Memorandum

Date: 11/3/26

To: City Commission

From: Courtney Baham, Accounting Specialist

Subject: **Proposed Transition from AT&T to Verizon Wireless**

Background

This memo requests City Commission approval to transition the City of Buchanan's wireless service from AT&T to Verizon. Based on the attached cost comparison, the proposed change would reduce recurring plan expenses, eliminate installment payments for qualifying new devices during the three-year commitment, and provide a dedicated senior government account manager for direct support.

Service Overview & Financial Plan

The analysis below includes 14 wireless lines (10 phones and 4 tablets). The worksheet on Attachment A identifies the following costs and estimated savings:

Cost comparison	Amount
Current AT&T monthly bill (includes more than plan charges)	$875.50
AT&T monthly plan charges (comparison basis)	$665.00
Verizon proposed monthly plan charges	$349.90
Estimated monthly plan savings	$315.10
Estimated annual plan savings	$3,781.20
Estimated plan savings over 36 months	$11,343.60
Remaining AT&T device installment balances	$3,978.40
Verizon transition credits shown in worksheet	$2,000.00
Estimated net device payoff after credits	$1,978.40
Estimated 36-month savings after net payoff	**$9,365.20**

The savings figures compare plan charges only ($665.00 for AT&T versus $349.90 for Verizon), not the full current AT&T bill of $875.50. The three-year net estimate subtracts the remaining AT&T device payoff after the listed Verizon credits. Actual bills and net savings may vary based on taxes, fees, credits, and final contract terms.

Additional Operational Benefits & Agreement Terms

Verizon would assign the City a senior government account manager to work with directly for account management, service questions, and device needs, rather than requiring a lengthy amount of City staff time to visit a retail store.

The proposed Verizon arrangement is a three-year agreement. Under the proposed terms, new devices would be provided at no cost so long as the City remains within the applicable three-year commitment. In contrast, AT&T currently requires the City to pay for devices through monthly installment plans. Device eligibility, credits, and any early-termination or repayment provisions should be confirmed in the final Verizon agreement before execution.

Recommendation

Given the estimated annual plan savings of $3,781.20, projected three-year net savings of $9,365.20 after the identified device payoff and credits, and the added benefit of a dedicated senior government account manager, approval is recommended to transition the City's wireless service from AT&T to Verizon, subject to verification of final pricing, transition credits, device terms, and any associated fees.

Attachment A: AT&T and Verizon Cost Comparison

Attachment A

		AT&T - Monthly Billing	Installment Left		AT&T Plan	Verizon Plan	Credit
CM	269.362.3810	$ 114.71	$ 361.51		$ 55.00	$ 26.99	$ 200.00
Clerk	269.362.5910	$ 68.90	$ 361.51		$ 55.00	$ 26.99	$ 200.00
WWTP	269.362.8190	$ 90.01	$ 483.30		$ 55.00	$ 26.99	$ 200.00
Guy	269.591.0206	$ 57.91	$ -		$ 55.00	$ 26.99	$ 200.00
Cem.	269.695.3971	$ 57.91	$ -		$ 55.00	$ 26.99	$ 200.00
DPW	269.695.7547	$ 57.91	$ -		$ 55.00	$ 26.99	$ 200.00
Water	269.697.3381	$ 57.91	$ -		$ 55.00	$ 26.99	$ 200.00
CD	269.697.9444	$ 75.90	$ 506.91		$ 55.00	$ 26.99	$ 200.00
CE	269.697.9446	$ 75.90	$ 506.91		$ 55.00	$ 26.99	$ 200.00
Treas.	269.697.9845	$ 38.06	$ -		$ 55.00	$ 26.99	$ 200.00
Water	269.362.8185	$ 50.65	$ 402.76	Tablet	$ 35.00	$ 20.00	
DPW	269.362.8186	$ 50.65	$ 402.76	Tablet	$ 35.00	$ 20.00	
DPW	269.362.7371	$ 35.65	$ 402.76	Tablet	$ 20.00	$ 20.00	
FD	269.362.1031	$ 43.43	$ 549.98	Tablet	$ 25.00	$ 20.00	
	Current Bill	$ 875.50	$ 3,978.40		$ 665.00	$ 349.90	$ 2,000.00
					$ 7,980.00	$ 4,198.80	
						$ 3,781.20	Cost savings
Offset cost to payoff devices		$ 1,978.40					