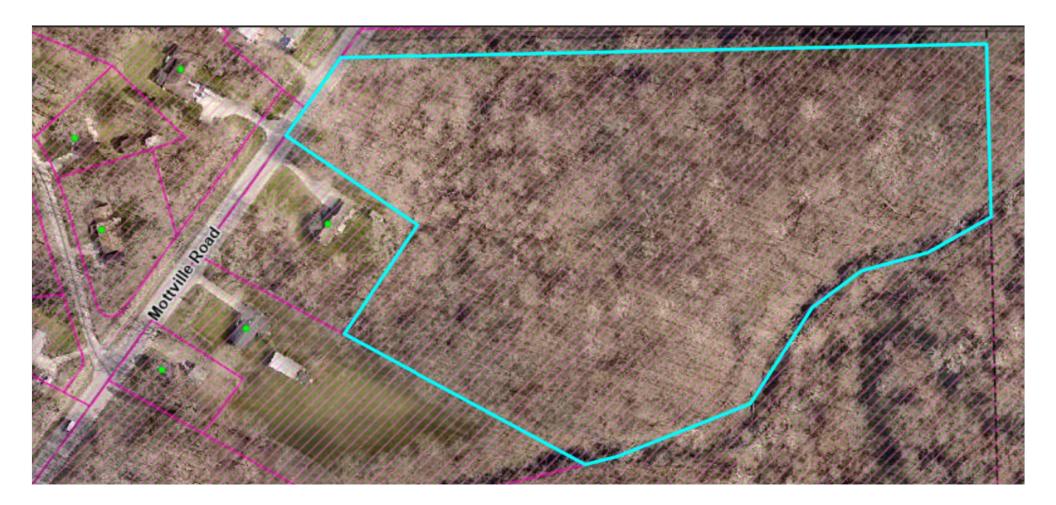
Mottville Rd. Bristol, IN Project

4/15/25 MEETING

Summary

Location Layout Look and Feel Amenities Rent Rates TIF Revenue Projection Financial Partnership

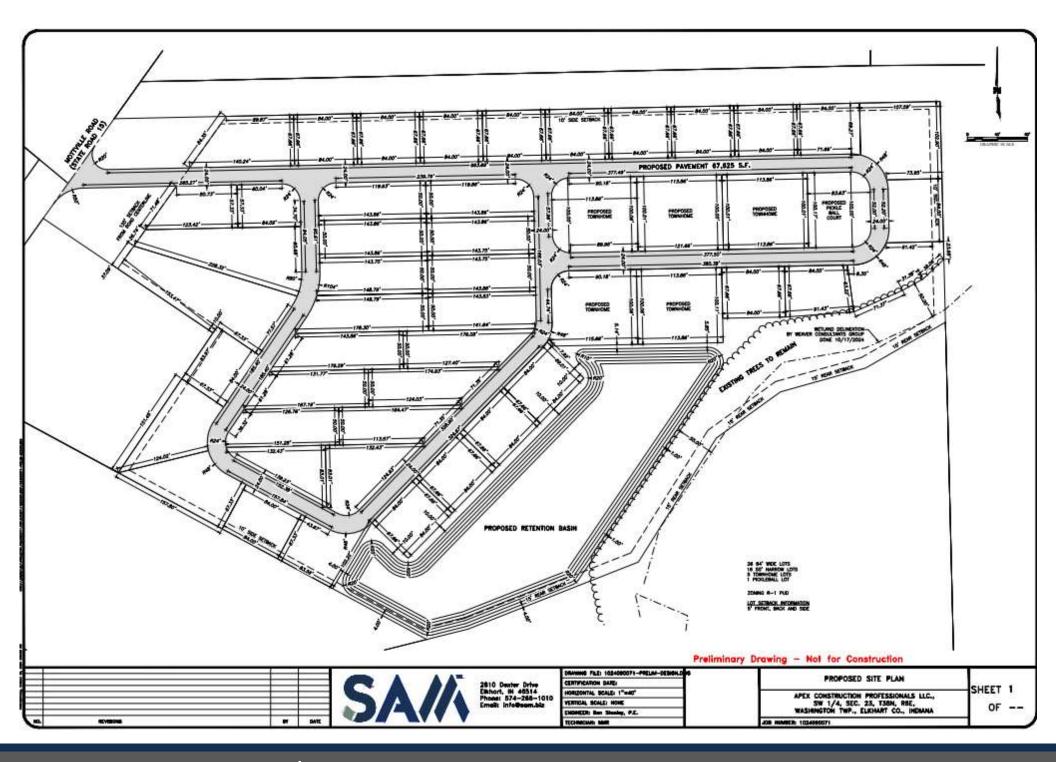
Mottiville Road Bristol, IN | 14.88 Acres Parcel ID: 20-03-23-377-006-000-31



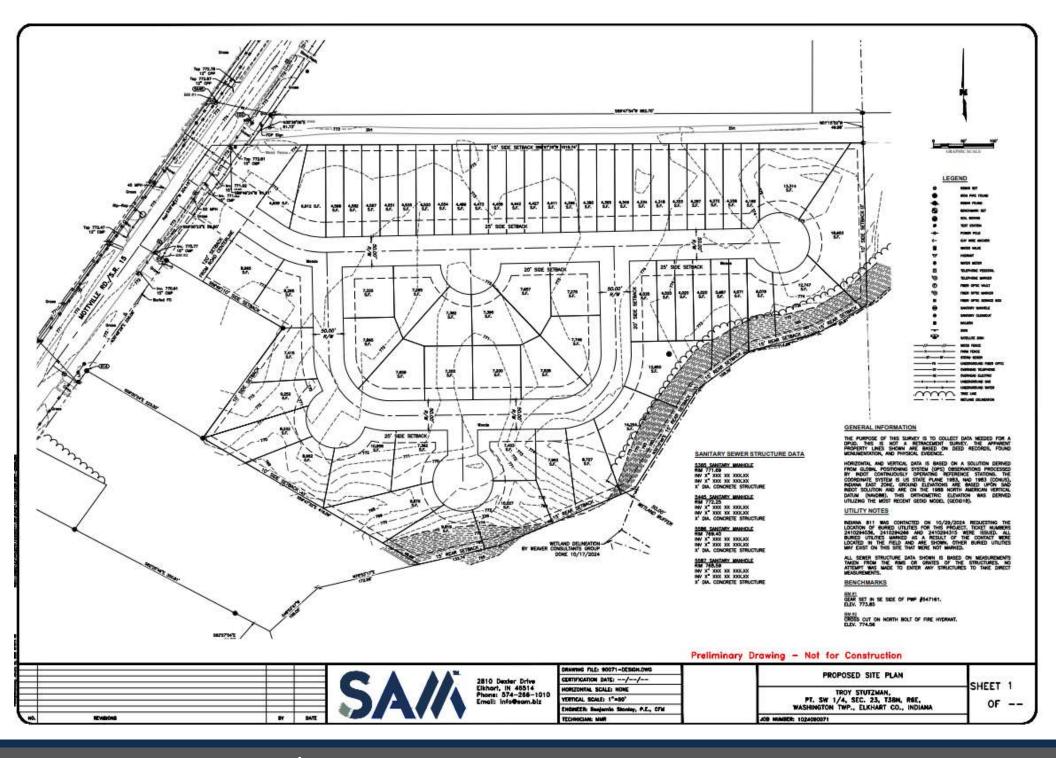
Layouts

Over the past several months, we've carefully evaluated how to best utilize this land to **benefit the greatest number of community members**. After exploring multiple options, we've worked with SAM and developed **two layout concepts** that balance function, livability, and long-term value. This presentation will walk through those options and highlight why thoughtful layout **design plays a crucial role in creating a connected, efficient, and welcoming neighborhood.**





LAYOUT OPTION 1 | Approx. 54 Doors comprised of 44 single family and 10 townhomes



LAYOUT OPTION 2 | Approx. 66 Doors comprised of single-family homes

Entry Signage

A neighborhood entry sets the tone for a subdivision because it's the first impression residents and visitors get—it visually communicates the community's character, quality, and style. From the signage and landscaping to lighting and materials, a thoughtfully designed entry can create a sense of arrival, evoke pride of ownership, and reflect the overall atmosphere of the neighborhood



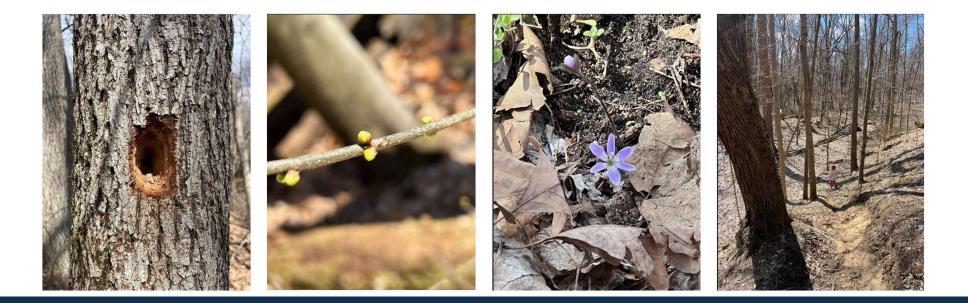
Neighborhood Amenities

Fully Maintained Lawns – Enjoy a beautiful, hassle-free yard with professional maintenance included.

Built-In Sprinkler Systems – Keep your lawn green and healthy with efficient, automated watering.

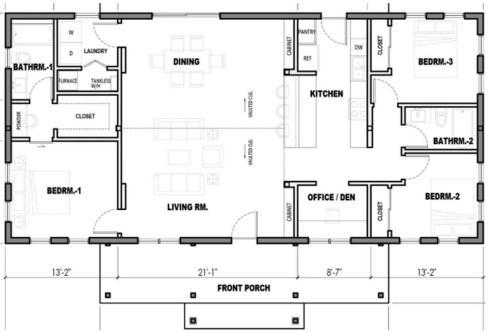
Multi-Use Dry Retention Area – Designed to manage stormwater while doubling as a flexible community green space for gatherings, play, or relaxation.

Scenic Walking Path – Perfect for daily strolls, exercise, or connecting with neighbors in a peaceful setting.



Home Plan Inspiration | Detached Single Family





1,000-1,200 SF main level 500-600 SF finished lower level Contemporary open concept design 3-4 Bedrooms, 2-3.5 Bath Laundry Appliances included

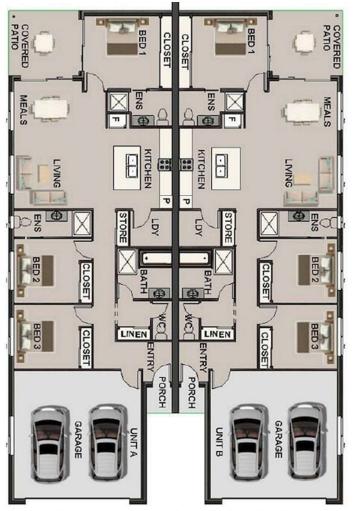
Market Rent Rate Approximately: \$2,500-\$2,850

Home Plan Inspiration | Attached Single Family



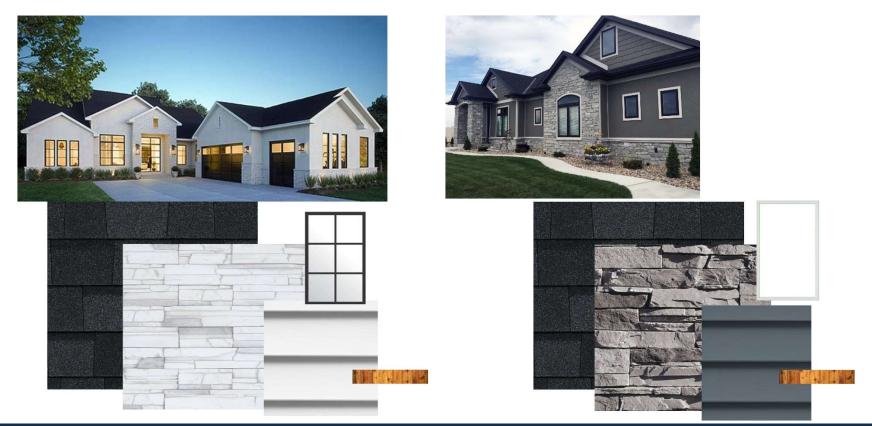
1,000-1,200 SF main level 500-600 SF finished lower level Contemporary Design 1-2 Car Garage 3-4 Bedroom, 2-3.5 Bathroom 1st floor Laundry Appliances included

Market Rent Rates Approximately: \$2,300-\$2,600



Exterior Finishes

Contemporary home exteriors often feature clean lines and minimalist design, seamlessly **integrating natural materials like wood, stone, and glass to create harmony with the surrounding landscape**. Large windows and open façades invite natural light and blur the boundary between indoors and outdoors, grounding modern architecture in its environment.



Financial Statement

The holding entity will be formed with an investment of a group of local community members who have significant wherewithal along with upstanding reputations. Our financial plan will demonstrate the project to produce excess cash flow and lower the amount of debt financing needed with the inclusion of affordable yet luxury rental homes, designed to meet the growing demand for high-quality, rentals in the area. We are developing a conservative cost structure and a strategic timeline to ensure steady cash flow with investors. Backed by a dedicated team with deep roots in the area, we are passionate about contributing to the sustainable growth in Bristol. With a focus on community enhancement and responsible development, we are confident in both the financial and social value this project will bring to the community, town, and investors alike.

TIF Revenue Projection

Final Updated Development Financial Impact Report (25-Year Projection)

Total Project Cost: \$23,570,000

- Land: \$320,000
- Infrastructure: \$3,000,000
- Construction: \$19,750,000
- Soft Costs: \$500,000

Property Tax Revenue Projection (25 Years)

- Total Homes: 66 (Built in 3 phases of ~22 homes/year)
- Initial Assessed Value per Home: \$300,000
- Annual Home Value Appreciation: 4%
- Property Tax Rate: 2% of Assessed Value

TIF Revenue Summary

- Total 25-Year Property Tax Revenue: \$16,090,500
- Requested Town Investment (Infrastructure): \$2,500,000

ROI for Town of Bristol

- Revenue to Town: \$13,590,500
- Return on Investment: 5.44x

This projection continues to demonstrate the long-term fiscal benefits to the Town of Bristol and a strong public-private investment opportunity.

TIF Revenue Projection Table

Year	Homes	Total Homes	*Average Assessed	Total Assessed	Annual Tax	*Indiana Home Appreication Rates			
	Completed	Taxed	Value at 4%	Value	Revenue	Time Period	Average Annual	Total	Source
1	22	22	\$300,000	\$6,600,000	\$132,000		Appreciation	Appreciation	
2	22	44	\$312,000	\$13,728,000	\$274,560	5 Years (2019–2024)	~8.5%	~50%	
3	22	66	\$324,480	\$21,415,680	\$428,314				Indiana Business Research Center
4	0	66	\$337,459	\$22,272,307	\$445,446				<u>Research Center</u>
5	0	66	\$350,958	\$23,163,199	\$463,264	10 Years (2014–2024)	~6-7%	~90–100%	FRED
6	0	66	\$364,996	\$24,089,727	\$481,795				
7	0	66	\$379,596	\$25,053,317	\$501,066				
8	0	66	\$394,780	\$26,055,449	\$521,109				
9	0	66	\$410,571	\$27,097,667	\$541,953	25 Years (1999–2024)	~4.5%	~200%	<u>FRED</u>
10	0	66	\$426,994	\$28,181,574	\$563,631				
11	0	66	\$444,073	\$29,308,837	\$586,177				
12	0	66	\$461,836	\$30,481,190	\$609,624				
13	0	66	\$480,310	\$31,700,438	\$634,009				
14	0	66	\$499,522	\$32,968,455	\$659,369				
15	0	66	\$519,503	\$34,287,194	\$685,744				
16	0	66	\$540,283	\$35,658,681	\$713,174				
17	0	66	\$561,894	\$37,085,029	\$741,701				
18	0	66	\$584,370	\$38,568,430	\$771,369				
19	0	66	\$607,745	\$40,111,167	\$802,223				
20	0	66	\$632,055	\$41,715,614	\$834,312				
21	0	66	\$657,337	\$43,384,238	\$867,685				
22	0	66	\$683,630	\$45,119,608	\$902,392				
23	0	66	\$710,976	\$46,924,392	\$938,488				
24	0	66	\$739,415	\$48,801,368	\$976,027				
25	0	66	\$768,991	\$50,753,422	\$1,015,068				

Town Investment Request

Requested Investment: \$2,500,000

Purpose: Fund critical infrastructure (roads, utilities, drainage) **Vehicle:** TIF Bond and/or direct investment

Reporting & Accountability In Development Agreement To Include:

- Development milestones
- Performance benchmarks
- Reporting on progress and property values

With Support:

- Full project completion
- Estimated \$16M in tax revenue over 25 years
- Affordable housing, strengthens the local economy, aids in job creation, increases utility revenue, and brings additional students to Elkhart County schools

Without Support:

- Project becomes financially infeasible
- No tax revenue or community benefit

We truly believe that partnering on this project helps build a strong future for Bristol. It represents a highreturn opportunity that delivers long-term value to the community and its taxpayers.