

ORDER OF MAGNITUDE QUOTE



% - Denotes product that requires Intellistreets Gateway Connection.
 ! - Denotes product that requires Intellistreets Node Connection.
 * - Denotes product that requires internet connection via 5G, LTE, fiber or ethernet.
 ^ - Denotes product that requires SaaS subscription after first year.
 # - Denotes product that requires feature specific pole modification/fabrication. (Does not include straight holes or tenons)
 0 - Denotes Quantity for Manual Input
 All Products are at 120 Volts Single Phase Main. Contact Intellistreets when higher voltage is required.
 Illuminating Concepts approval required on all Bills of Materials before issuing a formal quote.
Valid for 120 Days.

POLES, LUMINAIRES & BASES

TYPE	REQ	PART NUMBER	SUPPLIER	Description	(1-10)	(11-50)	(51 - 100)	Qty	Extension
INTELLISTREETS LUMINAIRE		A880SRLED-24L-30-T3-MDL014	STERNBERG	Historic Luminaire with Roof Mounted Optics for Low Glare. Intellistreets enabled features with Switched Receptacle Relay.	TBD	\$ 5,150.00	TBD	36	\$ 185,400
POLES		8116-TBD	STERNBERG	Decorative 8100 16"x 6" x .250" Wall, Smooth Profile, Standard Powder Coat Finish Color - Black	TBD	\$ 3,100.00	TBD	36	\$ 111,600

INTELLISTREETS, CONTROLS & NETWORKING

TYPE	REQ	PART NUMBER	SPEC. SHEET	Description	(1-10)	(11-50)	(51 - 100)	Qty	Extension
INTELLISTREETS GATEWAY	* ^ #	IS-GW-E-B	IS.2	Ethernet Gateway for Communication to Intellistreets Nodes (Concealed in Base, Requires Stealth Antennas)	\$ 4,000	\$ 4,000	CALL	5	\$ 20,000
STEALTH ANTENNAS		IS-GW-ANT	IS.26	(3) Stealth Antennas for Intellistreets Gateway with Extensions	\$ 1,525	\$ 1,449	\$ 1,376	5	\$ 7,625
POE NETWORK SWITCH	*	IS-NS-F-POE	IS.40	Blackbox POE Network Switch includes Fiber Ports and Power Supply	\$ 2,063	\$ 1,861	\$ 1,861	12	\$ 22,332

ACCESSORIES

TYPE	REQ	PART NUMBER	SPEC. SHEET	DESCRIPTION	(1-10)	(11-50)	(51 - 100)	Qty	Extension
POWER RECEPTACLE	!	IS-OUTLET	IS.5	Remote-Controlled GFCI Outlet - Intellistreets provides relay and software.	\$ 325	\$ 325	\$ 325	36	\$ 11,700
LED BANNERS	* ^	IS-LED-BAN	IS.4	24" X 48" Double-Sided LED Banner with 4mm Pitch, Auto-Dim & Cloud Based Software. Mounting Arms Included. Requires 6" Round x .250" Wall Thickness Pole Approved by Intellistreets.	\$ 18,800	\$ 18,800	\$ 18,800	6	\$ 112,800
COLOR-CHANGING FLOOD LIGHT	! #	IS-FLOOD	IS.12	Color Changing Flood Light (85 Watts) - Includes Custom Swivel Bracket and Wireless 4-Color RGBW Color Mixing Software	\$ 2,565	\$ 2,437	\$ 2,315	36	\$ 87,723
PUBLIC ACCESS WI-FI	* ^ #	IS-WIFI-B	IS.17	Cisco MR86 Public Wi-Fi Access Point (Concealed in Base, Requires Stealth Antennas)	\$ 5,700	\$ 5,500	\$ 5,300	6	\$ 34,200
STEALTH ANTENNAS		IS-WIFI-ANT	IS.26.2	(4) Stealth Antennas for Public Access Wi-Fi	\$ 1,890	\$ 1,840	\$ 1,800	6	\$ 11,340

LABOR

TYPE	DESCRIPTION	(1-10)	(11-50)	(51 - 100)	Qty	Extension
SHOP ASSEMBLY	Labor to Assemble and Test All Luminaires and Accessories Functions. (Per Smart Pole or Other Installation Item)	\$ 1,465	\$ 1,465	\$ 1,465	18	\$ 26,370

COMMISSIONING & COORDINATION

TYPE	PART NUMBER	DESCRIPTION	(1-10)	(11-50)	(51 - 100)	Qty	Extension
CLOUD SETUP	IL-CLOUD-SETUP	Setup fee for cloud management per gateway	\$ 1,500	\$ 1,500	\$ 1,500	5	\$ 7,500
DESIGN AND DOCUMENTATION	IL-DES-DWG	Design Lighting Installation and Develop Working Drawings based on Hardware		3%		-	\$ 18,142
TRAVEL AND LODGING	IL-SVC-SITEVISIT	Future Site Visits (Two Designers) - Travel, Lodging and Per Diem billed at cost separately			2,500.00	1	\$ 2,500
COMMISSIONING	IL-SVC-COMMISSIONING	Commissioning includes Training based on Hardware		5%		-	\$ 30,236
FREIGHT	IL-SVC-FREIGHT	Logistics/Freight based on Hardware		6%		-	\$ 36,283

RECURRING MANAGEMENT SERVICES AND SOFTWARE UPDATES (SaaS)

TYPE	PART NUMBER	DESCRIPTION	Monthly	Annual	Qty	Monthly	Annual
GATEWAY SOFTWARE	IL-SVC-MANAGED	Ongoing Management Services (Per Gateway)	\$ 67	\$ 804	5	\$ 335	\$ 4,020
LED BANNER SOFTWARE	IL-SVC-BANNER	Software and Web Management for LED Banner	\$ 15	\$ 180	6	\$ 90	\$ 1,080
PUBLIC ACCESS WI-FI	IL-SVC-WIFI	Software and Web Management for Public Access Wi-Fi	\$ 35	\$ 420	6	\$ 210	\$ 2,520

BASIC TERMS AND WARRANTY WILL BE STATED IN THE SCOPE OF WORK AND QUOTE

1. 50% deposit, 35% upon proof of shipment, balance upon commissioning
2. 7-year limited warranty on all defective LIGHTING parts. 3-year limited warranty on all defective Wi-Fi Access Points and Cameras. 10-Year limited warranty on all finishes and coatings. All other sensors and network devices are manufacturers warranty
3. On-site labor as stated in the Intellistreets quote OR Scope of Work (SOW)
4. Commissioning as stated in the quote
5. Shop drawings approval necessary before order
6. Owner to receive, store and protect all merchandise
7. Annual software maintenance, monitoring, first year billed in advance and annually
8. Travel and lodging as specified in the quote or billed at cost
9. Color of all exposed equipment to be textured black unless otherwise specified
10. Customer will be notified when equipment is ready to ship. Intellistreets can delay shipment for 30 Days or demurrage fees will apply.
11. If shipments are held in Intellistreets inventory, the second billing of 35% will be due fifteen days from the end of 30 day grace period.

NOT INCLUDED

1. Any field installation services other than stated in the quote
2. Taxes, Permits, Freight, Duty, Bonding
3. Small cell equipment or installation
4. Fiber terminations - IS provides fiber terminators, not the labor. IS responsibility ends at the network switch. Connections to the internet or backhaul by others
5. Prices are estimated and may vary upon release of final drawings and plans
6. Sealed drawings or electrical engineering
7. Below grade pier base details or engineering
8. Electrical or internet distribution systems
9. Site visits for construction supervision are not included, and will be available with customer approval

PROFESSIONAL SERVICES

	Day Fee	Hourly	Qty	Extension
Plan view site plans must be submitted to IC for use as background drawings. IC will use these background drawings to place notes for the installing contractor to use. Notes will include an assigned digital address for each luminaire, accessories at each location, and any installation notes	Included		0	\$ -
Shop drawings for product submittal sheets are included in base price of equipment		Included	0	\$ -

CREATIVE LIGHTING DESIGN FEES - Under Separate Agreement

	Day Fee	Hourly	Qty	Extension
Lighting design and engineering drawings in .DWG AND .PDF format. Lighting Design layouts, photometric analysis, one-line drawings for wiring of all Intellistreets modular components and load calculations for all Intellistreets assemblies, is billed hourly or as part of the quote in the SOW. Illuminating Concepts does not seal electrical or structural engineering drawings.		\$ 165.00	0	\$ -

Summary

Project Notes		
	Poles, Luminaires and Bases	\$ 297,000
	Intellistreets, Controls and Networking	\$ 49,957
	Accessories	\$ 257,763
	Labor	\$ 26,370
	Commissioning and Coordination	\$ 58,378
	Freight	\$ 36,283
	First Year Cloud and Management Services	\$ 7,620
	Professional Services	\$ -
	Creative Lighting Design Fees	\$ -
	Total (Taxes Not Included)	\$ 733,371
	Schedule of Payments	
	Total (Taxes Not Included)	\$ 733,371
	50% Deposit	\$ 366,685
	35% Upon Delivery - Net Ten Days	\$ 256,680
	Balance Upon Commissioning or 30 Days After Delivery	\$ 110,006
Recurring Monthly Management Services	\$ 635	
Recurring Annual Management Services	\$ 7,620	

TERMS AND CONDITIONS

1. Intellistreets (IS) is a brand name for components, hardware, and software manufactured or assembled and sold by Illuminating Concepts, Inc. (IC).
2. Illuminating Concepts' drawings are diagrammatic for luminaire type and location of assembly's and associated devices. Exact installation requirements to comply with all codes and regulations to be provided by an Architect of Record, Civil, and structural engineers. The notes herein are meant to clarify the project design intent.
3. IC will provide documentation based on an agreed-upon scope of work and concomitant costs. The IS Scope of Work will take precedence if any contractual conflict occurs.
4. The Customer is to provide all electronic backgrounds necessary for designing Intellistreets lighting and control systems. Civil engineering electronic backgrounds indicating roads, intersections, and existing lighting assembly locations are a typical requirement.
5. IC drawings will include digital addressing, specification sheets, and installation instructions.
6. IC will provide Construction Administration from their offices over electronic and video methods.
7. Owner to insure, receive, store, protect and insure all merchandise after delivery.
8. Orders cannot be cancelled.
9. Outdoor storage is not recommended unless the material is protected from the elements.
10. On-site labor, as stated in the quote, or as authorized by the customer.
11. Commissioning, and training is included.
12. Shop drawings approval by Customer is necessary before ordering.
13. Annual software maintenance, monitoring, and cloud services are included in the Scope of Work and Quote, and annually thereafter, or as stated in the Quote.
14. Travel and lodging as specified in the Quote or billed at cost with prior customer approval.
15. It is recommended that the Customer purchase a small inventory of parts that can be used for emergencies such as accidents or Acts of God.
16. Demurrage fees will be incurred for storing equipment for more than 30 days at the factory, lab or rented facility.
17. Customer is required to provide all IP addresses and permissions to enable Intellistreets communications