

Milroy, Shannon

From: noreply@civicplus.com
Sent: Friday, October 4, 2024 10:54 PM
To: ATax Communications
Subject: Online Form Submittal: Accommodations Tax Grant Application

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Accommodations Tax Grant Application

TOWN OF BLUFFTON ACCOMMODATIONS TAX GRANT APPLICATION

TOWN OF BLUFFTON ACCOMMODATIONS TAX GRANT APPLICATION

Accommodations Tax Grant Application Instructions [Accommodations Tax Grant Application Instructions](#)

Accommodations Tax Grant Application Instructions I have read and acknowledged the Town of Bluffton, SC Accommodations Tax Grant Application Instructions.

(Section Break)

Application Date 10/4/2024

Project Name Advertising and Royalty Funding for 2025 Season

Project/Event Location May River Theatre

Is this a new project or event? Yes

If yes, did you or a team member discuss your application with town staff prior to applying? Yes

Project/Event Start Date: 1/1/2025

Project/Event End Date	12/31/2025
Multi-Year Project/Event?	No
Total Project Costs	\$135,436
Total ATAX Funds Requested	\$42,826
Percent of Total Budget	32%
Date the funds are needed:	1/1/2025
Full Legal Organization Name	May River Theatre, Inc
Address	20 Bridge Street
Street Address Line 2	<i>Field not completed.</i>
City	Bluffton
State	SC
Zip Code	29910
Applicant must be designated as a non-profit entity to receive ATAX funds. Is your entity a non-profit organization?	Yes

TOWN OF BLUFFTON ACCOMMODATIONS TAX GRANT APPLICATION

Organization Primary Point of Contact	
First Name	Elizabeth
Last Name	Schlieger
Title	MRT Board President
Phone Number	2627196912
E-mail Address	erschlieger@gmail.com

(Section Break)

Organization Secondary Point of Contact

First Name	Jeff
Last Name	Corry
Title	MRT Board Treasurer
Phone Number	8432902144
E-mail Address	jcorry@asihhi.com

TOWN OF BLUFFTON ACCOMMODATIONS TAX GRANT APPLICATION

Project Description: Funding for advertising and royalties for 5 main shows and the 4 supporting events in our MRT Season. Main season productions include The Full Monty, Sheila's Island, Spring Awakening, Baskerville and Reefer Madness. Supporting events include the Series of One Acts, a one act musical, a Christmas show and the Rocky Horror shadow cast. Each of the plays will have 6 performances and the musicals will be extended to 9 performances each for the 2025 Season, which is represented within the expense of the royalties. This project includes all print, digital and social advertising.

List any required permits, if applicable. If none, type "N/A": N/A

Describe all planned advertising and marketing for this project/event: MRT will be utilizing print and digital marketing for its 2025 events. This will include three magazines and one newspaper. The magazine advertisement will each be 6 month contracts that come with supplementary add ons based on the commitment. We will be placing 1/2 page advertisements in each that will be spread across the calendar year paying particular attention to main season show months. These will be supplemented with e-blasts, website banners and digital box ads. The newspaper will also have 6 1/2 page advertisements. We have looked at billboards with caching applications and radio advertisements but each require a re-evaluation at mid-project. We will continue with social media posts, specifically Facebook and Instagram as they have proven effective. We have also committed to being actively involved with the Chamber of Commerce and Old Town Bluffton Merchant Society, which has lead to effective word of mouth marketing.

Please list all media outlets you intend to utilize for your Local Life Magazine, Pink Magazine, CH2 Magazine, The Bluffton Sun Newspaper.

project/event (i.e.
names of magazines, TV
and radio stations, etc.):

All advertising/marketing paid for with Town of Bluffton Accommodations Tax dollars must incorporate the branding shown here: **Town of Bluffton Brand Standards. The use of the Town’s logo must meet the design standards outlined at the aforementioned link and be approved by the Town. Designs may be submitted electronically using this **link**. Please allow five (5) business days for approval.**

Impact on or Benefit to
Tourism:

May River Theatre entertains patrons from not only the Bluffton area, but also attracts patrons from throughout Beaufort, Jasper and Chatham Counties. The theatre is a destination for many visitors and vacationers who also spend time visiting local shops, restaurants, and galleries. A review of our ticketing site data shows that over 45% of our patrons are from outside the Bluffton zip code areas. We continue to attract many 1st time patrons as well committed season ticket holders. May River Theatre is also the Performing Arts entity in the Bluffton Cultural Arts District.

“Tourist” means a person who does not reside within the corporate limits of the Town or within a Town zip code that takes a trip into the corporate limits of the Town for any purpose, except daily commuting to and from work.

“Travel” and “Tourism” mean the action and activities of people taking trips outside their home communities for any purpose, except daily commuting to and from work.

Additional Comments:

During our 2024 Season we hosted the Gullah Kinfolk Traveling Theater which provided a needed space for them to perform in Bluffton and brought a diverse group of individuals from outside the Bluffton area to our theatre. We have expanded this collaboration to include 2 events in our 2025 Season.

TOWN OF BLUFFTON ACCOMMODATIONS TAX GRANT APPLICATION

FINANCIAL INFORMATION

To download the Town's required Line-Item Budget Form, click here:
<https://www.townofbluffton.sc.gov/DocumentCenter/View/4295/ATAX-Grant-Application-Line-Item-Budget-Form>

Download and save the form and hit "Back" in your web browser to return to the application. Once the form is completed, attach it on the following line.

Town's required Line-Item Budget Form: [ATAX-Grant-Application-Line-Item-Budget-Form.pdf](#)

Most Recent Fiscal Year Balance Sheet and Profit and Loss Accounting Statement [MRT Profit and Loss Report20241004.pdf](#)

Financial Guarantee [MRT Balance Sheet Report20241004.pdf](#)

Applicant must provide a copy of official minutes wherein the sponsoring organization approves the project and commits the organization to financial responsibility for carrying it out to the stage of completion.

(Section Break)

Have you requested, received, or been awarded ATAX funding from other state or local entities for this project/event? No

Have you received or been awarded ATAX funding from other state or local entities for any other project/event? Yes

Awarding Agency Town of Bluffton

Amount \$39801

Project/Event Advertising and Funding for 2024 Season

Year of Award 2024

Awarding Agency	Town of Bluffton
Amount	34790
Project/Event	Advertising and Funding for 2023 Season
Year of Award	2023

TOWN OF BLUFFTON ACCOMMODATIONS TAX GRANT APPLICATION

PRIOR RECIPIENT'S REPORT

If your organization has received ATAX funding from the Town of Bluffton in previous years, you must complete the below information.

If you have not received ATAX funding from the Town of Bluffton, please answer "No" and skip this section, and sign and submit your application.

Has your organization previously received ATAX funds from the Town of Bluffton?	Yes
Project/Event Name	Advertising and Royalty Funding for 2024 Season
Year Awarded	2024
Amount Awarded	39801
Was a final report submitted?	No
If no please explain why and indicate when the final report will be submitted.	Project is still in progress. 3 productions remain. Numbers provided are from the first 3 productions.
What was the event's total attendance	1779
What was the total number of tourists?	712
What was the percentage of tourists?	45%

(Section Break)

Please attach a copy of your organization's IRS Designation Letter showing your non-profit status . [MRT Legal Documents for ATAX20241004 \(1\).pdf](#)

Please upload a copy of your current Town of Bluffton Business License, which is required of all applicants. [Business License.pdf](#)

Additional Application Documents [2025 MRT Production Expense Guide.pdf](#)

Additional Application Documents [Marketing \(1\).pdf](#)

Additional Application Documents *Field not completed.*

Additional Application Documents *Field not completed.*

Additional Comments Updated numbers will be provided for final approval meeting.

TOWN OF BLUFFTON ACCOMMODATIONS TAX GRANT APPLICATION

All applicants will be required to come before the Accommodations Tax Advisory Committee (ATAC) and answer any and all questions when scheduled to do so.

Any organization awarded funds for advertising/marketing must incorporate the Bluffton Heart of the Lowcountry brand logo in all promotional materials and advertising.

The South Carolina Freedom of Information Act (FOIA) defines a “public body” as any organization or corporation supported in whole or in part by public funds or expending public funds. If awarded, your organization's acceptance of public funds from the Town of Bluffton may cause your organization to come within the meaning of “public body” as defined by the Freedom of Information Act. S.C. Code Ann. §30-4-10, et seq. (Supp. 2002). Accordingly, this is to advise that by accepting public funds, your organization may be subject to the South Carolina Freedom of Information Act.

By submitting this application, the organization certifies that it has read and understands the paragraphs above. The organization additionally certifies that

it does not discriminate in any manner on the basis of race, color, national origin, age, sex, disability, religion, or language and that all funds that may be received by the applicant organization from the Town of Bluffton, South Carolina will be solely used for the purposes set forth in this application and will comply with all laws and statutes, including the South Carolina Code of Laws regarding Allocations of Accommodations Tax Revenues.

By typing your name below, you are signing this application electronically. You agree that your electronic signature is the legal equivalent of your manual signature on this application.

Signature	Elizabeth R Schlieger
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Signatory's Title or Position	MRT Board President
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Email not displaying correctly? [View it in your browser.](#)

Form **W-9**
(Rev. October 2018)
Department of the Treasury
Internal Revenue Service

Request for Taxpayer Identification Number and Certification

► Go to www.irs.gov/FormW9 for instructions and the latest information.

Give Form to the
requester. Do not
send to the IRS.

Print or type.
See Specific Instructions on page 3.

1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank. May River Theatre Inc.																
2 Business name/disregarded entity name, if different from above 																
3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only one of the following seven boxes. <table style="width: 100%; margin-top: 5px;"> <tr> <td><input type="checkbox"/> Individual/sole proprietor or single-member LLC</td> <td><input type="checkbox"/> C Corporation</td> <td><input type="checkbox"/> S Corporation</td> <td><input type="checkbox"/> Partnership</td> <td><input type="checkbox"/> Trust/estate</td> </tr> <tr> <td colspan="5"> <input type="checkbox"/> Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ► _____ Note: Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is not disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner. </td> </tr> <tr> <td colspan="5"> <input checked="" type="checkbox"/> Other (see instructions) ► 501(c)(3) </td> </tr> </table>	<input type="checkbox"/> Individual/sole proprietor or single-member LLC	<input type="checkbox"/> C Corporation	<input type="checkbox"/> S Corporation	<input type="checkbox"/> Partnership	<input type="checkbox"/> Trust/estate	<input type="checkbox"/> Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ► _____ Note: Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is not disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner.					<input checked="" type="checkbox"/> Other (see instructions) ► 501(c)(3)					4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3): Exempt payee code (if any) _____ Exemption from FATCA reporting code (if any) _____ <i>(Applies to accounts maintained outside the U.S.)</i>
<input type="checkbox"/> Individual/sole proprietor or single-member LLC	<input type="checkbox"/> C Corporation	<input type="checkbox"/> S Corporation	<input type="checkbox"/> Partnership	<input type="checkbox"/> Trust/estate												
<input type="checkbox"/> Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ► _____ Note: Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is not disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner.																
<input checked="" type="checkbox"/> Other (see instructions) ► 501(c)(3)																
5 Address (number, street, and apt. or suite no.) See instructions. PO Box 1674	Requester's name and address (optional)															
6 City, state, and ZIP code Bluffton, S.C. 29910																
7 List account number(s) here (optional)																

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Note: If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number									
or									
Employer identification number									
0	3	-	0	4	1	1	7	8	6

Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
3. I am a U.S. citizen or other U.S. person (defined below); and
4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here	Signature of U.S. person ► <i>Jeffrey H. Curry</i>	Date ► <i>10/31/2023</i>
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General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

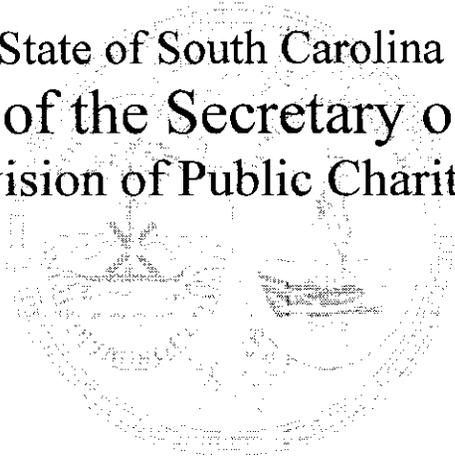
- Form 1099-INT (interest earned or paid)

- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, later.

State of South Carolina
Office of the Secretary of State
Division of Public Charities



TO: Public Charities Customer
Charity Registration Statement

DATE: June 23, 2022

RE: May River Theatre Inc

We are sorry to inform you that the enclosed documents are being returned for the following reason(s):

- Filing fee of \$50.00 made payable to the Secretary of State is not included.
- We cannot accept starter checks. Your name, address, check number and account number must be pre-printed on the check.
- Registration Statement for a Charitable Organization form was not submitted with your payment.
This form can be found on our website at www.sos.sc.gov.
- A copy of your determination letter recognizing your charitable organization's tax-exempt status from the IRS must be attached.
- One or more questions on the form were not completed. Please complete .
- The name and/or street address of the registered agent must be included on the form.
- IRS 990, IRS 990-EZ, IRS 990-PF or Annual Financial Report Form for fiscal year must be completed.
- The CEO / President and CFO / Treasurer sections must be completed and signed.
- The organization cannot register until an outstanding violation has been resolved.
Violation # , fine amount due \$, to be determined.
- Other: This organization registered online. Nothing is due until 5/15/2023.**

Please complete the required item(s) and return to us within 15 days.

If you have any further questions, please contact us by phone at 803-734-1790 or by email at charities@sos.sc.gov.

4. Enter the state and country in which the organization was legally established, as well as the date of establishment:
 State SC Country Beaufort Date 07/19/2002
 (mo/day/year)

5. Form of organization. Check one: ** Corporation (includes all nonprofit [i.e. 501(c)3] and for profit corporations)

Association Other _____

(Please Specify)

**** All corporations must provide a name and street address for a registered agent.**

Jeff Corry

Name (This cannot be the name of the organization)

58 Crossings Blvd

Bluffton

SC

29910

Street Address (PO Box cannot be accepted)

City

State

Zip Code

6. Complete A or B, whichever applies: (6A or 6B must be a street address, not a PO Box)

A. Principal address of the organization:

20 Bridge Street Bluffton SC 29910

Street Address, City, State, Zip Code

B. If the organization does not maintain an office, please provide the name and address of the person having custody of the organization's financial records:

Jeff Corry

Name

58 Crossings Blvd Bluffton SC 29910

Street Address, City, State, Zip Code

7. Addresses of any of your organization's offices in South Carolina. Attach a list if necessary.

Name

Address, City, State, Zip Code

8. Names and addresses of any chapters, branches or affiliates of your organization in South Carolina. Attach a list if necessary.

Name

Address, City, State, Zip Code

9. **For the current fiscal year**, please provide the names and addresses of your organization's officers, directors, trustees, and board members. Attach a list if necessary.

Elizabeth Schlieger

32 Halsey Cr Bluffton SC 29910

President

Name

Address, City, State, Zip Code

Title

Jeff Corry

58 Crossings Blvd Bluffton SC 29910

Treasurer

Name

Address, City, State, Zip Code

Title

Jennifer Green

PO Box 1674 Bluffton SC 29910

Vice President

Name

Address, City, State, Zip Code

Title

Michelle McElroy Cox

277 Station Pkwy Bluffton SC 29910

Secretary

Name

Address, City, State, Zip Code

Title

10. Check all states in which your organization is authorized to solicit contributions.

AL		AK		AR		AZ		CA		CO		CT		DC		DE	
FL		GA		HI		IA		ID		IL		IN		KS		KY	
LA		MA		MD		ME		MI		MN		MO		MS		MT	
NC		ND		NE		NH		NJ		NM		NV		NY		OH	
OK		OR		PA		PR		RI		SC	<input checked="" type="checkbox"/>	SD		TN		TX	
UT		VA		VT		WA		WI		WV		WY					

If any other governmental authority that is not listed above has authorized your organization to solicit contributions, enter the name of the governmental authority. Attach a list if necessary.

11. Check up to three boxes below that best describe the general purpose for which solicited contributions are to be used.

- | | | |
|---|---|--|
| <input checked="" type="checkbox"/> A. Arts, Culture, Humanities
(inc. historical)
<input type="checkbox"/> B. Educational Institutions
(inc. literacy)
<input type="checkbox"/> C. Environment, Beautification
(inc. gardening, outdoor education)
<input type="checkbox"/> D. Animal-Related
(inc. wildlife sanctuaries)
<input type="checkbox"/> E. Health-General, Rehabilitative
(inc. nursing, family planning)
<input type="checkbox"/> F. Mental Health, Crisis Intervention
(inc. alcoholism, services for rape and abuse victims)
<input type="checkbox"/> G. Disease, Disorders, Medical Disciplines
<input type="checkbox"/> H. Medical Research
<input type="checkbox"/> I. Crime, Legal-Related
(inc. prevention of abuse, delinquency)
<input type="checkbox"/> J. Employment, Job-Related
(inc. voc. rehabilitation, unions)
<input type="checkbox"/> K. Agriculture, Food, Nutrition
(inc. livestock breeding) | <input type="checkbox"/> L. Housing, Shelter
(inc. senior citizen housing)
<input type="checkbox"/> M. Public Safety, Disaster Preparedness and Relief
(inc. rescue squads, auto safety)
<input type="checkbox"/> N. Recreation, Sports, Leisure, Athletics
(inc. social clubs, Special Olympics)
<input type="checkbox"/> O. Youth Development
<input type="checkbox"/> P. Human Services
(inc. thrift stores, YMCAs and YWCAs, hearing- or sight-impaired orgs.)
<input type="checkbox"/> Q. International, Foreign Affairs, National Security (inc. cultural exchange)
<input type="checkbox"/> R. Civil Rights, Social Action, Advocacy (inc. right to life and right to die, reproductive rights)
<input type="checkbox"/> S. Community Improvement, Capacity Building
(inc. neighborhood associations, service clubs, bus. development) | <input type="checkbox"/> T. Philanthropy, Volunteerism, Grant-making (inc. foundations)
<input type="checkbox"/> U. Science and Technology Research Institutes
(inc. computer science, engineering)
<input type="checkbox"/> V. Social Sciences Institutes
(inc. institutes for studies on population, minorities and economics)
<input type="checkbox"/> W. Public Affairs, Society Benefit
(inc. citizen participation, consumer protection, veterans' orgs., leadership development)
<input type="checkbox"/> X. Religion, Spiritual Development
(inc. religious broadcasters and interfaith coalitions)
<input type="checkbox"/> Y. Mutual / Membership Benefit
(inc. fraternal organizations, cemeteries)
<input type="checkbox"/> Z. Unknown, Other
Please Specify: _____ |
|---|---|--|

12. Is your organization currently, or has it in the past, been the subject of a legal or administrative action concerning a charitable solicitation, fundraising campaign, or campaign with a commercial co-venturer by another local, state or federal governmental authority including, but not limited to, registration or license revocation or denial, fines, injunctions or suspensions? [] YES [] NO If "Yes," please attach an explanation of all actions.

13. Have any of the organization's officers, directors, trustees or board members been the subject of a criminal conviction, including guilty or nolo contendere pleas, involving any charitable solicitations act, fraud, dishonesty, or false statement in a jurisdiction within the United States? [] YES [] NO If "Yes," please attach a description and date of any such conviction.

14. If any of the charitable organization's officers, directors, trustees or board members are related to one another by blood, marriage or adoption, please provide a statement as to the relationship(s).

N/A

15. If any of the charitable organization's officers, directors, trustees or board members are related by blood, marriage or adoption to a director or officer of a professional fundraising counsel or professional solicitor under contract with the charitable organization, please provide a statement as to the relationship(s).

N/A

16. If your organization intends to use a professional solicitor, professional fundraising counsel, or commercial co-venturer, or hire individuals to solicit, please list their names and contact information. Attach a list if necessary.

Name	Phone
Address, City, State, Zip Code	

I certify that the information furnished in this application and all attached supplementary information is true and correct to the best of my knowledge, information and belief. I understand that the giving of false or incorrect information may constitute a misdemeanor carrying a penalty upon conviction of a fine of not more than two thousand dollars or imprisonment for not more than one year, or both, for a first offense. A second or subsequent offense may constitute a felony carrying a penalty upon conviction of a fine of not more than five thousand dollars or imprisonment of not more than five years, or both.

CHIEF FINANCIAL OFFICER / TREASURER

Jeff Corry

Print Name

Jeffery Corry 5/9/22
 Signature Date

58 Crossings Blvd

Mailing Address

Bluffton, S.C. 29910

City, State, Zip

703-946-7740

Phone Number

CHIEF EXECUTIVE OFFICER / PRESIDENT

Elizabeth Schlieger

Print Name

Elizabeth Schlieger 5/9/22
 Signature Date

32 Halsey Circle

Mailing Address

Bluffton, S.C. 29910

City, State, Zip

262-719-6912

Phone Number

* The persons signing this form as CEO/President and CFO/Treasurer must be designated as such on the current fiscal year's list of officers, directors, trustees, and board members. If not, the registration will be returned for correction.

INTERNAL REVENUE SERVICE
P. O. BOX 2508
CINCINNATI, OH 45201

DEPARTMENT OF THE TREASURY

Date: JUN 19 2002

MAY RIVER THEATRE INC
7 BUTTONBUSH LN
HILTON HEAD ISLAND, SC 29926

Employer Identification Number:
03-0411786
DLN:
17053141049042
Contact Person:
GREGORY K OLWINE ID# 31382
Contact Telephone Number:
(877) 829-5500
Accounting Period Ending:
December 31
Foundation Status Classification:
509(a)(1)
Advance Ruling Period Begins:
February 19, 2002
Advance Ruling Period Ends:
December 31, 2006
Addendum Applies:
No

Dear Applicant:

Based on information you supplied, and assuming your operations will be as stated in your application for recognition of exemption, we have determined you are exempt from federal income tax under section 501(a) of the Internal Revenue Code as an organization described in section 501(c)(3).

Because you are a newly created organization, we are not now making a final determination of your foundation status under section 509(a) of the Code. However, we have determined that you can reasonably expect to be a publicly supported organization described in sections 509(a)(1) and 170(b)(1)(A)(vi).

Accordingly, during an advance ruling period you will be treated as a publicly supported organization, and not as a private foundation. This advance ruling period begins and ends on the dates shown above.

Within 90 days after the end of your advance ruling period, you must send us the information needed to determine whether you have met the requirements of the applicable support test during the advance ruling period. If you establish that you have been a publicly supported organization, we will classify you as a section 509(a)(1) or 509(a)(2) organization as long as you continue to meet the requirements of the applicable support test. If you do not meet the public support requirements during the advance ruling period, we will classify you as a private foundation for future periods. Also, if we classify you as a private foundation, we will treat you as a private foundation from your beginning date for purposes of section 507(d) and 4940.

Grantors and contributors may rely on our determination that you are not a private foundation until 90 days after the end of your advance ruling period. If you send us the required information within the 90 days, grantors and contributors may continue to rely on the advance determination until we make

Letter 1045 (DO/CG)

STATE OF SOUTH CAROLINA)

COUNTY OF BEAUFORT)

LICENSE AGREEMENT

THIS NON-EXCLUSIVE LICENSE AGREEMENT (the "*Agreement*") is made and entered into as of the latest date of the execution of this Agreement by all of the Parties (the "*Effective Date*") by and between the TOWN OF BLUFFTON, a South Carolina municipal corporation (the "*Town*") and MAY RIVER THEATRE, INC., a South Carolina nonprofit corporation (the "*Organization*"), with the consent of the BEAUFORT COUNTY SCHOOL DISTRICT, a South Carolina political subdivision (the "*District*").

WHEREAS, the District is the record owner of certain real property located with the Town of Bluffton, South Carolina, as identified in Exhibit "A" hereto (the "*Property*"); and,

WHEREAS, on December 31, 2000, the District and the Town entered into a Lease Agreement whereby the Town leased the Property from the District, a copy of which is attached hereto as Exhibit "B" (the "*Lease*"); and,

WHEREAS, the District and the Town have executed multiple amendments to the Lease, in which the Town and the District have extended the term of the Lease through and including December 31, 2099; and,

WHEREAS, the Organization is a 501(c)(3) nonprofit corporation, incorporated pursuant to the laws of the State of South Carolina, that operates a community theater within the Town of Bluffton and produces between four (4) and five (5) shows a year with multiple showings; and,

WHEREAS, the Organization has approached the Town regarding the Organization's desire to use a portion of the Property consisting of Ulmer Auditorium and related facilities, as more fully set forth in Exhibit "C" attached hereto (the "*Premises*"), subject to the terms and conditions of this Agreement; and,

WHEREAS, the Town, by and through its Town Council, has determined that it is in the public interest to permit the Organization to use the Premises for the limited purposes described herein, as the Organization's use of the Premises will not interfere with any municipal business, will contribute to the social capital of the Town, and will serve to develop and promote cultural facilities in accordance with the Town of Bluffton's Comprehensive Plan, as amended; and,

WHEREAS, the District, as owner of the Property and consistent with the terms of the Lease, hereby executes this Agreement for the sole purpose of acknowledging its approval and consent of the terms of this Agreement; and,

WHEREAS, the execution of this Agreement has been authorized by Town of Bluffton Ordinance No. 2016-13

NOW, THEREFORE, in consideration of the mutual agreements herein contained and other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties hereby covenant and agree as follows:

1. **License.** Town hereby grants to Organization a non-exclusive license (the "License") to use and occupy the Premises and rights of access thereto for the purposes hereinafter provided along with the right to use all equipment, furniture and fixtures, including communications and information systems equipment, cabling and appurtenant items that are owned by Town and located on the Premises as of the "Effective Date" (as such term is defined hereafter), for the applicable "License Period" (as such term is defined in paragraph 2 hereof), subject to the following conditions:
 - (a) Organization may use and occupy the Premises for the purposes stated forth herein, provided that the Premises are not needed for any Town-related purpose.
 - (b) Organization has inspected and is familiar with the Premises and accepts same and the contents thereof in their "AS IS" condition as of the Effective Date. Town shall not be required to perform any work or furnish any materials in order to prepare the Premises for Organization's use or occupancy.
 - (c) Organization shall ensure that all proceeds generated from the Organization's use of the Premises as a community theater shall be utilized to promote the arts, improving the quality of life of the citizens of Bluffton by producing or supporting cultural activities, or enhancing Bluffton's reputation as a local arts destination.
 - (d) The Parties agree that the Town reserves the right, through its Town Manager and his authorized representatives, to eject any objectionable person or persons from the Premises and upon the exercise of this authority by the Town Manager, Town staff, agents, or Town of Bluffton police officers, Organization hereby waives any right and all claim for damages against the Town for any said ejection.
 - (e) Organization shall secure a complete Release from all individuals providing any services to Organization at the Premises, whether as volunteers, agents, officers, employees or temporary paid contractors, that completely waives and releases the Town and the District from any and all liability and claims for injury or damage during the Organization's use of the Premises and said volunteer, employee, agent or officer's presence on the Property. The Organization shall provide said executed Releases to the Town prior to allowing such individual to use the Premises.
2. **License Period.** The License Period shall commence on the Effective Date and, subject to the provisions of subparagraphs (a) and (b) below (as and to the extent applicable), shall expire (subject to sooner termination as hereinafter provided) at 11:59 P.M. on the two-year anniversary of the Effective Date (the "Expiration Date"), unless sooner terminated pursuant to any term or provision hereof or pursuant to law. This In the event that this Agreement is not terminated by either party prior to the Expiration Date, then this Agreement shall automatically renew for an additional one-year term and shall thereafter renew annually for additional one-year

terms, unless sooner terminated pursuant to any term or provision hereof or pursuant to law. License to use the Premises will be temporary, revocable and conditional. The Town reserves the authority to revoke the license in its sole discretion at any time prior to expiration without penalty or liability, and to impose conditions upon the license as are in the public interest.

(a) Notwithstanding the foregoing, the Town shall have the right to terminate this Agreement by delivery to Organization of written notice delivered not less than three (3) months prior to the desired early termination date.

(b) In the event the term of the Lease shall sooner terminate in accordance with the provisions thereof (e.g., by reason of casualty or condemnation, and the landlord under the Lease shall exercise a right of termination contained in the Lease, or the Town, as the tenant thereunder shall exercise a right of termination thereunder), the licenses granted under this Agreement shall automatically terminate on the date of such termination of such Lease.

3. **License Fee.** Organization shall pay the Town an annual license fee of ONE AND NO/100 (\$1.00) DOLLARS for the use and possession of the Premises (the "License Fee") for the License Period. The License Fee shall be due and payable in the currency of the United State of America, payable in full within 30 days of the Effective Date, without deductions and setoffs and without prior demand therefore, and on the first (1st) day of each subsequent renewal term during the License Period.

4. **Uses.** Organization shall only use and occupy the Premises for and as a nonprofit community theater for the Bluffton community and as theater instructional space.

5. **Compliance with Law.** Organization shall promptly comply with all present and future applicable laws and regulations of all state, Federal, municipal and local governments, departments, commissions and boards and any direction of any public officer pursuant to law, and all orders, rules and regulations of any Board of Fire Underwriters or any similar body (all of the foregoing being hereinafter collectively referred to as "Laws") having jurisdiction.

6. **Observance of Lease Provisions.** This License Agreement is subject to, and Organization accepts this License Agreement subject to all the terms, covenants, provisions, conditions and agreements contained in the Leases. This License Agreement shall also be subject to, and Organization accepts this License Agreement also subject to, any amendments and supplements to the Leases hereafter made between the District and Town. Organization covenants and agrees (i) to perform, observe and be bound by each and every covenant, condition and provision of the related Leases as applicable to the related License Area (including the Building rules and regulations) and (ii) that Organization will not do or cause to be done or suffer or permit its agents or employees to do any act or thing to be done which would or might cause the District or the rights of Town as tenant thereunder to any Lease be cancelled, terminated or forfeited or make Town liable for any damages, claim or penalty.

7. **Repairs.** Organization, throughout the License Period, shall take good care of the Premises and the fixtures and appurtenances therein. Required maintenance of Premises and

fixtures as a result of normal wear and tear will be accomplished by the Town. Notwithstanding the foregoing, Organization is solely responsible for making any and all improvements to the Premises necessary for compliance with any applicable building code for the Organization's use of the Premises with such improvements to be first approved by the Town in writing.

8. **Damage and Destruction.**

(a) Town shall have no responsibility to Organization in the event of any damage to or theft of any equipment or property of the Organization and the Organization shall look to its own insurance coverage, if any, for recovery in the event of any such damage, loss or theft.

(b) If the Premises are destroyed or damaged by fire or other casualty, the License Fee as to such Premises shall abate from the date of the casualty to the date by which the District or Town shall have repaired and restored the Premises or damaged portion thereof (but not Organization's property and equipment therein) to substantially the same condition it was in prior to the occurrence of such casualty. If the casualty or damage occasioned to the Premises shall be so extensive as to entitle either or both of the District and Town to terminate the Lease, and either the District or Town shall terminate the Lease, then this Agreement shall automatically terminate on the Lease termination date, as provided for herein.

9. **Insurance/Indemnity.** The Organization hereby releases the Town and holds the Town harmless, and shall indemnify the Town against any and every claim, damage, loss, obligation, liability and responsibility, including attorneys' fees and costs, for loss or damage to persons or property occurring on or about the Premises occasioned by the use, occupancy, maintenance, or repair of the Premises by Organization, or out of any act of Organization, its agents, employees, volunteers or invitees. In order to comply with this provision, Organization shall purchase at its own expense public liability insurance coverage from an insurance company authorized to conduct business in the State of South Carolina with limits of \$1,000,000.00 for injury or damage to any one person and a limit of \$2,000,000.00 for injury or damage resulting from any one accident and a limit of \$100,000.00 for injury or damage to property. Such insurance coverage shall be evidenced by a certificate of insurance which shall be filed by Organization with the Town prior to the beginning of the term of this Agreement. Such insurance policy shall contain a provision naming the Town as additional insured, that the Town of Bluffton shall be held harmless from liability as provided herein and that said policy shall not be cancelled or modified without 30 days written notice to Town prior to any cancellation or modification.

10. **Assignment; Sublicensing.** The License granted hereby is personal to Organization and shall not be assigned nor shall Organization sublicense or otherwise permit or suffer the occupancy of any/all License Area(s) by any third party without first obtaining the prior written consent of Town and if required by the related Lease, the District.

11. **Alterations; Restoration.** No alterations may be made by Organization to the Premises without first obtaining the prior written consent of Town, which may be withheld in its

sole discretion. In the event Organization shall desire to make any alterations to the Premises, Organization shall provide Town prior written notice thereof, specifying in Organization's notice the scope and location of the desired alteration(s) as necessary to enable Town to formulate a judgment as to the effect such alteration(s) would have upon the building and its systems, and Town's use of, and operation within, that portion of the Property not constituting the Premises. Any costs associated with making such alterations, including, but limited to, construction or increased operating costs shall be borne by Organization.

12. **Default.** If either party defaults in the performance of any of its obligations hereunder and such default continues for more than thirty (30) days, in all cases after receipt of written notice from the non-defaulting party (except that if such nonmonetary default cannot be reasonably cured with the exercise of reasonable diligence during said 30-day period, such period shall be extended for reasonable additional time, provided that the defaulting party has commenced to cure such default within the 30-day period and proceeds diligently thereafter to effect such cure), the non-defaulting party shall have the right to terminate the License herein granted with respect to the Premises and pursue any other remedies available at law or in equity.

13. **Notices.** Any notices required under this Agreement shall be deemed given if mailed or hand-delivered to the parties as follows:

TOWN OF BLUFFTON
c/o Town Manager's Office
20 Bridge Street
Bluffton, SC 29910

MAY RIVER THEATRE, INC.
c/o President
[Street Address]
Bluffton, SC 29910

Or such other address with respect to either party as that party may, from time to time, designate in writing and forward to the other party as provided in this section.

14. **Warranties.** EXCEPT AS SET FORTH IN THIS LICENSE AGREEMENT, THE PARTIES DO NOT MAKE ANY WARRANTIES, EXPRESS OR IMPLIED, WITH RESPECT TO THIS LICENSE AGREEMENT, INCLUDING THE WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE.

15. **Inability To Perform.** Neither party shall be responsible for delays in the performance of its obligations caused by events beyond that party's reasonable control, including, but not limited to, acts of God.

16. **Signage.** Subject to the Lease, Town may permit Organization to install wall signs (whose size, composition and content shall be subject to Town's prior approval, which approval may be withheld in the sole discretion of Town) on the Premises (including the lobbies of such Premises).

17. **Parking.** Organization shall have nonexclusive access to the parking areas on the Property that are not otherwise reserved. The Town, in its sole discretion, may limit or reserve portions of the Property, including parking areas, for the Town of Bluffton use only.

18. Miscellaneous.

(a) **Counterparts.** This License Agreement may be executed in two or more counterparts, each of which will be deemed to be an original, but all of which together will constitute one and the same instrument.

(b) **Governing Law.** This License Agreement shall be governed by and construed in accordance with the laws of the particular area in which the Premises are located.

(c) **Section Headings.** The section titles herein are for convenience only and do not define, limit or construe the contents of such sections.

(d) **Attachments and Exhibits.** All attachments and exhibits to this License Agreement are hereby made a part hereof as if fully set out herein.

(e) **Severability.** If any provision or provisions in this License Agreement is/are found to be in violation of any law or otherwise unenforceable, all other provisions will remain unaffected and in full force and effect.

(f) **Other.** Time is of the essence with respect to the performance of every provision of this License Agreement in which time of performance is a factor. When a party is required to do something by this License Agreement, it shall do so at its sole cost and expense without right of reimbursement from the other party unless specific provision is made therefor. Whenever one party's consent or approval is required to be given as a condition to the other party's right to take any action pursuant to this License Agreement, unless another standard is expressly set forth, such consent or approval shall not be unreasonably withheld or delayed. This License Agreement may be executed in counterparts. Any executed copy of this License Agreement shall be deemed an original for all purposes.

(g) In the event either party resorts to litigation to protect or enforce its rights set forth herein, the prevailing party is entitled to recover its reasonable attorneys' fees and costs.

(h) The above recitals are hereby incorporated herein and are made an integral and substantive part of this Agreement.

*[REMAINDER OF PAGE INTENTIONALLY OMITTED,
EXHIBIT(S) AND SIGNATURE PAGE(S) TO FOLLOW.]*

Witness our hands and seals this 25 day of January 2019

ORGANIZATION:
May River Theatre, Inc.

TOWN:
Town of Bluffton

By: Jennifer Harden Green
Name: Jennifer Harden Green
Title: President

By: Marc Orlando
Name: Marc Orlando
Title: Town Manager

In accordance with the Lease, the Beaufort County School District, as record owner of the Property, hereby consents to the within License and Agreement by the above-named parties.

BEAUFORT COUNTY SCHOOL DISTRICT

mc
By: Herbert M Berg
Name: Herbert M Berg
Its: Herbert M Berg

TOWN OF BLUFFTON

TOWN OF BLUFFTON -

Expires:04/30/2025

License No. 24-04-1270
04/04/2024

Business Name: May River Theater,
Inc.

NAICS Title: Promoters of Performing
Arts, Sports, and Similar
Events with Facilities

**Business DBA
Name:** May River Theater,
Inc.

Business Type:
COMMUNITY THEATRE

Physical Address:
20 BRIDGE ST
BLUFFTON SC 29910

NON-TRANSFERABLE | TO BE PLACED IN A CONSPICUOUS PLACE

Section 6-21 Purpose and Duration of Business License

ALL BUSINESSES LOCATED IN THE TOWN OF BLUFFTON MUST POST THE BUSINESS LICENSE IN A VISIBLE LOCATION WITHIN THE BUSINESS LOCATION AS REFERENCED ABOVE AND IS VALID FOR THIS LOCATION ONLY. ALL BUSINESSES LOCATED OUTSIDE THE TOWN OF BLUFFTON MUST KEEP A CURRENT COPY WHILE CONDUCTING BUSINESS INSIDE THE TOWN OF BLUFFTON. CHANGE IN LOCATION OR OWNERSHIP REQUIRES A NEW LICENSE. IF THE BUSINESS IS CLOSED, CONTACT OUR OFFICE AT 843-706-4501 TO UPDATE ACCOUNT.

Jeff Corry
Jeff Corry
20 Brisge St
Bluffton, SC 29910

**TOWN OF BLUFFTON
ACCOMODATIONS TAX GRANT APPLICATION BUDGET**

REVENUES

Revenues - Cash

Sponsorships \$ 5000

Donations \$ 2500

ATAX Grants/Funding from Other Entities* \$ na

** Do **NOT** include anticipated award funds requested in this application*

Other Grants (please name): \$

Vendor Fees \$ na

Registration Fees \$ 2000

Other Fees (please name): \$

Other Fees (please name): \$

Mercandise Sales \$ 2500

Other Sales (please name): Concessions \$ 2500

Other Sales (please name): Tickets \$ 236550

Other Revenue (please name): \$

Other Revenue (please name): \$

Revenues - In-Kind Contributions

Volunteer Hours \$ na

Donated Items \$ na

Donated Services \$ na

Other (please name): \$

Other (please name): \$

Other (please name): \$

Total All Revenue Sources: \$ 251050

TOWN OF BLUFFTON
ACCOMODATIONS TAX GRANT APPLICATION BUDGET

EXPENSES

Eligible Tourism-Related Expense Categories (per SC Code of Laws)

Amount

Advertising & Promotion of Tourism or Arts and Cultural Events

Local Newspaper/Digital Advertising	\$ 2934
Regional Newspaper/Digital Advertising	\$ na
National Newspaper/Digital Advertising	\$ na
Local Magazine/Digital Advertising	\$ 17558
Regional Magazine/Digital Advertising	\$ na
National Magazine/Digital Advertising	\$ na
Local Radio Advertising	\$ na
Regional Radio Advertising	\$ na
National Radio Advertising	\$ na
Local Television Advertising	\$ na
Regional Television Advertising	\$ na
National Television Advertising	\$ na
Billboards	\$ na
Social Media Advertising	\$ 750
E-mail and/or Text Blasts	\$ na
Postcards/Mailers	\$ na
Posters/Banners/Signage	\$ 1150
Graphic Design of Marketing/Writing or Press Releases	\$ 1200
Web Hosting for Event (not organization)	\$ na
Other (please name): Royalties	\$ 19234
Other (please name):	\$

Facilities for Civic and Cultural Events

Rentals: Tables, Chairs, Stages, Tents	\$ na
Rental: Sound, Audio Equipment	\$ na
Construction	\$ na
Repairs to Facilities	\$ na
Maintenance of Facilities	\$ na
Other (please name):	\$
Other (please name):	\$
Other (please name):	\$

1:46 PM

10/04/24

Accrual Basis

May River Theatre Co
Balance Sheet Detail
 As of October 4, 2024

Type	Date	Num	Name	Memo	Clr	Split	Amount	Balance
ASSETS								
Current Assets								
Checking/Savings							29,072.08	29,072.08
Cash							-26.64	29,222.08
Total Cash								-26.64
Checking							0.00	0.00
Total Checking								0.00
Debit Card Account							116.60	116.60
Total Debit Card Account								116.60
Palmetto State Bank								
Total Palmetto State Bank							29,132.12	29,132.12
PremierEcom Credit Offset								
Total PremierEcom Credit Offset							0.00	0.00
PremierEcom Debit Offset								
Total PremierEcom Debit Offset							0.00	0.00
Total Checking/Savings							29,222.08	29,222.08
Accounts Receivable								
Accounts Receivable							-150.00	-150.00
Total Accounts Receivable								-150.00
Total Accounts Receivable								-150.00
Other Current Assets								
Inventory Asset							0.00	0.00
Total Inventory Asset								0.00
Undeposited Funds								
Total Undeposited Funds								0.00
Total Other Current Assets								0.00
Total Current Assets							29,072.08	29,072.08
Fixed Assets								
Equipment								
2003 Sound Equip							2,616.77	2,616.77
Total 2003 Sound Equip								66,569.15
2003 Stage Equip							0.00	0.00
Total 2003 Stage Equip								0.00
2004 Auditorium Chairs							15,419.30	15,419.30
Total 2004 Auditorium Chairs								39,798.00
Total Fixed Assets							39,798.00	39,798.00

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10/04/24

Accrual Basis

May River Theatre Co
Balance Sheet Detail
 As of October 4, 2024

Type	Date	Num	Name	Memo	Clr	Split	Amount	Balance
2007 Sound Equip								5,127.46
Total 2007 Sound Equip								5,127.46
2013 Sound Equipment								1,069.95
Total 2013 Sound Equipment								1,069.95
2015 Box Office Equipment								715.46
Total 2015 Box Office Equipment								715.46
2015 Office Furniture								388.30
Total 2015 Office Furniture								388.30
2015 Sound Equipment								578.59
Total 2015 Sound Equipment								578.59
2016 Box Office Equipment								1,344.00
Total 2016 Box Office Equipment								1,344.00
2016 Sound Equipment								547.42
Total 2016 Sound Equipment								547.42
2017 Sound Equipment								929.23
Total 2017 Sound Equipment								929.23
2017 Stage Equipment								661.44
Total 2017 Stage Equipment								661.44
Equipment - Other								0.00
Total Equipment - Other								0.00
Total Equipment								66,569.15
Stage								765.52
2016 Permanent Set Install								765.52
Total 2016 Permanent Set Install								765.52
Stage - Other								0.00
Total Stage - Other								0.00
Total Stage								765.52
zAccum Depreciation								-64,717.90
Total zAccum Depreciation								-64,717.90
Total Fixed Assets								2,616.77
Other Assets								0.00
Total Other Assets								0.00
TOTAL ASSETS								<u>31,688.85</u>

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10/04/24

Accrual Basis

May River Theatre Co
Balance Sheet Detail
 As of October 4, 2024

Type	Date	Num	Name	Memo	Clr	Split	Amount	Balance
LIABILITIES & EQUITY								
Liabilities								
Current Liabilities								
			Accounts Payable					31,688.85
			Accounts Payable					617.39
			Total Accounts Payable					617.39
			Total Accounts Payable					617.39
Credit Cards								
			American Express					0.00
			Total American Express					0.00
			Total Credit Cards					0.00
Other Current Liabilities								
			Gift Certificates					0.00
			Total Gift Certificates					0.00
Payroll Liabilities								
			Total Payroll Liabilities					0.00
			Total Other Current Liabilities					0.00
			Total Current Liabilities					617.39
Long Term Liabilities								
			Loan					0.00
			E Dupuis					0.00
			Total E Dupuis					0.00
			Loan - Other					0.00
			Total Loan - Other					0.00
			Total Loan					0.00
			Total Long Term Liabilities					0.00
Total Liabilities								
			Total Long Term Liabilities					617.39
Equity								
			Fund balance					31,071.46
			Total Fund balance					0.00
			Opening Bal Equity					0.00
			Total Opening Bal Equity					0.00
Retained Earnings								
			Total Retained Earnings					8,002.75
			Total Retained Earnings					8,002.75

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10/04/24

Accrual Basis

May River Theatre Co
Balance Sheet Detail
 As of October 4, 2024

Type	Date	Num	Name	Memo	Clr	Split	Amount	Balance
Net Income								23,068.71
Total Net Income								23,068.71
Total Equity								31,071.46
TOTAL LIABILITIES & EQUITY								31,688.85

12:39 PM
10/04/24
Accrual Basis

May River Theatre Co
Profit & Loss Detail
January 1 through October 4, 2024

Type	Date	Num	Name	Memo	Clr	Split	Amount	Balance
Ordinary Income/Expense								
Income								
Donations								
Unrestricted	01/18/2024		DEPOSIT	Gonzalez		Palmetto State ...	1,000.00	1,000.00
Total Unrestricted							1,000.00	1,000.00
Total Donations							1,000.00	1,000.00
Grants								
Bluffton ATAX								
Deposit	05/08/2024		DEPOSIT	Deposit		Palmetto State ...	10,774.28	10,774.28
Deposit	08/09/2024		DEPOSIT	Deposit		Palmetto State ...	11,123.34	21,897.62
Total Bluffton ATAX							21,897.62	21,897.62
Total Grants							21,897.62	21,897.62
Miscellaneous Income								
Deposit	05/13/2024		DEPOSIT	Deposit		Palmetto State ...	644.00	644.00
Deposit	07/24/2024		DEPOSIT	Deposit		Palmetto State ...	123.10	767.10
Total Miscellaneous Income							767.10	767.10
Ticket sales								
Deposit	01/02/2024		stripe transfer	Deposit		Palmetto State ...	110.00	110.00
Deposit	01/04/2024		stripe transfer	Deposit		Palmetto State ...	1,185.00	1,295.00
Deposit	01/05/2024		stripe transfer	Deposit		Palmetto State ...	610.00	1,905.00
Deposit	01/08/2024		stripe transfer	Deposit		Palmetto State ...	270.00	2,175.00
Deposit	01/08/2024		stripe transfer	Deposit		Palmetto State ...	1,200.00	2,295.00
Deposit	01/09/2024		stripe transfer	Deposit		Palmetto State ...	180.00	2,475.00
Deposit	01/10/2024		stripe transfer	Deposit		Palmetto State ...	1,090.00	3,565.00
Deposit	01/11/2024		DEPOSIT	Deposit		Palmetto State ...	120.00	3,685.00
Deposit	01/11/2024		stripe transfer	Deposit		Palmetto State ...	335.00	4,020.00
Deposit	01/12/2024		stripe transfer	Deposit		Palmetto State ...	170.00	4,190.00
Deposit	01/16/2024		stripe transfer	Deposit		Palmetto State ...	660.00	4,850.00
Deposit	01/18/2024		stripe transfer	Deposit		Palmetto State ...	670.00	5,520.00
Deposit	01/19/2024		stripe transfer	Deposit		Palmetto State ...	630.00	6,150.00
Deposit	01/22/2024		stripe transfer	Deposit		Palmetto State ...	360.00	6,510.00
Deposit	01/23/2024		stripe transfer	Deposit		Palmetto State ...	260.00	6,770.00
Deposit	01/24/2024		stripe transfer	Deposit		Palmetto State ...	404.02	7,174.02
Deposit	01/25/2024		stripe transfer	Deposit		Palmetto State ...	210.00	7,384.02
Deposit	01/25/2024		stripe transfer	Deposit		Palmetto State ...	340.00	7,724.02
Deposit	01/29/2024		stripe transfer	Deposit		Palmetto State ...	88.52	7,812.54
Deposit	01/30/2024		stripe transfer	Deposit		Palmetto State ...	370.00	8,182.54
Deposit	01/31/2024		stripe transfer	Deposit		Palmetto State ...	1,140.00	9,322.54
Deposit	02/01/2024		stripe transfer	Deposit		Palmetto State ...	440.00	9,762.54
Deposit	02/02/2024		stripe transfer	Deposit		Palmetto State ...	370.00	10,132.54
Deposit	02/05/2024		stripe transfer	Deposit		Palmetto State ...	529.18	10,661.72

May River Theatre Co
Profit & Loss Detail
 January 1 through October 4, 2024

Type	Date	Num	Name	Memo	Clr	Split	Amount	Balance
Deposit	02/06/2024		stripe transfer	Deposit		Palmetto State ...	150.00	10,811.72
Deposit	02/07/2024		stripe transfer	Deposit		Palmetto State ...	2,470.00	13,281.72
Deposit	02/08/2024		stripe transfer	Deposit		Palmetto State ...	390.00	13,671.72
Deposit	02/09/2024		stripe transfer	Deposit		Palmetto State ...	490.00	14,161.72
Deposit	02/12/2024		stripe transfer	Deposit		Palmetto State ...	75.00	14,236.72
Deposit	02/13/2024		stripe transfer	Deposit		Palmetto State ...	520.00	14,756.72
Deposit	02/14/2024		stripe transfer	Deposit		Palmetto State ...	1,345.00	16,101.72
Deposit	02/15/2024		stripe transfer	Deposit		Palmetto State ...	135.00	16,236.72
Deposit	02/16/2024		stripe transfer	Deposit		Palmetto State ...	450.00	16,686.72
Deposit	02/16/2024		stripe transfer	Deposit		Palmetto State ...	120.00	16,806.72
Deposit	02/21/2024		stripe transfer	Deposit		Palmetto State ...	603.65	17,410.37
Deposit	02/22/2024		stripe transfer	Deposit		Palmetto State ...	2,250.00	19,660.37
Deposit	02/22/2024		stripe transfer	Deposit		Palmetto State ...	625.00	20,285.37
Deposit	02/24/2024		stripe transfer	Deposit		Palmetto State ...	910.00	21,195.37
Deposit	02/26/2024		stripe transfer	Deposit		Palmetto State ...	435.00	21,630.37
Deposit	02/28/2024		stripe transfer	Deposit		Palmetto State ...	1,210.00	22,840.37
Deposit	02/29/2024		stripe transfer	Deposit		Palmetto State ...	405.00	23,245.37
Deposit	03/01/2024		stripe transfer	Deposit		Palmetto State ...	160.00	23,405.37
Deposit	03/04/2024		stripe transfer	Deposit		Palmetto State ...	355.00	23,760.37
Deposit	03/05/2024		stripe transfer	Deposit		Palmetto State ...	480.00	24,240.37
Deposit	03/06/2024		stripe transfer	Deposit		Palmetto State ...	715.00	24,955.37
Deposit	03/07/2024		stripe transfer	Deposit		Palmetto State ...	200.00	25,155.37
Deposit	03/07/2024		stripe transfer	Deposit		Palmetto State ...	120.00	25,275.37
Deposit	03/11/2024		stripe transfer	Deposit		Palmetto State ...	180.00	25,455.37
Deposit	03/11/2024		stripe transfer	Deposit		Palmetto State ...	935.00	26,390.37
Deposit	03/11/2024		DEPOSIT	Deposit		Palmetto State ...	1,714.00	28,104.37
Deposit	03/11/2024		stripe transfer	Deposit		Palmetto State ...	110.00	28,214.37
Deposit	03/11/2024		stripe transfer	Deposit		Palmetto State ...	710.00	28,924.37
Deposit	03/15/2024		stripe transfer	Deposit		Palmetto State ...	205.00	29,129.37
Deposit	03/18/2024		stripe transfer	Deposit		Palmetto State ...	400.00	29,529.37
Deposit	03/20/2024		stripe transfer	Deposit		Palmetto State ...	410.00	29,939.37
Deposit	03/22/2024		stripe transfer	CG		Palmetto State ...	345.00	30,284.37
Deposit	03/25/2024		stripe transfer	Deposit		Palmetto State ...	50.00	30,334.37
Deposit	03/26/2024		stripe transfer	CG		Palmetto State ...	210.00	30,544.37
Deposit	03/27/2024		stripe transfer	CG		Palmetto State ...	390.00	30,934.37
Deposit	03/28/2024		stripe transfer	Cabaret		Palmetto State ...	50.00	32,134.37
Deposit	03/29/2024		stripe transfer	Deposit		Palmetto State ...	275.00	32,459.37
Deposit	04/02/2024		stripe transfer	Deposit		Palmetto State ...	120.00	32,579.37
Deposit	04/03/2024		stripe transfer	Deposit		Palmetto State ...	1,477.00	34,056.37
Deposit	04/04/2024		stripe transfer	Cabaret		Palmetto State ...	110.00	34,166.37
Deposit	04/04/2024		stripe transfer	Cabaret		Palmetto State ...	685.00	34,851.37
Deposit	04/08/2024		stripe transfer	Cabaret		Palmetto State ...	610.00	35,461.37
Deposit	04/09/2024		stripe transfer	Cabaret		Palmetto State ...	570.00	36,031.37
Deposit	04/10/2024		stripe transfer	Cabart		Palmetto State ...	1,493.00	37,524.37
Deposit	04/11/2024		stripe transfer	Cab		Palmetto State ...	805.00	38,329.37
Deposit	04/12/2024		stripe transfer	Cab		Palmetto State ...	500.00	38,829.37
Deposit	04/15/2024		stripe transfer	Cab		Palmetto State ...	400.00	39,229.37

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Accrual Basis

May River Theatre Co
Profit & Loss Detail
 January 1 through October 4, 2024

Type	Date	Nurn	Name	Memo	Cir	Split	Amount	Balance
Deposit	04/16/2024		stripe transfer	Cab		Palmetto State ...	600.00	39,829.37
Deposit	04/16/2024		stripe transfer	CAB		Palmetto State ...	1,195.00	41,024.37
Deposit	04/18/2024		stripe transfer	CAB		Palmetto State ...	370.00	41,394.37
Deposit	04/19/2024		stripe transfer	CAB		Palmetto State ...	42,129.37	42,129.37
Deposit	04/22/2024		stripe transfer	CAB		Palmetto State ...	870.00	42,999.37
Deposit	04/23/2024		stripe transfer	CAB		Palmetto State ...	765.00	43,764.37
Deposit	04/23/2024		stripe transfer	CAB		Palmetto State ...	1,895.00	45,659.37
Deposit	04/23/2024		stripe transfer	CAB		Palmetto State ...	455.00	46,114.37
Deposit	04/26/2024		stripe transfer	CAB		Palmetto State ...	720.00	46,834.37
Deposit	04/28/2024		stripe transfer	CAB		Palmetto State ...	330.00	47,164.37
Deposit	04/30/2024		stripe transfer	Deposit		Palmetto State ...	485.00	47,649.37
Deposit	05/01/2024		stripe transfer	Deposit		Palmetto State ...	564.00	48,213.37
Deposit	05/01/2024		stripe transfer	Deposit		Palmetto State ...	170.00	48,383.37
Deposit	05/04/2024		stripe transfer	Deposit		Palmetto State ...	150.00	48,533.37
Deposit	05/07/2024		stripe transfer	Deposit		Palmetto State ...	90.00	48,623.37
Deposit	05/08/2024		stripe transfer	Deposit		Palmetto State ...	120.00	48,743.37
Deposit	05/09/2024		stripe transfer	Deposit		Palmetto State ...	60.00	48,803.37
Deposit	05/10/2024		stripe transfer	Deposit		Palmetto State ...	290.00	49,093.37
Deposit	05/15/2024		stripe transfer	Deposit		Palmetto State ...	180.00	49,273.37
Deposit	05/21/2024		stripe transfer	LMAT		Palmetto State ...	60.00	49,333.37
Deposit	05/22/2024		stripe transfer	LMAT		Palmetto State ...	245.00	49,578.37
Deposit	05/22/2024		stripe transfer	LMAT		Palmetto State ...	60.00	49,638.37
Deposit	05/24/2024		stripe transfer	LMAT		Palmetto State ...	990.00	50,628.37
Deposit	05/30/2024		stripe transfer	Deposit		Palmetto State ...	330.00	50,958.37
Deposit	06/04/2024		stripe transfer	Deposit		Palmetto State ...	568.65	51,527.02
Deposit	06/05/2024		stripe transfer	Deposit		Palmetto State ...	50.00	51,527.02
Deposit	06/06/2024		stripe transfer	Deposit		Palmetto State ...	295.00	51,872.02
Deposit	06/07/2024		stripe transfer	Deposit		Palmetto State ...	50.00	51,922.02
Deposit	06/10/2024		stripe transfer	Deposit		Palmetto State ...	120.00	52,042.02
Deposit	06/11/2024		stripe transfer	Deposit		Palmetto State ...	780.00	52,822.02
Deposit	06/12/2024		stripe transfer	LMAT		Palmetto State ...	60.00	52,882.02
Deposit	06/14/2024		stripe transfer	LMAT		Palmetto State ...	270.00	53,152.02
Deposit	06/14/2024		stripe transfer	LMAT		Palmetto State ...	140.00	53,292.02
Deposit	06/20/2024		stripe transfer	LMAT		Palmetto State ...	725.00	54,017.02
Deposit	06/21/2024		stripe transfer	LMAT		Palmetto State ...	100.00	54,117.02
Deposit	06/24/2024		stripe transfer	LMAT		Palmetto State ...	675.00	54,792.02
Deposit	06/25/2024		stripe transfer	LMAT		Palmetto State ...	540.00	55,332.02
Deposit	06/26/2024		stripe transfer	LMAT		Palmetto State ...	1,125.00	56,457.02
Deposit	06/27/2024		stripe transfer	LMAT		Palmetto State ...	770.00	57,227.02
Deposit	06/28/2024		stripe transfer	LMAT		Palmetto State ...	160.00	57,387.02
Deposit	06/28/2024		stripe transfer	LMAT		Palmetto State ...	490.00	57,877.02
Deposit	07/02/2024		stripe transfer	LMAT		Palmetto State ...	300.00	58,177.02
Deposit	07/03/2024		stripe transfer	LMAT		Palmetto State ...	415.00	58,592.02
Deposit	07/05/2024		stripe transfer	LMAT		Palmetto State ...	40.00	58,632.02
Deposit	07/08/2024		stripe transfer	LMAT		Palmetto State ...	91.02	58,723.04
Deposit	07/17/2024		stripe transfer	DEPOSIT		Palmetto State ...	150.00	58,873.04
Deposit	07/18/2024		stripe transfer	Deposit		Palmetto State ...	125.00	58,998.04
Deposit	07/19/2024		stripe transfer	Deposit		Palmetto State ...	80.00	59,078.04

May River Theatre Co
Profit & Loss Detail
January 1 through October 4, 2024

Type	Date	Num	Name	Memo	Clr	Split	Amount	Balance
Deposit	07/23/2024		stripe transfer	Deposit		Palmetto State ...	40.00	59,118.04
Deposit	07/24/2024		stripe transfer	Deposit		Palmetto State ...	405.00	59,523.04
Deposit	07/25/2024		stripe transfer	Deposit		Palmetto State ...	75.00	59,598.04
Deposit	07/30/2024		stripe transfer	Deposit		Palmetto State ...	50.00	59,648.04
Deposit	07/31/2024		stripe transfer	Deposit		Palmetto State ...	100.00	59,748.04
Deposit	08/01/2024		stripe transfer	Deposit		Palmetto State ...	50.00	59,798.04
Deposit	08/02/2024		stripe transfer	Deposit		Palmetto State ...	155.00	59,953.04
Deposit	08/05/2024		stripe transfer	Deposit		Palmetto State ...	25.00	59,978.04
Deposit	08/07/2024		stripe transfer	Deposit		Palmetto State ...	75.00	60,053.04
Deposit	08/08/2024		stripe transfer	Deposit		Palmetto State ...	50.00	60,103.04
Deposit	08/09/2024		stripe transfer	Deposit		Palmetto State ...	290.00	60,393.04
Deposit	08/12/2024		stripe transfer	Deposit		Palmetto State ...	285.00	60,678.04
Deposit	08/13/2024		stripe transfer	Deposit		Palmetto State ...	555.00	61,233.04
Deposit	08/14/2024		stripe transfer	Deposit		Palmetto State ...	560.00	61,793.04
Deposit	08/19/2024		stripe transfer	Deposit		Palmetto State ...	265.00	62,058.04
Deposit	08/20/2024		stripe transfer	Deposit		Palmetto State ...	50.00	62,108.04
Deposit	08/21/2024		stripe transfer	Deposit		Palmetto State ...	350.00	62,458.04
Deposit	08/22/2024		stripe transfer	Deposit		Palmetto State ...	75.00	62,533.04
Deposit	08/23/2024		stripe transfer	Deposit		Palmetto State ...	365.00	62,898.04
Deposit	08/26/2024		stripe transfer	Deposit		Palmetto State ...	295.00	63,193.04
Deposit	08/27/2024		stripe transfer	Deposit		Palmetto State ...	232.21	63,425.25
Deposit	08/28/2024		stripe transfer	Deposit		Palmetto State ...	140.00	63,565.25
Deposit	08/30/2024		stripe transfer	Deposit		Palmetto State ...	915.00	64,480.25
Total Ticket sales							64,480.25	64,480.25
Total Income							88,144.97	88,144.97
Gross Profit							88,144.97	88,144.97
Expense								
Administration Expense								
Computer and Software								
Check	02/09/2024		Pink			Palmetto State ...	699.00	699.00
Check	03/07/2024		Signature POS Debt		shein.com	Palmetto State ...	62.90	761.90
Check	03/07/2024		Signature POS Debt		temu.com	Palmetto State ...	550.45	1,312.35
Check	05/10/2024		Signature POS Debt		Best Buy	Palmetto State ...	855.99	2,168.34
Total Computer and Software							2,168.34	2,168.34
Dues and Subscriptions								
Check	03/13/2024	6190	Bluffton Chamber of ...		Bluffton Cham...	Palmetto State ...	225.00	225.00
Check	05/16/2024		Signature POS Debt		Sec of State	Palmetto State ...	45.00	270.00
Check	08/08/2024		Signature POS Debt			Palmetto State ...	50.00	320.00
Total Dues and Subscriptions							320.00	320.00

May River Theatre Co
Profit & Loss Detail
January 1 through October 4, 2024

Type	Date	Num	Name	Memo	Clr	Split	Amount	Balance
Check	08/08/2024		Signature POS Debit	SCGOV		Palmetto State ...	1.85	1.85
Total Filing fees							1.85	1.85
General Supplies								
Check	01/03/2024		Signature POS Debit	Beufort		Palmetto State ...	41.40	41.40
Check	05/16/2024		Signature POS Debit	Amazon		Palmetto State ...	39.58	80.98
Check	05/16/2024		Signature POS Debit	Ternu Com		Palmetto State ...	194.47	275.45
Check	05/16/2024		Signature POS Debit	Amazon		Palmetto State ...	95.12	370.57
Check	08/08/2024		Signature POS Debit	WalGreens		Palmetto State ...	48.15	418.72
Total General Supplies							418.72	418.72
Meals								
Check	03/05/2024		PUBLIX 845 000000...			Palmetto State ...	27.20	27.20
Check	03/05/2024		PUBLIX 845 000000...			Palmetto State ...	86.15	113.35
Total Meals							113.35	113.35
Moving								
Check	07/29/2024		Signature POS Debit	stop n store		Palmetto State ...	22.91	22.91
Total Moving							22.91	22.91
Postage and Delivery								
Check	02/13/2024	6178	USPS			Palmetto State ...	170.00	170.00
Total PO Box rental							170.00	170.00
Postage and Delivery - Other								
Check	07/15/2024		Signature POS Debit	usps		Palmetto State ...	20.40	20.40
Total Postage and Delivery - Other							20.40	20.40
Tax Preperation								
Check	03/02/2024		Signature POS Debit	Mark White		Palmetto State ...	525.00	525.00
Total Tax Preperation							525.00	525.00
Ticketing Software								
Check	05/02/2024		stripe transfer	Deposit		Palmetto State ...	168.20	168.20
Deposit	08/15/2024		stripe transfer			Palmetto State ...	-220.00	-51.80
Total Ticketing Software							-51.80	-51.80

May River Theatre Co
Profit & Loss Detail
January 1 through October 4, 2024

Type	Date	Num	Name	Memo	Cir	Split	Amount	Balance
Administration Expense - Other								
Check	03/04/2024		Signature POS Debit	Amazon		Palmetto State ...	27.64	27.64
Check	03/04/2024		Signature POS Debit	Amazon		Palmetto State ...	276.66	304.30
Total Administration Expense - Other							304.30	304.30
Total Administration Expense								
Total Administration Expense							4,013.07	4,013.07
Advertising Expense								
Graphic Design								
Check	05/21/2024		Signature POS Debit	Scribd		Palmetto State ...	11.99	11.99
Check	05/21/2024		Signature POS Debit	Amazon		Palmetto State ...	73.81	85.80
Check	05/21/2024		Signature POS Debit	Sticker Mule		Palmetto State ...	230.05	315.85
Check	05/23/2024		Signature POS Debit	Amazon		Palmetto State ...	114.99	430.84
Total Graphic Design							430.84	430.84
Posters								
Check	03/04/2024	6188	Accurate Lithography...	Programs CAT		Palmetto State ...	590.64	590.64
Check	04/17/2024	6198	Accurate Lithography...	Programs CAT		Palmetto State ...	82.39	673.03
Check	05/20/2024	6210	Accurate Lithography...	Programs CAT		Palmetto State ...	41.73	714.76
Check	07/05/2024	6219	Accurate Lithography...	Programs CAT		Palmetto State ...	590.84	1,305.60
Total Posters							1,305.60	1,305.60
Printing and Reproduction								
Check	05/16/2024		Signature POS Debit	Dramatic Publi...		Palmetto State ...	543.89	543.89
Check	06/14/2024		Signature POS Debit	Playbillder		Palmetto State ...	75.00	618.89
Check	07/22/2024		Signature POS Debit	Scribd		Palmetto State ...	11.99	630.88
Total Printing and Reproduction							630.88	630.88
Rack Cards								
Check	05/09/2024		Sign D Sign	Wal Mart		Palmetto State ...	17.11	17.11
Total Rack Cards							17.11	17.11
Web Design and Hosting								
Check	04/04/2024		Pink			Palmetto State ...	699.00	699.00
Check	06/04/2024		Pink			Palmetto State ...	699.00	1,398.00
Check	08/01/2024		Pink			Palmetto State ...	699.00	2,097.00
Total Web Design and Hosting							2,097.00	2,097.00

May River Theatre Co
Profit & Loss Detail
January 1 through October 4, 2024

Type	Date	Num	Name	Memo	Clr	Split	Amount	Balance
Advertising Expense - Other								
Check	01/19/2024	6174	J F P S	Partial Payment		Palmetto State ...	50.00	50.00
Check	02/14/2024	6179	CH2/CB2	March Ad		Palmetto State ...	585.00	635.00
Check	03/11/2024	6191	Momentum Media	LocalLife Maa...		Palmetto State ...	917.70	1,552.70
Check	04/03/2024	6194	CH2/CB2	Six Month ad		Palmetto State ...	585.00	2,137.70
Check	04/12/2024	6196	CH2/CB2	Six Month ad		Palmetto State ...	585.00	2,722.70
Check	04/25/2024	6207	Bluffon Sun	LMAT		Palmetto State ...	219.00	2,941.70
Check	06/11/2024	6212	The Bluffon/ HHI Sun	Six Month ad		Palmetto State ...	115.00	3,056.70
Check	07/05/2024		CH2/CB2			Palmetto State ...	585.00	3,641.70
Total Advertising Expense - Other							3,641.70	3,641.70
Total Advertising Expense							8,123.13	8,123.13
Bank Expenses								
Check	03/04/2024		Admin	Cancel check		Palmetto State ...	25.00	25.00
Check	03/13/2024		Admin	Cancel check		Palmetto State ...	25.00	50.00
Total Bank Expenses							50.00	50.00
board meeting								
Check	01/30/2024		Signature POS Debit	Publix		Palmetto State ...	126.37	126.37
Check	05/15/2024		Signature POS Debit	Publix		Palmetto State ...	55.91	182.28
Check	06/11/2024		Signature POS Debit	Publix		Palmetto State ...	194.97	377.25
Total board meeting							377.25	377.25
Credit Card Processing								
Service charge								
Check	01/02/2024		Authnet Gateway Bill...	monthly fee		Palmetto State ...	30.00	30.00
Check	02/02/2024		Authnet Gateway Bill...	monthly fee		Palmetto State ...	30.00	60.00
Check	03/04/2024		Authnet Gateway Bill...	monthly fee		Palmetto State ...	30.00	90.00
Check	04/02/2024		Authnet Gateway Bill...	monthly fee		Palmetto State ...	30.00	120.00
Check	05/01/2024		Authnet Gateway Bill...	monthly fee		Palmetto State ...	30.00	150.00
Check	05/04/2024		Authnet Gateway Bill...	monthly fee		Palmetto State ...	30.00	180.00
Check	07/02/2024		Authnet Gateway Bill...	monthly fee		Palmetto State ...	30.00	210.00
Check	08/02/2024		Authnet Gateway Bill...	monthly fee		Palmetto State ...	30.00	240.00
Check	09/03/2024		Authnet Gateway Bill...	monthly fee		Palmetto State ...	30.00	270.00
Total Service charge							270.00	270.00
Total Credit Card Processing							270.00	270.00

May River Theatre Co
Profit & Loss Detail
January 1 through October 4, 2024

Type	Date	Num	Name	Memo	Clr	Split	Amount	Balance
Fundraising Expense								
Printing and Reproduction								
Check	05/13/2024		Signature POS Debit	Bull street		Palmetto State ...	31.00	31.00
Check	06/17/2024		Signature POS Debit	Local Life		Palmetto State ...	917.70	948.70
Total Printing and Reproduction							948.70	948.70
Total Fundraising Expense							948.70	948.70
Gifts donated								
Check	04/02/2024	6192	Hopefull Horizons			Palmetto State ...	1,000.00	1,000.00
Check	06/28/2024	6218	The Speckled Apron			Palmetto State ...	122.00	1,122.00
Total Gifts donated							1,122.00	1,122.00
Insurance								
Check	04/10/2024	6195	Auto Owners Insuran...			Palmetto State ...	351.00	351.00
Total Insurance							351.00	351.00
Licenses and Permits								
Check	01/02/2024		Signature POS Debit	Ternu, Com		Palmetto State ...	67.34	67.34
Check	01/03/2024		Signature POS Debit	Beaufort		Palmetto State ...	40.43	107.77
Check	01/10/2024		Signature POS Debit			Palmetto State ...	350.00	457.77
Check	03/25/2024		Signature POS Debit	Intuit		Palmetto State ...	949.00	1,406.77
Check	03/26/2024		Signature POS Debit	Concord Theat...		Palmetto State ...	127.50	1,534.27
Check	03/27/2024		Signature POS Debit	South Bluffon		Palmetto State ...	47.31	1,581.58
Check	05/17/2024		Signature POS Debit	Dramatists Pla...		Palmetto State ...	675.00	2,256.58
Check	05/20/2024		Signature POS Debit	Ternu.com		Palmetto State ...	222.53	2,479.11
Total Licenses and Permits							2,479.11	2,479.11
Personnel Expense								
Costume Designer								
Check	03/06/2024		Signature POS Debit	off island thrift		Palmetto State ...	26.33	26.33
Check	03/07/2024		Signature POS Debit	off island thrift		Palmetto State ...	22.00	48.33
Total Costume Designer							48.33	48.33
Director								
Check	03/04/2024	6181	BethSchlegler	CG		Palmetto State ...	2,500.00	2,500.00
Check	04/18/2024	6201	BethSchlegler	CAB		Palmetto State ...	2,000.00	4,500.00
Check	06/24/2024	6213	Christine Grele	LMAT		Palmetto State ...	1,500.00	6,000.00
Total Director							6,000.00	6,000.00
Music Director								
Check	04/16/2024	6200	david Bookil	CAB		Palmetto State ...	3,500.00	3,500.00
Total Music Director							3,500.00	3,500.00

May River Theatre Co
Profit & Loss Detail
January 1 through October 4, 2024

Type	Date	Num	Name	Memo	Clr	Split	Amount	Balance
Sound and Light Tech								
Check	04/30/2024	6205	cuidan Bucklow			Palmetto State ...	200.00	200.00
Check	06/24/2024	6217	Alden Bucklow	LMAT		Palmetto State ...	200.00	400.00
Total Sound and Light Tech							400.00	400.00
Sound and Lighting Designer								
Check	03/05/2024	6184	Jayne Brinson	CG		Palmetto State ...	250.00	250.00
Check	05/20/2024	6203	Liz McGinnes	Cabaret		Palmetto State ...	500.00	750.00
Total Sound and Lighting Designer							750.00	750.00
Stage Manager								
Check	03/19/2024	6185	Annalee Hunter	Calendar/Girls		Palmetto State ...	500.00	500.00
Check	04/28/2024	6204	Lynsey Malphrus	CAB		Palmetto State ...	750.00	1,250.00
Check	06/24/2024	6214	Jayne Brinson	LMAT		Palmetto State ...	750.00	2,000.00
Total Stage Manager							2,000.00	2,000.00
Personnel Expense - Other								
Check	03/04/2024	6186	Eispeth Friedman	Calendar girls ...		Palmetto State ...	200.00	200.00
Check	03/04/2024	6187	Isabel Hart	CG sound		Palmetto State ...	200.00	400.00
Total Personnel Expense - Other							400.00	400.00
Total Personnel Expense							13,098.33	13,098.33
Production Expense								
Costumes								
Check	03/07/2024		Signature POS Debit	Amazon		Palmetto State ...	715.55	715.55
Check	03/09/2024		Signature POS Debit	salvation army		Palmetto State ...	59.92	775.47
Check	03/10/2024		Signature POS Debit	n2o.com		Palmetto State ...	350.00	1,125.47
Check	03/10/2024		Signature POS Debit	off island thrift		Palmetto State ...	32.91	1,158.38
Check	03/10/2024		Signature POS Debit	Amazon		Palmetto State ...	26.74	1,185.12
Check	03/27/2024		Signature POS Debit	Amazon		Palmetto State ...	201.15	1,386.27
Deposit	03/28/2024		Signature POS Debit	Michalseturn		Palmetto State ...	-16.35	1,369.92
Check	03/29/2024		Signature POS Debit	Off IslandThrift		Palmetto State ...	47.18	1,417.10
Check	04/01/2024		Signature POS Debit	Amazon		Palmetto State ...	14.97	1,432.07
Check	04/01/2024		Signature POS Debit	Blurfton		Palmetto State ...	32.53	1,464.60
Check	04/01/2024		Signature POS Debit	Amazon		Palmetto State ...	44.00	1,508.60
Check	04/01/2024		Signature POS Debit	Amazon		Palmetto State ...	65.26	1,573.86
Check	05/26/2024		Signature POS Debit	Hobby Lobby		Palmetto State ...	33.68	1,607.54
Check	05/29/2024		Signature POS Debit	Amazon		Palmetto State ...	32.01	1,639.55
Check	06/07/2024		Signature POS Debit	Amazon		Palmetto State ...	22.45	1,662.00
Check	06/08/2024		Signature POS Debit	Hobby Lobby		Palmetto State ...	18.02	1,680.02
Check	06/08/2024		Signature POS Debit	Amazon		Palmetto State ...	30.68	1,710.70
Check	06/10/2024		Signature POS Debit	kruger		Palmetto State ...	41.89	1,752.39
Check	06/10/2024		Signature POS Debit	N2CO		Palmetto State ...	350.00	2,102.39
Check	06/11/2024		Signature POS Debit	eggs		Palmetto State ...	200.00	2,302.39
Check	06/20/2024		Signature POS Debit	Off Island Thrift		Palmetto State ...	18.10	2,320.49

May River Theatre Co
Profit & Loss Detail
January 1 through October 4, 2024

Type	Date	Num	Name	Memo	Clr	Split	Amount	Balance
Check	06/20/2024		Signature POS Debit	Gods Gifts		Palmetto State ...	35.75	2,356.24
Check	06/21/2024	6216	BethSchlegler	CAB		Palmetto State ...	750.00	3,106.24
Check	08/05/2024		Signature POS Debit	Eggs		Palmetto State ...	200.00	3,306.24
Check	08/07/2024		Signature POS Debit	Beaufort Media		Palmetto State ...	115.00	3,421.24
Total Costumes							3,421.24	3,421.24
Equipment Rental								
Check	04/23/2024	6206	70Girls	Piano		Palmetto State ...	856.00	856.00
Check	05/01/2024	6209	70Girls	Piano		Palmetto State ...	165.00	1,021.00
Check	06/14/2024		Signature POS Debit	ULINE		Palmetto State ...	767.26	1,788.26
Check	06/17/2024		Signature POS Debit	Bonaventure E...		Palmetto State ...	43.87	1,832.13
Total Equipment Rental							1,832.13	1,832.13
Meals								
Check	06/17/2024		Signature POS Debit	Publics		Palmetto State ...	15.98	15.98
Total Meals							15.98	15.98
Music and Audio								
Check	06/21/2024		Signature POS Debit	Fretworks		Palmetto State ...	800.00	800.00
Check	06/24/2024		Signature POS Debit	Dramatic Publi...		Palmetto State ...	63.89	863.89
Total Music and Audio							863.89	863.89
Programs								
Printing and Reproduction								
Check	02/05/2024		Signature POS Debit	Michaeis		Palmetto State ...	47.95	47.95
Check	02/09/2024		Signature POS Debit	BeufortMedia...		Palmetto State ...	381.95	381.95
Deposit	02/12/2024		Signature POS Debit	Eggsreturn		Palmetto State ...	-18.09	363.86
Check	06/21/2024		Signature POS Debit	Beaufort Medi...		Palmetto State ...	115.00	478.86
Check	06/21/2024		Signature POS Debit	ScribD		Palmetto State ...	11.99	490.85
Check	08/12/2024		Signature POS Debit	Wal Greens		Palmetto State ...	61.01	551.86
Check	08/12/2024		Signature POS Debit	The Mint Gree...		Palmetto State ...	145.00	696.86
Check	08/12/2024		Signature POS Debit	N2CO.COM		Palmetto State ...	350.00	1,046.86
Check	08/21/2024		Signature POS Debit	Scrib D		Palmetto State ...	11.99	1,058.85
Check	08/22/2024		Signature POS Debit	Media Group		Palmetto State ...	115.00	1,173.85
Check	08/23/2024		Signature POS Debit	Walgreens		Palmetto State ...	50.56	1,224.41
Check	08/26/2024		Signature POS Debit	Walgreens		Palmetto State ...	135.00	1,359.41
Check	08/29/2024		Signature POS Debit	Walgreens		Palmetto State ...	17.11	1,376.52
Check	09/03/2024		Signature POS Debit	Beauty Supply		Palmetto State ...	74.47	1,450.99
Check	09/03/2024		Signature POS Debit	Amazon		Palmetto State ...	75.72	1,526.71
Check	09/03/2024		Signature POS Debit	SHEINI.Com		Palmetto State ...	106.99	1,633.70
Check	09/03/2024		Signature POS Debit	TEMU		Palmetto State ...	273.53	1,907.23
Check	09/03/2024		Signature POS Debit	TEMU		Palmetto State ...	424.37	2,331.60

May River Theatre Co
Profit & Loss Detail
January 1 through October 4, 2024

Type	Date	Num	Name	Memo	Clr	Split	Amount	Balance
Check	09/03/2024		Signature POS Debit	Amazon		Palmetto State ...	41.94	2,373.54
Check	09/04/2024		Signature POS Debit	Amazon		Palmetto State ...	347.31	2,720.85
Total Printing and Reproduction							2,720.85	2,720.85
Total Programs							2,720.85	2,720.85
Props								
Check	01/31/2024		Signature POS Debit	Amazon		Palmetto State ...	6.00	6.00
Check	02/01/2024		Signature POS Debit	Amazon		Palmetto State ...	70.69	76.69
Check	02/03/2024		Signature POS Debit	Amazon		Palmetto State ...	128.20	204.89
Check	02/03/2024		Signature POS Debit	Hello Goodbye		Palmetto State ...	81.32	286.21
Check	03/10/2024		Signature POS Debit	hobby lobby		Palmetto State ...	16.85	303.06
Check	03/11/2024		Signature POS Debit	Walgreens		Palmetto State ...	17.11	320.17
Check	03/13/2024		Signature POS Debit	Amazon		Palmetto State ...	2.31	322.48
Check	03/13/2024		Signature POS Debit	shein.com		Palmetto State ...	57.07	379.55
Check	03/13/2024		Signature POS Debit	Amazon		Palmetto State ...	96.28	475.83
Check	03/18/2024		Signature POS Debit	Amazon		Palmetto State ...	164.44	640.27
Check	03/18/2024		Signature POS Debit	Amazon		Palmetto State ...	359.40	999.67
Check	03/21/2024		Signature POS Debit	SCIBD		Palmetto State ...	11.99	1,011.66
Check	03/22/2024		Signature POS Debit	Michaels		Palmetto State ...	16.35	1,028.01
Check	03/22/2024		Signature POS Debit	Amazon		Palmetto State ...	41.71	1,069.72
Check	03/25/2024		Signature POS Debit	Temu		Palmetto State ...	51.50	1,121.22
Check	03/25/2024		Signature POS Debit	Amazon		Palmetto State ...	54.23	1,175.45
Check	03/25/2024		Signature POS Debit	Hobby Lobby		Palmetto State ...	60.07	1,235.52
Total Props							1,235.52	1,235.52
Royalties, Scripts and Music								
Check	02/28/2024		Signature POS Debit	London Arrang ...		Palmetto State ...	4.45	4.45
Check	02/28/2024		Signature POS Debit	London Arrang ...		Palmetto State ...	444.61	449.06
Total Royalties, Scripts and Music							449.06	449.06
Set Construction								
Check	01/16/2024		Signature POS Debit	ACE		Palmetto State ...	69.50	69.50
Check	01/16/2024		Signature POS Debit	SamsClub		Palmetto State ...	233.17	302.67
Check	01/19/2024		Signature POS Debit	Amazon		Palmetto State ...	69.67	372.34
Check	01/22/2024		Signature POS Debit	SCRIBD		Palmetto State ...	11.99	384.33
Check	01/22/2024		Signature POS Debit	South Bluffton		Palmetto State ...	20.00	404.33
Check	01/22/2024		Signature POS Debit	Shein.com		Palmetto State ...	46.02	450.35
Check	01/22/2024		Signature POS Debit	South Bluffton		Palmetto State ...	56.00	506.35
Check	01/22/2024		Signature POS Debit	Amazon		Palmetto State ...	59.36	565.71
Check	01/23/2024		Signature POS Debit	Amazon		Palmetto State ...	117.44	683.15
Check	01/25/2024		Signature POS Debit	Amazon		Palmetto State ...	83.20	766.35
Check	01/25/2024		Signature POS Debit	Amazon		Palmetto State ...	57.73	824.08
Check	01/25/2024		Signature POS Debit	Shein.com		Palmetto State ...	115.42	939.50
Check	01/26/2024		Signature POS Debit	HobbyLobby		Palmetto State ...	67.00	1,006.50
Check	01/26/2024		Signature POS Debit	Amazon		Palmetto State ...	48.14	1,054.64
Check	01/26/2024		Signature POS Debit	Amazon		Palmetto State ...	37.35	1,091.99

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May River Theatre Co
Profit & Loss Detail
January 1 through October 4, 2024

Type	Date	Num	Name	Memo	Cir	Split	Amount	Balance
Check	01/31/2024	6177	Cindy Palko	Calendar Girls		Palmetto State ...	292.84	1,394.83
Check	03/05/2024	6182	Cindy Palko	Calendar Girls		Palmetto State ...	1,000.00	2,394.83
Check	03/08/2024	6189	Cindy Palko	Calendar Girls		Palmetto State ...	141.27	2,526.10
Check	04/01/2024		Signature POS Debit	Hobby/Lobby		Palmetto State ...	120.91	2,647.01
Check	04/01/2024		Signature POS Debit	Amazon		Palmetto State ...	149.37	2,796.38
Check	04/16/2024	6199	Cindy Palko	CAB		Palmetto State ...	354.57	3,150.95
Check	04/30/2024		Cindy Palko	CAB		Palmetto State ...	185.44	3,336.39
Check	04/30/2024	6202	Cindy Palko	CAB		Palmetto State ...	1,000.00	4,336.39
Check	06/07/2024	6211	Cindy Palko	Lend Me A Te...		Palmetto State ...	1,708.55	6,044.94
Check	06/25/2024	6215	Cindy Palko	Lend Me A Te...		Palmetto State ...	1,000.00	7,044.94
Check	07/09/2024	6223	Cindy Palko	Lend Me A Te...		Palmetto State ...	112.64	7,157.58
Check	08/09/2024	6221	Cindy Palko	Lend Me A Te...		Palmetto State ...	141.96	7,299.54
Total Set Construction							7,299.54	7,299.54
Tickets								
Printing and Reproduction								
Check	04/03/2024		Signature POS Debit	Beaufort Medi...		Palmetto State ...	115.00	115.00
Check	04/04/2024		Signature POS Debit	Cabaret		Palmetto State ...	25.00	140.00
Check	04/05/2024		Signature POS Debit	Cabaret		Palmetto State ...	100.00	240.00
Check	04/08/2024		Signature POS Debit	Hobby Lobby		Palmetto State ...	36.35	276.35
Total Printing and Reproduction							276.35	276.35
Production Expense - Other								
Total Tickets								
Check	02/12/2024		Signature POS Debit	RBar		Palmetto State ...	84.73	84.73
Check	02/12/2024		Signature POS Debit	Amazon		Palmetto State ...	101.24	185.97
Check	02/12/2024		Signature POS Debit	Eggs		Palmetto State ...	106.04	292.01
Check	02/12/2024		Signature POS Debit	HTTP(S2C).om		Palmetto State ...	225.00	517.01
Check	02/15/2024		Signature POS Debit	Amazon		Palmetto State ...	29.02	546.03
Check	02/15/2024		Signature POS Debit	Bluffton		Palmetto State ...	48.78	594.81
Check	02/16/2024		Signature POS Debit	Amazon		Palmetto State ...	119.82	714.63
Check	02/16/2024		Signature POS Debit	Amazon		Palmetto State ...	420.70	1,135.33
Check	02/16/2024		Signature POS Debit	royalestate sale		Palmetto State ...	23.00	1,158.33
Check	02/20/2024		Signature POS Debit	Amazon		Palmetto State ...	32.08	1,190.41
Check	02/20/2024		Signature POS Debit	staps		Palmetto State ...	50.75	1,241.16
Check	02/20/2024		Signature POS Debit	Michaels		Palmetto State ...	58.18	1,299.34
Check	02/20/2024		Signature POS Debit	Marshalls		Palmetto State ...	67.31	1,366.65
Check	02/20/2024		Signature POS Debit	Playbill		Palmetto State ...	75.00	1,441.65
Check	02/20/2024		Signature POS Debit	Hobby Lobby		Palmetto State ...	77.63	1,519.28
Check	02/20/2024		Signature POS Debit	offislanthrift		Palmetto State ...	78.44	1,597.72
Check	02/21/2024		Signature POS Debit	samsclub		Palmetto State ...	118.71	1,716.43
Check	02/22/2024		Signature POS Debit	Baufort mdia g...		Palmetto State ...	11.99	1,728.42
Check	02/27/2024		Signature POS Debit	Amazon		Palmetto State ...	115.00	1,843.42
Check	04/08/2024		Signature POS Debit	Horne Depot		Palmetto State ...	216.02	2,059.44
Check	04/08/2024		Signature POS Debit	Amazon		Palmetto State ...	44.44	2,103.88
Check	04/08/2024		Signature POS Debit	Amazon		Palmetto State ...	53.49	2,157.37

May River Theatre Co
Profit & Loss Detail
January 1 through October 4, 2024

Type	Date	Num	Name	Memo	Clr	Split	Amount	Balance
Check	04/08/2024		Signature POS Debit	Lowes		Palmetto State ...	57.25	2,214.62
Check	04/08/2024		Signature POS Debit	Amzon		Palmetto State ...	73.99	2,288.61
Check	04/08/2024		Signature POS Debit	Amzon		Palmetto State ...	123.26	2,411.87
Check	04/08/2024		Signature POS Debit	Amzon		Palmetto State ...	201.11	2,612.98
Check	04/09/2024		Signature POS Debit	Joanne		Palmetto State ...	31.53	2,644.51
Check	04/09/2024		Signature POS Debit	Amazon		Palmetto State ...	65.77	2,710.28
Check	04/10/2024		Signature POS Debit	HTTSPSNCCO		Palmetto State ...	350.00	3,060.28
Check	04/12/2024		Signature POS Debit	Playbill		Palmetto State ...	75.00	3,135.28
Check	04/15/2024		Signature POS Debit	Lowes		Palmetto State ...	35.27	3,170.55
Check	04/15/2024		Signature POS Debit	Michaels		Palmetto State ...	38.22	3,208.77
Check	04/15/2024		Signature POS Debit	HD		Palmetto State ...	38.71	3,247.48
Check	04/15/2024		Signature POS Debit	Amzon		Palmetto State ...	64.17	3,311.65
Check	04/15/2024		Signature POS Debit	Amzon		Palmetto State ...	110.09	3,421.74
Check	04/15/2024		Signature POS Debit	Amzon		Palmetto State ...	113.42	3,535.16
Check	04/17/2024		Signature POS Debit	Wal Mart		Palmetto State ...	22.78	3,557.94
Check	04/17/2024		Signature POS Debit	Amzon		Palmetto State ...	64.19	3,622.13
Check	04/18/2024		Signature POS Debit	Amzon		Palmetto State ...	21.45	3,643.58
Check	04/18/2024		Signature POS Debit	Sams		Palmetto State ...	83.57	3,727.15
Check	04/22/2024		Signature POS Debit	Scribd		Palmetto State ...	11.99	3,739.14
Check	04/22/2024		Signature POS Debit	Amazon		Palmetto State ...	16.04	3,755.18
Check	04/22/2024		Signature POS Debit	Goodwill		Palmetto State ...	40.15	3,795.33
Check	04/27/2024		Signature POS Debit	Public		Palmetto State ...	13.69	3,809.02
Check	04/28/2024		Signature POS Debit	Sams		Palmetto State ...	50.88	3,859.90
Check	04/29/2024		Signature POS Debit	Nectar Farm ...		Palmetto State ...	658.43	4,518.33
Check	05/06/2024		Signature POS Debit	eggs		Palmetto State ...	200.00	4,718.33
Check	05/06/2024		Signature POS Debit	Concord		Palmetto State ...	1,236.00	5,954.33
Check	05/09/2024		Signature POS Debit	Amazon		Palmetto State ...	3,351.41	9,305.74
Check	05/09/2024		Signature POS Debit	Royal Estate		Palmetto State ...	215.39	9,521.13
Check	05/10/2024		Signature POS Debit	Shein		Palmetto State ...	187.50	9,708.63
Check	05/10/2024		Signature POS Debit	NZCO		Palmetto State ...	84.89	9,793.52
Check	05/10/2024		Signature POS Debit	Amazon		Palmetto State ...	695.00	10,488.52
Check	05/13/2024		Signature POS Debit	Amazon		Palmetto State ...	10,704.07	10,704.07
Deposit	05/15/2024		Signature POS Debit	Amazon return		Palmetto State ...	-72.78	10,631.29
Total Production Expense - Other							10,631.29	10,631.29
Total Production Expense							28,745.85	28,745.85
Rentals								
Storage Unit								
Check	01/04/2024		midgard self storage			Palmetto State ...	333.50	333.50
Check	02/03/2024		Signature POS Debit	Eggs N tritities		Palmetto State ...	200.00	533.50
Check	02/05/2024		Mid Gard Storage			Palmetto State ...	867.00	333.50
Check	03/04/2024		Mid Gard Storage			Palmetto State ...	333.50	1,200.50
Check	03/10/2024		Signature POS Debit	Eggs N tritities		Palmetto State ...	200.00	1,400.50
Check	04/03/2024		Mid Gard Storage			Palmetto State ...	333.50	1,734.00
Check	05/03/2024		Mid Gard Storage			Palmetto State ...	333.50	2,067.50
Check	06/04/2024		Mid Gard Storage			Palmetto State ...	333.50	2,401.00
Check	06/14/2024		Signature POS Debit	stop n store		Palmetto State ...	120.60	2,521.60

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May River Theatre Co
Profit & Loss Detail
January 1 through October 4, 2024

Type	Date	Num	Name	Memo	Cir	Split	Amount	Balance
Check	06/14/2024		Signature POS Debit	stop n store		Palmetto State ...	216.83	2,738.43
Check	07/02/2024		Signature POS Debit	Stop N Store		Palmetto State ...	457.00	3,195.43
Check	07/03/2024		Mid Gard Storage			Palmetto State ...	348.50	3,543.93
Check	07/10/2024	6224	Signature POS Debit	Stop N Store		Palmetto State ...	119.97	3,663.90
Check	07/10/2024		Signature POS Debit	Stop N Store		Palmetto State ...	350.00	4,013.90
Check	08/05/2024		stop N store			Palmetto State ...	537.00	4,550.90
Check	09/03/2024		stop N store			Palmetto State ...	537.00	5,087.90
Total Storage Unit							5,087.90	5,087.90
Total Rentals							5,087.90	5,087.90
Utilities								
Telephone								
Check	01/11/2024		Verizon Wireless			Palmetto State ...	51.23	51.23
Check	02/13/2024		Verizon Wireless			Palmetto State ...	51.25	102.48
Check	03/11/2024		Verizon Wireless			Palmetto State ...	51.25	153.73
Check	04/11/2024		Verizon Wireless			Palmetto State ...	51.25	204.98
Check	05/15/2024		Verizon Wireless			Palmetto State ...	51.23	256.21
Check	06/11/2024		Verizon Wireless			Palmetto State ...	51.23	307.44
Check	07/11/2024		Verizon Wireless			Palmetto State ...	51.23	358.67
Check	08/13/2024		Verizon Wireless			Palmetto State ...	51.25	409.92
Total Telephone							409.92	409.92
Total Utilities							409.92	409.92
Total Expense							65,076.26	65,076.26
Net Ordinary Income							23,068.71	23,068.71
Net Income							23,068.71	23,068.71

October 1, 2024

To: A-Tax Committee

From: Elizabeth Schlieger
MRT Board President

At our May River Theatre Board Meeting on September 7, 2024, the Board of Directors of the May River Theatre, Inc unanimously voted to apply for an A-Tax grant on October 1, 2024. The grant application will be made to fund the advertising and royalty costs for the 2025 Season. The Board accepts full responsibility for the production of the 2025 Season and their share of the costs.

Elizabeth Schlieger
Board President - May River Theatre

Steel Magnolias	ACTUAL	BUDGETED
Total Income	19,595	
Total Expenses	6090.65	7,560
Income less expenses:	13,504.35	
INCOME DETAILS		
Ticket Sales (Eventbrite)	\$18,100	
Ticket Sales (Door)	\$625	
Ticket Sales (Venmo)	NA	
Concessions	\$870	
Total Income		
EXPENSE DETAILS		
PERSONNEL		
Director	1,000	1,000
Asst. Director	500	500
Choreographer	na	NA
Tech. Director / Set Const.	Volunteer	\$1,000
Light/Sound Techs	Volunteer	\$200
Costume Design	\$250	\$250
Stage Manager	500	\$500
Stage Hands		Volunteer
Band Member 1 - 4		NA
Total Personnel Expenses	2,250	3,450
PRODUCTION		
Royalties	\$780	\$780
Rental, Audio, Shipping	NA	
Scripts	91.85	\$100
Costumes	\$281.00	\$300
Set	\$637.00	\$1,000
Lighting	\$700.00	NA
Props	\$403.00	\$400

Audio	NA	
Rentals	NA	
Cast Party	\$505	\$500
Credit Card Fees	NA	
Programs	\$69	\$150
Total Production Expenses	3,466.85	\$3,230
MARKETING		
Graphic Design	In House	NA
Newspaper/Print Ads	?	500
Posters	66.8	100
Social Media Push	17	30
Total Marketing Expenses	83.8	630
OTHER		
Concessions	290	250

Heathers	ACTUAL	BUDGETED
Total Income		
Total Expenses		
Income less expenses:		
INCOME DETAILS		
Ticket Sales (Eventbrite)	\$13,275	
Ticket Sales (Door)	\$1,250	
Ticket Sales (Venmo)	\$200	
Concessions	\$573	
Total Income	\$15,298	
EXPENSE DETAILS		
PERSONNEL		
Director	1,500	1,500
Music Director	1,500	1,500
Choreographer	\$500	\$500
Tech. Director / Set Const.	\$650	\$1,000
Light/Sound Techs	\$250	\$400
Costume Design	\$500	\$500
Stage Manager	NA - Volunteer	\$500
Stage Hands	NA - Volunteer	\$200
Band Member 1 - 4	NA - Tracks	\$2,000
Total Personnel Expenses	4,900	8,100
PRODUCTION		
Royalties (Concord)	\$3,450	\$3,500
Rental, Audio, Shipping (Concorc	\$1,253	NA
Scripts	29.16	\$100
Costumes	\$3,254.59	\$500
0.77	\$261.98	\$1,000
Lighting	951.76 (LED Cyc	\$300
Props	\$416.41	\$200

Audio	\$1,700 (rent)	\$450
Rentals	See above	\$400
Cast Party	\$650	\$500
Credit Card Fees	NA	\$100
Programs	\$477	\$1,200
Total Production Expenses	7,740.90	\$8,250
	* 12,443	
MARKETING		
Graphic Design	\$266.66	\$500
Newspaper/Print Ads	*	2,500
Posters	152.08	150
Social Media Push	*	NA
Total Marketing Expenses	\$418*	
OTHER		
Batteries for mics	427.49	NA
Concessions	80.77	NA
Opening weekend meal	164.19	NA
Total Other Expenses	\$672.45	
	\$13,731.35	

Comedy Murders Budget		
SUMMARY	ACTUAL	BUDGETED
Total Income	11,036	15,000
Total Expenses	11,801.21	11,850
ATAX Grant	6034.17	
Income less expenses plus grant	5,268.96	
INCOME DETAILS		
Ticket Sales (Eventbrite)	\$9,775	13,500
Ticket Sales (Door)	\$700	1500
Concessions (Venmo)	\$47	
Concessions	\$449	\$500
Program Ad Sales	\$65	
Total Income	\$11,036	15,000
EXPENSE DETAILS		
PERSONNEL		
Director	1,500	1,500
Music Director		NA
Choreographer		NA
Tech. Director / Set Const.	\$1,000	\$1,000
Light/Sound Techs	400 Split	\$200
Light Design	\$200	NA
Costume Design	\$250	\$250
Stage Manager	500	\$500
Stage Hands	NA	\$200
Band Member 1 - 4		NA
Total Personnel Expenses	3,850	3,850
PRODUCTION		
Royalties	\$780	\$800
Rental, Audio, Shipping		NA

Scripts	210.13	\$100
Costumes/Props	\$941.91	\$700
Sets	\$939.12	\$1,000
Lighting	NA	\$200
Props		see above
Audio	\$150	\$450
Rentals		NA
Cast Party	\$345	\$500
Credit Card Fees	NA	\$100
Programs	\$195	\$1,200
Total Production Expenses	2,622.04	\$5,050
MARKETING		
Graphic Design	NA In House	\$500
Newspaper/Print Ads	1,143	2,500
Posters	111.17	\$150
Rack Cards	NA	\$0
OTHER		
Social Media Push	NA	
Billboard	4000	
Total Marketing Expenses		3150

Comedy Murders Budget		
SUMMARY	ACTUAL	BUDGETED
Total Income	13,280	14,500
Total Expenses	7,149.00	8,890
ATAX Grant		NA
Income less expenses plus grant	6,100.00	NA
		\$5,610
INCOME DETAILS		
Ticket Sales (Eventbrite)	\$12,400	13,500
Ticket Sales (Door)	\$475	500
Concessions (Venmo)	\$50	
Concessions	\$355	\$500
Total Income	\$13,280	14,500
EXPENSE DETAILS		
PERSONNEL		
Director	2,500	2,500
Music Director		NA
Choreographer		NA
Tech. Director / Set Const.	\$500	\$500
Sound Techs	\$200	\$400
Light Design with Tech	\$500	\$250
Costume Design	\$500	\$500
Stage Manager	500	\$500
Stage Hands	(Cash)200	\$200
Band Member 1 - 4		NA
Total Personnel Expenses	4,900	4,850
PRODUCTION		
Royalties	NA	NA
Rental, Audio, Shipping	NA	NA

Scripts	NA	NA
Costumes/Props	\$692.00	\$750
Sets	\$387.86	\$750
Lighting	NA	NA
Props		see above
Audio	\$150	NA
Rentals		NA
Cast Party	(Cash) \$450	\$500
Credit Card Fees	NA	\$100
Programs	\$267	\$1,200
Total Production Expenses	1,946.86	\$3,300
MARKETING		
Graphic Design	NA In House	\$500
Newspaper/Print Ads	NA	NA
Posters	111.17	\$150
Rack Cards - Parade		\$0
OTHER		
Social Media Push	NA	
Billboard		
Total Marketing Expenses	111.17	650
OTHER		
Concessions	100	
Cookies - Connie Hoskins	(Cash) 90	90
	190	

CATEGORY	Series of One Acts	Actual Costs
PERSONNEL		
Director	1000	\$1,000
Musical Director	NA	
Choreographer	NA	
Set Design / Construction Lead	250	NA
Light Design	\$250	NA
Sound Design	\$250	NA
Sound Tech	Volunteer Position	
Light Tech	Volunteer Position	
Costume Design / Wardrobe Sup	\$250	NA
Stage Manager	Volunteer Position	
Assistant Stage Manager	Volunteer Position	
Prop Master	250	NA
Stage Hands	Volunteer Position	
Crew	Volunteer Position	
Band Member #1	NA	
Band Member #2	NA	
Band Member #3	NA	
Band Member #4	NA	
Band Member #5	NA	
Additional Band Members		
Other		
Total Personnel Expenses	\$2,250	\$1,000
PRODUCTION		
Royalties	\$1,000	\$640
Scripts	100	
Costumes	* \$1000 (Each director is g	\$1,118
Props	*	
Set	*	
Lighting	*	

Audio (Include Mic Batteries)	NA	
Rentals	NA	NA
Programs	\$250	NA
Concessions	Donations	
Opening Weekend Cast Meal (See	NA	
Cast Party (Food)	NA	
Total	\$2,350	\$2,758
MARKETING		NA
Graphic Design	Volunteer	
Newspaper Ads (Print)	\$402.00	NA
Magazine Ads (Print)	1,088	NA
Posters	100	NA
Rack Cards	100	NA
Billboards	NA	
Social Media Push	50	NA
Total	\$1,740	0
Total Production	\$6,340	3758

CATEGORY	Glass Menagerie	Actual Costs	
PERSONEL			
Director	1500	1500	
Musical Director	NA		
Choreographer	NA		
Set Design / Construction Lead	1000	1000	
Light Design	250	350	
Sound Design	250	250	
Light/Sound Techs	200/200	200/200	
Costume Design / Wardrobe Sup.	500	500	
Stage Manager	500	500	
Assistant Stage Manager	Volunteer Position		
Prop Master	250	250	
Stage Hands	Volunteer Position		
Crew	Volunteer Position		
Band Member #1	NA		
Band Member #2	NA		
Band Member #3	NA		
Band Member #4	NA		
Band Member #5	NA		
Additional Band Members			
Other			
Total Personnell Expenses	\$4,900	\$5,000	
PRODUCTION			
Royalties	\$780	780	
Scripts	100	78	
Costumes	250 x		1200 (sets, props, costumes)
Props	250 x		
Set	500	224.04	
Lighting	NA	\$100 John Services	
Audio (Include Mic Batteries)	NA	\$150 Board Rental	
Rentals/Rights for Music	NA	NA	
Programs	750	289.93	
Concessions	250	165.75	
Opening Weekend Cast Meal (Sat)	\$75	\$50	
Cast Party (Food)	500	\$294	
Total	3,433	3081.72	
MARKETING			
Graphic Design	500	In house - NA	
Newspaper Ads (Print)	450	402	
Magazine Ads (Print)	800	790	
Posters	150	25.73	
Rack Cards	150	NA	
Billboards	4,500	4,250	
Social Media Push	100		
Total	\$6,650	5,468	

CATEGORY	Rise and Fall of Little Voice	Actual Costs	
PERSONEL			
Director	1500	1500	
Musical Director	NA		
Choreographer	NA		
Set Design / Construction Lead	1000	1000	
Light Design	250	250	
Sound Design	250	NA	
/Sound Techs	200/200		
Costume Design / Wardrobe Sup.	500	500	
Stage Manager	500	500	
Assistant Stage Manager	Volunteer Position		
Prop Master	250	250	
Stage Hands	Volunteer Position		
Crew	Volunteer Position		
Band Member #1	NA		
Band Member #2	NA		
Band Member #3	NA		
Band Member #4	NA		
Band Member #5	NA		
Additional Band Members			
Other			
Total Personnel Expenses	\$4,650	4000	
PRODUCTION			
Royalties	\$1,770	1770	
Scripts	100	180.95	
Costumes	500	882	
Props	250		
Set	1000	665.73	
Lighting	NA	na	
Audio (Include Mic Batteries)	NA	na	
Rentals	NA	na	
Programs	750	\$70	
Concessions	250	103.36	
Opening Weekend Cast Meal (Sat)	\$75	NA	
Cast Party (Food)	500	264.15	
Total	\$5,195	3936.19	
MARKETING			
Graphic Design	200	NA	
Newspaper Ads (Print)	402	402	
Magazine Ads (Print)	1,088	1088	
Posters	150	17.27	256.24 (posters + rack cards)
Rack Cards	150		
Billboards	N/A		
Social Media Push	50		
Total	\$2,040	1746.24	

CATEGORY	RENT	Actual Costs	
PERSONEL			
Director	2000	2000	
Musical Director	2000	2000	
Choreographer	1500	1000	
Set Design / Construction Lead	1000	1000	
Light Design	500	500	
Sound Design	500	500	
Sound Tech	200	200	
Light Tech	200	200	
Costume Design / Wardrobe Sup.	1000	1000	
Stage Manager	750	750	
Assistant Stage Manager	Volunteer Position	NA	
Prop Master	250	250	
Stage Hands	Volunteer Position	NA	
Crew	Volunteer Position	NA	
Band Member #1	\$1,000	1000	Keys
Band Member #2	\$1,000	1000	Keys
Band Member #3	\$1,000	1000	Guitar
Band Member #4	\$1,000	1000	Drums
Additional Band Members	TBA		
Other	2 Spot Light Ops and Conc Manager	\$150	
Total Personnell Expenses	\$14,900	13,550	
PRODUCTION			
Royalties	\$2,400	2400	
Scripts	900	900	
Costumes	1000	1157.56	
Props	500	381.41	
Set	1000	477.87	
Lighting	500	124.75	
Audio (Include Mic Batteries)	\$500	406.64	
Rentals		350	
Programs	750	\$417	
Concessions	250	245.87	
Opening Weekend Cast Meal (Sat)	\$150	\$156	
Cast Party (Food)	650	666	
Total	\$8,600	\$7,688	
MARKETING			
Graphic Design (Logo)	575	NA	
Newspaper Ads (Print)	402	402	
Magazine Ads (Print)	1,088	790	
Posters	150	28.5	
Rack Cards	150	127.1	
Billboards	4,800	4250	
Social Media Push	100	0	
Total	\$7,265	\$5,597.60	

CATEGORY	Addams Family	Actual Costs	
PERSONEL			
Director	2000	2500	
Musical Director	1000	1000	
Choreographer	1500	1000	
Set Design / Construction Lead	1000	1000	
Light Design	500	500	
Sound Design	500	500	
Light/Sound Techs	200/200	200	
Costume Design / Wardrobe Sup.	1000	1000	
Wigs	Travis	DF	
Stage Manager	750	750	
Assistant Stage Manager	Volunteer Position		
Prop Master	Travis	DF	
Stage Hands	Volunteer Position		
Crew	Volunteer Position		
Band Member #1	NA		
Band Member #2	NA		
Band Member #3	NA		
Band Member #4	NA		
Band Member #5	NA		
Additional Band Members	NA		
Other -	Assistant Musical Director	\$250	
	Assistant Stage Manager	\$100	
	Spot Op X 2	\$100	
Total Personnel Expenses	\$9,400	8700	
PRODUCTION			
Royalties	\$5,000	5000	Shipping 75
Scripts (Addition to base package)	500	BP	
Costumes	2000	\$1,214.72	
Props	500	\$187.99	
Set	1000	\$998.31	
Lighting	250	x	
Audio (Include Mic Batteries)	\$500	89.23	
Rentals (Monitors)	400	250	
(Tracks)	1000	1,300	
Programs	350	\$313	
Concessions	250	425	
Opening Weekend Cast Meal (Sat)	\$150	x	
Cast Party (Food)	650	\$769 with Tip	
Total	\$11,450	\$10,547.25	
MARKETING			
Graphic Design	500	0	
Graphic Package (Included)	0	0	
Newspaper Ads (Print)	402	402	
Magazine Ads (Print)	1,088	790	

Posters	150	96.7	
Rack Cards	150	0	
Billboards	4,800	\$4,250	
Social Media Push	100	0	
Total	\$7,190	\$5,538.70	

CATEGORY	Series of One Acts	Actual Costs
PERSONNEL		
Director	1000	\$750
Musical Director	NA	
Choreographer	NA	
Set Design / Construction Lead	250	NA
Light Design	250	NA
Sound Design	250	NA
Sound Tech	Volunteer Position	
Light Tech	Volunteer Position	
Costume Design / Wardrobe Sup.	250	NA
Stage Manager	Volunteer Position	
Assistant Stage Manager	Volunteer Position	
Prop Master	250	NA
Stage Hands	Volunteer Position	
Crew	Volunteer Position	
Band Member #1	NA	
Band Member #2	NA	
Band Member #3	NA	
Band Member #4	NA	
Band Member #5	NA	
Additional Band Members		
Other		
Total Personnel Expenses	\$2,250	\$750
PRODUCTION		
Royalties	\$1,000	552.44
Scripts	100	
Costumes	* \$1000 (Each director is given a \$250 stipend)	\$750
Props	*	
Set	*	
Lighting	*	
Audio (Include Mic Batteries)	NA	
Rentals	NA	150
Programs	250	NA
Concessions	Donations	
Opening Weekend Cast Meal (Sat)	NA	
Cast Party (Food)	NA	
Total	\$2,350	1452.44
MARKETING		NA
Graphic Design	Volunteer	
Newspaper Ads (Print)	402	

Magazine Ads (Print)		1,088	
Posters		100	
Rack Cards		100	
Billboards	NA		
Social Media Push		50	
Total		\$1,740	
Total Production		\$6,340	

CATEGORY	Holiday Show	Actual Costs
PERSONEL/PRODUCTION PACKAGE		Volunteer
Artistic Director	2500	NA
Musical Director	1000	NA
Costume Designer	500	NA
Stage Manager	500	NA
Costumes	750	NA
Set / Props	750	NA
Other	100	NA
Total Package Amount	\$6,100	0
PERSONNEL		Volunteer
Set Design / Construction Lead	\$500	NA
Light Design	250	NA
Sound Design	250	NA
Sound Tech	200	NA
Light Tech	200	NA
Stage Hands	Volunteer Position	
Crew	Volunteer Position	
Total	\$1,400	0
PRODUCTION		
Royalties	500	170
Lighting	250	NA
Audio (Include Mic Batteries)	\$250	NA
Set/Props		90.59
Programs	750	120
Concessions	250	202
Opening Weekend Cast Meal (Sat)	\$150	NA
Cast Party (Food)	\$500	466
Total	\$2,650	1108.59
MARKETING		
Graphic Design	In House	NA
Newspaper Ads (Print)	402	NA
Magazine Ads (Print)	1088	790
Posters	150	NA
Rack Cards	150	NA
Billboards	N/A	
Social Media Push	50	NA
Total	\$1,840	790

CATEGORY	MUSICALS	PLAYS	LARGE CAST INCREASE (Casts of 20 and over)
PERSONEL			SMALL CAST DECREASE (Casts of less than 5)
Director	2000	1500	
Musical Director	1500	NA	
Choreographer	1000	NA	
Set Design / Construction Lead	1000	1000	
Light Design	500	250	
Sound Design	500	250	
Sound Tech	200	200	
Light Tech	200	200	
Costume Design / Wardrobe Sup.	1000	1000	
Stage Manager	750	500	
Assistant Stage Manager	Volunteer Position	Volunteer Position	
Prop Master	250	250	
Stage Hands	Volunteer Position	Volunteer Position	
Crew	Volunteer Position	Volunteer Position	
Band Member #1	\$1,000	NA	
Band Member #2	\$1,000	NA	
Band Member #3	\$1,000	NA	
Band Member #4	\$1,000	NA	
Band Member #5	\$1,000	NA	
Additional Band Members	TBA		
Other			
Total Personnell Expenses	\$13,650	\$6,150	
PRODUCTION	3 Weekends (9)	2 Weekends (6)	
Royalties	\$5,000	\$1,000	
Scripts	500	100	
Costumes	500 - 2000	500 - 2000	
Props	500	500	
Set	1000	1000	
Lighting	250	250	
Audio (Include Mic Batteries)	\$500	NA	
Rentals	400	NA	
Programs	750	750	
Concessions	450	250	
Opening Weekend Cast Meal (Sat)	\$150	\$150	
Cast Party (Food)	650	500	
Total	\$10,450	4500	
MARKETING			
Graphic Design	250	250	
Magazine Ads (Print)			
Local Life - 6 Months	\$1,450	1/2 Page and Cube	\$1150 + \$300
Pink - 6 Months	\$1,218	1/2 Page and website banner	\$819 + \$399
CB2 - 6 Months	\$1,350	1/2 page with eblasts	\$900 + \$400
Newspaper Ads (Bluffton Sun)	\$489		
Posters	150	150	
Rack Cards	150	150	
Billboards	NA	NA	
MRT Social Media Push	100	100	
OTBMS Social Media/Map	Free with Membership	Free with Membership	
Town of Bluffton Events	Free with Membership	Free with Membership	
Total			

CATEGORY	Full Monty	Actual Cost
PERSONEL		
Director	2000	
Music Director	1500	
Choreographer	1000	
Set Design / Construction Lead	1000	
Light Design	500	
Sound Design	500	
Sound Tech	200	
Light Tech	200	
Costume Design / Wardrobe Sup.	1000	
Stage Manager	750	
Assistant Stage Manager	Volunteer Position	NA
Prop Master	250	NA
Stage Hands	Volunteer Position	
Crew	Volunteer Position	
Band Member #1	NA	
Band Member #2	NA	
Band Member #3	NA	
Band Member #4	NA	
Band Member #5	NA	
Other	Makeup and Hair Volunteers	NA
Total Personnell Expenses	\$8,900	
PRODUCTION		
Royalties	\$5,350	
Scripts	900	
Costumes	1000	
Props	500	
Set	1000	
Lighting	750 (sign)	
Audio (Include Mic Batteries)	500	
Rentals/Rights for Music/Tracks	1500	
Programs	750	
Concessions	450	
Opening Weekend Cast Meal (Sat)	\$150	
Cast Party (Food)	\$750	
Total	13,600	
MARKETING		
Graphic Design	200	
Newspaper Ads (Print)	489	

Magazine Ads (Print)		4018	
Posters		150	
Rack Cards		150	
Billboards	x		
Social Media Push		100	
Total		\$5,107	
Show Specific Marketing	TBA		
Calendar Photography			
Calendar Printing (VistaPrint) 90			
Total		\$27,607	
Total Production			
Less ATAX Reimbursement			

CATEGORY	Sheila's Island	Actual Cost
PERSONEL		
Director		1500
Musical Director	na	
Choreographer	na	
Set Design / Construction Lead		750
Light Design		500
Sound Design		500
Sound Tech		200
Light Tech		200
Costume Design / Wardrobe Sup.		500
Stage Manager		500
Assistant Stage Manager	Volunteer Position	
Prop Master		250
Stage Hands	Volunteer Position	
Crew	Volunteer Position	
Band Member #1	na	
Band Member #2	na	
Band Member #3	na	
Band Member #4	na	
Additional Band Members		
Other		4900
Total Personnell Expenses		
PRODUCTION		
Royalties		\$900
Scripts		200
Costumes		500
Props		500
Set		1000
Lighting		200
Audio (Include Mic Batteries)	na	
Rentals	na	
Programs		500
Concessions		250
Opening Weekend Cast Meal (Sat) NA		
Cast Party (Food)		450
Total		\$4,500
MARKETING		
Graphic Design (Logo)		200
Newspaper Ads (Print)		489
Magazine Ads (Print)		4018

Posters		150	
Rack Cards		150	
Billboards	NA		
Social Media Push		100	
Total		\$5,107	
Production Total		\$14,507	

CATEGORY	Spring Awakening
PERSONEL	
Artistic Director	1500
Musical Director/Director	2000
Choreographer	1000
Set Design / Construction Lead	1000
Light Design	500
Sound Design	500
Sound Tech	200
Light Tech	200
Costume Design / Wardrobe Sup.	1000
Stage Manager	750
Assistant Stage Manager	Volunteer Position
Prop Master	250
Stage Hands	Volunteer Position
Crew	Volunteer Position
Band Member #1	1000
Band Member #2	1000
Band Member #3	1000
Band Member #4	1000
Band Member #5	1000
Additional Band Members	
Other	Spotlight Operators (2)
Total Personnel Expenses	\$13,900
PRODUCTION	
Royalties	\$6,070
Scripts	500
Costumes	1000
Props	250
Set	1000
Lighting	NA
Audio (Include Mic Batteries)	500
Rentals (Tracks)	1500
Programs	500
Concessions	250
Opening Weekend Cast Meal (Sat)	\$150
Cast Party (Food)	650
Total	\$12,370
MARKETING	
Graphic Design	200
Newspaper Ads (Print)	489

Magazine Ads (Print)		4,018
Posters		150
Rack Cards		150
Billboards	N/A	
Social Media Push		100
Total		\$5,107
Total Prouction		\$31,377

CATEGORY	Baskerville	Actual Cost
PERSONEL		
Director		1500
Musical Director	na	
Choreographer	na	
Set Design / Construction Lead		1000
Light Design		500
Sound Design		500
Sound Tech		200
Light Tech		200
Costume Design / Wardrobe Sup.		500
Stage Manager		500
Assistant Stage Manager	Volunteer Position	
Prop Master		250
Stage Hands	Volunteer Position	
Crew	Volunteer Position	
Band Member #1	na	
Band Member #2	na	
Band Member #3	na	
Band Member #4	na	
Additional Band Members		
Other		
Total Personnell Expenses		\$5,150
PRODUCTION		
Royalties		\$1,350
Scripts		105.6
Costumes		500
Props		500
Set		500
Lighting		200
Audio (Include Mic Batteries)	na	
Rentals	na	
Programs		300
Concessions		250
Opening Weekend Cast Meal (Sat)		\$75
Cast Party (Food)		450
Total		\$4,231
MARKETING		
Graphic Design (Logo)		250
Newspaper Ads (Print)	489	
Magazine Ads (Print)		4018

Posters		150	
Rack Cards		150	
Billboards	x		
Social Media Push		100	
Total		\$5,107	
Production Total		\$14,488	

CATEGORY	Reefer Madness
PERSONEL	
Director	2000
Musical Director	1500
Choreographer	1000
Set Design / Construction Lead	1000
Light Design	500
Sound Design	500
Sound Tech	200
Light Tech	200
Costume Design / Wardrobe Sup.	1000
Stage Manager	750
Assistant Stage Manager	Volunteer Position
Prop Master	250
Stage Hands	Volunteer Position
Crew	Volunteer Position
Band Member #1	NA
Band Member #2	NA
Band Member #3	NA
Band Member #4	NA
Band Member #5	NA
Additional Band Members	NA
Other -	
Total Personnel Expenses	\$8,900
PRODUCTION	
Royalties	\$5,564
Scripts (Addition to base package)	175
Costumes	1000
Props	500
Set	1000
Lighting	250
Audio (Include Mic Batteries)	\$500
Rentals	1500
Programs	350
Concessions	250
Opening Weekend Cast Meal (Sat)	\$150
Cast Party (Food)	650
Total	\$12,550
MARKETING	
Graphic Design	250
Graphic Package (Included)	0

Newspaper Ads (Print)	489	
Magazine Ads (Print)		4,018
Posters		150
Rack Cards		150
Billboards	x	
Social Media Push		100
Total		\$5,107
Total Production		\$26,557

CATEGORY	Series of One Acts
PERSONNEL	
Director	1000
Musical Director	500
Choreographer	NA
Set Design / Construction Lead	250
Light Design	250
Sound Design	
Sound Tech	Volunteer Position
Light Tech	Volunteer Position
Costume Design / Wardrobe Sup.	250
Stage Manager	500
Assistant Stage Manager	Volunteer Position
Prop Master	250
Stage Hands	Volunteer Position
Crew	Volunteer Position
Band Member #1	NA
Band Member #2	NA
Band Member #3	NA
Band Member #4	NA
Band Member #5	NA
Additional Band Members	
Other	
Total Personnel Expenses	\$3,000
PRODUCTION	
Royalties	\$1,000
Scripts	100
Costumes	1000
Props	*
Set	*
Lighting	*
Audio (Include Mic Batteries)	250
Rentals	NA
Programs	250
Concessions	Donations
Opening Weekend Cast Meal (Sat)	NA
Cast Party (Food)	NA
Total	\$2,600
MARKETING	
Graphic Design	Volunteer
Newspaper Ads (Print)	NA

Magazine Ads (Print)	NA
Posters	100
Rack Cards	N/A
Billboards	NA
Social Media Push	50
Total	\$150
Total Production	\$5,750

CATEGORY	One Act Musical
PERSONNEL	
Director	1000
Musical Director	500
Choreographer	NA
Set Design / Construction Lead	250
Light Design	250
Sound Design	
Sound Tech	Volunteer Position
Light Tech	Volunteer Position
Costume Design / Wardrobe Sup.	250
Stage Manager	250
Assistant Stage Manager	Volunteer Position
Prop Master	Volunteer Position
Stage Hands	Volunteer Position
Crew	Volunteer Position
Band Member #1	NA
Band Member #2	NA
Band Member #3	NA
Band Member #4	NA
Band Member #5	NA
Additional Band Members	
Other	
Total Personnel Expenses	\$2,500
PRODUCTION	
Royalties	\$1,700
Scripts	(includes rehearsal materials) 1000
Costumes	500
Props	250
Set	500
Lighting	250
Audio (Include Mic Batteries)	250
Rentals	NA
Programs	250
Concessions	250
Opening Weekend Cast Meal (Sat)	NA
Cast Party (Food)	300
Total	\$5,250
MARKETING	
Graphic Design	Volunteer
Newspaper Ads (Print)	NA

Magazine Ads (Print)	NA
Posters	100
Rack Cards	NA
Billboards	NA
Social Media Push	50
Total	\$150
Total Production	\$7,900

CATEGORY	Holiday Show	Actual Cost
PERSONEL/PRODUCTION PACKAGE		
Director		1000
Musical Director		500
Costume Designer		250
Stage Manager		250
Total Package Amount		\$2,000
PERSONNEL		
Set Design / Construction Lead		\$500
Light Design		250
Sound Design		250
Sound Tech	Volunteer Position	
Light Tech	Volunteer Position	
Stage Hands	Volunteer Position	
Crew	Volunteer Position	
Total		\$1,000
PRODUCTION		
Royalties		500
Lighting		250
Audio (Include Mic Batteries)		\$250
Costumes/Props/Sets		600
Programs		250
Concessions		250
Opening Weekend Cast Meal (Sat)		NA
Cast Party (Food)		\$500
Total		\$2,600
MARKETING		
Graphic Design	In House	
Newspaper Ads (Print)	N/A	
Magazine Ads (Print)	N/A	
Posters		100
Rack Cards	N/A	
Billboards	N/A	
Social Media Push		50
Total		\$150

Total Production	\$5,750	
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CATEGORY	Rocky Horror Shadow Cast
PERSONEL/PRODUCTION PACKAGE	
Artistic Director	250
Musical Director	NA
Costume Designer	NA
Stage Manager	250
Costumes	NA
Set / Props	NA
Other	NA
Total Package Amount	\$500
PERSONNEL	
Set Design / Construction Lead	NA
Sound/Light Design	250
Sound Design	NA
Sound Tech	Volunteer Position
Light Tech	Volunteer Position
Stage Hands	Volunteer Position
Crew	Volunteer Position
Total	\$250
PRODUCTION	
Royalties	500
Lighting	NA
Audio (Include Mic Batteries)	NA
Rentals	NA
Programs	
Concessions	250
Total	\$750
MARKETING	
Graphic Design	In House
Newspaper Ads (Print)	N/A
Magazine Ads (Print)	N/A
Posters	\$100
Rack Cards	N/A
Billboards	N/A
Social Media Push	N/A
Total	Included with other show ads

Total Production	\$1,500
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Print Media - 2025 Season Guide

The goal is to utilize funds to continue with four print publications while expanding into digital ads during key performance times.

Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec
x	x	x			x		x	x			
	x		x		x		x	x	x		X (24)
x		x		x		x		x		x	
x	x		x		x			x	x		

LOCAL MAGAZINE ADVERTISEMENT

Pink - Six ½ Page Advertisement with Website Banner. \$819

- Added website banner (\$399 each)
- Yearly Expense: \$7308 ((\$1218 Monthly)

Local Life - ½ Vertical Page with Magic Cube Advertisement on Local Life Website

- Increase from ⅓ page vertical for 3 months in the 2024 Season.
- Yearly Expense: \$10,150 ((\$1450 Monthly)

Product	Rate	Discount	Taxable	Net
Print Magazine LOCAL Life				
Dec 2024 - 1/2 V page - 4.5 x 10.875 Inches	\$1,150.00	\$0.00		\$1,150.00
Feb 2025 - 1/2 V page - 4.5 x 10.875 Inches	\$1,150.00	\$0.00		\$1,150.00
Apr 2025 - 1/2 V page - 4.5 x 10.875 Inches	\$1,150.00	\$0.00		\$1,150.00
June 2025 - 1/2 V page - 4.5 x 10.875 Inches	\$1,150.00	\$0.00		\$1,150.00
Aug 2025 - 1/2 V page - 4.5 x 10.875 Inches	\$1,150.00	\$0.00		\$1,150.00
Sep 2025 - 1/2 V page - 4.5 x 10.875 Inches	\$1,150.00	\$0.00		\$1,150.00
Oct 2025 - 1/2 V page - 4.5 x 10.875 Inches	\$1,150.00	\$0.00		\$1,150.00
Website LocalLifeSC.com				
Magic Cube Dec 01, 2024 - Dec 31, 2024	\$300.00	\$0.00		\$300.00
Magic Cube Feb 01, 2025 - Feb 28, 2025	\$300.00	\$0.00		\$300.00
Magic Cube Apr 01, 2025 - Apr 30, 2025	\$300.00	\$0.00		\$300.00
Magic Cube Jun 01, 2025 - Jun 30, 2025	\$300.00	\$0.00		\$300.00
Magic Cube Aug 01, 2025 - Aug 31, 2025	\$300.00	\$0.00		\$300.00
Magic Cube Sep 01, 2025 - Sep 30, 2025	\$300.00	\$0.00		\$300.00
Magic Cube Oct 01, 2025 - Oct 31, 2025	\$300.00	\$0.00		\$300.00

CB2 - 6 ½ page advertisements (\$900) with 6 eblasts

- Added the eblasts (\$400 each)
- Yearly Expense: \$8,100 ((\$1350 Monthly)

LOCAL NEWSPAPER ADVERTISEMENT

Bluffton Sun - 6 ½ Page Ads - \$489 (Reserved early so received 2024 rates)

Yearly Expense - \$2934



2024 Rate Card & Ad Specs

Sizes	1 Time	3x	6x	12x	18x	24x
Business Cards 3.25" x 2"	\$89	\$79	\$75	\$70	\$65	\$59
1/8 Page v 2.4" x 4.8" h 4.9" x 2.325"	\$159	\$149	\$139	\$129	\$119	\$115
1/4 Page v 4.9" x 4.8" h 9.96" x 2.325"	\$299	\$269	\$259	\$249	\$239	\$219
1/2 Page v 4.9" x 9.765" h 9.96" x 4.8"	\$579	\$519	\$489	\$469	\$439	\$419

WHAT'S NEXT?

We are looking to transition from an inhouse social media and website designer to an outside paid source. Amount of events and marketing commitment warrants a paid position.

Met with Billboard Company and discussed stationary billboards with caching. We are not quite ready to do this with the expense but will be evaluating mid-season.

Local/Regional radio advertisements are also something we have been looking at. We are not quite ready to do this with the expense but will be evaluating mid-season.

TOWN OF BLUFFTON ATAX GRANT APPLICATION SCORING SHEET

Entity: **May River Theatre**

Project: **2025 Performance Season**

Project Type: **Event/Festival**

Scoring Category	Points Possible	Points Awarded
ADVERTISING	15	
Part 1: Five (5) points possible. Based on how much of the requested funds go toward advertising.		
0% of funds go toward advertising	0 points	
1% - 20% of funds go toward advertising	1 point	
21% - 40% of funds go toward advertising	2 points	
41% - 60% of funds go toward advertising	3 points	
61% - 80% of funds go toward advertising	4 points	
81% - 100% of funds go toward advertising	5 points	
Part 2: Ten (10) points possible. Based on <u>where</u> the advertising is placed.		
None of the funds go toward advertising	0 points	
Local newspapers/periodicals and electronic advertising (ex. Island Packet, The Bluffton Sun)	2 points	
Local guides/periodicals specifically geared toward tourists with a shelf life of more than 30 days	4 points	
Larger regional publications and electronic marketing within 100 miles (ex. Charleston or Savannah news outlets)	6 points	
Newspapers/periodicals/electronic marketing to large, metropolitan areas outside of 100 miles away (ex. Atlanta, Charlotte, Washington, D.C., Chicago)	8 points	
Nationally distributed newspapers/periodicals/electronic marketing (ex. USA Today, NY Times, Southern Living Magazine)	10 points	
TOURIST FACILITIES	15	
Higher point value given based on anticipated ratio of tourists to locals		
FESTIVAL/EVENT	5	5000
Higher point value given to requests for festivals or events		
Length of event/festival should be considered. Is it an all-day event versus a two-hour event? Multi-day event?		
BLUFFTON EVENT	5	2500
Higher point value given to events held within the town limits of Bluffton and/or spanning multiple locations		
TOURISM DRAW	5	
0% of attendees are tourists based on historical or projected information	0 points	
1% - 20% of attendees are tourists based on historical or projected info	1 point	
21% - 40% of attendees are tourists based on historical or projected info	2 points	
41% - 60% of attendees are tourists based on historical or projected info	3 points	
61% - 80% of attendees are tourists based on historical or projected info	4 points	
81% - 100% of attendees are tourists based on historical or projected info	5 points	
BENEFIT TO TOURISM (LOCAL ECONOMY)	5	
Higher point value given to events that encourage overnight stays and/or have local business participation		
SELF SUFFICIENCY	5	
100% of budget from ATAX request	0 points	
80% - 99% of budget from ATAX request	1 point	
60% - 79% of budget from ATAX request	2 points	
40% - 59% of budget from ATAX request	3 points	
20% - 39% of budget from ATAX request	4 points	
1% - 19% of budget from ATAX request	5 points	
MISCELLANEOUS	10	
Only use if applicant does not qualify as a festival/event		
Group Average Point Total (out of a possible 40 points)		
Group Average Percentage		2000