

BARTONVILLE COMMUNITY DEVELOPMENT CORPORATION FUNDING APPLICATION

STATE OF TEXAS §

KNOW ALL BY THESE PRESENTS:

COUNTY OF DENTON §

PART 1 - APPLICANT INFORMATION

Application Date:

1/23/2023

Company Name:

Cloud 9 Salon & Spa

Address:

7160 Justin Rd #200 Lantana Tx 76226

Representative for Application:

Kim Cloud

Local address:

Town:

State:

ZIP Code:

Phone Number: 912 317 4384

State of Incorporation: Tx

Years In Town:

(1.5) Lantana

Total Employees in Town:

43

(18) Flower Mound
(7) Highland Village
(7) Lewisville

PART 2 - PROJECT INFORMATION

Location Address:

2660 Justin Rd Bartonville Tx 76226

Legal Description:

Lot 1 D Block A

Project Description:

☒ New Construction

☐ Expansion

Section A - Economic Development Type of Facility

☐ Manufacturing

☐ Distribution

☐ Service Center

☐ Restaurant

☒ Described as Salon/Retail

PART 3 - ECONOMIC INFORMATION

Construction Estimate:

4.7 million

Start Date:

1/16/2023

Amount Requested:

\$60,000

Permanent Job Creation:

PART 4 - NARRATIVE

1. Introduction of Business:

Attached

2. Name(s) of chief officers or owners:

Attached

3. Reasons for seeking economic development incentive:

Attached

4. State how the project will benefit the Town of Bartonville:

Attached

5. Describe the Project:

Attached

6. Describe the types and numbers of jobs to be generated and provide information on current level of employment including: (a) current payroll; and (b) breakdown of current payroll by zip code. Attach a copy of the business's most recent filing with the Texas Workforce Commission or other supporting documentation that can be used to determine actual employment level at the time of application.

Attached

7. List any other governmental assistance/incentives being requested or already approved for the project from sources other than the BCDC.

None

8. List any competition or similar businesses in the area.

Attached

UNDOCUMENTED WORKER CERTIFICATION


Chapter 2264, Subchapter A, Texas Government Code requires that any public agency or economic development corporation shall require a business that submits an application to receive a public subsidy to include a statement certifying that the business does not and will not knowingly employ an undocumented worker. The Company certifies that its operation within Bexar County, Texas does not and will not knowingly employ an undocumented worker, as defined in Chapter 2264, Subchapter A, Texas Government Code, as amended (the "Act").

Pursuant to the Act, if the Company is convicted of a violation under 8 U.S.C. Section 1324a (f), after receiving any public subsidy, the Company shall promptly give the County written notice of such violation and the Company shall repay the amount of the payment with interest, at a rate of 6.75% per annum not later than the 120th day after the date the Company notifies the County of this violation.

AUTHORIZATION AND CERTIFICATION

I am the authorized representative for the Company for the purpose of filing this application. I understand that this application is a government record as defined in Chapter 37 of the Texas Penal Code. The information contained in this application is true and correct to the best of my knowledge and belief. I hereby certify and affirm that the Company I represent is in good standing under the laws of the state in which the company, partnership, or sole proprietorship was organized and or operates and that no delinquent taxes are owed to the State of Texas or any political subdivision or entity thereof.

Authorized Official

Authorized Signature:	<i>Kim Chad Skedmore</i>
Name:	Kim Chad Skedmore
Title:	owner
Telephone:	214 415 4806
E-Mail:	KimD.Clad@salon.com
Given under my hand and seal of office this 24 day of January 2023.	
<i>Jessyca Lynne Hyde</i> Notary Public, State of Texas	
My commission expires:	10/12/2026

BARTONVILLE COMMUNITY DEVELOPMENT CORPORATION

POLICIES AND GUIDELINES FOR FUNDING

ACKNOWLEDGEMENT OF RECEIPT


APPLICANT: Kim Cloud Skidmore
COMPANY NAME: Cloud 9 Salon: SPA
ADDRESS: 7160 Justin Rd #200 Lantana Texas 76226
PHONE NUMBER: 214 415 4806

Signature: Kim Cloud Skidmore

APPLICANT: Chris Skidmore
COMPANY NAME:
ADDRESS: Same
PHONE NUMBER: 940-391 4503

Signature: Chris Skidmore

PROPERTY OWNER/LANDLORD: Nathan Dean
ADDRESS: 890 Terrace Dr Lantana, Tx 76226
PHONE NUMBER: 214 415 6140

Signature: 

Sign, date and return this acknowledgement page to the BCDC. Please retain the guidelines and criteria for your records.

1. Introduction of Business

Cloud 9 Salon and Spa was created in 1992 and had an original location in Lewisville. After several expansions, in 2005, we bought land in Flower Mound, and built a 8300 sq ft building. We housed our salon and spa there for almost 20 years with a team of 30 stylist, 11 aestheticians, and 4 nail techs. There was a full staff of 10 employees that managed the front desk and housekeeping. Cloud 9 employs two managers for the day-to-day operations. In 2018 we purchased land in Bartonville to move our business west where we believed growth could be substantial for the business and the entire team.

In order to move forward with our building plan, we sold our Flower Mound building moved to a temporary "pop up" location in Lantana on May 1st, 2022. This move has exploded our growth and although we are sharing space (this pop up has 4100 sq ft) we have obtained over 3500 new clients since our opening date!

Cloud 9 also brings a tremendous amount of philanthropy to the community. We established Cloud 9 Charities almost 24 years ago and have reached over \$3 million in proceeds that stay in Denton County. We operate a program called Bedtime Rescue where we provide temporary housing to the homeless families in crisis.

We look forward to being part of the community in the Town of Bartonville.

2. Name of Owners

Kim Cloud Skidmore and Christopher Skidmore 95%
Nathan Dean 5%

3. Reason for seeking Economic Development Incentive-

Cloud 9 Salon and Spa is excited to have broken ground in Bartonville and look forward to the frontage location on 407 and the expansion of growth for the salon and for the additional retail tenants in our building.

The cost for this project has grown substantially since 2018 and will exceed over \$4.7 million for the 15,700 sq ft building. We are eager to begin operations and bring new traffic to Bartonville. The economic incentives will help us with the engineering, design and building costs.

4. State how the project will benefit the Town of Bartonville

Cloud 9 will benefit the Town of Bartonville with its 130,000 existing clients and its additional retail space in the building. As a salon and spa, we see over 30,000 clients annually, which computes to over 200 clients per day. The average client spends \$140. We have a large

professional salon brand retail presence and the average ticket for product sales is \$72. We sell over \$37,500 in gift cards annually. Our presence in Bartonville will increase sales tax, property tax, and payroll tax.

In summary, Cloud 9 Salon and Spa will house over 65 stylists, technicians, and front desk members that have established clientele. The new location will create at least 10 new job positions, many of which will be full time employees increasing the payroll tax being paid to the Town of Bartonville. The new location will increase the sales tax paid to Bartonville based on the retail sales of the salon and spa. In addition, many of the self-employed team members also retail products themselves and pay sales tax. The salon will also increase the property taxes paid to The Town of Bartonville.

The reputation of Cloud 9 as an employer and a philanthropist would be an asset to the community. Our existing client base and employees will be coming from other cities to shop, eat and enjoy the entertainment in Bartonville.

5. Describe the Project

The building is a two story beautifully designed bright open concept salon with an elegant spa located on both the first and second floor. There is an additional 5000 sq ft available for retail tenants that provide a fun shopping experience for our many clients and the community each day.

6. Describe the types and numbers of jobs to be generated and provide information current level of employment including current payroll and to be generated and provide information on current payroll and current payroll by zip codes. Attach copy of most recent filing with the Texas Workforce Commission.

We currently have 44 people working at Cloud 9 Salon and Spa. We will be hiring 15-20 new professionals. We presently have a payroll of \$10,000 per month for technicians, front desk and housekeeping employees. We expect these numbers to increase by 20% , in fact since 2018 our payroll has increased over 50%.

The Cloud 9 team also has self-employed professionals that lease space to conduct their business. (See attached spreadsheet)

7. None

8. List any Competition or similar businesses in the area.

Ramon's Hair Design

Supercuts

Envy Nails & Spa Bartonville

There are several salons currently located in Bartonville and Lantana. The difference in Cloud 9 Salon and Spa and these competitors is the size of our business, the number of years in business, and the number of team members, employees and clients we have.

We believe in the importance of giving back to the community. Cloud 9 Charities has been established since 2001 has raised over \$3.7 million dollars for local children and families in need.