



24/7 Emergency Claims: (612) 860-0063

Brainerd Office: (218) 829-9219

Eden Prairie Office: (952) 479-7259

Crosslake Office: (218) 692-1136

AUTO | HOME | LIFE | HEALTH | BUSINESS

7-1-2024

Dear Council,

I am the owner of Lakes Central Insurance Brokers, and I am writing with a request to be considered for the position of agent of record on the Breezy Point Insurance policies, underwritten by the League of Minnesota Cities. With the League of Minnesota Cities and their policies and procedures, it's extremely important to have an agent who's local, experienced, and available.

I have lived in Merrifield for the past 7 years with my two kids, Olivia and Luke. They go to Lowell Elementary School in Brainerd, and you can find us most nights at one of the area hockey rinks. When I'm not coaching my kids' hockey teams, I can also be found officiating. I'm currently the supervisor of officials for our local communities and about 10 other high school hockey associations across central Minnesota. I own a building in Crosslake Town Square where I plan to run my agency long into the future. I am the only local insurance agency for Crosslake, Breezy Point, Fifty Lakes, and Emily townships.

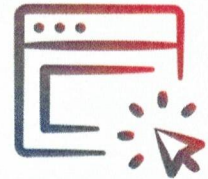
I've been in the insurance industry for 19 years, and I love what I do. I have experience working with cities and with the kind of coverage Breezy Point will need. For example, I've been working with the City of Crosslake's insurance policies for five years. Last summer I brought an appraiser out to double check that their building values and replacement costs were all consistent with today's rates and that there were no gaps in coverage. Any gaps we identified were explained to the client and options to cover those gaps were discussed and implemented. Their coverage and costs are better because of these efforts.

I've hired an insurance veteran—Denise Simpson of Breezy Point. She has been an agent for 24 years and has lived in Breezy Point since 2000. She is involved locally in service organizations such as the Pequot Lakes-Breezy Points Lions Club and the Breezy Point Area Women's Club. She has experience with Cities too, as she was the Jenkins Agent for 6 years. She will be my assistant, so you will get 2 agents dedicated to the City of Breezy Point!

This is the kind of dedication that you can expect from Lakes Central Insurance because our availability and attention to detail will be second to none. After our initial coverage assessment, ongoing communication between our office and the Breezy Point team will be a priority. If I'm not immediately available, my assistant, Denise Simpson, is ready to address any urgent needs. If something happens outside of business hours, we have a 24/7 Emergency Helpline. I appreciate your consideration and look forward to answering any additional questions that arise.

Sincerely,

Shane Paskey



Visit our Website:  
[lakescentralinsurance.com](http://lakescentralinsurance.com)



Follow us on Social Media  
[@lakescins](https://www.facebook.com/lakescins)  
Facebook | Twitter | LinkedIn



Download your Carrier's  
Mobile App  
Where you can pay bills  
and download your ID  
Cards



Visit our 24/7  
Client Portal at:  
[client.lakescins.com](http://client.lakescins.com)

MANAGING RISK FROM YOUR OWN BACKYARD