TOWN COUNCIL STAFF REPORT

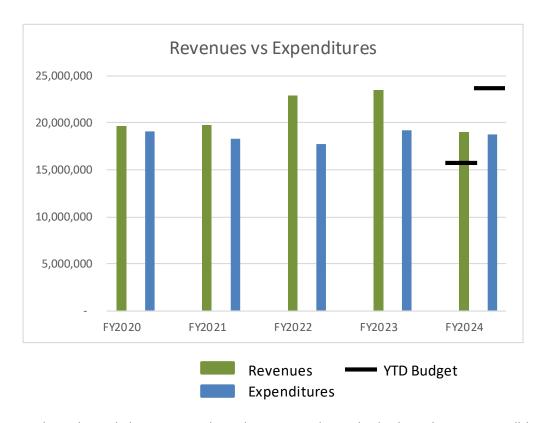
Finance & Administration Department



| MEETING DATE: | June 11, 2024 |
|------------------|--|
| PROJECT: | Consent Agenda: Year-to-date Financial Report |
| PROJECT MANAGER: | Natalie Majorkiewicz, CGFO, Director of Finance & Administration |

General Fund Financial Overview:

The chart below shows the revenue collections and expenditures trend for the last four full years and FY2024 year-to-date (YTD) through April 2024. Revenues have been higher than expenditures for the last four full years.



FY2024 YTD through April shows General Fund revenues above the budgeted amount in all line items except for MASC Insurance Tax Collection, Fines & Fees, and Miscellaneous revenues. YTD April expenditures are tracking below the budgeted amounts.

June 11, 2024 Page 2

FY24 General Fund Financial Overview

| Revenues | | Expenditures |
|-----------|-------------|--------------|
| \$18,994k | YTD | \$18,737k |
| 130.1% | % of Budget | 78.1% |
| \$14,598k | YTD Budget | \$23,987k |

ATTACHMENTS:

- 1. General Fund
- 2. Stormwater Fund
- 3. Capital Improvement Program Fund
- 4. Debt Service Fund
- 5. Special Revenue Funds
- 6. Business License Statistics
- 7. Grant Index

Town of Bluffton Actual Versus Budget For Period Ending April 30, 2024

| | | N | Month of April 202 | 24 | | | Year-to | o-Date thru Apri | I 30, 2024 | |
|--|--------------|--------------|--------------------|--------------|-------------------|---------------|---------------|-------------------|---------------|----------------|
| V-CANC | FY 2023 | FY 2024 | More/(Less) | Budget | Over / (Under) | FY 2023 | FY 2024 | More/(Less) | Budget | Over / (Under) |
| | 1 1 2020 | 112024 | WOIC/(EC33) | Budget | Over / (Onder) | 1 1 2020 | 112024 | WOTC/(ECSS) | Budget | Over / (Onder) |
| Revenues | | | | | | | | | | |
| Property Taxes | \$ 269,345 | \$ 339,665 | \$ 70,320 | \$ 308,096 | \$ 31,569 | \$ 8,790,246 | \$ 9,873,248 | \$ 1,083,001 | \$ 8.852.146 | \$ 1,021,102 |
| Licenses & Permits | | , | * -/- | | , , , , , , , , , | , ,, ,, , | , -,, | , , , , , , , , , | * -, , | , , , , |
| Business Licenses | 540,075 | 1,770,893 | 1,230,818 | 543,831 | 1,227,062 | 1,781,419 | 3,408,496 | 1,627,077 | 1,732,987 | 1,675,509 |
| MASC Telecommunications | - | - | - | - | - | 56,096 | 55,332 | (764) | 48,720 | 6,612 |
| MASC Insurance Tax Collection | 116,734 | 77,703 | (39,031) | 109,861 | (32,158) | 158,554 | 79,695 | (78,859) | 149,219 | (69,524) |
| Franchise Fees | - | 148,148 | 148,148 | - | 148,148 | 1,000,217 | 1,141,041 | 140,824 | 1,068,662 | 72,379 |
| Building Safety Permits | 242,336 | 251,323 | 8,987 | 176,936 | 74,387 | 2,229,433 | 2,127,505 | (101,928) | 1,373,210 | 754,295 |
| Application Fees | 9,040 | 6,905 | (2,135) | 6,894 | 11 | 49,700 | 75,135 | 25,435 | 37,904 | 37,231 |
| Total Licenses & Permits | 908,185 | 2,254,972 | 1,346,787 | 837,522 | 1,417,450 | 5,275,418 | 6,887,204 | 1,611,786 | 4,410,702 | 2,476,502 |
| Grants and Entitlements | - | -,, | - | - | - | 328,299 | 604.738 | 276.439 | 155.166 | 449.572 |
| Intergovernmental | _ | _ | _ | _ | _ | 293,516 | 307,943 | 14,427 | 245,077 | 62,866 |
| Service Revenues | 43.373 | 88,656 | 45,283 | 42,998 | 45,658 | 499,574 | 697,120 | 197,545 | 511,456 | 185,664 |
| Fines & Fees | 13,423 | 11,563 | (1,860) | 15,108 | (3,545) | 102,766 | 107,531 | 4,765 | 115,694 | (8,163) |
| Interest Income | 21,969 | 28,323 | 6,354 | 17,282 | 11,041 | 162,919 | 282,571 | 119,653 | 25,000 | 257,571 |
| Miscellaneous Revenues | 6,909 | 5,513 | (1,396) | 2,815 | 2,698 | 181,590 | 82,270 | (99,320) | 97,155 | (14,885) |
| Total Revenues | 1,263,204 | 2,728,692 | 1,465,488 | 1,223,821 | 1,504,871 | 15,634,329 | 18,842,625 | 3,208,296 | 14,412,396 | 4,430,229 |
| Total Novolido | 1,200,201 | 2,720,002 | 1,100,100 | 1,220,021 | 1,001,071 | 10,001,020 | 10,012,020 | 0,200,200 | 11,112,000 | 1,100,220 |
| Other Financing Sources | _ | _ | - | _ | _ | _ | - | _ | _ | _ |
| Transfers In | _ | _ | _ | _ | _ | 133,301 | 151,222 | 17,921 | 185,205 | (33,983) |
| Total Other Financing Sources & Tranfers In | | - | - | - | - | 133,301 | 151,222 | 17,921 | 185,205 | (33,983) |
| Total Revenues and Other Financing Sources | \$ 1.263.204 | \$ 2.728.692 | \$ 1,465,488 | \$ 1.223.821 | \$ 1.504.871 | \$ 15.767.630 | \$ 18.993.847 | \$ 3,226,218 | \$ 14.597.601 | \$ 4,396,246 |
| | | | | | | | | | | |
| Expenditures | | | | | | | | | | |
| Town Council | + -, | \$ 11,400 | | . , | . , , | \$ 102,301 | . , | . , , | | |
| Executive | 136,895 | 112,381 | (24,514) | 401,418 | (289,037) | 1,070,403 | 1,127,829 | 57,426 | 1,301,959 | (174,130) |
| Economic Development | 35,256 | 29,961 | (5,295) | 52,725 | (22,764) | 300,349 | 365,524 | 65,175 | 485,790 | (120,266) |
| Human Resources | 32,179 | 72,895 | 40,715 | 46,998 | 25,897 | 370,211 | 448,148 | 77,937 | 635,197 | (187,049) |
| Communications and Community Outreach | 34,702 | 34,949 | 247 | 68,813 | (33,864) | 349,338 | 435,937 | 86,599 | 595,782 | (159,845) |
| Police | 534,045 | 954,119 | 420,074 | 835,209 | 118,910 | 6,261,410 | 7,443,860 | 1,182,450 | 9,889,526 | (2,445,666) |
| Municipal Judges | 9,610 | 13,443 | 3,833 | 28,316 | (14,873) | 53,459 | 78,540 | 25,081 | 111,591 | (33,051) |
| Municipal Court | 25,817 | 28,588 | 2,771 | 31,588 | (3,000) | 352,419 | 388,329 | 35,910 | 458,442 | (70,113) |
| Finance | 62,465 | 68,408 | 5,943 | 69,728 | (1,320) | 670,099 | 821,637 | 151,538 | 1,170,317 | (348,680) |
| Information Technology | 113,398 | 91,089 | (22,309) | 202,982 | (111,893) | 1,431,246 | 1,487,897 | 56,651 | 2,141,191 | (653,294) |
| Customer Service | 17,436 | 15,252 | (2,184) | 22,361 | (7,109) | 182,539 | 205,712 | 23,173 | 259,261 | (53,549) |
| Planning & Community Development | 161,171 | 92,553 | (68,619) | 161,053 | (68,500) | 1,064,351 | 1,186,509 | 122,159 | 1,338,748 | (152,239) |
| Building Safety | 48,153 | 65,125 | 16,973 | 75,071 | (9,946) | 724,898 | 779,478 | 54,580 | 962,495 | (183,017) |
| Project Management | 67,063 | 56,785 | (10,278) | 78,974 | (22,189) | 702,325 | 622,220 | (80,105) | 703,118 | (80,898) |
| Public Works | 144,669 | 177,260 | 32,591 | 177,572 | (312) | 1,675,294 | 1,592,759 | (82,534) | 1,675,285 | (82,526) |
| Town Wide | 138,047 | 171,923 | 33,876 | 181,705 | (9,782) | 2,176,614 | 1,652,417 | (524,197) | 2,106,871 | (454,454) |
| Total Expenditures | 1,570,835 | 1,996,130 | 425,295 | 2,451,055 | (454,925) | 17,487,255 | 18,736,805 | 1,249,550 | 23,986,505 | (5,249,700) |
| Other Financing Uses | | | | | | | | | | |
| Transfers Out to Capital Improvements Program Fund | | - | - | - | - | | - | - | - | - |
| Total Transfers | - | - | - | - | - | | - | - | - | - |
| Total Expenditures and Other Financing Uses | \$ 1,570,835 | \$ 1,996,130 | \$ 425,295 | \$ 2,451,055 | \$ (454,925) | \$ 17,487,255 | \$ 18,736,805 | \$ 1,249,550 | \$ 23,986,505 | \$ (5,249,700) |

(908, 225)

Total Expenditures and Other Financing Uses

Town of Bluffton Actual Versus Budget For Period Ending April 30, 2024

Month of April 2024 Year-to-Date thru April 30, 2024 FY 2023 FY 2024 More/(Less) FY 2023 Budget Over / (Under) FY 2024 More/(Less) **Budget** Over / (Under) Revenues Stormwater Utility Fee (23,882) \$ 20,999 \$ 44,882 \$ (25,729) \$ 46,729 \$ 1,984,162 \$ 2,077,587 \$ 93,426 \$ 2,137,615 \$ (60,028)**Licenses & Permits** NPDES Plan Review Fee 10,235 1,850 (8,385)6,117 (4,267)85,585 95,380 9.795 51,153 44,227 27,650 254,471 NPDES Inspection Fee 23.400 4,250 18.715 8,935 318,175 262,850 (55,325)8,379 Total Licenses & Permits 33,635 29,500 (4,135)24,832 4,668 403,760 358,230 (45,530)305,624 52,606 **Total Revenues** 9.753 50.499 40,747 (897)51,396 2.387.922 2.435.817 47.896 2.443.239 (7,422)**Total Revenues and Other Financing Sources** 9,753 \$ 50,499 \$ 40,747 \$ (897) \$ 51,396 \$ 2,387,922 \$ 2,435,817 \$ 47,896 \$ 2,443,239 \$ (7,422)**Expenditures** 104,001 \$ 45,063 997,505 \$ (697,241)Watershed Management 62,169 \$ 149,064 \$ 86,895 \$ \$ 1,013,066 \$ (15,561) \$ 1,694,746 \$ **Total Expenditures** 62,169 149,064 86,895 104,001 45,063 1,013,066 997,505 (15,561)1,694,746 (697,241) Other Financing Uses Transfers Out to Capital Improvements Program Fund Transfers Out to General Fund Transfer Out to Debt Service 73,150 69,400 (3,750)280,384 (210,984)Contribution to Fund Balance **Total Transfers** 73,150 69,400 280,384 (210,984)-(3,750)

104,001 \$

45,063

\$ 1,086,216 \$ 1,066,905 \$

(19,311) \$ 1,975,130 \$

86,895 \$

62,169 \$ 149,064 \$



Town of Bluffton Budget and Actual - Capital Improvement Program Fund For Period Ending April 30, 2024

| | | YTD Actual | | Adopted Budget | | Budget Amendments nd Transfers | | Revised Budget | | Actual vs Budget Difference | Actual as % of Budget |
|--|---|----------------------------|----|-------------------------------|----|--------------------------------------|----|------------------------|----------|-----------------------------------|-----------------------------|
| Economic Development | | | | | | | | | | | |
| Buckwalter Place Multi-County Commerce Park Phase 2 | \$ | 131,641 | \$ | 3,327,940 | \$ | 176,480 | \$ | 3,504,420 | \$ | 3,372,779 | 3.8% |
| Total Economic Development | <u>, , , , , , , , , , , , , , , , , , , </u> | 131,641 | | 3,327,940 | | 176,480 | | 3,504,420 | <u> </u> | 3,372,779 | 3.8% |
| Facilities | | | | .,. | | ., | | -,, | | .,. | |
| Town Hall Improvements | | 195,323 | | 250,000 | | 50,000 | | 300,000 | | 104,677 | 65.1% |
| Squire Pope Carriage House | | 738,775 | | 1,035,586 | | 585,858 | | 1,621,444 | | 882,669 | 45.6% |
| Law Enforcement Center Facility Improvements | | 74,981 | | 156,500 | | 38,485 | | 194,985 | | 120,004 | 38.5% |
| Sarah Riley Hooks Cottage | | 30,861 | | 345,217 | | 19,215 | | 364,432 | | 333,571 | 8.5% |
| Total Facilities | | 1,039,941 | | 1,787,303 | | 693,558 | | 2,480,861 | | 1,440,920 | 41.9% |
| Housing | | | | | | | | | | | |
| Affordable Housing Project | | 20,196 | | 1,708,672 | _ | (32,628) | | 1,676,044 | _ | 1,655,848 | 1.2% |
| Total Housing | | 20,196 | | 1,708,672 | | (32,628) | | 1,676,044 | | 1,655,848 | 1.2% |
| Information Technology Infrastructure | | | | | | | | | | | |
| Community Safety Cameras Phase 6 | | | | 68,500 | | | | 68,500 | | 68,500 | 0.0% |
| Network Improvements | | 49,202 | | 130,000 | | 9,971 | | 139,971 | | 90,769 | 35.2% |
| Document Management - Phase 2 | | | | 290,000 | _ | (290,000) | | | | | N/A |
| Total Parks | | 49,202 | | 488,500 | | (280,029) | | 208,471 | | 159,269 | 23.6% |
| Land | | 2 522 022 | | 2 000 175 | | 005.045 | | 4 002 220 | | 2,459,387 | E0 70/ |
| Land Acquisition Total Land | | 2,533,833 2,533,833 | | 3,998,175 3,998,175 | _ | 995,045 995,045 | _ | 4,993,220 4,993,220 | | 2,459,387 | 50.7% 50.7% |
| Parks | | | | | | | | | | | |
| Park Improvements | | 159,556 | | 354,700 | | 145,438 | | 500,138 | | 340,582 | 31.9% |
| Oyster Factory Park | | 530,371 | | 1,041,110 | | 406.132 | | 1,447,242 | | 916.871 | 36.6% |
| Oscar Frazier Park | | 357,399 | | 1,030,000 | | 85,419 | | 1,115,419 | | 758,020 | 32.0% |
| New Riverside Park/Barn Site | | 2,332,351 | | 4,880,693 | | 1,095,323 | | 5,976,016 | | 3,643,665 | 39.0% |
| New River Trail | | 263,055 | | 28,195 | | 2,075,555 | | 2,103,750 | | 1,840,695 | 12.5% |
| New Riverside Village Park | | 157,301 | | 288,000 | | | | 288,000 | | 130,699 | 54.6% |
| Public Art | | - | | - | | 100,000 | | 100,000 | | 100,000 | 0.0% |
| Total Parks | | 3,800,034 | | 7,622,698 | | 3,907,867 | | 11,530,565 | | 7,730,531 | 33.0% |
| Roads | | | | | | | | | | | |
| Historic District Streetscape and Drainage Improvements | | 83,165 | | 378,121 | | 282,250 | | 660,371 | | 577,206 | 12.6% |
| Calhoun Street Streetscape | | 34,540 | | 447,837 | | 229,680 | | 677,517 | | 642,977 | 5.1% |
| BIS Neighborhood Sidewalks & Lighting | | 62,110 | | - | | 186,263 | | 186,263 | | 124,153 | 0.0% |
| Goethe-Shultz Neighborhood Sidewalks & Lighting | | 7,244 | | | | 297,500 | | 297,500 | | 290,256 | 2.4% |
| Wharf Street Lighting | | - | | 185,750 | | 58,810 | | 244,560 | | 244,560 | 0.0% |
| Boundary Street Lighting | | - | | - | | 44,403 | | 44,403 | | 44,403 | 0.0% |
| Boundary Street Streetscape | | 2,258 | | 893,050 | | 43,731 | | 936,781 | | 934,523 | 0.2% |
| Townwide Wayfinding Signage System Ghost Roads | | 6,943 | | 40,000 376,000 | | - 12,177 | | 40,000 388,177 | | 40,000 381,234 | 0.0% 1.8% |
| Total Roads | | 196,260 | _ | 2,320,758 | - | 1,154,814 | _ | 3,475,572 | _ | 3,279,312 | 5.6% |
| Stormwater and Sewer | | | | | | | | | | | |
| Sewer Connections Policy | | 556,945 | | 384,000 | | 753,776 | | 1,137,776 | | 580,831 | 49.0% |
| Buck Island Sewer Phase 5 | | 1,546,253 | | 2,400,000 | | 151,436 | | 2,551,436 | | 1,005,183 | 60.6% |
| Historic District Sewer Extension Phase 2 | | 139,391 | | - | | 323,446 | | 323,446 | | 184,055 | 43.1% |
| Historic District Sewer Extension Phase 3 | | 137,031 | | - | | 199,124 | | 199,124 | | 62,093 | 68.8% |
| Historic District Sewer Extension Phase 4 | | 1,302 | | 520,140 | | 38,823 | | 558,963 | | 557,661 | 0.2% |
| Historic District Sewer Extension Phase 5 | | 1,064 | | 468,480 | | 35,034 | | 503,514 | | 502,450 | 0.2% |
| Historic District Sewer Extension Phase 6 | | 1,866 | | 579,600 | | 42,037 | | 621,637 | | 619,771 | 0.3% |
| Bridge Street Streetscape | | 205,266 | | 110,490 | | 565,927 | | 676,417 | | 471,151 | 30.3% |
| Comprehensive Drainage Plan Improvements | | 1,484 | | 228,100 | | 59,417 | | 287,517 | | 286,033 | 0.5% |
| May River Action Plan Impervious Restoration/Water Quality Project | | 60,979 | | 459,000 | | - | | 459,000 | | 398,021 | 13.3% |
| Stoney Crest Campground/Old Palmetto Bluff Rd | | - | | 419,099 | | - | | 419,099 | | 419,099 | 0.0% |
| Pritchard Street Drainage Improvements Total Stormwater and Sewer | _ | 37,954 2,689,535 | _ | 1,442,706 7,011,615 | _ | 9,990 2,179,010 | | 1,452,696 9,190,625 | | 1,414,742 6,501,090 | 2.6% |
| | | | | | _ | | | | _ | | |
| Total CIP Expenditures | \$ | 10,460,641 | \$ | 28,265,661 | \$ | 8,794,117 | \$ | 37,059,778 | \$ | 26,599,137 | 28.2% |

Town of Bluffton Actual Versus Budget For Period Ending April 30, 2024

| | | | | Me | onth | of April 20 |)24 | | | | | | Year-to- | Date | thru April | 30, 2 | 2024 | | |
|---|----|--------|----|---------|------|-------------|-----|---------|-----|--------------|-----------|------|-----------------|------|------------|-------|-----------|----|---------------|
| | F | Y 2023 | F | FY 2024 | Мо | re/(Less) | ſ | Budget | Ove | er / (Under) | FY 202 | 23 | FY 2024 | М | ore/(Less) | ı | Budget | Ov | ver / (Under) |
| | | | | | | | | | | | | | | | | | | | |
| Revenues | | | | | | | | | | | | | | | | | | | |
| Property Taxes | _ | | _ | | _ | | _ | | _ | | | | | _ | | _ | | _ | |
| Real & Personal Property Tax (TIF) | \$ | 26,972 | \$ | 36,257 | \$ | 9,286 | | 24,478 | \$ | 11,779 | \$ 3,500, | | \$ 4,114,550 | \$ | 613,694 | \$ | 3,177,179 | \$ | |
| GO Bond Debt Service Property Tax | | 12,435 | | 7,521 | | (4,914) | | 11,589 | | (4,068) | 406, | | 448,316 | | 42,267 | | 378,421 | | 69,895 |
| Total Property Tax | | 39,407 | | 43,778 | | 4,371 | | 36,067 | | 7,711 | 3,906, | ,905 | 4,562,866 | | 655,961 | | 3,555,600 | | 1,007,266 |
| Licenses & Permits | | | | | | | | | | | | | | | | | | | |
| Municipal Improvement District Fee | | 2,575 | | 1,200 | | (1,375) | | 2,632 | | (1,432) | 357, | | 368,761 | | 11,685 | | 364,940 | | 3,821 |
| Interest Income | | 4,712 | | 11,298 | | 6,586 | | 353 | | 10,946 | 39, | ,223 | 97,115 | | 57,892 | | 2,936 | | 94,179 |
| Miscellaneous Revenues | | - | | - | | - | | - | | - | | - | - | | - | | - | | - |
| Total Revenues | | 46,694 | | 56,276 | | 9,582 | — | 39,052 | | 17,224 | 4,303, | ,203 | 5,028,742 | | 725,539 | | 3,923,476 | — | 1,105,266 |
| Other Financing Sources | | - | | - | | - | | - | | - | | - | - | | - | | - | | - |
| Transfers In | | - | | - | | - | | 72,533 | | (72,533) | 73, | ,150 | 69,400 | | (3,750) | | 72,533 | | (3,133) |
| Total Other Financing Sources & Tranfers In | | - | | - | | - | | 72,533 | | (72,533) | 73, | 150 | 69,400 | | (3,750) | | 72,533 | | (3,133) |
| Total Revenues and Other Financing Sources | \$ | 46,694 | \$ | 56,276 | \$ | 9,582 | \$ | 111,585 | \$ | (55,308) | \$ 4,376, | ,353 | \$ 5,098,142 | \$ | 721,789 | \$ | 3,996,009 | \$ | 1,102,134 |
| Expenditures Series 2014 TIF Bonds Debt Service Principal | \$ | - | \$ | _ | \$ | - | \$ | _ | \$ | _ | \$ 851, | 304 | \$ 873,554 | \$ | 22,250 | \$ | 873,554 | \$ | |
| Interest | | - | | - | | - | | - | | - | 45, | 680 | 34,698 | | (10,982) | | 34,698 | | - |
| Series 2022 TIF Bonds Debt Service | | | | | | | | | | | | | | | , , , | | | | |
| Principal | \$ | - | \$ | - | \$ | - | \$ | _ | \$ | - | \$ | - | \$ - | \$ | - | \$ | - | \$ | - |
| Interest | | - | | - | | - | | - | | - | | - | - | | - | | - | | - |
| Series 2020 GO Bonds Debt Service | | | | | | | | | | | | | | | | | | | |
| Principal | | - | | - | | - | | - | | - | 230, | ,000 | 245,000 | | 15,000 | | 245,000 | | - |
| Interest | | - | | - | | - | | _ | | - | 145. | .800 | 134,300 | | (11,500) | | 134,300 | | - |
| Series 2020A GO Bonds Debt Service | | | | | | | | | | | | | | | , , , | | | | |
| Principal | | - | | - | | - | | _ | | - | | - | - | | - | | - | | - |
| Interest | | - | | - | | - | | _ | | - | 73, | 150 | 69,400 | | (3,750) | | 69,400 | | - |
| Miscellaneous | | - | | - | | - | | _ | | - | | - | - | | - | | - | | - |
| Total Expenditures | | - | | - | | - | | - | | - | 1,345, | ,934 | 1,356,952 | | 11,018 | | 1,356,952 | | - |
| Other Financing Uses | | | | | | | | | | | | | | | | | | | |
| Transfers Out to Capital Improvements Program Fund | | - | | - | | - | | - | | - | | - | - | | - | | - | | - |
| Total Transfers | | - | | - | | - | _ | - | | - | | - | - | | - | | - | | - |
| Total Expenditures and Other Financing Uses | \$ | - | \$ | - | \$ | - | \$ | - | \$ | | \$ 1,345, | ,934 | \$ 1,356,952 | \$ | 11,018 | \$ | 1,356,952 | \$ | |



Town of Bluffton Special Revenue Accounts For Period Ending April 30, 2024

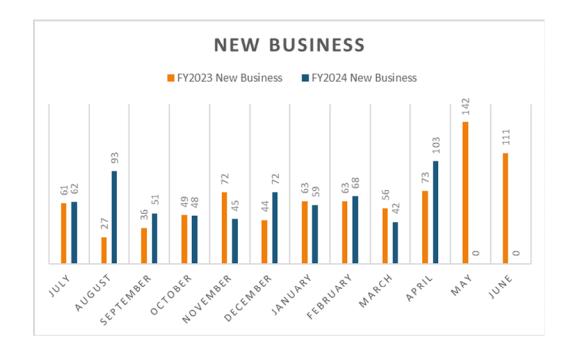
| | | | | | | FY2024 | | | | | | | | | Original |
|--------------------------|--------|---------|---------|---------|---------|---------|---------|---------|---------|---------|-----|-----|-----------|-----------|-----------|
| | JUL | AUG | SEP | OCT | NOV | DEC | JAN | FEB | MAR | APR | MAY | JUN | Period 13 | YTD | Estimate |
| Revenues | | | | | | | | | | | | | | | |
| State Accommodations Tax | 1,533 | 1,721 | 1,963 | 237,553 | 1,773 | 2,006 | 249,085 | 1,857 | 2,041 | 161,351 | | | | 660,882 | 1,030,150 |
| Local Accommodations Tax | 5,551 | 151,068 | 108,061 | 124,885 | 176,611 | 171,277 | 117,868 | 70,760 | 98,795 | 183,177 | | | | 1,208,053 | 1,597,500 |
| Hospitality Tax | 55,959 | 340,329 | 282,100 | 283,048 | 355,917 | 349,776 | 385,692 | 223,058 | 314,287 | 382,122 | | | | 2,972,287 | 3,788,036 |
| Total Revenues | 63,043 | 493,118 | 392,124 | 645,486 | 534,301 | 523,059 | 752,644 | 295,675 | 415,123 | 726,649 | - | - | - | 4,841,222 | 6,415,686 |

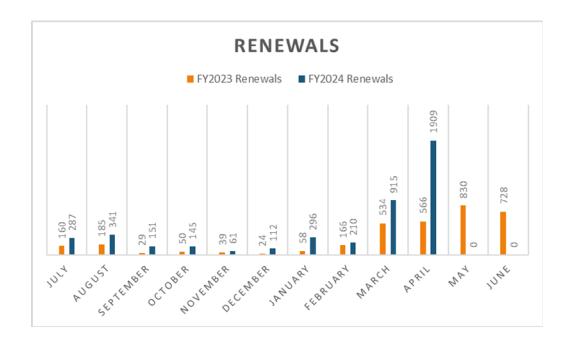
| | | | | | | FY2023 | | | | | | | | | Original |
|--------------------------|-------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|-----------|-----------|-----------|
| | JUL | AUG | SEP | OCT | NOV | DEC | JAN | FEB | MAR | APR | MAY | JUN | Period 13 | YTD | Estimate |
| Revenues | | | | | | | | | | | | | | | |
| State Accommodations Tax | 400 | 468 | 509 | 256,141 | 783 | 897 | 229,281 | 916 | 1,155 | 145,283 | 1,388 | 1,466 | 484,835 | 1,123,522 | 1,175,700 |
| Local Accommodations Tax | 614 | 173,603 | 126,868 | 137,517 | 152,941 | 158,074 | 114,639 | 63,354 | 83,215 | 24,975 | 331,683 | 187,863 | 176,431 | 1,731,778 | 1,577,800 |
| Hospitality Tax | 4,685 | 255,181 | 281,079 | 312,591 | 335,754 | 307,857 | 291,337 | 235,565 | 310,100 | 87,619 | 491,342 | 352,679 | 405,875 | 3,671,664 | 2,730,300 |
| Total Revenues | 5,699 | 429,252 | 408,456 | 706,249 | 489,478 | 466,828 | 635,257 | 299,835 | 394,471 | 257,876 | 824,412 | 542,009 | 1,067,141 | 6,526,963 | 5,483,800 |

FY2024 VS FY2023 (more / (less) NOV DEC JAN JUL AUG SEP MAR APR OCT FEB MAY JUN Period 13 YTD Revenues **State Accommodations Tax** 25,049 1,133 1,253 1,454 (18,588)990 1,109 19,804 941 886 16,068 **Local Accommodations Tax** 4,937 (22,535)(18,807)(12,632)23,670 13,203 3,229 7,406 15,580 158,202 172,252 41,919 94,355 550,520 **Hospitality Tax** 51,274 85,148 1,021 (29,543)20,163 (12,507)4,187 294,503 **Total Revenues** 57,344 63,866 (16,332) (60,763) 44,823 56,231 117,388 (4,160) 20,652 468,773 747,821

Business License Statistics:

Business License applications for FY2024 through April total 5,070 (643 new business and 4,427 renewals) compared to FY2023's total of 2,355 (544 new business and 1,811 renewals).





Business license renewals reflect an increase of 237% or 1,343 and revenue collections increased 220% or \$1,186,559 for the month of April when comparing to last year. This large increase is due to the efficiencies the new business license software, Evolve, has offered with revenue and business licenses being immediately and eliminating the large backlog with having to enter in information manually.



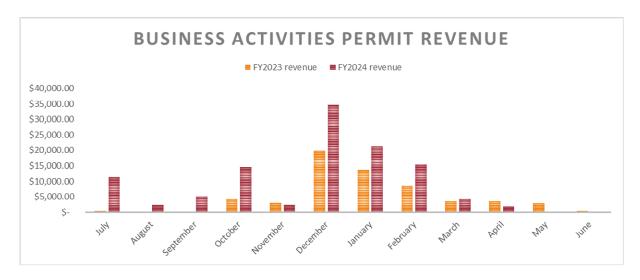
The amended ordinance that went into effect January 1st, 2019 included additional incentives for new businesses and businesses with multiple locations within the Town. For the 2024 business license renewals through March, two hundred, seventy-four (274) business have qualified for the Town's incentives for a total revenue reduction of \$69,213.

| | Number of | Gross Income | Total Incentive |
|--------------------|------------|----------------|-----------------|
| Incentive | Businesses | Deducted | Amount |
| 10% | 171 | \$ 7,541,673 | \$ 10,365 |
| 20% | 206 | 11,874,998 | 16,025 |
| 40% | 145 | 9,795,330 | 14,041 |
| CAP | 9 | 161,674,934 | 163,044 |
| 2+ | 61 | 16,976,813 | 16,118 |
| Grand Total | 592 | \$ 207,863,728 | \$ 219,593 |

| | Ni | Tatalilasastina |
|--------------------|------------|-----------------|
| | Number of | Total Incentive |
| Rate Class | Businesses | Amount |
| 1 | 170 | \$ 165,133 |
| 2 | 15 | 3,710 |
| 3 | 43 | 1,365 |
| 4 | 96 | 6,031 |
| 5 | 61 | 5,615 |
| 7 | 161 | 17,515 |
| 8.1 | 40 | 4,694 |
| 8.51 | 1 | 51 |
| 8.6 | 1 | 300 |
| 9.3 | 4 | 15,179 |
| Grand Total | 592 | \$ 219,593 |

Included in the Business License Revenue are permits for both Mobile Vending and Short-Term Rental.

- Mobile Vending Permit (MVP): \$400 for a calendar year
 - o Three (2) 2027 MVPs issued in April
 - o Twenty-three (23) are compliant
 - o Two (2) are non-compliant
 - o None are pending
 - o There are twenty-five (25) identified Mobile Vending businesses
- Short-Term Rental Permit (STRP): \$325 for a calendar year
 - o Two (2) 2024 STRPs issued in April
 - o One hundred and ninety-three (193) STRPs are compliant with a permit
 - o Ninety-one (91) are non-compliant
 - o Eight (8) are in-process
 - o There are two hundred and ninety-two (292) properties identified



| | Federal/ | | | | | | | | | | | |
|--|-----------------|---------------------------|---|---------------------|--|----|-------------------------|---|-------------------------|------------------|---------------------|---|
| Grant Program / Name | State/ Other | Grant # | Town Project Description | Department | Status | Am | ount Funded by Grant | Town's Match | Total Project Amount | Date of Award | Grant Start Date | Grant Expiration |
| South Carolina Infrastructure Investment Program (SCIIP) | Federal | A-23-C015 | Stoney Crest area septic to sewer; local match split equally among Town, Beauf.Co, and BJWSA. | Stormwater | AWARDED TO BJWSA | \$ | 5,925,000.00 | \$1,975,000 divided equally among Town, County, and BJWSA | \$7,900,000.00 | 04/27/23 | 04/24/23 | 6/1/2026 |
| | | | | | | | | | | | | |
| American Rescue Plan Act (ARPA) grant from the State and Local Fiscal Recovery Fund (SLFRF) | Federal | SLT-5134 | coronavirus recovery, Entitlement community with Tier 5 reporting | Finance | Active | \$ | 1,982,471.00 | none | \$1,982,471.00 | 05/27/21 | 03/03/21 | obligated by 12/31/2024 expended by 12/31/2026 |
| Community Development Block Grant (CDBG) | Federal | 4-A-19-001 | BIS sanitary sewer, Phase 5 | CIP | Active | \$ | 500,000.00 | \$ 3,002,282.00 | \$3,502,282.00 | 10/14/19 | 10/14/19 | 12/30/2023 |
| Land and Water Conservation Fund | Federal | 45-01131 | New Riverside Barn Park | CIP | Active | \$ | 500,000.00 | \$ 500,000.00 | Phase I > \$1M | 10/18/21 | 10/19/21 | 10/31/2023; extended to 7/31/2024 |
| Bureau of Justice Assistance Office Programs Bulletproof Vest Partnership - 2021 | Federal | Not Provided | Bulletproof Vests for Police Officers | Police | closed | \$ | 1,637.10 | \$ 1,637.10 | \$ 3,274.20 | 04/28/22 | 09/30/21 | 8/31/2023 |
| Section 319(h) Nonpoint Source Pollution, Assistance Program | Federal | EQ-0-263 | May River Watershed Action Plan Phase IV; sewer connections (Poseys Court, Pritchard Street, Bridge Street) | Stormwater / CIP | Active | \$ | 365,558.36 | \$ 243,830.00 | \$ 609,388.36 | 06/21/19 | 09/25/19 | 7/24/2023; extended to 9/30/2024 |
| Nonpoint Source Implementation Program - Section 319(h) of the Clean Water Act | Federal | EQ-1-599 | May River Watershed Action Plan, Phase V - stormwater retrofit (Bridge St) | Stormwater / CIP | closed | \$ | 228,165.15 | \$ 152,110.10 | \$ 380,275.25 | 10/01/20 | 12/04/20 | 12/3/2023 |
| FFY 2023 Justice Assistance Grant (JAG) | Federal | 5G003322 | Domestic Violence Investigator and Community Mental Heath Officer | Police | closed | \$ | 141,404.40 | \$ 15,711.60 | \$ 157,116.00 | 10/14/22 | 10/01/22 | 9/30/2023 |
| Nonpoint Source Implementation Program - Section 319(h) of the Clean Water Act | Federal | EQ-3-544 | May River Watershed Action Plan, Phase VI - stormwater retrofit (Pritchard St) | Stormwater / CIP | Active | \$ | 124,577.00 | \$ 83,398.00 | \$ 207,975.00 | 11/16/22 | 11/16/22 | 11/15/2025 |
| Nonpoint Source Implementation Program - Section 319(h) - Clean Water Act | Federal | EQ-4-318 | May River Phase VII - HD Sewer Phases 4-6 | CIP | Active | \$ | 529,850.00 | \$ 367,920.00 | \$ 897,770.00 | 6/16/2023 | 2/29/2024 | 9/30/2027 |
| FY24 Park and Recreation Development Fund (PARD) | State | Project Number 2023057 | New River Trail Restroom Shelter | CIP | Active | \$ | 26,000.00 | \$ 6,500.00 | \$ 32,500.00 | 05/08/23 | 05/08/23 | 5/8/2026 |
| School Safety Program FY24 (School Resource Officer) | State | SR-076-C0702-24 | SRO funding for six officers | Police | Active | \$ | 893,422.29 | none | \$ 893,422.29 | 6/16/2023 | 7/1/2023 | 6/30/2024 |
| FY24 State Appropriation Act | State | none | New River Linear Trail | CIP | Active | \$ | 2,000,000.00 | \$ 705,172.00 | \$2,705,172.00 | 10/16/2023 | 10/16/2023 | 10/16/2026 |
| FY24 State Appropriation Act | State | none | Agility Course | Police | Active | \$ | 50,000.00 | none | \$ 50,000.00 | 9/8/2023 | 9/8/2023 | 6/15/2024 |
| StimulateSC | State | 2024SSC-01 | DRCI Artificial Intelligence Training Program | DRCI | Active | \$ | 10,450.00 | \$ 10,450.00 | \$ 20,900.00 | 1/2/2024 | 1/15/2024 | 10/15/2024 |
| | | | | | | \$ | 7,509,058.30 | | | | | |
| Sen Graham appropriation / COPS Law Enforcement Technology | Federal | | equipment for PD | Police | Federal budget approved; pending grant agreement from Dept of Justice | \$ | 1,348,178.00 | \$ 337,045.00 | \$1,685,223.00 | | | 9/30/2024 |
| National Opioid Guaranteed Political Subdivision Subfund | State | | Opioid settlement money | Police | writing application with PD; will be submitted in April | \$ | 25,915.25 | none | \$ 25,915.25 | | | 6/30/2024 |
| Building Resilient Infrastructure and Communities (BRIC) | Federal | | Historic District drainage | Watershed | submitted 12/14 | \$ | 278,550.00 | \$ 30,950.00 | \$ 309,500.00 | | | 36 months from date of award |
| School Safety Program FY25 (School Resource Officer) | State | | continued funding for six SROs | Police | submitted 2/16/2024 | \$ | 784,000.00 | none | \$ 784,000.00 | | | 6/30/2025 |