include USB Port or Aux. Audio Input Jack; Aux. Audio Input Jack requires SYNC 3®
- Easy Fuel® Capless Fuel-Filler
- Ford Telematics™ – Includes Ford Modem and complimentary 2-year trial subscription
- Front door tether straps (driver/passenger)
- Power pigtail harness
- Recovery Hooks; two in front and trailer bar in rear
- Simple Fleet Key (w/o microchip, easy to replace; 4-keys)
- Two-way radio pre-wire
- Two (2) 50 amp battery ground circuits – power distribution junction block (behind 2nd row passenger seat floorboard)
- Wipers – Front Speed-Sensitive Intermittent; Rear Dual Speed Wiper Wipers – Front

**WARRANTY**

- 3 Year / 36,000 Miles Bumper / Bumper
- 8 Year / 100,000 Miles Hybrid Unique Components

**POWERTRAIN CARE EXTENDED SERVICE PLAN**

- 5-year/100,000-mile Powertrain CARE Extended Service Plan (zero deductible) – Standard

## Police Interceptor Utility Base Prices

<input checked="" type="checkbox"/>	Utility All Wheel Drive (3.3L V6 Direct-Injection FFV, 136 MPH, 99B/44U) K8A/500A	\$41,610.00
<input type="checkbox"/>	Utility All Wheel Drive (3.0L V6 EcoBoost, 148 MPH, 99C/44U) K8A/500A	\$44,984.00
<input type="checkbox"/>	Utility All Wheel Drive (3.3L V6 Direct-Injection Hybrid Eng., 136 MPH, 99W/44B) K8A/500A	\$44,136.00

VEHICLE COLOR: Order Code	Interior Trim Color	
	Charcoal Black (96)	
Arizona Beige Metallic Clearcoat	[E3]	[ ]
Medium Brown Metallic	[BU]	[ ]
Dark Toreador Red Metallic	[JL]	[ ]
Dark Blue	[LK]	[ ]
Royal Blue	[LM]	[ ]
Light Blue Metallic	[LN]	[ ]
Vermillion Red	[E4]	[ ]
Smokestone Metallic	[HG]	[ ]
Silver Grey Metallic	[TN]	[ ]
Iconic Silver Metallic	[JS]	[ ]
Agate Black	[UM]	[ x ]
Oxford White	[YZ]	[ ]
Blue Metallic	[FT]	[ ]
Sterling Grey Metallic	[UJ]	[ ]
Medium Titanium Metallic	[YG]	[ ]
Carbonized Grey	[M7]	[ ]

## INTERCEPTOR OPTIONAL FEATURES:

Flooring/Seats	Code	\$Cost
<input type="checkbox"/> 1st and 2nd row carpet floor covering	16C	125.00
<input type="checkbox"/> 2nd Row Cloth Seats	F6/ 88F	60.00
<input type="checkbox"/> Power passenger seat (6-way) w/manual recline and lumbar	87P	325.00
<input type="checkbox"/> Rear Console Plate (Not available with Interior Upgrade Pkg – 65U)	85R	45.00
<input type="checkbox"/> Interior Upgrade Package	65U	390.00

- 1st and 2nd Row Carpet Floor Covering
  - Cloth Seats – Rear
  - Center Floor Console less shifter w/unique Police console finish plate
  - Includes Console and Top Plate with 2 cup holders
  - Floor Mats, front and rear (carpeted)
  - Deletes the standard console mounting plate (85D)
  - SYNC® 3
    - Enhanced Voice Recognition Communications and Entertainment System
    - 4.2" Color LCD Screen Center-Stack "Smart Display"
    - AppLink®
    - 911 Assist®
- Note:** SYNC® AppLink® lets you control some of your favorite compatible mobile apps with your voice. It is compatible with select smartphone platforms.

Lamps/Lighting		
<input checked="" type="checkbox"/> Dark Car Feature – Courtesy lamp disable when any door is opened	43D	20.00
<input type="checkbox"/> Daytime Running Lamps	942	45.00
<input type="checkbox"/> Side Marker Lights in Skull Caps	63B/60A	340.00
<input type="checkbox"/> Rear Quarter Glass Side Marker Lights	63L	575.00
<input type="checkbox"/> Front Warning Auxiliary Light (Driver side – Red / Passenger side – Blue)	21L/60A	600.00
<input type="checkbox"/> Rear Auxiliary Liftgate Lights (Red/Blue LED Lights; located beneath liftgate glass in applique panel)	43A	395.00
<input type="checkbox"/> Front Interior Windshield Warning Lights (Red/Blue with take down)	96W	1145.00
<input type="checkbox"/> Rear Spoiler Traffic Warning Light	96T	1495.00
<input type="checkbox"/> Dome Lamp – Red/White in Cargo Area	17T	50.00
<input type="checkbox"/> Pre-wiring for grille lamp, siren, and speaker	60A	50.00
<input type="checkbox"/> Spot Lamp – Driver Only (LED Bulbs) (Unity)	51R	395.00
<input type="checkbox"/> Spot Lamp – Driver Only (LED Bulbs) (Whelen)	51T	420.00
<input checked="" type="checkbox"/> Spot Lamp – Dual (driver and passenger) (LED Bulbs) (Unity)	51S	620.00
<input type="checkbox"/> Spot Lamp – Dual (driver and passenger) (LED Bulbs) (Whelen)	51V	665.00



**Body**

[ ] Glass – Solar Tint 2nd and 3rd Row (Deletes Privacy Glass)	92G	120.00
[ ] Glass – Solar Tint 2nd Row (Privacy Glass on Rear Quarter and Liftgate Window)	92R	85.00
[ ] Deflector Plate	76D	335.00

**Wheels**

[ ] Wheel Covers (18" Full Face Wheel Cover)	65L	60.00
[ ] 18" Painted Aluminum Wheel	64E	475.00

**Misc**

[ ] Engine Block Heater	41H	90.00
<b>[x] License Plate Bracket – Front</b>	<b>153</b>	<b>N/C</b>
[ ] Badge Delete (Police Interceptor Badge Only)	16D	N/C
[ ] 100 Watt Siren/Speaker (includes bracket and pigtail)	18X	300.00
[ ] Aux Air Conditioning	17A	610.00
<b>[x] Noise Suppression Bonds (Ground Straps)</b>	<b>60R</b>	<b>100.00</b>
[ ] OBD-II Split Connector – Allows up to 2 devices to be connected to the vehicle's OBD-II port	61B	55.00

**Audio/Video**

[ ] Rear View Camera (Includes Electrochromic Rear View Mirror – Video is displayed in rear view mirror)	87R	N/C
Note: This option would replace the camera that comes standard in the 4" center stack area.		
[ ] Rear Camera On-Demand – allows driver to enable rear camera on-demand	19V	230.00

**Doors/Windows**

<b>[x] Global Lock / Unlock feature (Door-panel switches will lock/unlock all doors and rear liftgate. Eliminates the overhead console liftgate unlock switch) ***** OLD STYLE REAR HATCH LOCK / UNLOCK *****</b>	<b>18D</b>	<b>N/C</b>
[ ] Hidden Door Lock Plunger, Rear Door Handle and Rear Windows Inoperable	52P	160.00
<b>[x] Rear Door Handles Inoperable/Locks Inoperable and Rear Windows Inop.</b>	<b>68G</b>	<b>75.00</b>
[ ] Lock system; Single Key/All Vehicles Keyed Alike	59	50.00
Keyed Alike 1284x= <b>59B</b> Keyed Alike 1294x= <b>59C</b> Keyed Alike 0135x= <b>59D</b>		
Keyed Alike 1435x= <b>59E</b> Keyed Alike 0576x= <b>59F</b> Keyed Alike 0151x= <b>59G</b>		
Keyed Alike 1111x= <b>59J</b>		

**Safety & Security**

[ ] Ballistic Door Panels – Driver Front Door Only (Level 3)	90D	1585.00
[ ] Ballistic Door Panels – Driver & Pass Front Doors (Level 3)	90E	3170.00
[ ] Ballistic Door Panels – Driver Front Door Only (Level 4+)	90F	2415.00
[ ] Ballistic Door Panels – Driver & Pass Front Doors (Level 4+)	90G	4830.00
[ ] BLIS® – Blind Spot Monitoring with Cross Traffic Alert	55B/54Z	545.00
[ ] <b>Police Perimeter Alert</b> – detects motion in an approximately 270-degree radius on sides and back of vehicle; if movement is determined to be a threat, chime will sound at level I. Doors will lock and windows will automatically go up at level II. Includes visual display in instrument cluster with tracking.	68B	675.00
[ ] <b>Pre-Collision Assist with Pedestrian Detection</b> (includes Forward Collision Warning and Automatic Emergency Braking and unique disable switch for Law Enforcement use) Note: Not available with option 96W	76P	145.00
<b>[x] Mirrors– Heated, Non BLIS</b>	<b>549</b>	<b>60.00</b>
[ ] Lockable Gas Cap for Easy Fuel Capless Fuel-Filler	19L	20.00
[ ] Perimeter Anti-Theft Alarm – Activated by Hood, Door, or Decklid	593/55F	460.00
[ ] Remote Keyless Entry w/4 Key Fobs (w/o Keypad)	55F	340.00
[ ] Police Engine Idle Feature	47A	260.00
[ ] Extra Key \$6.00x____=	Parts	6.00 ea
[ ] Remote Starter (Must Order Keyless Entry <b>55F</b> )	Parts	550.00
[ ] Reverse Sensing	76R	275.00
[ ] Class III Trailer Tow Lighting Package (4-pin and 7-pin connectors and wiring)	52T	80.00
[ ] H8 AGM Battery (900 CCA/92-amp)	19K	110.00
[ ] Gun Vault (Not Available with (17A) Aux Air Conditioning)	63V	245.00

<p>[ ] <b><u>12.1" Integrated Computer Screen</u></b></p> <ul style="list-style-type: none"> <li>Includes 12.1" touchscreen display in center stack and allows for operation of laptop in remote location to free up cabin space in front passenger area</li> <li>Includes Audio Video extender (AVX) box, (2) AVX cables, (2) USB cables and (1) HDMI cable</li> <li>Includes SYNC 3 ®</li> </ul>	47E	2745.00
<p>[ ] <b><u>Front Headlamp Lighting Solution</u></b></p> <ul style="list-style-type: none"> <li>Includes LED Low beam/High beam headlamp, Wig-wag function and Red/Blue/White LED side warning lights (driver's side White/Red / passenger side White/Blue)</li> <li>Includes pre-wire for grille LED lights, siren and speaker (60A)</li> <li>Wiring, LED lights included. Controller "not" included</li> </ul> <p>Note: Not available with option: 67H</p> <p>Note: Recommend using Ultimate Wiring Package (67U)</p>	66A	895.00
<p>[ ] <b><u>Police Wire Harness Connector Kit – Front/Rear</u></b></p> <p>For connectivity to Ford PI Package solutions includes:</p> <ul style="list-style-type: none"> <li>Front <ul style="list-style-type: none"> <li>(2) Male 4-pin connectors for siren</li> <li>(5) Female 4-pin connectors for lighting/siren/speaker</li> <li>(1) 4-pin IP connector for speakers</li> <li>(1) 4-pin IP connector for siren controller connectivity</li> <li>(1) 8-pin sealed connector</li> <li>(1) 14-pin IP connector</li> </ul> </li> <li>Rear <ul style="list-style-type: none"> <li>(2) Male 4-pin connectors for siren</li> <li>(5) Female 4-pin connectors for lighting/siren/speaker</li> <li>(1) 4-pin IP connector for speakers</li> <li>(1) 4-pin IP connector for siren controller connectivity</li> <li>(1) 8-pin sealed connector</li> <li>(1) 14-pin IP connector</li> </ul> </li> </ul> <p>Note: Note:See Upfitters guide for further detail <a href="http://www.fordpoliceinterceptorupfit.com">www.fordpoliceinterceptorupfit.com</a></p>	67V	185.00
<p>[ ] <b><u>Tail lamp/Police Interceptor Housing Only</u></b></p> <ul style="list-style-type: none"> <li>Pre-existing holes with standard twist lock sealed capability (does not include LED Strobe lights) (eliminates need to drill housing assemblies)</li> </ul> <p>Note: Not available with options: 66B and 67H</p>	86T	60.00
<p>[ ] <b><u>Tail Lamp Lighting Solution</u></b></p> <ul style="list-style-type: none"> <li>Includes LED lights plus two (2) rear integrated hemispheric lighthouse white LED side Warning lights in taillamps</li> <li>LED lights only. Wiring, controller "not" included</li> </ul> <p>Note: Not available with option: 67H</p> <p>Note: Recommend using Ultimate Wiring Package (67U)</p>	66B	430.00
<p>[ ] <b><u>Rear Lighting Solution</u></b></p> <ul style="list-style-type: none"> <li>Includes two (2) backlit flashing linear high-intensity LED lights (driver's side red / passenger side blue) mounted to inside liftgate glass</li> <li>Includes two (2) backlit flashing linear high-intensity LED lights (driver's side red / Passenger side blue) installed on inside lip of liftgate (lights activate when liftgate is open)</li> <li>LED lights only. Wiring, controller "not" included</li> </ul> <p>Note: Not available with option: 67H</p> <p>Note: LED lights only – does "not" include wiring or controller</p> <p>Note: Recommend using Ultimate Wiring Package (67U)</p>	66C	455.00
<p>[ ] <b><u>Ultimate Wiring Package</u></b></p> <ul style="list-style-type: none"> <li>Rear console mounting plate (85R) – contours through 2nd row; channel for wiring</li> <li>Pre-wiring for grille LED lights, siren and speaker (60A)</li> <li>Wiring harness I/P to rear cargo area (overlay) <ul style="list-style-type: none"> <li>Two (2) light cables – supports up to six (6) LED lights (engine compartment/grille)</li> <li>One (1) 10-amp siren/speaker circuit engine cargo area</li> </ul> </li> <li>Rear hatch/cargo area wiring – supports up to six (6) rear LED lights</li> <li>Does "not" include LED lights, side connectors or controller</li> <li>Recommend Police Wire Harness Connector Kit 67V</li> </ul> <p>Note: Not available with options: 65U, 67H</p>	67U	560.00

**[x] Ready for the Road Package All-in Complete Package 67H 3595.00**

**All-in Complete Package – Includes Police Interceptor Packages: 66A, 66B, 66C, plus**

- Whelen Cencom Light Controller Head with dimmable backlight
  - Whelen Cencom Relay Center / Siren / Amp w/Traffic Advisor control (mounted behind 2nd row seat)
  - Light Controller / Relay Cencom Wiring (wiring harness) w/additional input/output pigtails
  - High current pigtail
  - Whelen Specific WECAN Cable (console to cargo area) connects Cencom to Control Head
  - Pre-wiring for grille LED lights, siren and speaker (60A)
  - Rear console plate (85R) – contours through 2nd row; channel for wiring
  - Grille linear LED Lights (Red / Blue) and harness
  - 100-Watt Siren / Speaker
  - Hidden Door-Lock Plunger w/Rear-door controls inoperable (locks, handles and windows) (52P)
- Note: Not available with options: 66A, 66B, 66C, 67U and 65U**

**Extended Warranty Option's (\$0.00 Deductible) 100,000 Mile Coverage**

**[ ] 5-Year Premium Care Warranty (500 Plus Components Coverage) 2745.00**

**Total Price \$46,080.00 ea**