



# BUDGETARY QUOTE

Axon Enterprise, Inc.  
17800 N 85th Street, Scottsdale, Arizona 85255 United States  
Domestic: (800) 978-2737 | International: +1.800.978.2737  
VAT: 86-0741227

Issued: 10/23/2024  
Quote Expiration: 12/13/2024  
Account Number: 460464

## Customer Details

CUSTOMER SHIP TO	CUSTOMER BILL TO	SALES REPRESENTATIVE	PRIMARY CONTACT
<b>Bartonville Police Dept - TX</b> 1941 E Jeter Rd, Bartonville, TX, 76226-9401 USA	<b>Bartonville Police Dept - TX</b> 1941 E Jeter Rd, Bartonville, TX, 76226-9401 USA	<b>Ryan Sabo</b> (480) 716-3516 rsabo@axon.com	<b>Colby Scudder</b> 8174030009 cscudder@townofbartonville.com

## Quote Summary

Program Length	<b>60 months</b>	Hardware Cost	<b>\$26,288.49</b>
Estimated Total Cost	<b>\$83,901.80</b>	Services Cost	<b>\$8,222.80</b>
Estimated Sales Tax	<b>\$0.00</b>	Software Cost	<b>\$44,712.39</b>
Estimated FAET	<b>\$0.00</b>	Warranty Cost	<b>\$4,678.12</b>
Est. Total Cost w/ Taxes	<b>\$83,901.80</b>		

## Discount Summary

Quote Unbundled Price	<b>\$104,072.30</b>	Average Savings per year	<b>\$4,034.10</b>
Quote List Price	<b>\$83,901.80</b>	Total Savings	<b>\$20,170.50</b>

## Bundle Summary

Bundle Name	SKU	Quantity	Unbundled Price	Net Total
<b>BUNDLE - ACQUISITION</b> Includes: Basic ecom and Unlimited Storage, AB3 or AB4 with Docks, 1 TAP Refresh Only. Intended for 5YR term.	M00003	7	\$38,870.82	\$22,293.60
<b>Fleet 3 Basic</b> Fleet 3 Basic	Fleet3B	4	\$42,331.68	\$38,738.40

## Bundle Details

### BUNDLE - ACQUISITION

Unit Price	Quantity	Total Price
\$3,184.80	7	\$22,293.60

Includes: Basic ecom and Unlimited Storage, AB3 or AB4 with Docks, 1 TAP Refresh Only. Intended for 5YR term.

### AB4 (6)

Product Name	SKU	Quantity
AXON - DOCK WALL MOUNT - BRACKET ASSY	70033	1
AXON BODY - DOCK POWERCORD - NORTH AMERICA	71019	1
AXON BODY - MOUNT - RAPIDLOCK SINGLE MOLLE	11507	8
AXON BODY 4 - 8 BAY DOCK	100206	1
AXON BODY 4 - CABLE - USB-C TO USB-C	100466	8
AXON BODY 4 - CAMERA - NA US FIRST RESPONDER BLK RAPIDLOCK	100147	7

### LICENSE & STORAGE (2)

Product Name	SKU	Quantity
AXON EVIDENCE - ECOM LICENSE - BASIC	73840	7
AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	73686	7

**WARRANTY & TAP (4)**

Product Name	SKU	Quantity
AXON BODY - TAP REFRESH 1 - CAMERA	73309	7
AXON BODY - TAP REFRESH 1 - DOCK MULTI BAY	73689	1
AXON BODY - TAP WARRANTY - CAMERA	80464	7
AXON BODY - TAP WARRANTY - MULTI BAY DOCK	80465	1

 **Fleet 3 Basic**

Unit Price	Quantity	Total Price
\$9,684.60	4	\$38,738.40

Fleet 3 Basic

**CAMERA & WARRANTY (2)**

Product Name	SKU	Quantity
AXON FLEET 3 - STANDARD 2 CAMERA KIT	72036	4
AXON FLEET 3 - EXT WARRANTY - 2 CAMERA KIT	80495	4

**E.COM & STORAGE (2)**

Product Name	SKU	Quantity
AXON EVIDENCE - FLEET VEHICLE LICENSE	80400	4
AXON EVIDENCE - STORAGE - FLEET 1 CAMERA UNLIMITED	80410	8

**INSTALLATION (1)**

Product Name	SKU	Quantity
AXON FLEET 3 - DEPLOYMENT PER VEHICLE - NOT OVERSIZED	73391	4

**OTHER HARDWARE (2)**

Product Name	SKU	Quantity
AXON FLEET - AIRGAIN ANT - 5-IN-1 2LTE 2WIFI 1GNSS BL	71200	4
AXON FLEET - CRADLEPOINT R920-C7A+5YR NETCLOUD	100989	4

**SIGNAL UNIT (2)**

Product Name	SKU	Quantity
AXON SIGNAL - SIGNAL UNIT	70112	4
AXON SIGNAL - EXT WARRANTY - SIGNAL UNIT	80379	4

**A la Carte**

Product	Category	SKU	Quantity	Net Total
AXON AUTO-TRANSCRIBE - UNLIMITED SERVICE	(none)	85760	7	\$9,479.40
AXON BODY - PSO - VIRTUAL STARTER	Professional Services	80146	1	\$2,000.00
AXON EVIDENCE - ECOM LICENSE - CONVERSION BASIC TO PRO	(none)	100673	7	\$11,390.40

**Billing Schedule**

Time Period	Final Price without Tax	Tax	Final Price with Tax
Year 1	\$16,780.36	\$0.00	\$16,780.36
Year 2	\$16,780.36	\$0.00	\$16,780.36
Year 3	\$16,780.36	\$0.00	\$16,780.36
Year 4	\$16,780.36	\$0.00	\$16,780.36
Year 5	\$16,780.36	\$0.00	\$16,780.36
<b>5 Year Plan</b>	<b>\$83,901.80</b>	<b>\$0.00</b>	<b>\$83,901.80</b>

**Non-Binding Budgetary Estimate**

- This Rough Order of Magnitude estimate is being provided for budgetary and planning purposes only. It is non-binding and is not considered a contractible offer for sale of Axon goods or services.
- Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.