

<b>Intellistreets</b>	<b>Project Name</b> <b>Bristol, Indiana</b>	<b>Sales Rep</b> <b>Intellistreets</b>	<b>Phone</b>	<b>Updated</b> <b>10/10/2024</b>
<b>ORDER OF MAGNITUDE QUOTE</b>				
<p style="font-size:small; margin:0;">% - Denotes product that requires Intellistreets Gateway Connection. ! - Denotes product that requires Intellistreets Node Connection. * - Denotes product that requires internet connection via 5G, LTE, fiber or ethernet. ^ - Denotes product that requires SaaS subscription after first year. # - Denotes product that requires feature specific pole modification/fabrication. (Does not include straight holes or tenons) 0 - Denotes Quantity for Manual Input</p> <p style="font-size:small; margin:0;">All Products are at 120 Volts Single Phase Main. Contact Intellistreets when higher voltage is required. Intellistreets approval required on all Bills of Materials before issuing a formal quote. <b>Valid for 120 Days.</b></p>				

POLES, LUMINAIRES & BASES									
TYPE	REQ	PART NUMBER	SUPPLIER	Description	(1-10)	(11-50)	(51 - 100)	Qty	Extension
POLES		8116-XXX	STERNBERG	Decorative Deerfield 16' Structural Series 16' x 6" x .250" wall, straight smooth profile, standard powder coat finish	TBD	\$ 3,100.00	TBD	36	\$ 111,600
LUMINAIRE		A880SRLED-910-24L-30-T3-MDL014	STERNBERG	Historic Luminaire with Roof Mounted Optics for Low Glare. Intellistreets enabled features with Switched Receptacle Relay.	TBD	\$ 5,150.00	TBD	23	\$ 118,450
LUMINAIRE		A880SRLED-24L-30-T3-MDL014	STERNBERG	Historic Luminaire with Roof Mounted Optics for Low Glare for use with OOD Module (IS-ODD-220)	TBD	\$ 3,150.00	TBD	13	\$ 40,950
<b>Subtotal</b>									<b>\$ 271,000</b>

INTELLISTREETS, CONTROLS & NETWORKING									
TYPE	REQ	PART NUMBER	SPEC. SHEET	Description	(1-10)	(11-50)	(51 - 100)	Qty	Extension
INTELLISTREETS GATEWAY	* ^ #	IS-GW-E-B	IS.2	Ethernet Gateway for Communication to Intellistreets Nodes (Concealed in Base, Requires Stealth Antennas)	\$ 4,000	\$ 3,800	CALL	4	\$ 16,000
STEALTH ANTENNAS		IS-GW-ANT	IS.26	(3) Stealth Antennas for Intellistreets Gateway with Extensions	\$ 1,455	\$ 1,382	\$ 1,313	4	\$ 5,820
ON/OFF/DIM		IS-ODD-220	IS.18	Synapse DIM10-220 Full Size Controller includes 3dB antenna	\$ 210	\$ 200	\$ 190	13	\$ 2,597
ON/OFF/DIM	* ^ #	IS-ODD-GW	IS.9	Synapse On/Off/Dim Gateway	\$ 3,450	CALL	CALL	1	\$ 3,450
POE NETWORK SWITCH	*	IS-NS-F-POE	IS.40	Blackbox POE Network Switch includes Fiber Ports and Power Supply	\$ 2,063	\$ 1,959	\$ 1,861	12	\$ 23,508
<b>Subtotal</b>									<b>\$ 51,375</b>

ACCESSORIES									
TYPE	REQ	PART NUMBER	SPEC. SHEET	DESCRIPTION	(1-10)	(11-50)	(51 - 100)	Qty	Extension
SWITCHED RECEPTACLE	!	IS-OUTLET	IS.5	Remote-Controlled GFCI Outlet - Intellistreets provides relay and software.	\$ 345	\$ 328	\$ 311	23	\$ 7,544
SWITCHED RECEPTACLE		IS-OUTLET-NS	IS.5	GFCI Outlet - Intellistreets provides relay and software.	\$ 225	\$ 225	\$ 225	13	\$ 2,925
LED BANNERS	* ^	IS-LED-BAN	IS.4	24" X 48" Double-Sided LED Banner with 4mm Pitch, Auto-Dim & Cloud Based Software. Mounting Arms Included. Requires 6" Round x .250" Wall Thickness Pole Approved by Intellistreets.	\$ 19,760	\$ 18,772	\$ 17,833	6	\$ 118,560
COLOR-CHANGING FLOOD LIGHT	! #	IS-FLOOD	IS.12	Color Changing Flood Light (85 Watts) - Includes Custom Swivel Bracket and Wireless 4-Color RGBW Color Mixing Software	\$ 2,565	\$ 2,437	\$ 2,315	23	\$ 56,045
PUBLIC ACCESS WI-FI	* ^ #	IS-WIFI-B	IS.17	Cisco MR86 Public Wi-Fi Access Point (Concealed in Base, Requires Stealth Antennas)	\$ 3,800	\$ 3,610	\$ 3,430	6	\$ 22,800
STEALTH ANTENNAS		IS-WIFI-ANT	IS.26.2	(4) Stealth Antennas for Public Access Wi-Fi	\$ 1,890	\$ 1,796	\$ 1,706	6	\$ 11,340
<b>Subtotal</b>									<b>\$ 219,214</b>

LABOR									
TYPE				DESCRIPTION	(1-10)	(11-50)	(51 - 100)	Qty	Extension
SHOP ASSEMBLY				Labor to Assemble and Test All Luminaires and Accessories Functions. (Per Smart Pole or Other Installation Item)	\$ 1,465	\$ 1,465	\$ 1,465	23	\$ 33,695

COMMISSIONING & COORDINATION									
TYPE				DESCRIPTION	(1-10)	(11-50)	(51 - 100)	Qty	Extension
CLOUD SETUP				Setup fee for cloud management per gateway	\$ 1,500	\$ 1,500	\$ 1,500	5	\$ 7,500
DESIGN AND DOCUMENTATION				Design Lighting Installation and Develop Working Drawings based on Hardware		3%		1	\$ 16,248
TRAVEL AND LODGING				Travel and Lodging (As Needed for Site Visits & Install)	\$		2,500.00	1	\$ 2,500
LOGISTICS				Logistics/Freight based on Hardware		6%		-	\$ 32,495
COMMISSIONING				Commissioning includes Training based on Hardware		5%		-	\$ 27,079
<b>Subtotal</b>									<b>\$ 85,822</b>

RECURRING MANAGEMENT SERVICES AND SOFTWARE UPDATES (SaaS)									
TYPE				DESCRIPTION	Monthly	Annual	Qty	Monthly	Annual
GATEWAY SOFTWARE				Ongoing Management Services (Per Gateway)	\$ 67	\$ 804	5	\$ 335	\$ 4,020
LED BANNER SOFTWARE				Software and Web Management for LED Banner	\$ 15	\$ 180	6	\$ 90	\$ 1,080
PUBLIC ACCESS WI-FI				Software and Web Management for Public Access Wi-Fi	\$ 35	\$ 420	6	\$ 210	\$ 2,520
<b>Subtotals</b>								<b>\$ 635</b>	<b>\$ 7,620</b>

- BASIC TERMS AND WARRANTY WILL BE STATED IN THE SCOPE OF WORK AND QUOTE**
1. 10% Design Deposit, 40% Procurement Deposit, 35% upon Material Receipt, balance upon commissioning
  2. 7-year limited warranty on all defective LIGHTING parts. 3-year limited warranty on all defective Wi-Fi Access Points and Cameras. 10-Year limited warranty on all finishes and coatings. All other sensors and network devices are manufacturers warranty
  3. On-site labor as stated in the Intellistreets quote OR Scope of Work (SOW)
  4. Commissioning as stated in the quote
  5. Shop drawings approval necessary before order
  6. Owner to receive, store and protect all merchandise
  7. Annual software maintenance, monitoring- first year billed in advance and annually
  8. Travel and lodging as specified in the quote or billed at cost
  9. Color of all exposed equipment to be textured black unless otherwise specified

- NOT INCLUDED**
1. Any field installation services other than stated in the quote
  2. Taxes, Permits, Freight, Duty
  3. Small cell equipment or installation
  4. Fiber terminations - IS provides fiber terminators, not the labor. IS responsibility ends at the network switch. Connections to the internet or backhaul by others
  5. Cellular Service is responsibility of the client and not covered by SaaS Fees. Modem and SIM Card may be included, but billing will be directly to customer.
  6. Prices are estimated and may vary upon release of final drawings and plans
  7. Sealed drawings or electrical engineering
  8. Below grade pier base details or engineering
  9. Electrical or internet distribution systems

PROFESSIONAL SERVICES				
	Day Fee	Hourly	Qty	Extension
Plan view site plans must be submitted to IC for use as background drawings. IC will use these background drawings to place notes for the installing contractor to use. Notes will include an assigned digital address for each luminaire, accessories at each location, and any installation notes	Included		0	\$ -
Shop drawings for product submittal sheets are included in base price of equipment		Included	0	\$ -

CREATIVE LIGHTING DESIGN FEES - Under Separate Agreement				
	Day Fee	Hourly	Qty	Extension
Lighting design and engineering drawings in .DWG AND .PDF format. Lighting Design layouts, photometric analysis, one-line drawings for wiring of all Intellistreets modular components and load calculations for all Intellistreets assemblies, is billed hourly or as part of the quote in the SOW. Intellistreets does not seal electrical or structural engineering drawings.		\$ 165.00	0	\$ -

Summary																			
<b>Project Notes</b>	<table style="width:100%; border-collapse: collapse;"> <tr><td><b>Poles, Luminaires and Bases</b></td><td style="text-align:right;">\$ 271,000</td></tr> <tr><td><b>Intellistreets, Controls and Networking</b></td><td style="text-align:right;">\$ 51,375</td></tr> <tr><td><b>Accessories</b></td><td style="text-align:right;">\$ 219,214</td></tr> <tr><td><b>Labor</b></td><td style="text-align:right;">\$ 33,695</td></tr> <tr><td><b>Commissioning and Coordination</b></td><td style="text-align:right;">\$ 85,822</td></tr> <tr><td><b>First Year Cloud and Management Services</b></td><td style="text-align:right;">\$ 7,620</td></tr> <tr><td><b>Professional Services</b></td><td style="text-align:right;">\$ -</td></tr> <tr><td><b>Creative Lighting Design Fees</b></td><td style="text-align:right;">\$ -</td></tr> <tr><td><b>Total (Taxes Not Included)</b></td><td style="text-align:right;"><b>\$ 668,726</b></td></tr> </table>	<b>Poles, Luminaires and Bases</b>	\$ 271,000	<b>Intellistreets, Controls and Networking</b>	\$ 51,375	<b>Accessories</b>	\$ 219,214	<b>Labor</b>	\$ 33,695	<b>Commissioning and Coordination</b>	\$ 85,822	<b>First Year Cloud and Management Services</b>	\$ 7,620	<b>Professional Services</b>	\$ -	<b>Creative Lighting Design Fees</b>	\$ -	<b>Total (Taxes Not Included)</b>	<b>\$ 668,726</b>
<b>Poles, Luminaires and Bases</b>	\$ 271,000																		
<b>Intellistreets, Controls and Networking</b>	\$ 51,375																		
<b>Accessories</b>	\$ 219,214																		
<b>Labor</b>	\$ 33,695																		
<b>Commissioning and Coordination</b>	\$ 85,822																		
<b>First Year Cloud and Management Services</b>	\$ 7,620																		
<b>Professional Services</b>	\$ -																		
<b>Creative Lighting Design Fees</b>	\$ -																		
<b>Total (Taxes Not Included)</b>	<b>\$ 668,726</b>																		
	<table style="width:100%; border-collapse: collapse;"> <tr><th colspan="2" style="background-color:#d9ead3;">Schedule of Payments</th></tr> <tr><td><b>10% Design Deposit</b></td><td style="text-align:right;">\$ 66,873</td></tr> <tr><td><b>40% Procurement Deposit</b></td><td style="text-align:right;">\$ 267,491</td></tr> <tr><td><b>35% Upon Material Receipt - Net 10</b></td><td style="text-align:right;">\$ 234,054</td></tr> <tr><td><b>Balance Upon Commissioning or 30 Days After Delivery</b></td><td style="text-align:right;">\$ 100,309</td></tr> </table>	Schedule of Payments		<b>10% Design Deposit</b>	\$ 66,873	<b>40% Procurement Deposit</b>	\$ 267,491	<b>35% Upon Material Receipt - Net 10</b>	\$ 234,054	<b>Balance Upon Commissioning or 30 Days After Delivery</b>	\$ 100,309								
Schedule of Payments																			
<b>10% Design Deposit</b>	\$ 66,873																		
<b>40% Procurement Deposit</b>	\$ 267,491																		
<b>35% Upon Material Receipt - Net 10</b>	\$ 234,054																		
<b>Balance Upon Commissioning or 30 Days After Delivery</b>	\$ 100,309																		
	<table style="width:100%; border-collapse: collapse;"> <tr><th colspan="2" style="background-color:#d9ead3;">Recurring SaaS Fees to be Invoiced One Year Post-Commissioning</th></tr> <tr><td><b>Recurring Monthly Management Services</b></td><td style="text-align:right;">\$ 635</td></tr> <tr><td><b>Recurring Annual Management Services</b></td><td style="text-align:right;">\$ 7,620</td></tr> </table>	Recurring SaaS Fees to be Invoiced One Year Post-Commissioning		<b>Recurring Monthly Management Services</b>	\$ 635	<b>Recurring Annual Management Services</b>	\$ 7,620												
Recurring SaaS Fees to be Invoiced One Year Post-Commissioning																			
<b>Recurring Monthly Management Services</b>	\$ 635																		
<b>Recurring Annual Management Services</b>	\$ 7,620																		

- TERMS AND CONDITIONS**
1. Intellistreets (IS) is a brand name for components, hardware, and software manufactured or assembled.
  2. Intellistreets' drawings are diagrammatic for luminaire type and location of assembly's and associated devices. Exact installation requirements to comply with all codes and regulations to be provided by an Architect of Record, Civil, and structural engineers. The notes herein are meant to clarify the project design intent.
  3. IS will provide documentation based on an agreed-upon scope of work and concomitant costs. The IS Scope of Work will take precedence if any contractual conflict occurs.
  4. The Customer is to provide all electronic backgrounds necessary for designing Intellistreets lighting and control systems. Civil engineering electronic backgrounds indicating roads, intersections, and existing lighting assembly locations are a typical requirement.
  5. IS drawings will include digital addressing, specification sheets, and installation instructions.
  6. IS will provide Construction Administration from their offices over electronic and video methods.
  7. Owner to insure, receive, store, protect and insure all merchandise after delivery.
  8. Orders cannot be cancelled.
  9. Outdoor storage is not recommended unless the material is protected from the elements.
  10. On-site labor, as stated in the quote, or as authorized by the customer.
  11. Commissioning, and training is included.
  12. Shop drawings approval by Customer is necessary before ordering.
  13. Annual software maintenance, monitoring, and cloud services are included in the Scope of Work and Quote, and annually thereafter, or as stated in the Quote.
  14. Travel and lodging as specified in the Quote or billed at cost with prior customer approval.
  15. It is recommended that the Customer purchase a small inventory of parts that can be used for emergencies such as accidents or Acts of God.
  16. Demurrage fees will be incurred for storing equipment for more than 30 days at the factory, lab or rented facility.
  17. Customer is required to provide all IP addresses and permissions to enable Intellistreets communications