### Raber Golf Course

Bristol, IN





## The 'problem'

- 1. January 1, 2026 lease expires
- 2. Current owner, Jeff, is retiring
- 3. Deed restriction to remain green space
- 4. Course quality & reputation
- 5. Long term sustainability
- 6. Short timeline to find a solution or complete a transaction.

Town of Bristol must act quickly, in the best interest of the community.

# The 'solution'

A collaboration between Noble Endeavors and the Town of Bristol that combines strategic tax abatement with a land sale—ensuring the long-term sustainability of a vital community asset while elevating Bristol's future growth and prosperity.



#### Why remain a golf course?

At the state level, golf drives more than \$2 billion in economic impact, supports 23,000+ jobs, and delivers over \$600 million in wages in Indiana annually. For a town like Bristol, Raber Golf Course is not just a recreational asset—it's a vital local economic chess piece.

**Economic Contribution** 

Raber channels a share of golf's statewide spending, wages, and tax revenue into the local economy.

**Job & Income Support** 

Even a single course sustains an impactful amount of employees and suppliers, locally.

**Tourism & Visibility** 

Drives foot traffic and awareness of Bristol among out-of-town visitors.

**Community Stability** 

Supports local businesses and public revenues indirectly.

#### **Noble Endeavors**

The most important question is, "who is the team behind this?"



Hugh Johnson

Partner / Project Lead /
Advisor



Partner / Transition lead / Advisor

**Erik Johnson** 



Managing Partner and Operator at Bent Oak Golf Club and Black Squirrel Golf Club

**Kyle Johnson** 



Managing Partner and Operator at Black Squirrel Golf Club and Bent Oak Golf Club

**Grant Sassaman** 



Nathan Martin
Partner/Advisor



Marion Schrock

Partner/Advisor

Decades of business prowess in Elkhart County

Passion for this community

Years of proven golf management expertise

Marketing expertise and significant local network

#### **Our Group's Benefits**

01 — Reciprocal Play @ Bent Oak & Black Squirrel

03 — Marketing overhaul

02 — Cost savings
with multiple
courses =
longevity

owned and committed

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# Required Investment

These are some of the planned improvements and their financial requirements

Total 10Y Investment >\$2M Irrigation \$100-700k

Well \$50k Asset Purchase \$350k

Fertilizer +\$40k/year

Restaurant \$100k

Clubhouse \$50-100k

Simulator \$45k

Trees \$20k

Carts \$40k/year

#### **Community Asset**

No Town liability

**Elevation of Bristol** 

#### The Results

What does Bristol receive from this collaboration?



- Raber should remain a golf course for the community
- 2. Our group is the best suited for long term sustainability
- 3. We are ready to act quickly

