



# Director's Report - DRCI June 2021

#### **Mentor Program**

- Mentor Mingle 6/17
  - Invited 20+ mentors to attend update session at The HUB

# **Board of Directors Meeting**

- First meeting held live at The Hub
- 3 Board members term expired, 3 new board members nominations approved
- Present Board Members at August Town Council Meeting

# SBA Grant

- Applied for SBA grant of \$50,000
- Grant submission on 7/1/2021

# **Entrepreneur Program Update**

- STARTUP companies in Program
  - 1. RightNowHelp
  - 2. BeachBiscuit
  - 3. LapApp
  - 4. Robox Systems
  - 5. PrismUV (American Air & Water)
  - 6. The Bullet
- GROWTH companies in Program
  - 1. Greenbug
  - 2. Old Town Bluffton Inn
- HEROES companies in Program
  - 1. Pourzilla
  - 2. Velontra
  - 3. OPFOB
  - 4. TalkOne Radio
  - 5. Legal Notification Services
- PRESTART Program starting in June

### **HEROES Program Update**

• Freedom Festival, Parris Island

#### **Program Pipeline KPIs**

- 82 leads
- 30 Opportunities
- 14 closed customers

#### Membership KPIs

• 883 Total Members of DRCI

#### Hardeeville Partnership

- Ongoing weekly review meetings
- Developing scholarship program
- LapApp- Hardeeville customer in STARTUP Program
- 2 Hardeeville Residents attended June 24th Board meeting
- June 17 Presented to HDV Town Council

#### Marketing / Operations

- Hired Kristin Ling, 6/7
- Working on transition and training
- Hired Katherine Reilly as new intern

#### **HUB Meeting Room Rentals**

- Young Investors Group
- Montage
- VentureSouth