
Director's Report – DRCI

July 2023

Entrepreneur Program Update

There are currently 14 *Program Companies* in the Don Ryan Center with several others in the pipeline

- STARTUP companies
 1. Hilton Head Coffee Roasters
 2. Wheeler Trucking (Hardeeville)
 3. Capital Chiropractic (Hardeeville)
 4. Prime IV Hydration
 5. Hardee Greens (Hardeeville)
 6. Gullah T's n Tings (BlaQuity graduate)
 7. ChangePoint Software
 8. Elite Support Americas
- GROWTH
 1. MXM Productions
 2. Barbers of the Lowcountry
 3. Universal Bookkeeper
 4. LoCone
 5. Custom Audio Visual
 6. Beachside Tires
- Standing meetings with every company at least 2 times per month
- Multiple screening calls with leads that are interested in learning about our Programs
- Kickoff meeting with new STARTUP ChangePoint
- Diligence meeting with Petitek. Pitch scheduled for July 26th
- Diligence meeting with Sheronica Gavin STARTUP Candidate
- Resiliency meeting with Ashcot Farms and assigned a mentor
- Attended soft opening for STARTUP client Prime IV – located in Belfair Town Village
- STARTUP Pitch presentation for Petitek

Operations and Marketing

- Prep for DRCI Board meeting on August 10th
- Presented quarterly update to Council on July 11th
- Updated DRCI job positions for HR
- Updated DRCI information for TOB Annual Report
- Upcoming meeting with DRCI finance committee to discuss forecasts, budget and possible DRCI endowment contribution
- Attended various ribbon cuttings
- Hosted GBCC Lunch and Learn at The HUB (#4 out 7 for 2023)
- Working with Town of Bluffton to cross-pollinate social media sites DRCI/TOB
- Social Media
- Working on setting up Lunch and Learns for the fall. Kickoff is September 19th

Mentor Program

- 72 Mentors

Partnerships

Hardeeville

- Signed new contract with Hardeeville. Annual commitment that renews every year through 2026
- Working with City of Hardeeville to cross-pollinate social media sites DRCI/HDV

BlacQuity

- Ongoing classes at DRCI
- Guest speaker at Motivation Monday for BlacQuity

Beaufort County Economic Development Corporation

- Working with them on multiple projects
- Attended BCEDC Board Meeting

SCORE

- Working with SCORE to schedule their Minority Small Business Program Presentation in August

Greater Bluffton Chamber

- Scheduled lunch and learns at The HUB thru November

BusinessATTRACT

- Attended BusinessAttract monthly meeting
- Planning Fall 2023 event with us and BCSD - Aerospace, manufacturing and Healthcare focus